

# Medicare payment policies for advanced practice registered nurses (APRNs) and physician assistants (PAs)

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# Overview

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- Background on advanced practice registered nurses (APRNs) and physician assistants (PAs)
- Billing trends
- Prevalence of “incident to” billing
- Potential policy options
- Discussion

# Definition of APRNs and PAs

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## ■ APRNs

- Four types of APRNs: nurse practitioners (NPs), certified registered nurse anesthetists (CRNAs), clinical nurse specialists (CNSs), and certified nurse midwives (CNMs)
- Registered nurse and complete additional training (most commonly a master's degree)
- Licensed to practice in a state

## ■ PAs

- Graduate of a PA educational program (including clinical rotations)
- Licensed to practice in a state

# Scope of practice

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- States determine the activities that APRNs and PAs can perform
- Supervision/collaboration requirements vary by state and category of APRN
- Overall, states have substantially increased the authority and/or independence of APRNs and PAs over time

# Evidence of NP and PA cost and quality outcomes

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- Conclusions based on review of existing literature, which has some limitations
- NPs/PAs appear to provide care comparable to physicians in terms of clinical quality and patient experience (for services they provide in common)
- NPs/PAs' effects on costs and utilization:
  - Lower costs for the providers that employ them
  - Payer costs - literature is limited, mixed
    - Lower per-service payment rates (in some cases)
    - Referring/ordering patterns may be higher/lower
    - NP/PAs may alter downstream costs (e.g., hospitalizations)

# APRN and PA specialties

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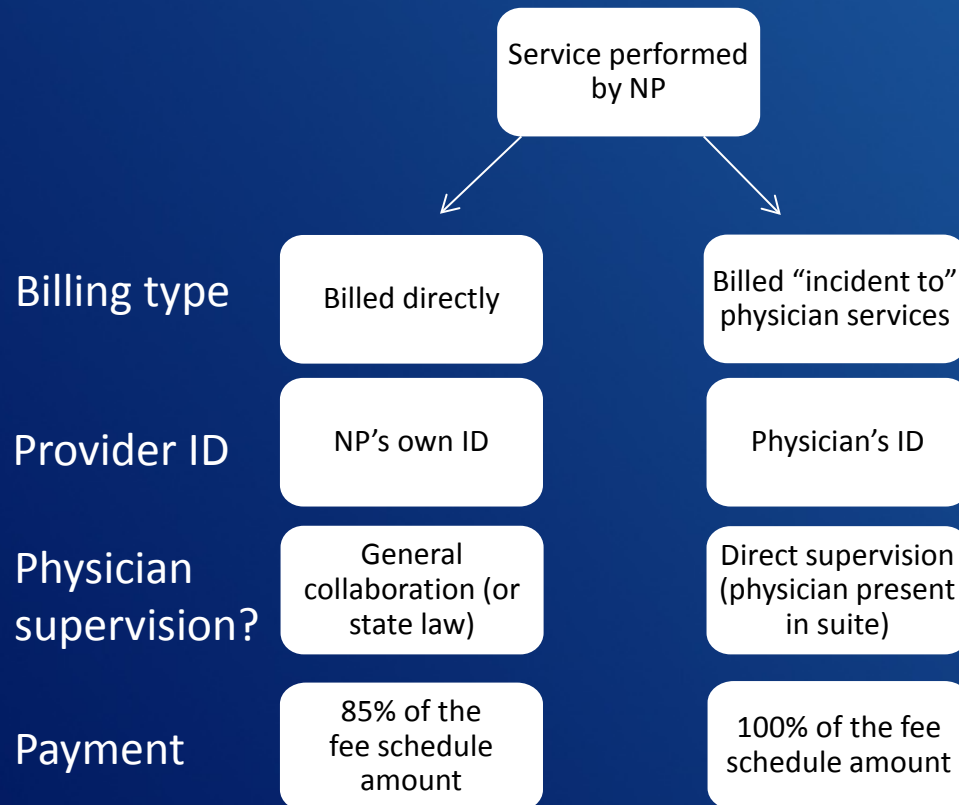
- The specialty information on APRNs and PAs is limited and not uniform
- Point-in-time estimates
  - NPs: Around half work in primary care
  - PAs: 27 percent work in primary care
- Medicare classifies all NPs as one specialty and all PAs as one specialty

# Medicare coverage and payment policies for APRNs and PAs

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- Coverage
  - Medicare generally covers all medically necessary APRN and PA services provided in accordance with state law
  - Medicare imposes some restrictions on ordering/certifying certain services (e.g., home health)
- Payment
  - Bill under own NPI = 85% of fee schedule
  - Bill under physician NPI = 100% of fee schedule
    - Practice referred to as “incident to” billing

# Direct and “incident to” billing in Medicare



**In the following circumstances, NPs *must* bill directly**

- Hospital settings
- New patients
- New problem for an existing patient



# Medicare FFS allowed charges for APRNs and PAs increased rapidly from 2010-2016

Practitioner type	Total allowed charges billed, 2010 (in millions)	Total allowed charges billed, 2016 (in millions)	Percent growth, 2010-2016
Nurse practitioner	\$1,249	\$3,217	158%
Physician assistant	916	2,001	118
Certified registered nurse anesthetist	869	1,162	34
Clinical nurse specialist	54	71	31
Certified nurse midwife	2	5	216
<b>Total</b>	<b>3,090</b>	<b>6,456</b>	<b>109</b>

Source: MedPAC analysis of the Physician/Supplier Procedure Summary file.

Notes: Numbers rounded. Percentages based on unrounded numbers. Numbers exclude "incident to" billing.

Data are preliminary and subject to change

# Number of E&M office visits billed by APRNs and PAs grew rapidly from 2010 to 2016

Practitioner type	Number of visits, 2010 (in millions)	Number of visits, 2016 (in millions)	Percent change, 2010-2016
APRN or PA	11	28	149%
Primary care physician	97	84	-13
Specialist	133	143	8
Total	241	255	6

Source: MedPAC analysis of the Physician/Supplier Procedure Summary file; HCPCS codes 99201-99205 and 99211-99215.

Note: The primary care physician category includes internal medicine, family medicine, pediatric medicine, and geriatric medicine. The specialist category is defined as not being a primary care physician, APRN, or PA. APRN/PA numbers exclude “incident to” billing.

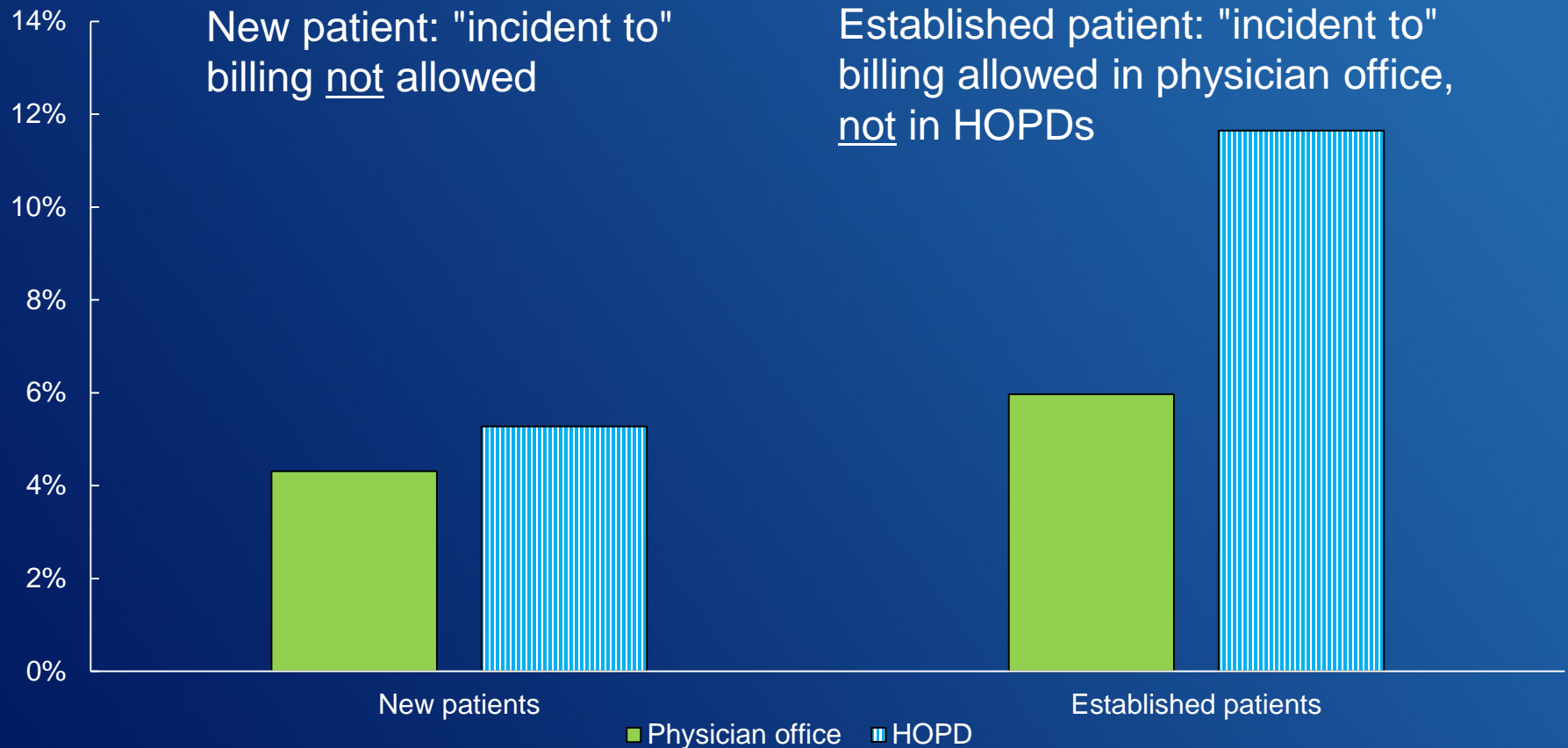
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# Prevalence of “incident to” billing by NPs and PAs

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- “Incident to” billing obscures the number of services furnished by NPs and PAs
- Rapidly expanding supply of NPs and PAs suggests “incident to” rules could apply to increasing number of Medicare services
- Research on prevalence of “incident to” billing is limited
- We conducted analyses to estimate the share of E&M services billed “incident to”

# Share of E&M office visits billed by NPs in physician offices and HOPDs, 2016



Source: MedPAC analysis of Carrier SAF.

Note: Percentages displayed are weighted averages of HCPCS codes 99201-99205 (new patients) and 99211-99215 (established patients). HOPD (hospital outpatient department).

# Prevalence of “incident to” billing by NPs and PAs

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- We conclude that:
  - ~40 percent of E&M office visits NPs’ performed for established patients in physician offices likely billed “incident to” in 2016; and
  - ~30 percent of such visits performed by PAs’ likely billed “incident to” in 2016
- This means that ~5 percent of all E&M office visits billed by physicians were likely performed by an NP or PA in 2016

# Policy option 1: Eliminate “incident to” billing for APRNs and PAs

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- APRNs and PAs would be required to bill Medicare FFS under their own NPI
- Potential implications:
  - Reduce Medicare and beneficiary expenditures
  - Improve fee schedule valuations
  - Enhance program integrity
  - Improve comparisons of care furnished by physicians and APRNs/PAs

## Policy option 2: Improving Medicare's specialty designations for APRNs and PAs

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- APRNs and PAs could be required to:
  - Indicate field of practice (e.g., primary care)
  - Update information regularly
- Policy would help Medicare identify primary care clinicians

# Commission discussion

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- Clarifying questions
- Requests for additional information or analyses
- Discussion of potential policy options
  - Eliminate “incident to” billing for APRNs and PAs
  - Improving Medicare’s specialty designations for APRNs and PAs