

# **Institutional special-needs plans: Provision of services, network-adequacy requirements, and star ratings**

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# Institutional special-needs plans (I-SNPs)

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- The Commission discussed I-SNPs as part of our broader work on beneficiaries in nursing homes (NHs) that appeared in the June 2025 report
- Commissioners were generally supportive of I-SNPs and expressed interest in doing more work on them, particularly:
  - Getting more information on the I-SNP model of care
  - Identifying areas where Medicare Advantage's regulatory requirements may be a poor fit for I-SNPs

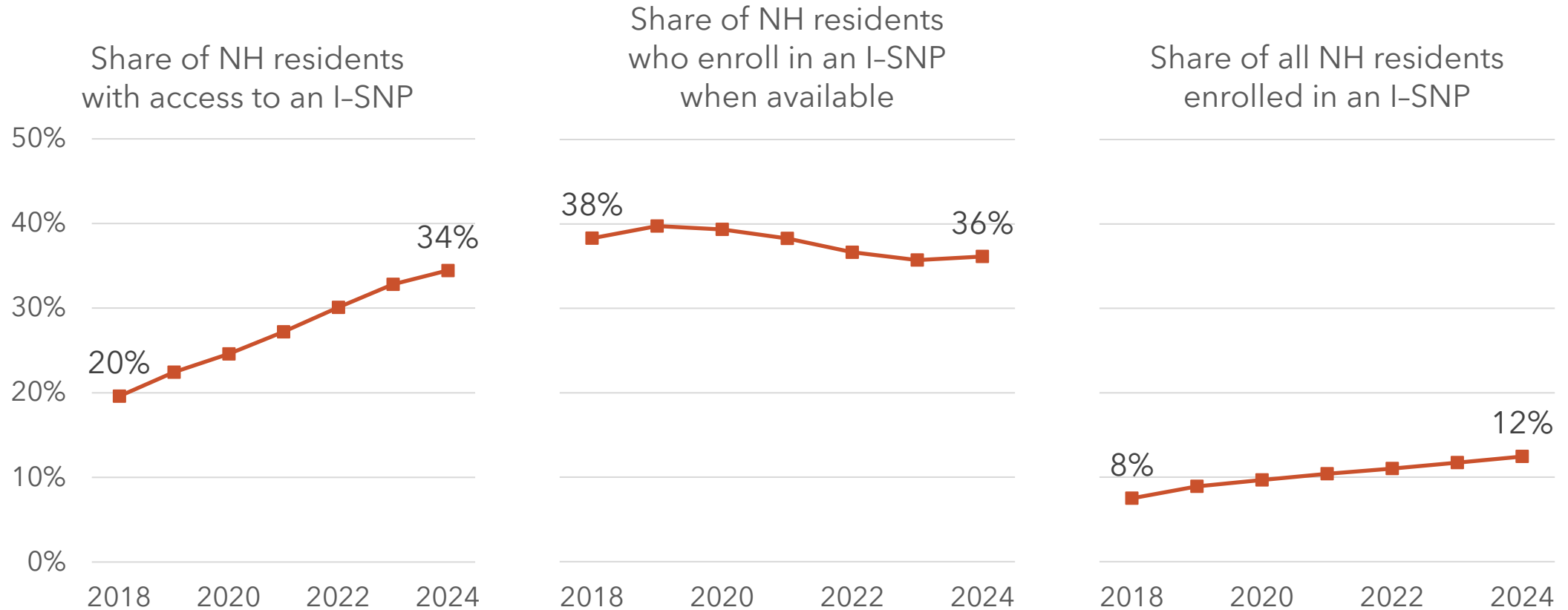
# Key points from last year's work

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- I-SNPs are specialized MA plans for beneficiaries who need the level of care provided in a NH:
  - Roughly 85% of enrollees live in NHs
  - Plans use nurse practitioners to deliver more care within the NH
  - NHs have incentives to provide more care onsite
  - NH residents cannot enroll unless their facility participates in a plan's network
- The I-SNP market is relatively small
  - About 129,000 enrollees (including those in the community)
  - Many insurers that offer I-SNPs are relatively small and have little or no enrollment in other types of MA plans

**Note:** I-SNP (institutional special-needs plan), MA (Medicare Advantage), NH (nursing home).

# I-SNP penetration in nursing homes is low due to limited access and modest enrollment rates



**Note:** I-SNP (institutional special-needs plan), NH (nursing home).  
**Source:** MedPAC analysis of Medicare enrollment data and NH assessment data.

# Key points from last year's work (continued)

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- Among participating NHs, residents who enroll in I-SNPs differ in some respects from other residents (longer lengths of stay, lower mortality rates)
- We found that NHs with I-SNPs performed better than NHs without I-SNPs on some metrics (fewer hospital discharges, readmissions, and emergency department visits)
- Outside researchers have found that I-SNPs reduce the use of inpatient care but do not have a clear effect on various other quality measures

**Note:** NH (nursing home), I-SNP (institutional special-needs plan).

# Quantifying the role that NPs play in providing care to I-SNP enrollees

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- NPs play a key role in the I-SNP model of care, but there is little information about the care they deliver
- We examined use of E&M services by long-stay residents with four different types of coverage: fee-for-service, conventional MA plan, D-SNP/MMP, and I-SNP
- One limitation of our analysis is that we did not adjust for a potential lack of completeness in encounter data

**Note:** NP (nurse practitioner), I-SNP (institutional special-needs plan), E&M (evaluation and management), MA (Medicare Advantage), D-SNP (dual-eligible special-needs plan), MMP (Medicare-Medicaid Plan).

# Overall, long-stay NH residents had high rates of E&M service use

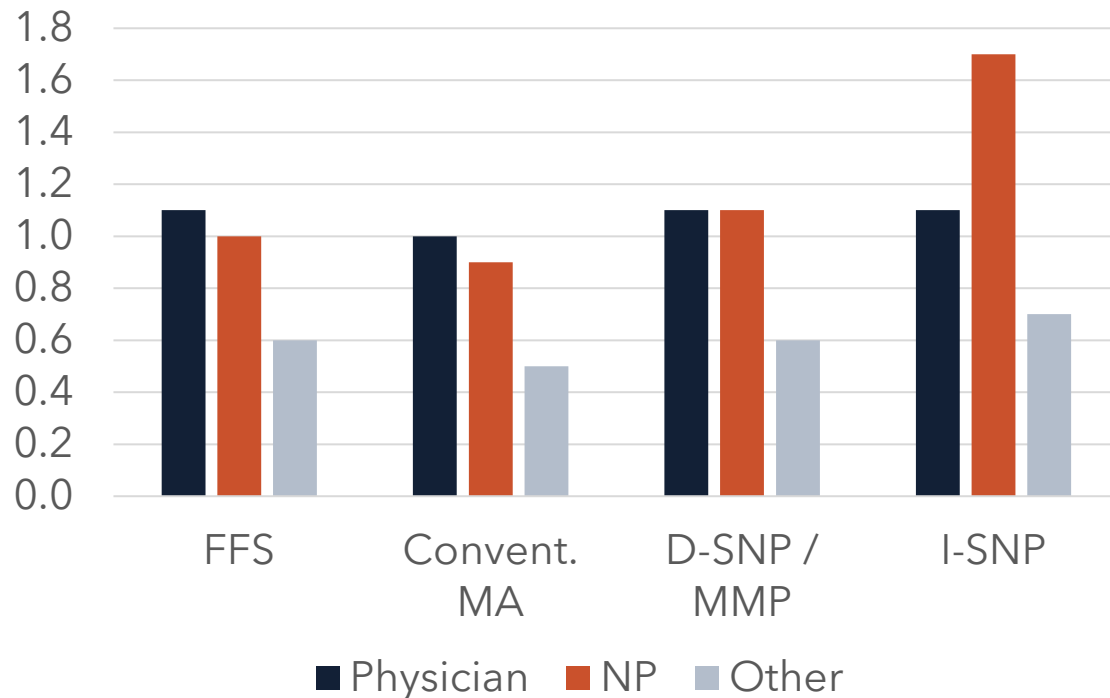
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- Overall average of 3.9 visits per beneficiary per month in 2022
  - No difference between overall FFS and MA averages
  - Within MA, NH residents in conventional plans had fewer visits (3.6) than those in D-SNPs/MMPs (4.3) or I-SNPs (4.2)
- Across all types of coverage, residents received over 90% of their E&M care in the NH or hospital

**Note:** NH (nursing home), E&M (evaluation & management), FFS (fee-for-service), MA (Medicare Advantage), D-SNP (dual-eligible special-needs plan), MMP (Medicare-Medicaid Plan), I-SNP (institutional special-needs plan).

# I-SNP enrollees had more E&M visits within the NH than residents enrolled in FFS or other MA plans

Average number of E&M visits in NHs, per beneficiary per month (2022)



- I-SNP enrollees had 3.4 total visits versus 2.4 to 2.8 for residents with other types of coverage
- NPs accounted for most of the additional visits
- Our findings were directionally consistent with what we heard in interviews with I-SNP stakeholders

**Note:** I-SNP (institutional special-needs plan), E&M (evaluation and management), NH (nursing home), FFS (fee-for-service), MA (Medicare Advantage), D-SNP (dual-eligible special-needs plan), MMP (Medicare-Medicaid Plan), NP (nurse practitioner).

**Source:** MedPAC analysis of Medicare enrollment data, NH assessment data, FFS claims data, and MA encounter data.

# MA's network-adequacy requirements may not be appropriate for some I-SNPs

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- Requirements aim to ensure that enrollees have adequate access (minimum number of providers, time/distance standards)
- I-SNP representatives have said that the adequacy requirements:
  - Are designed for beneficiaries who live in the community
  - Have been a barrier to I-SNP expansion
- Starting in 2025, CMS made it easier for certain facility-based I-SNPs to get an exception from the requirements
  - Only ~10% of I-SNPs are potentially eligible
  - We do not yet have information on how the I-SNP exception is being used

**Note:** MA (Medicare Advantage), I-SNP (institutional special-needs plan), NH (nursing home).

# Commissioners could consider additional options to give facility-based I-SNPs more flexibility

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- Assess network adequacy at the plan level
    - Would make more plans eligible to use the new exception
  - Reduce the required minimum number of providers
  - Reduce the number of provider types for which I-SNPs must meet adequacy standards
  - Allow I-SNPs to operate without a provider network if enrollees have appropriate protections to ensure adequate access
- It is unclear how much these options would improve the availability of I-SNPs

**Note:** I-SNP (institutional special-needs plan).

# The MA star ratings are a poor fit for I-SNPs

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- Plans that receive a rating of 4+ stars get a quality bonus (a 5% increase in their benchmark)
  - Ratings are based on 41 quality measures and use a variety of data sources
  - Plans that are too new/small to calculate a rating get a 3.5% increase
- Ratings provide limited insight into I-SNP performance
  - I-SNPs do not conduct the CAHPS survey (on patient experience) or the HOS (survey of changes in physical/mental functioning)
  - Most HEDIS measures used in the ratings (9 of 14) exclude I-SNP enrollees over age 65

**Note:** MA (Medicare Advantage), I-SNP (institutional special-needs plan), CAHPS (Consumer Assessment of Healthcare Providers and Systems), HOS (Health Outcomes Survey), HEDIS (Healthcare Effectiveness Data and Information Set).

# Despite the limitations of the star ratings, most I-SNPs still receive a quality bonus

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- This year, 84% of I-SNP enrollees are in plans that received some type of quality bonus
  - Higher than conventional plans (69%) and D-SNPs (58%)
  - However, I-SNPs (particularly provider-sponsored I-SNPs) are much more likely to receive the automatic 3.5% bonus for new/small plans than other types of plans
- Overall, the star ratings do not appear to pose a major financial disadvantage for I-SNPs but are nonetheless a poor fit in terms of promoting better quality

**Note:** I-SNP (institutional special-needs plan), D-SNP (dual-eligible special-needs plan).

# Commissioners could consider various options to improve quality incentives for I-SNPs

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- Revise current methodology
  - Determine ratings at plan level; modify which measures are used
- Explore the use of separate star ratings for I-SNPs:
  - Could provide an opportunity to use more patient-experience measures and/or measures based on NH assessment data
  - Could generate confusion for beneficiaries
  - Calculating ratings for small plans would still be a challenge
- Potential impact of separate ratings on I-SNP availability and quality is difficult to assess

**Note:** I-SNP (institutional special-needs plan), NH (nursing home).

# Discussion

- Questions about today's presentation
- Potential additional analyses related to I-SNPs
- We do not plan to publish this material in our June 2026 report; if there is commissioner interest, we could conduct additional work on I-SNPs in the next meeting cycle and include a chapter on them in our June 2027 report



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