PUBLIC MEETING

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Thursday, March 7, 2024 10:47 a.m.

COMMISSIONERS PRESENT:

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- [10:47 a.m.]
- 3 VICE CHAIR NAVATHE: Welcome, everybody, to our
- 4 MedPAC March public meeting. It is a sunny spring day here
- 5 in Washington, D.C., so I hope it's a sunny spring day
- 6 wherever you are watching from.
- 7 As you may have noticed, I am not Mike Chernew.
- 8 Mike, unfortunately, is not able to attend today due to a
- 9 medical circumstance, but he did want to share that he is
- 10 doing well and will be back at the April meeting.
- In light of Mike's absence, I would appreciate
- 12 everybody's patience today. Thank you very much to Paul,
- 13 Dana, and the staff for still working with me going forward
- 14 here for the next couple of days.
- 15 We have a nice lineup of important topics. We
- 16 are going to start with the rural workplan, and Brian and
- 17 Jeff, I will turn to over to you.
- MR. O'DONNELL: Good morning. In this session we
- 19 will discuss a potential workplan for the upcoming year
- 20 that focuses on issues surround rural beneficiaries' access
- 21 to hospitals and clinicians. Before we start, we want to
- 22 thank Katelyn Smalley who is leading our work on MA network

- 1 adequacy and Stuart Hammond, who worked on our MA encounter
- 2 data analyses.
- For the audience at home, you can download a PDF
- 4 of the slides by clicking on the control panel on the
- 5 right-hand side of your screen.
- 6 There are four parts to this presentation.
- 7 First, we will review existing rural hospital and clinician
- 8 payment policies. Second, we will highlight concerns that
- 9 the Commission has raised regarding cost-sharing at some
- 10 rural providers. Third, we will talk about the potential
- 11 effects of the expansion of Medicare Advantage on rural
- 12 providers and rural beneficiaries' access to care. And
- 13 finally, we will wrap up the presentation by laying out
- 14 potential research topics for the coming cycle and
- 15 soliciting feedback from the Commission.
- We will start by providing some background on
- 17 current rural payment policies.
- In 2012, the Commission published a chapter on
- 19 rural payment policy and established four principles to
- 20 target special payments to rural providers. First, payment
- 21 adjusters should be targeted to providers that are
- 22 necessary to preserve beneficiaries' access to care.

- 1 Second, payments should be focused on low-volume, isolated
- 2 providers. We want to preserve access, not necessarily to
- 3 all providers. For example, we would not want to preserve
- 4 two critical access hospitals that are located in the same
- 5 town when both are struggling with low patient volumes.
- 6 Third, the magnitude of the adjustment should be
- 7 empirically justified. And fourth, payments should be
- 8 structured in a way to maintain incentives for cost
- 9 control. Existing programs have had mixed success adhering
- 10 to these policies.
- Fee-for-service Medicare makes three main types
- 12 of special payments to hospitals. One type is higher
- 13 prospective payment rates. Rates for sole community
- 14 hospitals and Medicare-dependent hospitals are partially
- 15 based on their historical costs.
- 16 Low-volume hospitals receive an add-on to their
- 17 inpatient PPS rates. Hospitals can qualify as a sole
- 18 community hospital or Medicare-dependent hospital and as a
- 19 low-volume hospital. This means, for example, that a
- 20 hospital can receive a special rate as a sole community
- 21 hospital and then receive a 25 percent increase to that
- 22 special rate based on the fact that they qualify as a low-

- 1 volume hospital.
- 2 Fee-for-service Medicare also makes cost-based
- 3 payments to critical access hospitals. In a given year,
- 4 hospitals receive preliminary payments based on their
- 5 estimate of cost and then, after the year is over, cost
- 6 report data are used to make payment adjustments so that
- 7 hospitals receive approximately 100 percent of their
- 8 Medicare costs.
- 9 The third type of special rural payments fee-for-
- 10 service Medicare makes are fixed payments under the new
- 11 Rural Emergency Hospital designation. Fee-for-service
- 12 Medicare makes fixed monthly payments to help cover
- 13 providers' fixed costs plus prospective rates per service.
- 14 We discuss this new model in our March 2024 Report to the
- 15 Congress.
- In total, about 95 percent of rural hospitals get
- 17 at least one of these types of enhanced payments from the
- 18 fee-for-service patients. These are all fee-for-service
- 19 programs, and it is not clear how often MA plans also make
- 20 these additional payments.
- 21 The result of all these special fee-for-service
- 22 Medicare payments is that rural IPPS hospitals tend to have

- 1 higher fee-for-service Medicare margins than urban
- 2 hospitals. For example, the median rural IPPS hospital had
- 3 a fee-for-service margin of -7.8 percent, compared to the
- 4 median urban IPPS margin of -10.4 percent, and critical
- 5 access hospitals have fee-for-service margins that are
- 6 approximately zero. However, fee-for-service margins were
- 7 low in both rural and urban IPPS hospitals. In part, due
- 8 to these low margins, the Commission recommended, in our
- 9 March report, for payments to be increased at 1.5 percent
- 10 above current law in 2025, and for additional safety net
- 11 payments to be made to hospitals serving high shares of
- 12 low-income Medicare patients.
- One additional point to draw from this table is
- 14 that the distribution of rural and urban hospital margins
- 15 largely overlaps. This indicates that hospital-specific
- 16 factors have a bigger effect on profitability than rural or
- 17 urban locations.
- 18 While rural hospitals tend to have higher fee-
- 19 for-service margins, this table shows that rural IPPS
- 20 hospitals tend to have lower all-payer margins than urban
- 21 hospitals. Part of this could reflect payer mix. Rural
- 22 hospitals tend to have higher Medicare shares, which tend

- 1 to have lower profit margins than commercially insured
- 2 patients. The higher Medicare profits at rural providers
- 3 are not enough to offset the lower, non-Medicare profits
- 4 that in part reflects differences in payer mix.
- 5 The year 2022 was the low point for all-payer
- 6 margins. Historically, rural all-payer margins tended to
- 7 be above zero, but were still often 2 or 3 percentage
- 8 points below urban all-payer margins.
- 9 Now we will switch to looking at existing
- 10 programs to preserve rural access to clinicians. Medicare
- 11 supports access to clinician care for rural beneficiaries
- 12 in two main ways: through payment systems that are
- 13 separate from the physician fee schedule and policies
- 14 related to the physician fee schedule. Many of these
- 15 policies are not targeted only to rural providers, but
- 16 rural providers disproportionately benefit from them.
- 17 Three examples of fee schedule-based policies
- 18 include CAH method II billing, a payment mechanism in which
- 19 clinicians reassign their billing rights to CAHs and
- 20 receive a 15 percent add-on to fee schedule rates; the HPSA
- 21 bonus, for which clinicians receive a 10 percent quarterly
- 22 bonus based on fee schedule billings; and GPCI floors,

- 1 which raise fee schedule payments in lower cost areas.
- 2 Similar to the situation for rural hospital payments,
- 3 clinicians can receive more than one of these special
- 4 payment rates.
- 5 Fee-for-service Medicare also established
- 6 separate payment systems that pay enhanced rates to
- 7 clinicians that are focused on delivering primary care in
- 8 rural or underserved areas, including the FQHC payment
- 9 system and rural health clinic, or RHC, payment system. We
- 10 focus on RHCs in the next slide.
- 11 Fee-for-service Medicare rates for RHCs vary by
- 12 whether an RHC is provider-based or independent, and other
- 13 factors. For provider-based RHCs, Medicare's payment rate
- 14 per visit averaged \$255 in 2020, and increased by the
- 15 annual change in the Medicare Economic Index thereafter.
- 16 Medicare's payment rates for independent RHCs are
- 17 lower, but are set to more than double by 2028. Looking at
- 18 the table you can see that Medicare's payment rate per
- 19 visit for independent RHCs is set to increase from \$86 in
- 20 2020 to \$190 in 2028. These rapid increases are likely to
- 21 maintain or potentially increase access to clinician care
- 22 in rural areas, and will result in fee-for-service Medicare

- 1 paying much higher rates for primary care in many rural
- 2 areas than in urban areas. The Commission will monitor the
- 3 effect of these rate increases as they are implemented.
- 4 While the critical access hospital and RHC
- 5 payment systems both increase payments to providers, they
- 6 also result in higher cost-sharing obligations for rural
- 7 beneficiaries or their Medigap plans. For most outpatient
- 8 services at critical access hospitals, the program pays 101
- 9 percent of costs minus beneficiary coinsurance.
- 10 Beneficiary coinsurance is set at 20 percent of charges.
- 11 Because charges, on average, are about 250 percent of
- 12 costs, beneficiaries often pay cost-sharing equal to about
- 13 50 percent of the full payment to the hospital.
- In the extreme case where charges are set high
- 15 relative to costs, which happens at some hospitals for
- 16 imaging services, the beneficiary may pay the full cost of
- 17 the service. For example, if charges are set at 500
- 18 percent of costs, then the beneficiary coinsurance will be
- 19 20 percent of 500 percent, or 100 percent of costs. Over
- 20 the next year we will be evaluating options to reform cost-
- 21 sharing at CAHs.
- Beneficiary coinsurance at RHCs is also based on

- 1 provider charges. However, the program payment differs
- 2 from that at critical access hospitals. In the RHC case,
- 3 the program pays 80 percent of the RHC rate, regardless of
- 4 how much the beneficiary pays, and the beneficiary pays 20
- 5 percent of charges. This means that providers can increase
- 6 their total payment for a service if they increase their
- 7 charges.
- 8 Our preliminary look at RHC data indicates that
- 9 beneficiaries or their Medigap plans are paying more than
- 10 20 percent of RHC rates, suggesting RHC charges exceed
- 11 their payment rates. Over the next year we will also be
- 12 looking at alternatives to this policy.
- I will now turn it over to Jeff who will talk
- 14 about the interactions of the growth of Medicare Advantage
- 15 and rural payment policy.
- DR. STENSLAND: So the biggest change in rural
- 17 payment and delivery over the past two decades is the
- 18 expansion of Medicare Advantage. What follows is some
- 19 background on this expansion, and over the next year we
- 20 plan to analyze its effects on rural providers.
- 21 The Commission supports the inclusion of private
- 22 plans in the Medicare program. Currently, over 99 percent

- 1 of beneficiaries live in counties where they can choose
- 2 Medicare Advantage, and increasingly rural and urban
- 3 beneficiaries are choosing MA plans, as we see in the next
- 4 graphic.
- 5 By 2023, 44 percent of rural beneficiaries and 54
- 6 percent of urban beneficiaries were enrolled in MA. You
- 7 can see from the graphic that the rural-urban different in
- 8 MA penetration has shrunk slightly. A question to be
- 9 analyzed over the next year is how will this affect
- 10 providers. The Commission will be discussing whether there
- 11 needs to be any payment policy changes as MA becomes the
- 12 dominant player in many markets.
- During our beneficiary focus groups we asked
- 14 beneficiaries why did they choose MA. Many said it was a
- 15 lower-cost option, and they allowed them to have out-of-
- 16 pocket maximum liability without having to buy a Medigap
- 17 plan. They also appreciated receiving several extra
- 18 benefits, such as dental coverage, hearing benefits, Part D
- 19 drug coverage, often with no extra premium, and prepaid
- 20 debit cards that can be used to purchase over-the-counter
- 21 medicines or groceries.
- In addition, to see more beneficiaries enroll in

- 1 MA we have seen a decline in beneficiaries shifting out of
- 2 MA to fee-for-service, from 2018 to 2022, as we discussed
- 3 in more detail in your paper. Some of the reluctance to
- 4 switch from MA to fee-for-service may be the inability to
- 5 obtain Medigap policies without being underwritten. But
- 6 that has not changed in recent years, and does not explain
- 7 the reduction in beneficiaries switching out of MA over the
- 8 last couple of years.
- 9 What has changed over time is the growth in the
- 10 extra benefits provide by MA plans. From 2018 to 2023, the
- 11 average MA rebate that can be used to provide extra
- 12 supplemental benefits increased from about \$95 per month to
- 13 over \$190 per month, roughly doubling. When plans increase
- 14 their extra benefits the share of beneficiaries leaving the
- 15 plans may decrease.
- Over the next cycle we plan to look at MA plan
- 17 network adequacy in rural areas and evaluate whether the
- 18 limited networks caused beneficiary travel times to differ
- 19 between fee-for-service and MA. We will examine travel
- 20 times for primary care, inpatient care, and the distance
- 21 traveled to the pharmacy to get prescriptions filled when
- 22 the beneficiary has Part D coverage. We want to know if

- 1 rural MA beneficiaries tend to travel longer for care or if
- 2 MA plans actually encourage the use of local care. It is
- 3 an empirical question.
- 4 A related question is whether MA patients are
- 5 more likely to bypass their local hospital. This can be
- 6 examined by looking at beneficiary ZIP codes and the ZIP
- 7 codes of hospitals used by fee-for-service and MA
- 8 beneficiaries.
- 9 Over the past year we have been interviewing
- 10 rural providers about how MA growth has affected them.
- 11 These providers tended to express frustration. They were
- 12 frustrated with prior authorization, with MA plans
- 13 sometimes paying less than the full rates they received
- 14 from fee-for-service Medicare, and the extra effort and
- 15 time it takes to be paid from MA compared to fee-for-
- 16 service.
- 17 If we just listened to the hospital
- 18 administrators, we would expect hospitals to have greater
- 19 financial difficulty in areas with MA expansion. However,
- 20 a recent study by Henke and colleagues suggested rural
- 21 closer rates were lower in areas with MA growth. This is a
- 22 correlation and not a causation, but nevertheless it is

- 1 surprising and needs to be analyzed further. Over the next
- 2 year we plan to talk to MA plans, talk to more providers,
- 3 and analyze the data to see if we can reconcile some of
- 4 these findings.
- 5 We also want to see if the way care delivered
- 6 within a hospital differs for fee-for-service and MA
- 7 patients. For example, hospital administrators told us
- 8 they had trouble discharging MA patients to post-acute care
- 9 and that MA plans preferred patients to be classified as
- 10 observation rather than inpatients. These are some
- 11 questions we can look at with data we have already
- 12 compiled.
- We also plan to analyze differences across MA
- 14 plans. Some MA plans are owned by health systems that also
- 15 own hospitals. When a single entity owns the MA plan and
- 16 the hospital the incentives are different. Therefore, we
- 17 hope to interview employees of both integrated MA plans and
- 18 independent MA plans. We can then evaluate whether there
- 19 are qualitative and quantitative differences across these
- 20 MA plans on how the beneficiaries are treated.
- Now here is an example of the type of data we
- 22 hope to examine over the next year. This slide compares

- 1 length of stay for MA and fee-for-service patients. When
- 2 those two groups are admitted to the same hospital, with
- 3 the same principal diagnosis, and the same MS-DRG severity
- 4 level. The first row shows that MA patients tend to have
- 5 about a half a day longer length of stay, on average.
- Next, we look at two subsets of the data. The
- 7 second row shows that for patients discharged to SNFs, the
- 8 MA patient stays about one day longer. This is about 15
- 9 percent longer than the average patient discharged to a
- 10 SNF. And this fits what discharge planners and hospital
- 11 administrators have told us during our interviews, where
- 12 they said it took more time to find a post-acute placement
- 13 for MA patients.
- 14 The third row shows the discharge to home. Here
- 15 it indicates that MA patients do not stay much longer than
- 16 fee-for-service patients. The data we show here are for
- 17 pooled data over a three-year period, but the results are
- 18 similar when we look at each individual year.
- 19 Now what are the effects of these longer lengths
- 20 of stay? From the hospital's perspective, the longer
- 21 length of stay can increase their costs. In addition, the
- 22 hospital may not receive any addition revenue if it's paid

- 1 on a DRG basis. There are also some implications for
- 2 patients. As we discussed in your paper, many MA plans
- 3 require beneficiaries to pay a per diem cost sharing for
- 4 the hospital but not for SNF care. Therefore, the
- 5 beneficiary cost-sharing liability could increase with a
- 6 longer hospital stay.
- 7 To summarize our tentative workplan for the next
- 8 cycle, we expect to quantify the effective charge-based
- 9 cost-sharing on rural health clinics and critical access
- 10 hospitals. This will set you up to discuss if cost-sharing
- 11 reform is needed.
- 12 Second, we plan to look at some quantifiable
- 13 differences in the way MA and fee-for-service care is
- 14 delivered. For example, we can examine differences in
- 15 inpatient length of stay and associated costs, differences
- 16 in MA and fee-for-service payment rates using encounter
- 17 data, differences in bypass rates to the local hospital for
- 18 MA and fee-for-service patients, and a broader look at
- 19 travel times for primary care, especially in those with
- 20 rural health clinics.
- 21 After gathering data on the individual pieces we
- 22 will try to examine the overall effect of MA growth on

- 1 these rural providers' finances.
- 2 So we are still at the planning stage, and I
- 3 said, and we would like to hear your feedback. Are there
- 4 some issues you would like us to add to our list of
- 5 research questions? Also, we plan to interview
- 6 stakeholders over the next year, including rural
- 7 beneficiaries, rural providers, and representatives of MA
- 8 plans. Are there other stakeholders you think we should
- 9 talk to?
- 10 And now I will turn it back to Amol to open it up
- 11 for questions and suggestions.
- 12 VICE CHAIR NAVATHE: Great. Thank you, Brian.
- 13 Thank you, Jeff.
- So supporting high quality and accessible health
- 15 care in the rural areas obviously is a big priority for the
- 16 Commission, I think as it is for the Medicare program.
- 17 There is obviously some complexity here. There are a
- 18 number of different programs that CMS has. There are also
- 19 a number of different factors that are happening in rural
- 20 settings that are extending beyond just what the Medicare
- 21 program is doing.
- We, as a Commission, have been doing work on

- 1 rural for a very long time, including a chapter in 2021,
- 2 and then ongoing work for the REH, or the Rural Emergency
- 3 Hospital program as well.
- 4 So I just wanted to quickly mention that this
- 5 work here is really an opportunity for feedback. This is
- 6 not going to be a chapter in the upcoming June report.
- With that we will move to our standard Round 1,
- 8 Round 2 structure. Dana, I will turn it over to you to run
- 9 that.
- 10 MS. KELLEY: Okay. Lynn is first.
- 11 MS. BARR: Thank you so much for this great
- 12 report and taking up this important work. I have about 12
- 13 Round 1 comments, so you guys can cut me off at any time,
- 14 and then I'll go to Round 2 later. So here are my comments
- 15 on the work we have so far.
- The MA growth that you show since 2018, those
- 17 charts I find are a little bit misleading because they're
- 18 not showing the growth -- it's much worse than it looks in
- 19 that graph. I think if you showed the growth rates in
- 20 urban versus rural you will see that sometime crazy
- 21 happened in 2018, and you don't really see it the way that
- 22 data is presented. So if you could look at growth rate, I

- 1 think it will be much clearer to people that something big
- 2 is happening.
- 3 Your plan to study negative correlation between
- 4 MA penetration and hospital closures, you know, there are
- 5 an awful lot of things to look at. That's a very
- 6 heterogeneous situation with these hospital closures.
- 7 There are a lot of reasons behind it. The volume is
- 8 relatively low. And it's probably not true, but I doubt
- 9 it's worth your time. So that would be my suggestion is to
- 10 just pass on that piece of the research.
- I'd like you to study the effect of the high
- 12 prices that are set by cost-based reimbursement. You know,
- 13 how does that affect supplemental payments, how does that
- 14 affect MA benchmarks, and how does that affect community
- 15 rating for Med Sup, and how does that affect insurance
- 16 costs? Because I think when Medicare sets a price for a
- 17 critical access hospital or rural health clinic everyone
- 18 pays that price, generally. And you're going to do some
- 19 more research and you're going to see what that variability
- 20 is. But the commercial plans, every is like, you know,
- 21 that's the price. So that's driving prices up for everyone
- 22 and making health care extremely expensive, in my opinion.

- 1 I would love to see data, so if you could look at that,
- 2 that would be very important.
- I think the fundamental problem that people have
- 4 had with the MedPAC analysis in the past has been the
- 5 question of defining rural, and defining rural as
- 6 everything that's not urban is diluting the data with lots
- 7 of actors that aren't rural. You've got all the suburban
- 8 folks in there, for example, right, everybody that's not
- 9 urban.
- 10 So I would suggest that we study these hospitals
- 11 based on the RUCA codes of the patients that are being
- 12 seen. So rather than trying to do it by geography, which
- 13 is very heterogenous, if you look at the patients that are
- 14 being served by those facilities, you'll be able to
- 15 striate, truly, what facilities are serving rural patients
- 16 versus everyone else. And so we get way from the fact of
- 17 critical access hospitals in resort communities where 90
- 18 percent of their business is commercial and out of network,
- 19 they have a very different profile, but they're in the data
- 20 with everyone else.
- 21 So once you get all of these outliers out of the
- 22 data, I think that you're going to see a much more serious

- 1 situation in rural, and that we'll be able to better
- 2 striate the data. So I would really appreciate it if you
- 3 could look at it through that lens. And this may actually
- 4 create a rural safety net index number based on RUCA codes.
- 5 You know, what's the average RUCA code for this facility.
- 6 And then you could add that to other formulas, and you
- 7 could really start seeing what are truly rural providers
- 8 that are really taking care of rural communities.
- 9 And let's see. Next is it appears the life
- 10 expectancy in rural is highly related to the public health
- 11 issues like smoking. And so what is the impact of not
- 12 participating in quality programs that require smoking
- 13 cessation? You know, rural health clinics are exempt from
- 14 quality reporting, right. So here's this set of providers
- 15 that doesn't do smoking cessation, doesn't do depression
- 16 screening, doesn't do colorectal screening. These are all
- 17 the basic quality measures that we all scoff at in the
- 18 urban area but aren't even reported in the rural area. And
- 19 our experience was that once we started reporting rural
- 20 under the ACO model we found that our scores were much
- 21 lower than any of the providers thought.
- 22 And so it's very important, I think, that we look

- 1 at that, and understand what role is public health playing
- 2 in rural communities. Are they actively involved in these
- 3 programs? Where is public health? Why is the vaccination
- 4 rate a third of the rest of the country? Why is smoking so
- 5 high? Why is obesity so high? These are all the things
- 6 that are contributing to the life expectancy, so I think
- 7 that we need to better understand those.
- 8 On page 10 you mentioned that rural hospital
- 9 margins were slightly higher than urban. I would read that
- 10 as slightly less negative as opposed to slightly higher,
- 11 and "slightly" was the right word. But then in the next
- 12 paragraph you said the all-payer margins was slightly
- 13 lower, but the difference was like almost 3 percent.
- 14 That's not slight. That's significantly lower. And again,
- 15 if we can stratify these hospitals based on patient origin,
- 16 we may get a much clearer picture of all this, because you
- 17 have got a whole bunch of hospitals in the data that don't
- 18 belong in the data.
- 19 I'm on point 7. I'm almost done. Going to the
- 20 work on rural health clinics. So the policy on rural
- 21 health clinics that was passed, that dramatically increased
- 22 the prices of rural health clinics, was one that was done

- 1 basically without participation from the National Rural
- 2 Health Association, many stakeholders, and it's a bad
- 3 policy. It's a really bad policy. We're fixing these
- 4 prices for primary care at ridiculous rates, and in my
- 5 rural health clinic the rate is over \$500. You said the
- 6 average was \$226. Well, you know, I'm twice that average
- 7 in my community. So my coinsurance on that is \$100. And
- 8 so no I have lots of access, right. I can get an
- 9 appointment any time I want.
- 10 So I think that we have to really look at this
- 11 rural health clinic policy that's been passed, and we need
- 12 to make comments on it because I think it's very bad for
- 13 the beneficiaries, and it was done without any sort of
- 14 transparency with stakeholders, that I am aware of.
- 15 Let's see. We're almost done. And then MA. We
- 16 talked about the relative growth rates. I think, actually,
- 17 you're going to get a better look at utilization. Is there
- 18 a way to map in-network versus out-of-network providers?
- 19 We probably don't have that data, do we. You're just going
- 20 to look more at just drive-by. And that will be a good
- 21 proxy for that, so I'm good with that.
- I'm just trying to think of given the description

- 1 of how they reduced the network adequacy requirements it
- 2 would appear to me there's absolutely no requirement to
- 3 include a rural provider in that network. And I think if
- 4 we could be more explicit about that and say that you can
- 5 sign everybody up in your rural county and not have a
- 6 single rural provider in that network, I think that would
- 7 be very, very informative to policymakers and what they
- 8 need to understand.
- 9 Cost-based reimbursement. You mentioned that 10
- 10 percent don't have Med Sup, but I think you should also
- 11 mention that employer plans are not required to cover rural
- 12 coinsurance that is in excess of the minimum. So everybody
- 13 thinks everybody's got Med Sup. A third of Med Sup is
- 14 employer based, and we had patients in our office every day
- 15 complaining about the fact that they had to pay coinsurance
- 16 even though they had it covered. So that excess
- 17 coinsurance was coming out of their pocket, they were very
- 18 angry, and then they moved on to other facilities, then
- 19 raising the cost for everyone else.
- 20 The biggest problem with cost-based
- 21 reimbursement, we talked about, is the coinsurance. So the
- 22 coinsurance is higher because the price is higher, and

- 1 cost-based reimbursement sets the price in that rural
- 2 community. So what other impacts of these high prices do
- 3 we need to study? How does this affect drive-by? Is the
- 4 coinsurance the problem or is the price the problem?
- I want to make sure, as people are thinking about
- 6 how to solve this issue, it is not by just saying, oh,
- 7 they're just going to pay 20 percent coinsurance. High
- 8 prices have many, many problems in today's world, with
- 9 value-based care, et cetera, and so there's not a real
- 10 discussion of the impact of prices, and prices, again, have
- 11 impact way beyond just coinsurance. They also cover the
- 12 cost of other insurance and other issues that we need to
- 13 really think about. So how does Medicare pricing affect
- 14 other payers, community rating, and overall cost.
- 15 When it comes to post-acute care, which is the
- 16 rural swingbed program is a very important program. We
- 17 didn't really mention that in the chapter. I want to ask
- 18 the question, does Medicare lose money or save money when
- 19 using swing beds in a critical access hospital. And I've
- 20 done a very brief analysis I would like to share with you
- 21 about that, that could argue the point that we lose money
- 22 by driving patients out of swing beds. And I'd love to

- 1 have your take on that and see is it really good policy.
- 2 Because right now we drive patients out of swing bed
- 3 because of the high price. So again, these are how prices
- 4 are affecting behavior, but not nobody is looking at cost.
- 5 So price versus cost, and I think high prices are actually
- 6 creating higher overall costs by driving patients out of
- 7 these facilities.
- When you're thinking about post-acute care and
- 9 swing beds then I think that we also need to think about
- 10 the impact of the proposed skilled nursing facility
- 11 staffing policy and how that is going to affect rural
- 12 patients and rural SNFs. We also need to look at the
- 13 quality of skilled nursing facilities in rural, because the
- 14 quality improvements organizations have been focused,
- 15 almost solely, on trying to improve the quality of rural
- 16 SNFs versus urban because their quality is so much worse,
- 17 and they have these huge staffing problems. We have
- 18 wonderful abilities to give them post-acute care in these
- 19 cost-based reimbursed facilities that probably cost us less
- 20 to do it, and we're spinning around in circles. So I think
- 21 policymakers need a good view of what's happening in post-
- 22 acute care in rural America.

- 1 Three more, I promise.
- 2 So what about quality reporting and quality, in
- 3 general? We do not require quality reporting in critical
- 4 access hospitals, and we do not require quality reporting
- 5 in rural health clinics. And the life expectancy data
- 6 tracks with when urban started doing quality reporting and
- 7 rural didn't. There are other factors, but if we believe
- 8 quality reporting is important, and I believe the
- 9 Commission all agrees it does, I don't understand why we're
- 10 excluding 20 percent of beneficiaries from the benefits of
- 11 having quality reporting and having providers work on
- 12 improving their quality.
- 13 You mentioned multiple times the CAH Medicare
- 14 margin, you know, 101 percent, and the CAH Medicare margin
- 15 is roughly zero. Sequestration reduced CAH reimbursement
- 16 by 2 percent. Now, by the way, if you are cost-based
- 17 reimbursed that was a permanent penalty that never went
- 18 away. If you're the Defense Department you got budget
- 19 increases, right. So that 2 percent was a one-time cut.
- 20 This 2 percent sequestration against cost-based
- 21 reimbursement, it goes on forever. So the CAH Medicare
- 22 margin is at least -1 percent, and some would argue it's

- 1 less because it's only on allowed costs, and so it's not
- 2 zero. It's -1, at least, due to sequestration.
- 3 And then my final comment is the average rural
- 4 county this year, in 2025, will have 27 MA plans, and
- 5 that's up from about 1 to 2 four or five years ago. So at
- 6 a critical access hospital, now we would typically get
- 7 maybe 1,000 assigned Medicare beneficiaries from a critical
- 8 access hospital, so I've got 1,000 Medicare beneficiaries
- 9 that I'm billing 27 plans for Medicare plus the match. And
- 10 so this is not sustainable, and we need to solve that
- 11 problem. Because I also have to do prior auth with 27
- 12 plans.
- We don't have the staffing or the knowledge to
- 14 hire the people to be able to be effective. We have no
- 15 leverage in negotiations. It is just a really terrible
- 16 place to be is to have all that power pointing at you, and
- 17 you're only a small part of that. So if you could think
- 18 about sort of what is the impact of a critical access
- 19 hospital, and then how does that increase the cost to
- 20 Medicare, because we're going to have to pay for the people
- 21 to do all of this extra billing in our cost-based
- 22 reimbursement.

- 1 Thank you.
- 2 VICE CHAIR NAVATHE: Thanks, Lynn, very much. I
- 3 appreciate your enthusiasm. Not at all a comment on the
- 4 substance and quality of your comments, but just a reminder
- 5 to Commissioners that Round 1 is for clarifying questions
- 6 as opposed to comments.
- 7 From your comments I wanted to actually pull out
- 8 one of the clarifying question for Brian and Jeff. Lynn
- 9 commented about using the RUCA codes and the definition of
- 10 "rural." So I just thought it was maybe helpful here for
- 11 us to reaffirm. I believe what we are using here are the
- 12 definitions that the CMS program is using to designate
- 13 rural hospital as opposed to looking at beneficiaries
- 14 served or some other definition. I just wanted to make
- 15 sure we clarify that.
- DR. STENSLAND: Yeah, so we are using
- 17 rural/urban. So the urban includes the metropolitan and
- 18 the suburbs and everybody who commutes into the central
- 19 area. So for D.C., urban can extend into West Virginia.
- There are definitely different levels of rural,
- 21 and in the past, we've looked at comparing rural adjacent
- 22 to a metropolitan area, rural not adjacent, rural frontier.

- 1 That's one way to look at it. Another way to look at it is
- 2 the RUCA codes, which is more of what the Rural Health
- 3 Research Center does. And you can have this kind of
- 4 agreeing of how rural you are.
- 5 We can look at that and talk to people about
- 6 which way they prefer it to happen. There are some plusses
- 7 and minuses. Sometime the continuous nature of it is nice,
- 8 but then you have smaller sample size when you have more
- 9 different RUCA gradations. But we'll be going through that
- 10 in the fall and hopefully talking to Lynn and the rest of
- 11 you. We can do it either way.
- MR. O'DONNELL: Actually, can I say one more
- 13 thing? You know, when they use the CMS designation, it
- 14 does vary by program. So like internally, for our agency,
- 15 there is a different definition of what is non-urbanized.
- 16 So behind the scenes we are tracking. We have a category
- 17 called "urban/rural health clinics." And so as odd as that
- 18 might seem, we are tracking behind the scenes and we
- 19 understand that there are different ways to slice it to get
- 20 at the different policy questions.
- MS. BARR: On that point, like when you're
- 22 talking about RUCA you were talking about the RUCA for the

- 1 actual facility, right. All analysis that I'm aware of has
- 2 always been facility based. And when we did the safety net
- 3 index and looked at patients, we found a very different
- 4 story. This is a patient-focused approach, so it's really
- 5 the RUCA codes of the patients that tell us really where
- 6 rural patients are being seen, and I think it will be as
- 7 illuminating as the SNI.
- 8 VICE CHAIR NAVATHE: Understood. Well taken.
- 9 Thanks, Lynn. Dana, we can go back to the queue, please.
- MS. KELLEY: Cheryl.
- DR. DAMBERG: Thanks. Lynn, you're a tough act
- 12 to follow, but these are hopefully clarifying questions.
- 13 Some of the space is very new to me, and I guess
- 14 I was curious as to how beneficiary cost sharing was set at
- 15 20 percent of charges for outpatient services. Because it
- 16 feels to me like there is this very -- and I think this is
- 17 the main point -- it's an unlevel playing field for the
- 18 beneficiary. So can you maybe help us with some of the
- 19 history of how that got determined?
- DR. STENSLAND: Well, this is before my time, but
- 21 the way people used to talk about it was initially
- 22 everybody was paid based on their cost. And at the time,

- 1 back in the '80s, the cost wasn't that much different from
- 2 the charges. And they said when the patient is in the
- 3 hospital, you know, when they're being discharged or
- 4 finished with their visit, we know the charges. We don't
- 5 really know the costs yet because the costs are going to
- 6 have to be sent through the cost reporting system at the
- 7 end of the year. So we're going to make them pay 20
- 8 percent of charges, which is something we know when they
- 9 leave the hospital. And I think that was that rationale.
- 10 And then they moved the traditional hospitals to
- 11 the prospect payment system, and at that point they started
- 12 having 20 percent of charges, and then we said, no, that
- 13 doesn't make sense because now the charges have grown so
- 14 much above cost. Then they shifted that to 20 percent of
- 15 the payment rate.
- But when the critical access hospital statute was
- 17 developed in 1997, they tied it back into the old way of
- 18 doing it, 20 percent of charges. So whether that was an
- 19 intentional for budgetary reasons or not, I don't know, but
- 20 that's the timeline of how all this happened.
- 21 DR. DAMBERG: Thank you. That's really helpful.
- 22 And then the following sentence, on page 2, says CAH

- 1 coinsurance varies widely from provider to provider. Can
- 2 you help me understand that?
- 3 DR. STENSLAND: Right. So let's say I hit my
- 4 head, I'm in the critical access hospital, and I'm going to
- 5 get a CT scan. And the one hospital says their charge for
- 6 the CT scan is \$2,000. So I'm going to pay \$400 in cost
- 7 sharing, or 20 percent of that.
- 8 Some other person might go to a critical access
- 9 hospital and they say their charge for a CT scan is \$1,000.
- 10 So now you're going to pay \$200 of cost sharing at that
- 11 critical access hospital.
- 12 And so the variability of the cost sharing just
- 13 goes up and down with the variability of the charges, which
- 14 is really quite dramatic. In some places they charge about
- 15 their costs, more common in the Midwest. Sometimes they
- 16 charge way mor than their costs, more common out in the
- 17 West, kind of the California mindset.
- DR. DAMBERG: Great. That's super helpful. And
- 19 then my last question is, so it's clear we don't really
- 20 have transparency in terms of whether MA plans are making
- 21 additional payments. And is there any mechanism for
- 22 requiring plans to do that?

- 1 DR. STENSLAND: There's no mechanism now. In
- 2 theory, if the patient goes to a hospital and the MA plan
- 3 is responsible for that payment -- let's say they hit their
- 4 head on their steering wheel and they get taken to this
- 5 critical access hospital -- and there's no contract with
- 6 that hospital, in theory then the critical access hospital
- 7 should be paid the full fee-for-service rate. Sometimes
- 8 they tell us they've had some difficulty actually getting
- 9 that full rate from the providers, and that's kind of if
- 10 there's no contract in place.
- And then there's the other case if they're
- 12 actually negotiating a contract then it can go up or down,
- 13 and more often they say it goes down, at least in our
- 14 interviews, from fee-for-service rates. But that's
- 15 something we hope to not limit our analysis just to these
- 16 interviews with critical access hospitals but also look at
- 17 the encounter data to see if we can confirm.
- 18 DR. DAMBERG: Great. And this starts to bleed
- 19 into Round 2, but I don't know whether all-payer claims
- 20 data would offer some opportunities in the future. Because
- 21 I know they're looking to capture alternative payments made
- 22 to providers in some of the states. So California is

- 1 moving pretty quickly in that direction.
- 2 MS. KELLEY: Brian.
- 3 DR. MILLER: Thank you. I enjoyed this chapter,
- 4 as someone who did part of my training at a very rural
- 5 place, struggling with rear-wheel drive car in blizzards,
- 6 and one stoplight.
- 7 I liked Table 2 a lot, and had a couple of
- 8 clarifying questions about Table 2. Under the column that
- 9 denotes annual cost in billions, in 2022 dollars, is that
- 10 the subsidy that the hospital facility gets based upon the
- 11 categorization, or is that just the cost of the Medicare
- 12 program, and are those values I just denoted the same or
- 13 different?
- DR. STENSLAND: This is the extra money the
- 15 hospital would get, and those amounts are different. The
- 16 amounts are different. The biggest difference you'll see
- 17 is with critical access hospitals and on the outpatient
- 18 side, because if the patient is paying 50 percent of the
- 19 cost, they are paying a lot of the extra payment that that
- 20 critical access hospital is getting for outpatient
- 21 services.
- DR. MILLER: So you're saying this measure is the

- 1 cost to the Medicare program, which directly is the same
- 2 amount that the hospital is getting.
- 3 DR. STENSLAND: These numbers in the column are
- 4 the sum of the extra money that the Medicare program is
- 5 paying plus the extra money the beneficiary is paying in
- 6 cost sharing.
- 7 DR. MILLER: Okay. We should probably clarify
- 8 that. And then what might be also helpful to make this
- 9 table clearer is to include the number of facilities that
- 10 are eligible. Eight hundred million dollars doesn't seem
- 11 like a lot of money in the Medicare program context, but if
- 12 that's for 10 hospitals versus 1,000 hospitals, that's a
- 13 pretty big difference, so we should include an N, the
- 14 number of hospitals, and then a dollars per hospital.
- 15 Also looking at this table, we mentioned the 340B
- 16 program. It's not quantified. We should quantify that
- 17 because I know that is an important source for these
- 18 facilities. And then we should also probably denote that
- 19 tax-paying hospitals are disadvantaged. Because of these
- 20 payment choices they are not eligible for 340B, despite
- 21 paying taxes.
- 22 A couple of other questions. Is there a reason

- 1 why we did not include the role of nurse practitioners,
- 2 physician assistants, and pharmacists? And I ask this as
- 3 someone who practiced in a rural area, and I would say
- 4 perhaps the clinicians were those practitioners and that we
- 5 actually wouldn't have been able to operate the clinics and
- 6 the hospitals without them.
- 7 MR. O'DONNELL: So we have discussed. We have
- 8 looked before at the share of clinicians in rural areas
- 9 that are NPs and PAs are higher. We've also talked before
- 10 that the whole reason for the RHC program to exist was to
- 11 allow NPs and PAs to bill and to provide care. So we
- 12 consumer wrap that in as context going forward. But if
- 13 there's a particular policy you want us to --
- 14 DR. MILLER: I think the fact is that we probably
- 15 wouldn't really have much primary care in rural areas if we
- 16 didn't have nurse practitioners or physician assistants,
- 17 and then we'd actually probably have limited access to
- 18 specialty care. Because in a rural setting, at least when
- 19 I was there, and I'm still sure the model is the same, that
- 20 often the clinic visits would be done by the nurse
- 21 practitioner or the physician assistant. The inpatient
- 22 hospital consult service would often be run by them, and

- 1 then the physician would be doing surgery and procedures.
- 2 Obviously, they would see the patients.
- But a lot of the non-procedural volume was done
- 4 almost exclusively by nurse practitioners and physician
- 5 assistants, such that a lot of these rural, small
- 6 facilities would not have cardiology, gastroenterology,
- 7 cardiac surgery, general surgery, plastic surgery, or
- 8 dermatology, or probably much specialty care involved
- 9 procedures if they didn't have nurse practitioners and
- 10 physician assistants, and we should make that clear,
- 11 especially noting my colleague's comments about incident-to
- 12 billing in prior meetings.
- And then, of course, pharmacists were extremely
- 14 important for immunization in rural areas too, and with the
- 15 recent pandemic we should denote that.
- I agree with my colleague's comments about
- 17 quality as an important lever, and also about
- 18 administrative burdens, noting that we mentioned the
- 19 average of 27 MA plans, which is an overwhelming amount of
- 20 paperwork that makes me want to hide under the table, and
- 21 there's a certain so I truly could hide.
- 22 With the aim of talking about solutions, maybe

- 1 there are policies or regulations that we could explore as
- 2 part of this, what I hope will be a chapter in a future
- 3 report, exploring the role of automation and artificial
- 4 intelligence to decrease administrative burden for
- 5 clinicians so that they can focus on treating patients
- 6 rather than signing forms.
- 7 And then one other question I was curious, I
- 8 didn't see discussion of an efficient hospital, and I know
- 9 that's something that we talked about in the other hospital
- 10 chapter. I think that's important to have that same
- 11 concept and respect our precedents of policy framing here.
- 12 And then we also don't talk about access to novel
- 13 products like CAR T or gene therapy or other sort of
- 14 revolutionary treatments, and if we want to ensure health
- 15 equity, we want rural beneficiaries to have access to
- 16 those. And so we should find a way to measure and include
- 17 that. Thank you.
- 18 MS. KELLEY: Jaewon.
- 19 DR. RYU: Yeah, thank you. I just had a
- 20 clarifying question around the special payments, the ones
- 21 that you list out on Slide 5. Is that included in the MA
- 22 benchmarks?

- 1 MR. O'DONNELL: Yes.
- DR. RYU: Thank you.
- 3 MS. KELLEY: Larry.
- DR. CASALINO: I just want to make sure I
- 5 understand. The rural-urban categorization you guys used
- 6 this time, is it correct then to say that suburban
- 7 hospitals are included in the urban, not in the rural?
- 8 MR. O'DONNELL: Yes.
- 9 DR. CASALINO: That's correct. Okay. And then
- 10 the second thing, would it useful and/or possible to take a
- 11 look at cost sharing as a reason for bypass? So if I know
- 12 I'm going to have to pay some huge amount of cost sharing
- 13 if I go someplace that's 20 minutes away, but much less
- 14 cost sharing if I go to a place an hour and a half away, am
- 15 I bypassing because I think the second place is better or
- 16 because a \$200 cost share is a lot for me? I don't know if
- 17 that's worth looking at, or if we could look at it. But it
- 18 could be a major reason for bypass, especially for
- 19 outpatient care probably.
- 20 MR. O'DONNELL: Yeah. So we'll know the cost
- 21 sharing levels, and we'll know whether there's bypass. So
- 22 we'll be able to tell if there's a correlation. I'm not

- 1 sure how causal we will be able to say it is, but we can
- 2 look at those correlations.
- 3 DR. CASALINO: Great. That would be useful. And
- 4 then the last point, I know MedPAC is about Medicare policy
- 5 and its effects on Medicare beneficiaries, but as I said
- 6 before, I think that it would be wrong to ignore unintended
- 7 consequences of Medicare policies on other people. And
- 8 paying based on charges, to the extent that we are doing
- 9 that, can really, really hurt people who are not Medicare
- 10 beneficiaries but who don't have insurance. Because the
- 11 hospital charges whatever it wants, but if you don't have
- 12 insurance that's what they expect you to pay, right? And
- 13 so that's not a trivial point, even though it's not
- 14 directly involving Medicare beneficiaries.
- Are you guys' wrists tired yet?
- [Laughter.]
- DR. CASALINO: I don't think I've ever seen such
- 18 a list of things.
- MR. O'DONNELL: Can we wait until Round 2, after
- 20 Lynn's done, to answer that question?
- 21 [Laughter.]
- DR. CASALINO: If you're lucky there won't be

- 1 time for a Round 2.
- MS. KELLEY: Amol, that's all we have for Round
- 3 1. Should we move to Round 2.
- 4 VICE CHAIR NAVATHE: Scott, did you have a Round
- 5 1? No. Okay. Great.
- 6 Well, we'll move right to Round 2. I just wanted
- 7 to highlight for folks that we have just a little over 30
- 8 minutes left, and we have something like 12 or 14
- 9 Commissioners. So brevity, please, here. Dana?
- 10 MS. KELLEY: Lynn?
- 11 MS. BARR: Okay. I will be brief. In my
- 12 opinion, the problem with cost-based reimbursement paid
- 13 facilities is that cost equal price and that there is no
- 14 quality reporting. And I think that needs to be the main
- 15 focus of the analysis is how does cost equal price really
- 16 screw everything up, and what can we do about the lack of
- 17 quality reporting in these facilities and how that's
- 18 hurting patients. I do believe that high prices drive
- 19 patients away, so I am plus-plus-plus-plus-one on Larry's
- 20 comment. High prices double cost sharing. High prices go
- 21 to MA benchmarks. High prices increase the cost of
- 22 insurance. And this is a burden to our poorest

- 1 beneficiaries, and I would like to see us recommend changes
- 2 in our next cycle. Thank you.
- 3 MS. KELLEY: Stacie.
- 4 DR. DUSETZINA: All right. I will say piling on
- 5 a lot of plus-ones to what has already been covered,
- 6 especially by Lynn. Thanks for those excellent comments in
- 7 Round 1 and 2.
- I am just going to say, I'm incredibly excited
- 9 about this stream of work, and I do want to see this move
- 10 forward. Most of my remarks are going to be specifically
- 11 about things I'd like to see in the analysis and the
- 12 workstream moving forward.
- Jeff, you asked the question, is cost sharing
- 14 reform needed. Absolutely. Like it is absolutely
- 15 appalling that anyone is paying based on charges. Charges
- 16 are made up, like inflated in ways that are unbelievable,
- 17 and the fact that anybody is still paying based on charges,
- 18 uninsured people too, but people with Medicare coverage,
- 19 it's just unbelievable that this still happens. So that
- 20 needs to be reformed urgently.
- 21 I think figuring out what it means for how these
- 22 sites of care are paid by MA and also what does that mean

- 1 for cost sharing for MA beneficiaries is mission critical.
- 2 Like we need to know that because MA is such an important
- 3 coverage type for people in rural areas, and it's growing.
- 4 So that, I think, is really key for the workstream.
- 5 Looking at the trends in charges and cost
- 6 sharing, absolutely. That is critical to get policies
- 7 changed, I think, to really be very clear about what's
- 8 happening to people.
- 9 A couple of other things that I noted in your
- 10 presentation. The driving time and distance and how that
- 11 changed to allow for telehealth to count, I do really worry
- 12 what that means for people in rural areas, like really
- 13 rural areas, and their ability to actually do telehealth is
- 14 still, I think, fairly compromised in some ways. So I
- 15 think looking into that would be great.
- I definitely appreciated the summary of the
- 17 switching between MA and fee-for-service, or from fee-for-
- 18 service to MA, in particular, and I really wanted to know
- 19 why. Like we know that once people make insurance
- 20 decisions, they don't like to revisit those decisions a
- 21 lot, and it feels like a lot of switching in a space where
- 22 we know that people aren't really actively looking to do

- 1 so. So why are people switching? And to any extent that
- 2 we could talk to the beneficiaries who are switching, and
- 3 maybe it's the people who are switching and trying to
- 4 switch back, we know that also happens, that would be
- 5 really helpful for this analysis, and for other studies, I
- 6 think, of what's really going on. You know, are people
- 7 getting outreach that is prompting them to switch, or is it
- 8 just that they've decided the coverage doesn't work the way
- 9 that they thought.
- 10 So again, incredibly enthusiastic about this
- 11 workstream, and thank you so much for the excellent work.
- 12 MS. KELLEY: Tamara?
- DR. KONETZKA: Yeah, thank you for this really
- 14 interesting chapter. My first reaction when I read about
- 15 the patient cost sharing and the coinsurance based on
- 16 charges was, do people actually pay this? I think it would
- 17 be interesting to know whether those charges are actually
- 18 paid, to what extent do these result in sort of bad debt
- 19 and uncompensated care, because that sort of, in turn, has
- 20 consequences for the hospital.
- 21 But my second and overriding reaction was very
- 22 similar to Stacie's, which is why is anybody paying based

- 1 on charges? It does seem like a ridiculous policy that was
- 2 just based on historical accident, for which there's really
- 3 no justification anymore. And there are bad incentives to
- 4 increase those charges associated with it.
- 5 So I would really love to see an exploration
- 6 around the policy option, to change that policy, and have
- 7 it based on something that's more equivalent to what a
- 8 coinsurance rate would be under PPS. And so, you know,
- 9 there are always unintended consequences. It would be nice
- 10 to just sort of lay out how this could be changed and what
- 11 the consequences might be, and some analyses around that.
- 12 And then I say, similarly, this was a little
- 13 tangential to the chapter but it did come up, and that was
- 14 the fact that in switching from MA to fee-for-service that
- 15 beneficiaries no longer have guaranteed issue of a Medigap
- 16 policy. That also seems mostly historical accident. I
- 17 assume the original intention was so that people wouldn't
- 18 sort of wait until they're sick to be able to spend money
- 19 on a Medigap policy. But I think that this consequence of
- 20 not being able to switch or not finding enough horrible
- 21 Medigap policies is probably out of alignment with that
- 22 original intention. So I'd love to see some exploration of

- 1 policy options to change that, and what would happen if we
- 2 sort of restored guaranteed issue for people switching from
- 3 Medicare Advantage.
- In terms of the Medicare Advantage stuff, I was
- 5 really interested in that Henke study that you mentioned in
- 6 the chapter, so I looked it up. It's a pretty simple fixed
- 7 effect study. This is the study that found a negative
- 8 correlation between MA penetration and hospital closures.
- 9 It's just a fixed-effect analysis so that changes in MA
- 10 penetration over time were correlated with changes in the
- 11 probability of a hospital closure.
- 12 I think the obvious issue there is that MA
- 13 penetration isn't sort of exhausting us, right. They go
- 14 into certain markets, maybe sort of include certain
- 15 hospitals in their network that are financially stable. So
- 16 I guess I wouldn't worry that that study is sort of in
- 17 contradiction to what people are worried about, and I think
- 18 there really is a worry that we're implementing all these
- 19 policies to sort of subsidize rural providers and make sure
- 20 they stay in operation, and that, in turn, sort of creates
- 21 some slack for MA insurers to just sort of negotiate lower
- 22 prices. So we're just sort of shifting money around.

- 1 So I think it is still important to sort of
- 2 monitor the health of providers over time and not spend too
- 3 much time worrying about that one study. So I think we
- 4 want to continue to monitor some profit margins, closures,
- 5 and uncompensated care, in particular.
- I was also worried, as Lynn was, about access to
- 7 post-acute care. Again, this is part of the sort of
- 8 coinsurance issue off of charges for swing beds, which is
- 9 really high and perhaps unaffordable. I would say for this
- 10 analysis I would really love to see us continue to monitor
- 11 access to post-acute care in rural areas and especially to
- 12 try to look at some patient outcomes. Because if there's
- 13 one thing we know about post-acute care is that it's very
- 14 unevenly used and there's still a lot of lack of clarity
- 15 around the effectiveness of post-acute care. So less use
- 16 is not necessarily bad, but it may be if it's just due to
- 17 high prices, so I'd really like to see some more work
- 18 around patient outcomes in rural areas, in terms of post-
- 19 acute care and access to post-acute care.
- 20 And I'll stop there. Thank you.
- MS. KELLEY: Brian.
- DR. MILLER: Thank you. I hope that this becomes

- 1 its own chapter in the next cycle, given that 60,800,000
- 2 Americans live in rural areas. I realize that they are not
- 3 all Medicare benes, but we should respect their right to
- 4 choose a different place that's not an urban city, and make
- 5 sure that our system supports that.
- I loved Table 2, so I apologize for being a
- 7 little obsessive about it. But as I was thinking about it,
- 8 and thinking about Lynn's comments about administrative
- 9 burden, from plans, it's hard to run a hospital to knowing
- 10 you have to do lots of paperwork. We all get excited to
- 11 get up in the morning and go to the office and do
- 12 paperwork. That's what gets us out of bed. I know it gets
- 13 me right up before the quadruple-shot espresso.
- 14 So I was looking at the list of the categories --
- 15 sole community hospital, Medicare-dependent hospital,
- 16 critical access hospital, rural emergency hospital, rural
- 17 health clinic, 340B -- and my head started to spin. It's
- 18 hard to keep track of what is doing what and what is
- 19 measuring what.
- I wonder, and would posit that perhaps two things
- 21 we should think about, because we all care about rural
- 22 health. Can we think about simplifying these categories?

- 1 Because I counted seven categories, I think. That's a lot.
- 2 And if you're a clinic or a hospital you don't have a lot
- 3 of financial resources and you don't have a lot of admin
- 4 staff, figuring out how to meet the conditions for any of
- 5 those programs could be pretty overwhelming. So could we
- 6 think about a way to target our support for rural
- 7 facilities and rural care in a more administratively
- 8 efficient fashion.
- 9 And also long lens comments. If we were doing
- 10 that, and we are doing that, we should measure quality,
- 11 because we want to know what value we're getting for the
- 12 beneficiaries. I think that could make it a lot easier to
- 13 run a rural facility. Obviously quality measurement needs
- 14 a lot of improvement. That doesn't mean that we shouldn't
- 15 do it.
- A couple of other thoughts. I looked at the MA
- 17 veterans fee-for-service switching data a little bit
- 18 differently than my colleague. I was interested that a lot
- 19 of people switched in rather than switching out. But I'm
- 20 still concerned about the equality of fee-for-service and
- 21 MA, and I think how consumer we get there.
- One way to get there, which we have not explored

- 1 as a Commission but we should think about is the
- 2 competitive benchmark inclusive of fee-for-service, which
- 3 would mean that we do things like apply risk adjustment
- 4 payments to the fee-for-service plan, apply a quality
- 5 rating system and bonus payments -- not the current one but
- 6 a one -- to the fee-for-service plan in addition to the MA
- 7 plan. Because it's really weird to have a market that's
- 8 half of Medicare that gets all these additional payments
- 9 and then have fee-for-service sitting there by itself and
- 10 not having equal opportunity to get those payments, and
- 11 then for prices for those plans for beneficiaries to not
- 12 compete. Because in some areas fee-for-service might be a
- 13 much better plan for benes, and if that's the case we
- 14 should have them on an equal playing field.
- 15 I think, one other thing, hitting the nurse
- 16 practitioner, physician assistant, Pharm.D. box, which is a
- 17 favorite one for me, the reason that I'm interested in that
- 18 is because rural areas have fewer resources, and when we
- 19 have fewer resources, you have to innovate. And so we
- 20 should spend time talking about what that innovation looks
- 21 like, both with the types of clinicians that are using the
- 22 delivery system, because the rural delivery system with its

- 1 different staffing and operational model, especially things
- 2 like swing beds, could be a great model for urban and
- 3 suburban areas, like we should learn from that and apply
- 4 that throughout the rest of the Medicare program.
- 5 And then we should also, as Lynn has said in
- 6 other sessions, focus on solving problems, not just
- 7 pointing them out. And so I think about in addition to
- 8 rural facilities, where you solve some of the staffing
- 9 problems -- they still have barriers, but having solved it
- 10 by using a different workforce -- and we think about
- 11 technology as a way to automate, because some components of
- 12 care are augment components of care. There was a recent
- 13 study that showed that if primary care docs did everything
- 14 they were supposed to they'd work 27 hours a day, which is,
- 15 I mean, not sustainable. So can we use technology and
- 16 automation, and is there a way we can pay for that, and
- 17 should, say, a tech company be a Part B provider in order
- 18 to do that, as an example.
- 19 So I think that those are things that we should
- 20 explore in this chapter, and I look forward to seeing it as
- 21 part of next year's formal workstream. Thank you.
- MS. KELLEY: Cheryl?

- DR. DAMBERG: Thanks very much. This is great
- 2 work. I think it's a great start to developing a robust
- 3 agenda, so thank you to the staff for getting us started on
- 4 this discussion.
- I do want to plus-one on much of what the other
- 6 Commissioners have said, particularly Lynn, so I'm going to
- 7 try not to repeat those comments.
- 8 You know, as I noted, the growth in MA I think
- 9 presents us with new challenges related to some of these
- 10 additional payments and what's going on in that space. So
- 11 I think the more we can learn, you know, that will help us
- 12 understand the extent to which these rural providers are
- 13 sort of at risk.
- I wholeheartedly support interviews or any other
- 15 mechanism for making data transparent on how providers are
- 16 paid on the MA side. That would be great.
- I also think this issue of cost sharing and the
- 18 need for reform is critically important, and Tamara
- 19 mentioned the issue of bad debt. But I think it would be
- 20 helpful to really spotlight, for the average beneficiary or
- 21 beneficiaries in different groups, what their cost sharing
- 22 exposure is. If you compare them, sort of between their

- 1 urban counterparts to really spotlight for people who are
- 2 going to read this report what these differentials are and
- 3 potential for bankruptcies. We know that's a critical
- 4 issue underlying bankruptcy in the United States.
- 5 I mentioned the APCD data. It may not be kind of
- 6 ready for prime time right now, but I think this will
- 7 probably not be the last time we touch this issue, and I
- 8 would certainly put this on your radar to think about
- 9 whether some of the information you need could be found in
- 10 some of these APCD databases.
- 11 Plus-one on what Tamara said about post-acute
- 12 care. I had a question about the 340B dollars and how
- 13 those are being used and the lack of transparency on that
- 14 front. I think it would be helpful to see if we could dig
- 15 a bit deeper there and to provide greater transparency in
- 16 terms of what the hospital is actually paying and what they
- 17 are charging people for those drugs, because I suspect
- 18 that's not what we would want to be happening in that
- 19 space. And the question is what are the reform options.
- 20 And then I think just overarching, this is a
- 21 multidimensional examination, and I think one of the things
- 22 that may help us as well as the future readers of this

- 1 chapter is trying to put some kind of framework around
- 2 this, because there are so many different things we are
- 3 talking about. We are talking about cost sharing and
- 4 prices and quality of care, so I do support trying to get a
- 5 better sense of what's going on in quality. But also the
- 6 role that I think Lynn mentioned about public health,
- 7 particularly in rural communities. And I recognize we
- 8 probably can't tackle it all, but it might help to start
- 9 framing this and then prioritizing where we look.
- MS. KELLEY: Betty.
- DR. RAMBUR: Thank you so much. I really
- 12 appreciate this work and the comments of the Commissioners,
- 13 so I will try to be brief.
- 14 My first thought when I was reading this was that
- 15 Table 2 is brilliant. I thought it was really, really
- 16 helpful taxonomy. I've worked in rural and frontier areas
- 17 most of my life, and it's always seemed like a bit of a
- 18 soup. You know, I knew they were all out there so I really
- 19 appreciate that.
- 20 My only slight suggestion there would be an
- 21 asterisk to define "necessary provider," because people
- 22 won't know what that is.

- 1 Lynn brought up the issue of the definitions of
- 2 "rural," and I think that's extremely important. And I
- 3 think a short box, kind of describing the pros and cons of
- 4 the two methods would be very, very helpful. Many years
- 5 ago I did my dissertation looking at barriers to delivery
- 6 of home health services in rural areas by population
- 7 density, and it was a remarkably different world depending
- 8 on if you were in a frontier county or whatever, and the
- 9 definitions really matter. So I think just clarifying that
- 10 and then why we're going for what we're going would be
- 11 helpful.
- On page 23, it talks about physicians reporting
- 13 that they were considering out of network so people in MA
- 14 plans would bypass. I thought that was really important,
- 15 and the magnitude of that wasn't clear to me, I think
- 16 understanding how often that happens. The document says
- 17 that we don't know how often beneficiaries pick the network
- 18 before they pick an MA plan, but I assume they are like
- 19 most and don't or can't. So I think if we can have some
- 20 idea of the magnitude of that, that would be important.
- You asked who else we should be looking at, other
- 22 stakeholders, and you've talked to clinicians, which I

- 1 assume includes nurse practitioners, PAs, and physicians --
- 2 and thank you, Dr. Miller, for highlighting the important
- 3 work they do -- and administrators. But I would also be
- 4 very interested in the experience of the staff. The staff
- 5 in these settings really are specialists because they're
- 6 generalists, and at least whether they're physical
- 7 therapists, nurses, whatever, they may be working the swing
- 8 bed one day and the emergency department another, and that
- 9 is quite a world to span.
- 10 It leads to the issues of quality, and not
- 11 counting quality reporting I think is absolutely essential.
- 12 But it's also important we get the right metrics and it
- 13 doesn't just end up being reporting burden.
- 14 One of the things that I'm particularly concerned
- 15 about, as a nurse, is how many procedures that are really
- 16 low volume are done, because that is a very uncomfortable
- 17 experience to be involved in something you don't do very
- 18 much. So if we can get some handle on that.
- 19 I want to give a plus-one, plus-one on the post-
- 20 acute thing that was mentioned by a number of people, Lynn
- 21 and Tamara. And I just have to say that I'm really
- 22 thinking about skilled nursing facilities a lot right now,

- 1 with what's been in the news about the mandatory staffing
- 2 ratios and the kerfuffle around that. But I also know that
- 3 the nursing staff and staff mix is the air traffic
- 4 controllers. They are the safety in that environment. And
- 5 if we didn't have enough air traffic controllers, would we
- 6 still fly and just say, well, it's too much of a burden on
- 7 the airline industry? So I really think we should think
- 8 about that, whether it's in the quality reporting or what.
- 9 And then just this week I think I read that 30
- 10 percent of Medicare Advantage beneficiaries do not use any
- 11 of the supplemental benefits. I couldn't find it right
- 12 now. I'd be curious if we know that for rural
- 13 beneficiaries.
- 14 And finally, cost sharing reform. Yes, yes, yes.
- 15 That is extremely important.
- So thank you all for your comments. I appreciate
- 17 it. And thank you for this work.
- MS. KELLEY: Greg.
- 19 MR. POULSEN: Thank you. I would pile on with
- 20 saying great work. Thanks to you all for all the things
- 21 that you've done. Like a lot of our colleagues here I've
- 22 spent a lot of time in rural health care, but I still

- 1 learned a lot. So great work and great comments by the
- 2 Commissioners that preceded me here.
- 3 I'm particularly grateful for your recognition
- 4 that there is huge variation among the rural MA plans. I
- 5 think that is a big deal in their performance, and it's
- 6 likely to do varied, at least partially based on their
- 7 different structures and incentives.
- 8 The variation in the two I highlighted supported
- 9 I think supports the idea that there may be a potential
- 10 change in rural health care that could be a really powerful
- 11 incentive to do things in a more effective way. And I
- 12 think we might have a model that we could look at that I
- 13 don't think we've considered yet in rural areas and that's
- 14 been the emerging CMMI CMS AHEAD Model, which is a
- 15 hospital-based global payment approach that I know some of
- 16 you are familiar with. While this model faces some really
- 17 difficult challenges in most settings, I think it's
- 18 intriguing as a concept for rural health care.
- 19 As I've mentioned here in the past, my own
- 20 organization has had some extremely positive results in
- 21 capitation-based payment in rural communities, especially
- 22 isolated rural communities. The potentially wonderful

- 1 thing about that concept, as a model at least, is that it
- 2 brings together multiple payers into a common payment
- 3 approach and a prepayment approach, which is really
- 4 important given the fixed cost nature of most rural
- 5 communities.
- 6 This could be, I think, exciting in rural areas,
- 7 but unfortunately the AHEAD Model, as it now exists, is
- 8 state based, and there's really no capability to apply it
- 9 explicitly or specifically for rural communities. But that
- 10 doesn't mean that we couldn't consider such a concept more
- 11 broadly as a recommendation, going forward.
- 12 Almost by definition, rural communities,
- 13 especially isolated rural communities, are single provider
- 14 in nature, and creating consistency in prepayment could
- 15 create a remarkable health ecosystem where, again, as I
- 16 mentioned, costs are largely fixed, and we could see a
- 17 differential way of thinking about health care.
- 18 I think I could speak way longer than would be
- 19 respectful on why I think this virtuous payment approach
- 20 would be good for government, good for providers, good for
- 21 private payers, and most importantly, good for
- 22 beneficiaries. But as we think about a mechanism that

- 1 could really be a swing-for-the-fences kind of an approach
- 2 we may have a leg up because of the work, again, as I
- 3 mentioned, the work on AHEAD has had to deal with a lot of
- 4 really complicated issues that they have now had to dig
- 5 into and figure out. And I think that could give us some
- 6 steps forward in potentially a different model that might
- 7 really do something dramatically more effective in rural
- 8 communities than we've experienced before. And given the
- 9 new technologies that are available, I think we have the
- 10 potential to experience a growth and really a regeneration
- 11 of capabilities in rural communities that could make health
- 12 care there very, very attractive financially as well as
- 13 clinically.
- 14 MS. KELLEY: Gina.
- 15 MS. UPCHURCH: Thanks so much for the chapter.
- 16 This would also add a plus-one to many of the comments that
- 17 have already be made. These are some more granular
- 18 comments about the chapter. But I am excited that we are
- 19 working on -- it's not a chapter -- the work, the
- 20 workstream, excuse me, but I do hope it becomes a chapter
- 21 also.
- 22 So there is something on page 16 that says "while

- 1 Medigap plans are often more expensive than MA," and I have
- 2 a problem with that. Often, yes, and that's technical
- 3 true. However, if the person is not very healthy, goes in
- 4 and out of the hospital, has to have PT/OT, you pay every
- 5 time, go to rehab, if you can find local rehab, you see
- 6 specialists -- you know, the maximum out-of-pocket for many
- 7 Medicare Advantage plans, the max that the government sets
- 8 in 2024 is \$8,850. Of course, plans can have it lower than
- 9 that.
- 10 In North Carolina, I was just looking at the
- 11 Medicare Advantage plans, the maximum out-of-pockets,
- 12 roughly around \$3,500 to \$4,000, something like that. But
- 13 if I have a supplement, and on average we help people with
- 14 supplements, say a 75-year-old, paying \$200 a month in
- 15 North Carolina -- I'm in an urban, you know, Durham --
- 16 that's \$2,400. Plus you've got to pay your Part B
- 17 deductible, so \$2,600.
- 18 So if you're a sick person and you have to use a
- 19 lot of services you save a lot of money by being in
- 20 original Medicare and having a supplement. So I just want
- 21 to point that out. So Medicare Advantage plans are not
- 22 always less expensive.

- 1 So what I'd really like to think about is what
- 2 are the costs of supplements in rural versus urban
- 3 communities, and how is that disadvantaging some people in
- 4 rural communities. And who owns those Medigap policies?
- 5 And if you're a company that sells Medigap and Medicare
- 6 Advantage, do you have an incentive to raise our Medigap
- 7 prices to try to shift people over to the Medicare
- 8 Advantage plans that you also own? I'm just curious if we
- 9 have any ideas if that is happening.
- 10 Medical loss ratios with Medicare Supp plans, I
- 11 think it's 65 percent, where we know with other insurance
- 12 it's 80 to 85 percent. Is that true? Who decides that?
- 13 And then to Larry's point.
- DR. CASALINO: Gina, you just asked Jeff
- 15 Stensland a question that he doesn't know the answer to.
- 16 This is a first in my experience.
- [Laughter.]
- MS. UPCHURCH: I don't know. I may be wrong, but
- 19 I think that is true.
- 20 And to Larry's point, when he says are people
- 21 bypassing some of these rural hospitals or whatever because
- 22 of the cost sharing, my question, they don't really know

- 1 the cost sharing because it's a percentage, that you know
- 2 after the visit. So they're blindly, or they're hearing
- 3 their neighbor say maybe it costs more or something, but it
- 4 is not known to them up front if it's based on cost, is my
- 5 understanding.
- And I've got to say something about pharmacy. So
- 7 340B pricing, you know, if it's intended, I know in some
- 8 rural communities they probably, if the FQHC or the rural
- 9 health center doesn't have an in-house pharmacy, I'm
- 10 wondering if they contract it out, which is probably a very
- 11 good thing for those pharmacies because they are slammed by
- 12 DIR fees. Rural pharmacies, in particular, have been hurt
- 13 by direct and indirect remuneration fees and have been
- 14 closing. So do they have impact to pharmacy in rural
- 15 communities, and 340B contracting, is that a way to help
- 16 those communities keep those pharmacies in tow?
- 17 And lastly, I am just concerned about network
- 18 adequacy as we move forward in rural settings. You know,
- 19 we've heard of people that, while on paper they have home
- 20 health agency as an example, that's in network with a
- 21 Medicare Advantage plan. When you call to actually get
- 22 that home health nurse come see you, they say you're too

- 1 far, you live too far. So is that allowed? I mean, can
- 2 that happen, because we've heard it some. Is that supposed
- 3 to happen, and what can you do about it as an individual
- 4 consumer if you are being told that even though that
- 5 company is in your Medicare Advantage network but it's not
- 6 actually servicing you. Thanks.
- 7 MS. KELLEY: Jaewon.
- 8 DR. RYU: Thanks. I just have three comments.
- 9 First of all, at a high level I'm disappointed I won't be
- 10 here to see this work come to fruition. It's a really
- 11 important issue, and I'm glad we're tackling it.
- 12 Comment one had to do with the interplay between
- 13 MA and rural. It gets to the question I asked as well. It
- 14 just seem like, I think that's just one example of
- 15 something that needs to be further explored, so I'm glad
- 16 that's part of the workplan. That example, you know, if
- 17 it's in the MA benchmark and yet plans aren't really
- 18 passing that along, that just seems to defeat the whole
- 19 purpose of what those special programs are there for,
- 20 setting aside whether those special programs are indeed the
- 21 right kinds of ways to further bolster or make rural health
- 22 care more sustainable.

- 1 Number two, I think the copay issue absolutely
- 2 needs to be a part of the workplan. I think it's poorly
- 3 understood, to Gina's and others' points, and maybe
- 4 something that people aren't even as aware of. So bringing
- 5 light to that would be good.
- 6 The third, slightly longer comment, and this has
- 7 come up before in terms of some of our payment adequacy
- 8 discussions, but I think when we look at either hospital or
- 9 even clinic -- and we have explored this a little bit on
- 10 the ambulatory side when we did the last round of rural
- 11 work -- but I think we have to get down to the granularity
- 12 of types of services.
- When we look at facilities and hospitals, and
- 14 when we do that for adequacy discussions, we do that
- 15 through the lens of simply are they open or did they close.
- 16 There is a pretty wide gulf between an open hospital and a
- 17 closed hospital, where services erode and essentially die
- 18 on the vine. That dying on the vine process I think needs
- 19 to be better understood, and it could even be, I think in
- 20 the chapter it was on the bottom of page 5, into page 6,
- 21 you list some of those critical services. And if there's a
- 22 way to get better line of sight into whether those services

- 1 and programs continue to exist, even while these hospitals
- 2 are open, I think that would be really informative.
- For example, if the hospitals are open doesn't
- 4 necessarily mean all is well. It doesn't mean that
- 5 services are intact. It doesn't mean health needs are
- 6 being met if some critical programs are not there. And so
- 7 further fleshing that out, it would be great if that was
- 8 part of the work, as well.
- 9 MS. KELLEY: Kenny.
- 10 MR. KAN: Outstanding chapter. I am very
- 11 enthusiastic. I definitely want to encourage us to further
- 12 explore the interplay of MA and rural health.
- 13 I'm definitely not a fan of charge-based pricing
- 14 and would really encourage us to explore several things.
- 15 Number one, given charge-based pricing, I'm really
- 16 concerned about potential skipped or deferral of care, you
- 17 know, Medicare beneficiaries. So I definitely agree with
- 18 Jaewon. We should really explore more the whole
- 19 copay/coinsurance dynamic. I
- 20 t's actually very complicated. With copay you
- 21 will probably lower the out-of-pocket cost of the
- 22 beneficiaries. It would shift costs over to MA. But yet,

- 1 at the same time, you also get what's called induced
- 2 utilization, that probably didn't exist before. Some of
- 3 that will be good utilization in terms of preventive care.
- 4 Some probably will be unnecessary utilization, possibly.
- 5 We don't know, so if we could look at that.
- But yet at the same time, by having the copay
- 7 model in there you help to inject predictability in terms
- 8 of how you think about hospital finances. So could we
- 9 actually look at that and blow that out, in the way that
- 10 Greg was actually talking about, the AHEAD Model, inserting
- 11 some kind of a capitation-based model. Because the key
- 12 here is predictability of cost for the entire system. If
- 13 we can maybe look at that as a pilot or some kind of
- 14 accounting footprint and see how that actually works out,
- 15 and then further extrapolate that, I think that could be
- 16 very informative.
- 17 And that was it. Thank you.
- 18 MS. KELLEY: Robert.
- 19 DR. CHERRY: Thank you. A great job in laying
- 20 out this chapter in a way that allows for really productive
- 21 discussion and solicitation of feedback, so that's
- 22 definitely much appreciated.

- 1 I think for me what was most striking about the
- 2 chapter is this patchwork of programs that is in place to
- 3 make sure that we actually have a rural health care system.
- 4 And because of that fragmentation there is a lot of
- 5 complexity around it, which speaks to the whole issue
- 6 around Medicare being programmatically complex and
- 7 difficult to wrap your mind around.
- In that same vein, we also tend to think about
- 9 these different specialty areas, like rural health care, in
- 10 bite-sized chunks, sometimes at the expense of other work
- 11 that we're doing, or other recommendations that we may
- 12 have. And so one of the things that I noticed was
- 13 missing in the chapter is all the work that we've done
- 14 around the safety net index. And I really do wonder if the
- 15 safety net index was law what the impact would be on these
- 16 various programs that are keeping rural health functional,
- 17 and whether those programs may need to have adjustments
- 18 based on the SNI or whether our SNI model actually needs to
- 19 be adjusted in the context of those programs.
- 20 So if I were to put something on the wish list of
- 21 many other items that the Commissioners have suggested it
- 22 would be an analysis of what the SNI would look like in the

- 1 context of all these other payment programs that exist in
- 2 the rural space.
- 3 But really, thanks for teeing this up very
- 4 nicely.
- 5 MS. KELLEY: Scott.
- DR. SARRAN: Yeah, great work, guys. Two series
- 7 of comments. I will be very brief. The first is a series
- 8 of strong plus-ones to other Commissioners' comments.
- 9 Looking at the location of hospitals versus location of
- 10 people they serve, beneficiaries they serve I think is
- 11 important, for example. I think about a rural hospital
- 12 that is the catchment area for a ski resort. They may have
- 13 an extremely lucrative orthopedic service line doing
- 14 emergent data in a network totally different than what
- 15 we're trying to prop up and support here.
- Swing beds. When I think about it, sort of a
- 17 visual of the acuity of a beneficiary versus the capability
- 18 of a provider with beds, there's a sweet spot there at the
- 19 less than critical care and the greater than a rural SNF
- 20 could provide, that is probably the lower end of inpatient
- 21 acuity, the higher end of skilled acuity. We should not do
- 22 things that discourage rural hospitals from serving that

- 1 niche, that sort of combined niche. So I really think that
- 2 is worth looking at.
- Quality reporting. We have to. I mean, we're
- 4 making, in essence, a series of public policy and
- 5 recommendations around propping up rural entities. We need
- 6 to understand whether we can do that at an acceptable
- 7 quality level, not just an acceptable cost level.
- 8 Greg's comments about population health, wow. If
- 9 there's a home run to be hit in this space it's down that
- 10 dimension because there are a variety, as you were point
- 11 out, sort of structural reasons why this might make really
- 12 wonderful sense.
- And the beneficiary cost sharing, it is so
- 14 perverse. It's not just wrong. It drives people away.
- 15 It's such a perverse thing.
- An MA comment. The issue, I think, with MA is in
- 17 urban and suburban, with hospital consolidation, et cetera,
- 18 it is a relatively even playing field on a good day between
- 19 providers and large MA plans. It is grossly an unequal
- 20 playing field with rural providers. So I think our mindset
- 21 should be putting out potential solutions around leveling,
- 22 what would enable a better leveling of that playing field.

- 1 For example, on the [audio disruption] solution,
- 2 but there are things that we could think about such as any
- 3 willing provider type regs for rural providers willing to
- 4 accept their fully loaded fee-for-service rates, limiting
- 5 MA plans' ability to do PAs for inpatient acute, perhaps,
- 6 and for the first five days of skilled. I mean, there
- 7 would a series of several others. The point is I think we
- 8 should start looking at potential solution sets that would
- 9 level the playing field.
- Two minutes and 53 seconds, I just want to say.
- MS. KELLEY: Larry.
- DR. CASALINO: Yeah, again, great chapter. Just
- 13 a few quick comments. One is I just wanted to -- it has
- 14 only come up once so I want to echo Stacie's thing about in
- 15 looking at quality, trying to look at areas like cancer
- 16 care, where there are reasons to believe that it might be
- 17 worse in rural areas, in general, and even worse in rural
- 18 areas where the person is an MA enrollee, but we don't know
- 19 that.
- 20 Second, I just want to say I think Robert's
- 21 comment about relationship of safety net index to this is
- 22 really smart and would bear some more thinking.

- 1 The second comment, I don't know if there's any
- 2 data or anything published on this, but my impression is
- 3 that most Medicare beneficiaries don't really have a clue
- 4 when they choose MA, or if they decide they want to
- 5 initially, or if they decide they want to switch out of MA,
- 6 that they don't have a clue about the consequences of that,
- 7 which basically are prohibitive in most cases, unless
- 8 you're a very, very healthy person.
- 9 So first of all, I'd like to know if there is any
- 10 literature on that, and secondly, when you guys are out
- 11 talking to beneficiaries or anybody else who might have
- 12 some experience with this, I'd like to know more about the
- 13 extent to which beneficiaries do have a clue. And there
- 14 might be some thought given to if they don't have a clue,
- 15 how they could be given a clue. Obviously, someone like
- 16 Gina will give them a clue, but most benes don't talk to
- 17 people like Gina.
- 18 Third and next to last comment is, it is
- 19 striking, if these extra payments go into the MA benchmark
- 20 but MA doesn't make those payments themselves, doesn't have
- 21 to make those payments themselves, that is MA usually free-
- 22 riding on the fee-for-service system. And I think some

- 1 discussion of that might be useful, because that's a fairly
- 2 big deal. These payments are not small.
- And the last comment is, I think in the last year
- 4 or the year before, a so-called provider-based clinic, it
- 5 was like \$255 for an office visit and \$85 for an
- 6 independent clinic. Two comments about that. One is it
- 7 took me a little while to figure out that by provider based
- 8 we meant hospital based, I think. I don't know if provider
- 9 based is the standard terminology, but it's poor
- 10 terminology, and you might pay some attention to that in
- 11 the chapter.
- 12 And then the last point about that is that \$255
- 13 versus \$85, it's amazing that there are any independent
- 14 rural health clinics. It may not be a good thing for all
- 15 the doctors in rural areas to work for hospitals. It could
- 16 be a good thing. I'm not making the argument one way or
- 17 the other. But the difference in price is so great, and
- 18 it's going to decrease but it's still going to be very
- 19 large. A little bit more comment about that and the
- 20 consequence, which I assume is most clinicians working for
- 21 hospitals, not in independent clinics, might be discussed a
- 22 little bit, as well.

- 1 MS. KELLEY: Jonathan.
- DR. CASALINO: I want to know if I was quicker
- 3 than Scott.
- 4 MS. KELLEY: I was not timing. Sorry.
- 5 DR. JAFFERY: We will guess no.
- 6 VICE CHAIR NAVATHE: We have an empty Vice Chair.
- 7 The Vice Chair does the recording. So poorly done, Vice
- 8 Chair.
- 9 DR. JAFFERY: I will try and be brief, because I
- 10 think we are over time already. So first off, this is a
- 11 great chapter, and I think really several things, really
- 12 new information, and in particular this notion about copays
- 13 being based on charges. I really appreciate, Jeff, you
- 14 walking us through the history. It helps us understand how
- 15 we got here and how it wasn't completely irrational at the
- 16 time, but I think it's unconscionable if Congress and
- 17 others, you know, perpetuate that. This can and should be
- 18 fixed.
- 19 I just wanted to share a little bit of data, that
- 20 I'm happy to share more offline with you guys. The AAMC's
- 21 Research and Action Institute published an issue brief back
- 22 in the fall looking at some of the use of services, both in

- 1 primary care and specialty care, in rural versus urban.
- 2 And there have been some comments that we've made along the
- 3 way today and in previous conversations that make sense,
- 4 but I'm not sure they're 100 percent based in the data.
- 5 And so, you know, essentially, if you look at the
- 6 number of visits to primary care physicians in urban and
- 7 rural areas for Medicare beneficiaries, they are pretty
- 8 similar. And we talked about nurse practitioners and PAs
- 9 kind of filling the gap, and they do fill the gap a lot but
- 10 they are almost exactly the same. There was a number of
- 11 visits that rural and urban Medicare beneficiaries is what
- 12 was found, and there are actually more family medicine
- 13 docs per capita.
- 14 And I think one other really interesting finding
- 15 was that rural beneficiaries were more likely to have a
- 16 usual source of care, and perhaps that relates to access to
- 17 urgent that is greater in urban settings.
- Now clearly rural populations have worse health
- 19 status overall -- we know that -- higher poverty rates,
- 20 lower education levels. But I think the big thing that was
- 21 found here was this differential in specialty care access,
- 22 and Jaewon mentioned the closures. And we talked a lot

- 1 about hospital closures, but think he spoke well to the
- 2 fact that it's not always a hospital closing. They're
- 3 closing a service line. And lots of interesting data about
- 4 that, as well, put forth about how much the median distance
- 5 that rural residents had to travel after that closure.
- I mean, it already can be more challenging to get
- 7 somewhere if you live in a rural area. We expect that. I
- 8 mean, people choose to live in rural areas probably because
- 9 they want to not be in those more crowded spaces. But, you
- 10 know, it's not a slight difference. And the change that
- 11 happened after these closures, you know, we're talking
- 12 about going from 3.5 miles to get to general inpatient care
- 13 up to almost 25 miles, 24 miles. So it's really, really
- 14 significant, especially if you have to undergo some
- 15 significant and repeated chronic care, like radiation
- 16 therapy or certainly emergent care.
- 17 Again, I'm happy to share that offline, but I
- 18 thought those were important elements in the conversation,
- 19 as well. Thanks.
- 20 VICE CHAIR NAVATHE: Brian, I think you had
- 21 something, on the point, that you wanted to add.
- DR. MILLER: Yeah, I had an on-point response to

- 1 Scott. I agree that managed care can be a burden to rural
- 2 providers, but multiple Commissioners have commented how
- 3 rural markets often have monopolies or near monopolies for
- 4 hospitals or clinics. And so I think that the problem
- 5 might be slightly different. The problem might be if you
- 6 are out of network as a rural facility you have trouble
- 7 getting the fee-for-service rate, which is what the regs
- 8 say that you're supposed to get, and so that could be an
- 9 area for exploration, if that does or does not happen and
- 10 how to fix that, which would be a good regulatory policy
- 11 intervention to ensure access.
- I do think, though, that the market dynamics are
- 13 perhaps a bit different. So if the hospital is super and
- 14 the delivery system is consolidated and there is only one
- 15 delivery system, functionally what that means, actually, is
- 16 that even your multibillion-dollar, monstrous plan showing
- 17 up in the black suburban corporate jet or whatever could
- 18 actually be held hostage by the small rural hospital, which
- 19 chooses to go out of network and not accept the rates and
- 20 get the fee-for-service rate. That's a consumer protection
- 21 that's really important for the beneficiaries to assure
- 22 that if they don't have that in-network facility that they

- 1 can still get care there at a fee-for-service rate.
- 2 So I don't think it's necessarily the market
- 3 dynamics of consolidation of plans, because the
- 4 consolidation is usually more on the hospital side or the
- 5 clinic side in rural areas, but making sure that that
- 6 consumer protection works so that benes actually get access
- 7 to care and don't get pushed under the bus financially.
- 8 Thank you.
- 9 VICE CHAIR NAVATHE: Dana, is that the end of the
- 10 Round 2 queue? Okay, great.
- 11 So Brian and Jeff, thank you so much. I
- 12 definitely echo the comments from the other Commissioners
- 13 about the great work. Commissioners, thank you so much.
- 14 It is very clear there is a lot of enthusiasm for the work.
- I was planning, actually, on doing a little
- 16 recap, a wrap-up, and then I started to make a list, and
- 17 then the list was going on to three pages. So suffice it
- 18 to say that I think there is a lot of enthusiasm for the
- 19 cost sharing work. There is a lot of enthusiasm for the MA
- 20 interaction. There is also a lot of enthusiasm for a lot
- 21 more than just those, and also there are nuances within
- 22 those topics.

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1 So I think that's very good feedback. I think
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- 2 one of the things that we'll have to chew on here is just
- 3 scope and bandwidth. Obviously, we can't do everything
- 4 everyone suggested in the next cycle, so I think that's
- 5 something that we'll be processing as we go. But thank you
- 6 so much for the very thoughtful comments. I think it's
- 7 clear that you all put a lot of effort into the comments
- 8 that you shared.
- 9 So we will wrap up here. For those listening at
- 10 home, we want to hear from you, as well. Please send your
- 11 comments in at meetingcomments@medpac.gov, or you can do it
- 12 also through our website at medpac.gov/meeting.
- We will reconvene at 1:30 Eastern today, so just
- 14 about an hour, and we'll start with Medicare Advantage
- 15 encounter data. Thank you, everyone.
- 16 [Whereupon, at 12:28 p.m., the meeting was
- 17 recessed, to reconvene at 1:30 p.m. this same day.]

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1	AFTERNOON	CECCION
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- [1:32 p.m.]
- 3 VICE CHAIR NAVATHE: Welcome back, everyone, for
- 4 the afternoon session. We will be starting with Andy
- 5 Johnson and Stuart Hammond, who will be talking about
- 6 Medicare counter data.
- 7 DR. JOHNSON: Good afternoon, this presentation
- 8 updates our assessment of the completeness of MA encounter
- 9 data and other sources of information about MA enrollees'
- 10 use of health care services. The audience can download a
- 11 PDF version of these slides in the handout section of the
- 12 control panel on the right side of your screen. The
- 13 material presented today will be included in a June report
- 14 chapter, along with a comparison of MA encounter data and
- 15 plan bids that we will present in April.
- I will begin today's presentation with an
- 17 overview of the MA encounter data, its uses, incentives for
- 18 submitting the data, and the Commission's prior
- 19 recommendation to improve encounter data completeness.
- 20 Then I'll turn it over to Stuart to discuss our comparison
- 21 of MA encounter data with other sources of MA utilization
- 22 information, including an assessment of completeness across

- 1 contracts. Finally, we will discuss the implications of
- 2 the findings for policymakers and researchers.
- 3 MA encounter data began with the Balanced Budget
- 4 Act of 1997, which required the collection of encounter
- 5 data for inpatient hospital services and permitted the
- 6 Secretary to collect encounter data for other services.
- 7 However, those efforts were abandoned after plans claimed
- 8 that submission of the data would be an excessive burden.
- 9 In 2008, CMS resumed the collection of detailed encounter
- 10 data for all Medicare services and stated its intention to
- 11 use the data for risk adjustment and other purposes.
- 12 Encounter data collection began in 2012. CMS
- 13 phased in the use of encounter data as a source of
- 14 diagnostic information for MA risk scores from 2015 to
- 15 2022, and encounter data have been the sole source of MA
- 16 diagnoses since then.
- 17 Detailed encounter data are essential for
- 18 oversight of the care provided to the more than half of
- 19 Medicare beneficiaries who are enrolled in MA. Without
- 20 valid and reliable data, there is limited understanding of
- 21 how payments to plans correspond with service use, quality
- 22 of care, and the provision of extra benefits that MA plans

- 1 offer.
- 2 In addition, administering the MA program
- 3 requires the use of disparate data sources, including many
- 4 single-purpose data submissions from plans and providers.
- 5 Complete encounter data could assist or even replace
- 6 various data collection efforts and would ensure that the
- 7 program relies on data that are internally consistent and
- 8 conform to program rules.
- 9 Finally, plans have the flexibility to implement
- 10 utilization management practices, use value-based insurance
- 11 design, and beneficiary incentive programs. Encounter data
- 12 have the potential to inform how these techniques are
- 13 employed and help improve Medicare policies more broadly.
- 14 One other potential use of complete encounter
- 15 data is to assess the use of certain services by MA
- 16 enrollees. In recent years, researchers have begun to
- 17 compare utilization rates between MA and fee-for-service.
- 18 However, we note that there are important differences
- 19 between MA encounter data and fee-for-service claims.
- 20 In fee-for-service Medicare, claim submission is
- 21 required for payment, so providers have a strong incentive
- 22 to submit claims and provide all needed information for

- 1 payment. Fee-for-service claims files include all final
- 2 adjudicated claims and therefore are generally considered a
- 3 complete record of Medicare-covered services provided to
- 4 beneficiaries covered under fee-for-service Medicare.
- 5 In MA, plans are required to submit encounter
- 6 records to CMS for all items and services provided to
- 7 enrollees, but that submission process is separate from
- 8 plans' payment adjudication with providers. CMS performs
- 9 front-end checks to verify the quality of the data, but
- 10 there is no formal assessment of whether all encounters
- 11 were submitted.
- 12 Although information about MA enrollees' use of
- 13 services has value, we should be cautious about assessments
- 14 made solely using MA encounter data.
- 15 Through reports and presentations since 2019,
- 16 MedPAC has found the data to be incomplete, and the current
- 17 incentives to submit encounter data have only resulted in
- 18 incremental improvement.
- 19 The use of encounter data to calculate MA risk
- 20 scores provides some incentive to submit records of
- 21 inpatient and outpatient hospital and physician services
- 22 when those records identify a diagnosis that is not

- 1 identified on another record during the same calendar year.
- 2 There is less incentive to submit records for other
- 3 settings that are not used for risk adjustment.
- 4 CMS provides feedback to plans regarding their
- 5 encounter submissions, but only about the number of
- 6 submissions per enrollee by service category. Plans are
- 7 given report cards that compare their submissions to
- 8 regional and national averages, but these report cards do
- 9 not contain comparisons with external data sources.
- 10 CMS also does not assess the consistency of
- 11 information reported through plans' encounter data with
- 12 other data that plans submit, such as HEDIS quality data,
- 13 bid data, and medical loss ratio data.
- 14 Since 2019, CMS has sent performance reports to
- 15 MA organizations evaluating each contract's submission of
- 16 encounter records based on certain metrics. Noncompliance
- 17 with these metrics could initiate a process of escalating
- 18 CMS actions, including outreach to plans, technical
- 19 assistance, warning letters, and corrective action plans.
- 20 A couple metrics focus on whether an MA contract
- 21 has successfully submitted any encounter records for each
- 22 of the six health care settings.

- 1 This table shows that since 2015, the share of MA
- 2 contracts successfully submitting a record for each setting
- 3 has improved, but a small number of contracts did not
- 4 submit any records for skilled nursing, home health, or
- 5 durable medical equipment in 2020.
- In 2023, CMS added four metrics that evaluate the
- 7 internal consistency of the data, assessing whether
- 8 facility and professional encounter records match for
- 9 inpatient stays and emergency department visits, whether
- 10 enrollees with an end-stage renal disease diagnosis had an
- 11 encounter record for dialysis services, and whether
- 12 enrollees with three or more chronic conditions had any
- 13 encounter records at all.
- 14 Although these metrics are a step in the right
- 15 direction, the Commission has compared encounter data for
- 16 2014 through 2019, to other sources of information about MA
- 17 enrollee inpatient stays, skilled nursing users, and home
- 18 health users, and dialysis users, and found that encounter
- 19 data are incomplete and improving only incrementally.
- To accelerate the pace of that improvement, in
- 21 2019, the Commission recommended additional steps to
- 22 increase encounter data completeness and accuracy.

- 1 The recommendation directed the Secretary to
- 2 establish thresholds for the completeness and accuracy of
- 3 MA encounter data, evaluate MA organizations' submitted
- 4 data, and provide feedback to plans on completeness
- 5 metrics. In addition, a payment withhold would be applied,
- 6 and CMS would provide refunds to MA organizations that meet
- 7 encounter data completeness thresholds.
- Finally, the Commission also recommended
- 9 establishing a mechanism for direct submission of provider
- 10 claims to Medicare Administrative Contractors. One
- 11 provision was that, if program-wide thresholds were not
- 12 met, the recommendation would require all MA organizations
- 13 to submit claims via the administrative contractors.
- 14 I'll now turn it over to Stuart to present our
- 15 updated assessment of encounter data completeness.
- MR. HAMMOND: Thank you, Andy.
- We compared MA encounter data with four other
- 18 datasets that contain information about MA enrollees' use
- 19 of services: the Medicare Provider Analysis and Review
- 20 file, or MedPAR, for inpatient stays; the Dialysis risk-
- 21 adjustment indicator, for dialysis services; the Minimum
- 22 Data Set, or MDS, for skilled nursing stays; and the

- 1 Outcome and Assessment Information Set, or OASIS, for home
- 2 health services.
- 3 Providers are required to submit these data
- 4 directly to CMS, without any processing by MA plans. For
- 5 each comparison, we assessed the number of MA enrollees who
- 6 had a service record in either source. For inpatient
- 7 services, we also evaluated whether specific hospital stays
- 8 were reported in both the MedPAR and encounter data. We
- 9 restricted our analyses to encounters for HMO and PPO
- 10 plans, as submission requirements for other plan-types
- 11 varies. We excluded chart reviews from our analysis.
- 12 Some of the external data sources we used in our
- 13 comparisons are themselves incomplete, which limits how
- 14 comprehensively we can assess the MA encounter data. To
- 15 reflect this, we present the share of records that appear
- 16 in both the encounter data and the external data source, as
- 17 well as the share appearing in one source but not the
- 18 other. Each data source provides evidence of services that
- 19 were provided to MA enrollees.
- The figure on the left illustrates how we present
- 21 our findings throughout the presentation. The orange
- 22 segment of the bar represents the share of MA enrollees who

- 1 used that service and for whom a record was present in both
- 2 data sources. The other segments represent the share of MA
- 3 service users who had a record in only one of the two
- 4 sources: dark blue for those appearing only in the
- 5 comparator data and light blue for those appearing only in
- 6 the encounter data.
- 7 There are some limitations to our analysis. For
- 8 example, encounter data can include records for services
- 9 where the claim was denied. In addition, encounter data
- 10 might not include services provided out of a plan's network
- 11 for which a plan did not receive a claim.
- 12 This figure shows an overview of our results.
- 13 Each bar represents a comparison between MA encounter data
- 14 and another data source in a year between 2017 and 2021.
- 15 Across the four service categories, most
- 16 beneficiaries who used a service had a record in both data
- 17 sources. However, in all four service categories, we found
- 18 some MA enrollees with records reported in only one of the
- 19 two sources. This suggests that both sources are
- 20 incomplete.
- 21 These data are consistent with our previous
- 22 assessments of the MA encounter data. The share of MA

- 1 enrollees with an inpatient hospital record in both data
- 2 sources and the share with a dialysis record in both data
- 3 sources has been relatively steady since 2017. In the
- 4 skilled nursing and home health data, the share of MA
- 5 enrollees appearing in both the encounter data and the
- 6 comparator data has improved since 2017.
- 7 I'll now provide more detail on each comparison,
- 8 starting with inpatient hospital services.
- 9 The Medicare Provider and Analysis Review file,
- 10 or MedPAR, contains information about inpatient hospital
- 11 stays for both MA and fee-for-service enrollees. Hospitals
- 12 submit "information-only" claims to CMS when treating MA
- 13 enrollees. CMS uses the information to calculate DSH and
- 14 Graduate Medical Education payment amounts.
- 15 We found that 88 percent of MA enrollees who were
- 16 hospitalized in 2021, i.e., those with a record in either
- 17 file, could be identified in both data sources. This share
- 18 is slightly higher than the share in 2017, and has been
- 19 relatively consistent over the last three years.
- 20 Some beneficiaries appeared in only the encounter
- 21 or MedPAR data, with a larger share appearing only in the
- 22 encounter data. These findings suggest that both sources

- 1 are missing data for some MA enrollees. The presence of
- 2 encounter records with no matching MedPAR record is
- 3 unsurprising, given that non-teaching hospitals and those
- 4 that do not receive DSH payments have little incentive to
- 5 submit information for MA enrollees.
- In addition to checking whether MA hospital users
- 7 had records in both sources, we also attempted to match
- 8 records for specific hospitalizations between the two
- 9 files, using the dates of service listed on each record.
- 10 We found that just over 80 percent of MA
- 11 hospitalizations were present in both data sources in each
- 12 year of our analysis. The share was relatively consistent
- 13 between 2017 and 2021. In 2021, 13 percent of
- 14 hospitalizations appeared only in the encounter data, and 6
- 15 percent appeared only in the MedPAR data, suggesting some
- 16 records are missing from each file.
- In a sensitivity analysis, we were able to match
- 18 an additional 3 percent of 2021 records by linking records
- 19 with overlapping dates of services, rather than requiring
- 20 an exact match. We plan to continue refining how we link
- 21 records between the two data sources. However, given our
- 22 finding that not all beneficiaries are reported in both

- 1 files, it is unlikely that improving our method will
- 2 demonstrate either file to be complete.
- 3 The next three slides present beneficiary-level
- 4 comparisons, starting with a comparison of sources
- 5 pertaining to MA enrollees' use of dialysis services.
- 6 Providers treating Medicare beneficiaries with
- 7 end-stage renal disease submit a medical evidence form to
- 8 CMS when a patient begins dialysis treatment. These data
- 9 are used to risk adjust payments to MA plans for enrollees
- 10 with ESRD.
- 11 We compared those data to the outpatient
- 12 encounter data and assessed whether each beneficiary's
- 13 identification number could be found in both data sources.
- 14 We found that 89 percent of MA enrollees with ESRD who
- 15 received dialysis could be identified in both files in
- 16 2020. The share was relatively consistent across the years
- 17 we assessed. This is equivalent to the percentage of fee-
- 18 for-service beneficiaries with the dialysis indicator who
- 19 also had a fee-for-service dialysis claim.
- Next, we compared data sources pertaining to MA
- 21 enrollees' use of skilled nursing care.
- 22 Skilled nursing facilities are required to report

- 1 information about patients' health status to CMS using an
- 2 assessment tool called the Minimum Data Set, or MDS. We
- 3 compared data for MA enrollees who had an MDS assessment
- 4 with enrollees who had a SNF encounter data record. We
- 5 excluded MA enrollees who were eligible for full Medicaid
- 6 benefits to avoid counting assessments of enrollees
- 7 receiving non-Medicare-covered services. We found that the
- 8 share of MA enrollees appearing in both data sources
- 9 appears to have improved over time, rising from two-thirds
- 10 in 2017 to 81 percent in 2021.
- In 2021, 15 percent of MA SNF users were found
- 12 only in the MDS data. While this may indicate missing
- 13 encounter records, it is also possible that we included
- 14 some MDS assessments of MA enrollees receiving services not
- 15 covered under Medicare. We would not expect there to be an
- 16 encounter record for such services. This would mean that
- 17 our assessment of agreement between the two sources is too
- 18 low. We are continuing to refine our methods for linking
- 19 SNF assessments with specific MA encounters.
- Next, we compared data sources pertaining to MA
- 21 enrollees' use of home health services.
- Home health agencies are required to submit an

- 1 assessment of patients' health status for all Medicare
- 2 beneficiaries at the start of a home health episode and at
- 3 several points thereafter. The assessment data are
- 4 available to researchers in a dataset called the Outcome
- 5 and Assessment Information Set, or OASIS.
- 6 We compared MA enrollees who had OASIS
- 7 assessments with MA enrollees who had home health encounter
- 8 records. From 2017 to 2020, many beneficiaries appeared
- 9 only in the home health encounter records and were missing
- 10 from the OASIS data. However, the share of MA enrollees
- 11 appearing in both sources improved significantly over the
- 12 period, increasing from 49 to 84 percent by 2021.
- 13 The change appears to have been driven by an
- 14 increase in the number of beneficiaries with an OASIS
- 15 assessment record. A smaller share of beneficiaries could
- 16 be found only in the OASIS data, suggesting, again, that
- 17 neither source is complete.
- 18 Researchers have used the data sources we
- 19 discussed in this presentation to assess MA enrollees' use
- 20 of services and compare with use among fee-for-service
- 21 enrollees. Your reading material includes a list of 24
- 22 studies published between 2016 and 2024, that used the

- 1 MedPAR, OASIS, or MDS data without supplementing the data
- 2 with information from MA encounter data. One of
- 3 the studies did conduct a sensitivity analysis using the
- 4 encounter data instead of the MedPAR but did not combine
- 5 the two sources. Several studies restricted their analysis
- 6 of inpatient hospital stays to DSH or teaching hospitals to
- 7 reduce the effects of missing MedPAR records, and several
- 8 studies supplemented the data with HEDIS quality data but
- 9 not encounter data.
- 10 Given our finding that the MedPAR, OASIS, MDS,
- 11 and MA encounter data are all missing records for some MA
- 12 enrollees, we are concerned that such studies may be
- 13 affected by missing data. We cannot draw conclusions from
- 14 comparisons of MA and fee-for-service, in which the data
- 15 for MA enrollees are not as complete as those for fee-for-
- 16 service enrollees. This concern is particularly acute for
- 17 studies that relied solely on the OASIS data, given our
- 18 finding that many MA enrollees receiving home health
- 19 services were recorded only in the encounter data.
- Other researchers have attempted to account for
- 21 missing data by selecting encounter data only from MA
- 22 contracts that have comparatively high match rates with

- 1 other datasets. For example, Jung and colleagues selected
- 2 MA contracts for which at least 90 percent of inpatient
- 3 stays were reported in the encounter data, and for which
- 4 the difference between HEDIS and encounter data was less
- 5 than 10 percent for select services. This method has been
- 6 adopted by several other researchers.
- We assessed the completeness of MA encounter data
- 8 within and across MA contracts using a set of comparisons
- 9 like those described in the earlier slides. We began by
- 10 grouping MA contracts according to the percentage of
- 11 hospital stays recorded in the MedPAR for which we found a
- 12 matching encounter record. We're going to focus on the top
- 13 row of the table; the other two rows are shown for
- 14 reference. The top row shows information for the 311 MA
- 15 contracts that had encounter records for at least 90
- 16 percent of MedPAR records. Among these contracts, the
- 17 average match rate was 97 percent, the lowest match rate
- 18 with the MedPAR for a contract in this group was 90
- 19 percent, and the highest match-rate was nearly 100 percent.
- 20 Moving across the columns, we find wide ranges of
- 21 encounter data completeness across service sectors, even
- 22 among the contracts with comparatively better overlap with

- 1 the MedPAR. For example, the match rates for home health
- 2 and SNF users in these contracts averaged 88 percent and 84
- 3 percent respectively, but ranged from 1 percent to nearly
- 4 100 percent.
- 5 Given these findings, we urge caution for
- 6 policymakers and researchers using encounter data to
- 7 examine MA enrollees' use of services. Relatively high
- 8 completeness with respect to one service category is not a
- 9 marker of complete data across all service categories.
- 10 This issue is particularly important for studies using
- 11 encounter data from service categories that do not have a
- 12 viable external data source with which to validate the
- 13 completeness of the data.
- 14 We urge researchers to use similar caution when
- 15 examining MA utilization using other sources of data we
- 16 discussed today. Our results show that several of the
- 17 provider-submitted data sources are missing records for MA
- 18 enrollees. For studying these service categories, using a
- 19 combination of the encounter data and the provider-
- 20 submitted data is one way to reduce the impact of missing
- 21 data on the findings, although we cannot determine if this
- 22 approach fully resolves the issue.

- 1 Overall, we find that encounter data and other
- 2 sources of information about MA enrollees' use of services
- 3 are incomplete but have generally improved since 2017.
- 4 Even in their current state, it may be possible to leverage
- 5 the encounter data when examining patterns of service use
- 6 by combining the encounter data with other data sources.
- 7 We note that for the majority of physician and
- 8 outpatient hospital services, there is no comprehensive
- 9 independent data source on MA enrollees that is available
- 10 for comparison with the encounter data. We used the
- 11 dialysis risk-adjustment indicator to assess outpatient
- 12 encounter data, but this represents a small fraction of
- 13 outpatient services.
- 14 Consistent with our 2019 recommendation, CMS
- 15 could do more to more to validate these data and hold plans
- 16 accountable for incomplete encounter submissions. We,
- 17 along with other researchers, have found that data
- 18 completeness increases when data submission is tied to
- 19 payment. This supports our recommendation to apply a
- 20 payment withhold to increase incentive to submit complete
- 21 and accurate data.
- For Commissioner discussion, we welcome your

- 1 questions about the analysis, thoughts on the current state
- 2 of the encounter data, suggestions for future analysis, and
- 3 other feedback you may have.
- 4 With that, I'll turn it back over to Amol.
- 5 VICE CHAIR NAVATHE: Thank you, Stuart and Andy,
- 6 for a very nice and concise presentation. The Commission,
- 7 as Andy and Stuart have highlighted, has been doing a
- 8 continuous workstream of work on the encounter data over
- 9 time, as it has improved and then, perhaps, plateaued
- 10 somewhat recently, although we see some improvements in the
- 11 SNF side. So in some sense this is an update to analysis
- 12 that's been ongoing
- 13 Encounter data are clearly very important because
- 14 we tend to know a lot, as a health policy community, about
- 15 what happens on the fee-for-service side of the program
- 16 because of the claims, and the encounter data can be a
- 17 really valuable resource from that perspective, to better
- 18 understand what happens in MA.
- 19 Nonetheless, I think a couple of things to
- 20 highlight. One, as part of this work we're not making any
- 21 new policy recommendations, but this work will be a chapter
- 22 in the June report.

- 1 With that I will turn it over to Dana to run the
- 2 Round 1 queue.
- 3 MS. KELLEY: All right. Tamara?
- 4 DR. KONETZKA: Great. This is so important, so
- 5 thank you for your meticulous work on trying to figure this
- 6 out.
- 7 Yeah, I'm going to save most of my SNF and home
- 8 health comments for Round 2. My Round 1 question is just
- 9 about the MedPAR comparison. I just want to make sure I
- 10 understand completely, so tell me if this is wrong or not.
- 11 Hospitals directly report the data that goes into
- 12 MedPAR, right, and this is required of all hospitals, but
- 13 the hospitals that have the greatest incentive to comply
- 14 are those that are DSH hospitals or have graduate medical
- 15 education, right? So those other hospitals that have less
- 16 of an incentive to report this, they're still supposed to,
- 17 and some of them do, but it's just less complete, probably.
- 18 Right?
- 19 MR. HAMMOND: That's correct.
- DR. KONETZKA: Okay. And so I guess the follow-
- 21 up to that is then that's sort of a known problem, that if
- 22 you want to just focus on certain hospitals, you can be

- 1 fairly certain of getting a much better match, for example,
- 2 if you just used the DSH and teaching hospitals, et cetera,
- 3 and sort of, at least in a sensitivity analysis or
- 4 something, just counted those other hospitals, you might
- 5 get close to 100 percent?
- 6 MR. HAMMOND: So I don't think that we have the
- 7 numbers to say whether it's close to 100 percent, but there
- 8 is a good 2023 paper by Phil Cotterill that breaks this
- 9 down by facility type and compares those. So we're happy
- 10 to send that to you.
- MS. KELLEY: Cheryl.
- DR. DAMBERG: Thanks very much. I love this
- 13 work, and I think anyone who wants these encounter data out
- 14 there will get a lot of good information here.
- 15 So I had a couple of questions. The encounter
- 16 data are not adjudicated, and is that because of the source
- 17 of where the data comes from? So I'm trying to understand
- 18 why the flow would be different on the MA side versus the
- 19 fee-for-service side.
- DR. JOHNSON: There are some claims adjudicated
- 21 data in the encounter data, but I think because it is a
- 22 rolling process of submissions, that plans can submit and

- 1 then they can replace and send a new one, and sometimes
- 2 it's not known whether or not the claims adjudication
- 3 process is as complete when a plan submits its record of
- 4 encounters. So it is a rolling process, but it is a mix of
- 5 final adjudicated encounters, or on the other side, where
- 6 the plan and the provider have a claim that is adjudicated,
- 7 and other records.
- DR. DAMBERG: So when CMS tells people to use the
- 9 fee-for-service data, they have a period by which the
- 10 claims are adjudicated. And so is there something parallel
- 11 on the encounter data side? So like if you waited, I don't
- 12 know, 15 months post submission you would mostly have
- 13 adjudicated encounters?
- DR. JOHNSON: There is a deadline that the plans
- 15 have to submit encounter records. I think we know a little
- 16 less about what the deadlines are between a plan and a
- 17 provider and whether or not those claims adjudication
- 18 process and negotiations are ongoing beyond that deadline
- 19 or because of data lags that don't get submitted by the CMS
- 20 reporting deadline.
- DR. DAMBERG: Okay. I have two other quick
- 22 questions, in reference to the 2019 recommendations to try

- 1 to induce plans to more completely report. But was there
- 2 any consideration given to other uses of the encounter data
- 3 to try to enhance that inducement, such as for quality
- 4 reporting?
- 5 DR. JOHNSON: We've talked about that some, and
- 6 generally supported all uses of the encounter data. Well,
- 7 not all uses, but uses that would encourage additional or
- 8 incentivize greater submission of encounter records, and
- 9 that would include some plan quality reporting. Also,
- 10 there was some information in a recent proposed rule about
- 11 reporting utilization numbers for individual providers and
- 12 including MA utilization numbers along with fee-for-service
- 13 utilization numbers. That was not part of the
- 14 recommendation, but we have at various points commented on
- 15 individual policies to use encounter data.
- 16 DR. DAMBERG: Yeah, because I do think there are
- 17 opportunities to use the information for quality reporting,
- 18 and I think that would strengthen the incentives for
- 19 complete reporting.
- 20 The other, and last, question that I have is, so
- 21 there is some percentage in each of these different sectors
- 22 that there's a lack of concordance, and I think you know

- 1 there is missing data. The issue with missing data is, is
- 2 it missing at random or is there something systematic? And
- 3 I wonder if you've had an opportunity to take the areas
- 4 where there's not overlap and see if it is certain types of
- 5 claims that are not getting submitted through encounter,
- 6 and what does that tell us about being able to use this
- 7 data?
- 8 DR. JOHNSON: I think that's an excellent
- 9 suggestion for future analysis. One of the issues that
- 10 we've seen in prior updates is that the data we are
- 11 continuing to approve, when we had looked at older years,
- 12 and now we see more of a plateau. So I think there
- 13 probably will be more value in digging into where there is
- 14 remaining incompleteness or lack of overlapping
- 15 information.
- MS. KELLEY: Brian.
- DR. MILLER: Thank you for this. I think we can
- 18 call this the bible for encounter data. I just had a
- 19 simple question about this. Was this a statutorily
- 20 mandated book of work?
- DR. JOHNSON: No, it was not.
- DR. MILLER: Thank you.

- 1 MS. KELLEY: Robert.
- DR. CHERRY: Thank you. And I realize you are
- 3 the messenger in all this really kind of difficult problem
- 4 that we've talked about for a while. What I will say is
- 5 that the way this was presented, I think I have more
- 6 clarity than I did in the first year when this was
- 7 initially presented. So I have some R1 questions, more
- 8 than usual.
- 9 We have sort of two different buckets of data.
- 10 We have claims data, which I think I understand that
- 11 process. You know, a lot of it is automated with the EMR,
- 12 it's electronically pulled in. There are coders in the
- 13 background that adjudicate, validate it, push it out to the
- 14 payer, and basically it gets processed for payment.
- 15 Then there is this other animal, which is the
- 16 encounter data, where the MA programs are expected to
- 17 complete it, but it's not like a requirement the same way
- 18 it is around claim data, is kind of the way I understand
- 19 it.
- 20 And so these are two different systems that don't
- 21 talk to each other. Correct?
- DR. JOHNSON: I think the extent to which they

- 1 talk to one another might vary by plan, but in general you
- 2 are right, that there is a plan data process going on with
- 3 their providers and a plan to CMS records submission that
- 4 are separate.
- 5 DR. CHERRY: Yeah, and I think I'm talking about
- 6 mainly sort of maybe not the CMS level. So the claims data
- 7 doesn't get pulled into the encounter data. There's no
- 8 automation around that, right?
- 9 DR. JOHNSON: That's right.
- DR. CHERRY: Okay. At the same time a lot of the
- 11 claims data is also part of the encounter data, right.
- 12 There's a big overlap there, if I'm reading the chapter
- 13 correctly?
- 14 DR. JOHNSON: Are we talking about the fee-for-
- 15 service claims data, or the claim when a provider sends a
- 16 bill to an MA plan?
- DR. CHERRY: Well, on the MA side there is
- 18 encounter data, so the question is how much of an overlap
- 19 is there with the counter data compared to the claims data
- 20 that's done through the provider?
- 21 DR. JOHNSON: On the MA side.
- DR. CHERRY: Yeah, on the MA side.

- 1 DR. JOHNSON: There should be complete overlap.
- 2 That is the goal. But I think because there are these two
- 3 separate streams, or at least there are two different parts
- 4 to the data processing, where the claims adjudication is
- 5 happening with the plan and the provider, and that may not
- 6 align perfectly with the information that is submitted to
- 7 the encounter record. So it's through CMS, that encounter
- 8 record.
- 9 DR. CHERRY: So it's fair to say on the MA side
- 10 that there a few items of encounter data that's just on the
- 11 encounter data but not on the claims data, that's used for
- 12 things like -- perhaps it's used for risk assessment scores
- 13 or doing disproportionate share percentages, right. So
- 14 there is a small number of items.
- 15 DR. JOHNSON: So there is another component to
- 16 this. I think I'm understanding the question. When a
- 17 provider treats, say for a hospital, treats an MA enrollee,
- 18 they submit two copies of the claim. One is the
- 19 information-only claim, or sometimes called a shadow claim.
- 20 It goes straight to the Medicare administrative
- 21 contractors. That is who does the fee-for-service claims
- 22 processing. So they get a copy of that, and that ends up

- 1 in the MedPAR claims file for MA enrollees. And the other
- 2 copy goes to the plan and goes this through whole process
- 3 of being adjudicated for payment, and the plan formats that
- 4 into an encounter record that gets submitted to CMS.
- 5 So it is the provider to CMS claims data for MA
- 6 enrollees that is in the MedPAR being compared with its
- 7 other route, which is a copy of the claim went to the plan
- 8 and then to CMS, and there is a decent amount of overlap
- 9 that's in the MedPAR-to-encounter data comparison.
- DR. CHERRY: Okay. And so even though the data
- 11 is virtually the same, once undergoing a validation process
- 12 the other one is not.
- DR. JOHNSON: I think they have separate
- 14 validation processes, one that the Medicare administrative
- 15 contractors would implement and the other that the CMS's
- 16 encounter data group would be implementing as their front-
- 17 end quality checks that they do.
- DR. CHERRY: So I have one final question. It's
- 19 kind of like an R1.5 question. Why do we have two
- 20 different data forms, one for data, one for encounter, if
- 21 they're basically the same?
- DR. JOHNSON: My reading between the lines,

- 1 because I was not doing the Medicare policy back in the
- 2 days when [inaudible] MedPAR information. But I think in
- 3 order to implement the DSH payment processes and the
- 4 graduate medical education policies before encounter data
- 5 were available, they needed some stream of information to
- 6 make those calculations on. And so collecting the claims
- 7 data from the hospital, through the Medicare administrative
- 8 contractors, was one of the purposes. There may be other
- 9 reasons out of necessity. But in the absence of encounter
- 10 data I think there were -- and there are other instances of
- 11 this too, where other data was submitted in order to
- 12 implement certain policies. Now that the encounter data is
- 13 available, as it becomes more complete, there are more uses
- 14 and greater incentives that could be.
- DR. CHERRY: That makes sense in an era before
- 16 EMRs, before data integration, you know, these pathways
- 17 were set up separate and not integrated. And so, hence,
- 18 you have one that has complete data and the other one that
- 19 has incomplete data, and the systems aren't really
- 20 integrated into one system. Okay. Thanks.
- MS. KELLEY: Larry.
- DR. CASALINO: I think this is very timely

- 1 because, as you know, with Medicare Advantage data becoming
- 2 much more available to researchers now and the program
- 3 being so big, it is of great interest, this area, to
- 4 researchers. And I think Brian is right when he said this
- 5 is going to be like the bible, and Cheryl, it would be
- 6 very, very useful information to any team that wants to do
- 7 good research. So it should help us learn a lot more about
- 8 the MA program.
- 9 Two quick questions. Could we look at Slide, I
- 10 think it's 7, the first table, for a second? It may be on
- 11 the presentation slides. All right, anyways.
- 12 So this is share of contracts so maybe at least
- 13 one record for all service categories. So pretty
- 14 impressive increase from 8 percent to 90 percent. How
- 15 useful is knowing that they submitted at least one record?
- 16 I mean, should there be some kind of sensitivity analysis,
- 17 or should this be the sensitivity analysis, picking some
- 18 larger number for how many records got submitted in all
- 19 service categories? Because at least one seems like a
- 20 pretty low bar, to put it mildly.
- DR. JOHNSON: It is, and I think this was some
- 22 work that we had looked at starting with the first time

- 1 that we ever addressed the encounter data, and in part it
- 2 was to put into context some of the challenges that the
- 3 plans were dealing with at the time, which is setting up
- 4 their encounter data systems, getting them tested and to
- 5 end by CMS, and being able to submit an encounter record
- 6 with all of the fields formatted properly as sort of a
- 7 first pass at being able to even assess completeness.
- 8 So meant that in this context, which is as a
- 9 first pass, all the plans have to had passed that test
- 10 before we really even consider are they submitting complete
- 11 encounter records.
- DR. CASALINO: Yeah. If it's not too much work I
- 13 would strongly suggest that we pick some larger number and
- 14 also present that, especially if we are doing to in the
- 15 chapter. Because otherwise I think people think, oh, 96
- 16 percent, there's no problem, right.
- And my other comment is, and this is very similar
- 18 to what Cheryl said, just prefacing that by saying I think
- 19 some context might be useful. I mean, people can decide
- 20 this for themselves, but some comment from you guys might
- 21 be useful. How important are the limits in data capture?
- 22 So if 90 percent of the encounters are in both, let's say

- 1 only 10 percent seem to be missing in one way or another,
- 2 some people may say that's only 10 percent.
- 3 So there are two kinds of caveats to that, that
- 4 might be worth some discussion. One is, is 10 percent a
- 5 big number? If you're reducing the admissions by 10
- 6 percent really, as opposed to the 10 percent missing, that
- 7 would be kind of useful to know. So 10 percent might be a
- 8 big or a little number, depending on how you think about
- 9 it. Some discussion of that might be useful.
- 10 Then my other comment was Cheryl said if the data
- 11 is missing like random, then 10 percent might not be that
- 12 much of a problem at all. If it's systematically missing,
- 13 for certain types of plans, for certain types of providers,
- 14 for certain types of beneficiaries, for certain types of
- 15 services, then it is important. And I don't know if we
- 16 have, or could have in the future, anything useful to say
- 17 about that, but I think it would make the work the
- 18 researchers do much more accurate, I think, and also help
- 19 policymakers understand that, you know, 5 or 10 percent is
- 20 not necessarily a small number in the context of what the
- 21 data could be used for.
- DR. JOHNSON: That's exactly what we were

- 1 thinking. I don't think we have a lot more to say, but
- 2 that when effect sizes are in the single digits and the
- 3 missing-ness is also in the single digits, we've got to be
- 4 concerned about whether or not your measuring is missing
- 5 this versus actual --
- 6 [Inaudible comment.]
- 7 DR. JOHNSON: No, just highlight some of the
- 8 papers that are beginning to use. I think we will be
- 9 digging into some of the paper more, and I'm sure Stuart
- 10 will be doing a lot of analysis on figuring out where those
- 11 missing --
- 12 MS. KELLEY: Gina.
- MS. UPCHURCH: It's one of my new favorite words,
- 14 missing-ness, and generification is another one that's just
- 15 come up recently. But anyway.
- My research thoughts are nothing like the folks
- 17 around the table, but two things in the footnotes I just
- 18 have questions about, so I could understand a little bit
- 19 more.
- 20 At the bottom of page 6 it says, "Insurers and
- 21 providers have, in certain instances, provided researchers
- 22 with access to claims data for MA enrollees. The

- 1 Commission does not have access to such data." How is that
- 2 possible? I mean, did they just get paid for it, and we're
- 3 just not paying?
- 4 DR. JOHNSON: So I think our meaning there is
- 5 that some companies have made their data available to
- 6 researchers, and we have not gone through that process.
- 7 And so it is not published in a systematic, regular way, to
- 8 CMS and made publicly available to researchers. So we have
- 9 not saw it, nor do we have that data.
- 10 MS. UPCHURCH: You don't have any side deals to
- 11 get the data. Okay. All right.
- 12 So the next question is just on the next page, at
- 13 the bottom. So encounter data can include records for
- 14 services where the claim was denied, as plans are required
- 15 to submit records for all items and services provided to
- 16 the enrollees. But if it was denied it wasn't provided to
- 17 the enrollee. So should that say that that were provided
- 18 or ordered and denied? Are you really getting denials?
- 19 DR. JOHNSON: Denial there, in the way that we
- 20 have used it, is that there is no payment from the plan to
- 21 the provider for that service. So the service may have
- 22 been rendered, but not necessarily paid for.

- 1 MS. UPCHURCH: Okay. The denial of payment,
- 2 okay. Not denial for not getting service.
- 3 DR. JOHNSON: Not like the prior authorization.
- 4 MS. UPCHURCH: Okay. Thank you for clarifying.
- 5 Thank you.
- 6 MS. KELLEY: Scott.
- 7 DR. SARRAN: A question more for Amol. Did you
- 8 say we're not going to be making any recommendation coming
- 9 out of this work today?
- 10 VICE CHAIR NAVATHE: That's correct. So we have
- 11 standing recommendations. I think they're from 2019. So
- 12 those standing recommendations are there. As part of this
- 13 work, this will be a chapter, but we're not making new
- 14 recommendations as part of the work.
- DR. SARRAN: What if we want to?
- [Laughter.]
- 17 VICE CHAIR NAVATHE: No worries. So in your
- 18 Round 2 comments, please express your comments.
- 19 MS. KELLEY: That's all I have for Round 1,
- 20 unless I missed anyone. Should we go to Round 2? Okay.
- 21 Tamara.
- DR. KONETZKA: Great. So these comments focused

- 1 on the SNF and the home health analysis. I mean, my first
- 2 reaction when I saw those charts was just surprise because
- 3 I think of MDS and OASIS as being pretty complete, and
- 4 we've used them for years, really, to identify SNF and home
- 5 health use among MA enrollees even.
- 6 And in part I think I was surprised because MDS
- 7 data are not just used for payment but also for care
- 8 planning, for quality measures, and then those quality
- 9 measures, in turn, sort of allow facilities to participate
- 10 in certain demonstrations. They give that data to
- 11 hospitals that are referring to them. I mean, those MDS
- 12 data are used for a lot of things, so they have a lot of
- 13 incentives to fill out the MDS for every single patient,
- 14 and for SNFs it's required of every resident in the
- 15 facility, even if they're not on Medicare or Medicaid,
- 16 right. So it should be pretty complete.
- And I spent time in nursing homes interviewing
- 18 those MDS coordinators who filled these things out, and if
- 19 nothing else they seemed very clear on the legal and
- 20 regulatory implications of not filling these things out
- 21 correctly for every resident.
- 22 And so I drilled down into that a little bit

- 1 more, and I think there might be some reasons or things we
- 2 might want to look at a little bit differently in the
- 3 analysis that would reassure me about the completeness of
- 4 some of those data.
- 5 The OASIS, there are exceptions. There are
- 6 people who don't actually need an OASIS. It's not quite as
- 7 mandatory across the facility as the MDS is.
- 8 So a couple of things. One is that I'll note
- 9 that every time we we've tried to match MDS to fee-for-
- 10 service claims we also don't get 100 percent. And so I
- 11 think in all of these, if we're going to use something as
- 12 the gold standard and we see that there is a mismatch
- 13 between the MDS and the encounter data, I think one
- 14 comparison should be to fee-for-service, because there are
- 15 natural frictions and reasons why we might not see an MDS
- 16 assessment, for example, and that affects how we might
- 17 think about this denominator, for anybody who has either an
- 18 MDS or an encounter claim.
- 19 And so, yeah, before we sort of say that it's
- 20 insufficient encounter data, I think we need to set a sort
- 21 of barometer or a benchmark for the amount of friction we
- 22 also see in fee-for-service data, and I would say the same

- 1 thing across some of these other sectors, as well.
- The second thing, so for beneficiaries who have
- 3 an encounter record but not an MDS or an OASIS assessment,
- 4 I guess going to back to this sort of missing at random, I
- 5 would really like to know who those people are, and I'm
- 6 guessing it might be, you know, even though everybody is
- 7 supposed to get an assessment, they have a certain number
- 8 of days in order to do it. So maybe it's going to be like
- 9 very short stays, very short home health or SNF stays. And
- 10 it would be good to know that if those are the ones that
- 11 were missing out of the MDS, or it might be certain SNFs.
- 12 It might be very small SNFs who don't use these data for as
- 13 many things and therefore might have less of an incentive
- 14 or something.
- 15 And again, both of those things might happen with
- 16 fee-for-service beneficiaries too.
- So in SNF they are all supposed to have an MDS
- 18 assessment, but this may not actually be about MA.
- On the flip side, for beneficiaries who have an
- 20 MDS or OASIS assessment but no encounter record, so I
- 21 understand your motivation for just omitting duals from the
- 22 analysis because clearly, they might be there for a long

- 1 stay, and therefore you wouldn't see the encounter record
- 2 because it's not a Medicare-funded short stay.
- 3 But I think this just omitting duals is a really
- 4 blunt tool for a couple of reasons. First, duals, of
- 5 course, in nursing homes are pretty important, the non-
- 6 trivial, non-random portion of SNF users. So when we think
- 7 about a denominator that excludes them, I'm not sure who
- 8 we're talking about, so I don't know what this overall
- 9 statistic about the completeness of the data means when
- 10 we've excluded duals from nursing homes or home health.
- And the second, as you noted in the chapter,
- 12 there are some non-duals who might also have nursing home
- 13 stays that aren't short-term, post-acute stays, funded by
- 14 Medicare. And so that muddies the water even more.
- 15 And so I guess I have a couple of suggestions
- 16 about that, or a couple of alternatives you could look
- 17 into. One is you could try some more standard methods to
- 18 separate short-stay and long-stay populations. You can use
- 19 the type of assessment in MDS and the frequency of
- 20 assessment to try to get at that. In all of the quality
- 21 measures that CMS publishes they have denominators kind of
- 22 defined. They have an algorithm for defining short-stay

- 1 and long-stay populations, and so that might be a better
- 2 way to get at the right sort of MDS denominator.
- 3 Yeah, and then like I said, doing the same thing
- 4 with fee-for-service to see whether or not this just
- 5 frictions or missing encounter data.
- 6 So overall, when I looked at the MDS and the
- 7 OASIS comparison at first, I found it kind of frightening,
- 8 and then after I started thinking about some of these
- 9 analyses I was like, this may not actually be so bad. We
- 10 may be pretty safe kind of using MDS and OASIS, and keep
- 11 trying to improve the encounter data.
- 12 Sorry. I left a little bit more sanguine than we
- 13 started. Thanks.
- 14 VICE CHAIR NAVATHE: Just as quick point there, I
- 15 think, Tamara, you make a good general point, which I think
- 16 is helpful for everybody in the context of interpretation
- 17 here, which is there may be some factors that are at play
- 18 that would naturally result, even if every actor here were
- 19 doing perfect reporting, is still less than 100 percent
- 20 match, and that's what you're highlighting here. And that
- 21 could happen because they have secondary coverage with sort
- 22 of coverage from another insurer, that could happen if they

- 1 are doing this outside of their coverage or outside of
- 2 network. There are a whole bunch of reasons why that could
- 3 be, and you outlined a bunch of them. But I just wanted to
- 4 elevate that point because I think it is helpful for
- 5 context.
- 6 MS. KELLEY: Stacie.
- 7 DR. DUSETZINA: Great. Thank you so much, and
- 8 thanks for this fantastic work. I also think this is going
- 9 to be something that is just critical for researchers,
- 10 students, everyone who wants to start using the data here.
- 11 So a lot of my comments are going to be based on things
- 12 that I'm hoping you're able to either look into or maybe
- 13 make a comment about it, at the very least, for those
- 14 researchers who are trying to extent into this space,
- 15 especially on files that aren't included explicitly in your
- 16 analysis.
- One of the things, when Robert was asking his
- 18 clarifying question it made it pretty clear to me, a flow
- 19 diagram here would go a really long way to talk about how
- 20 fee-for-service claims are going through, how encounter
- 21 data are going through, and why we would end up with such
- 22 differences. And I think it would help to orient the

- 1 chapter for people being like, what is this about, who are
- 2 outside of this space. So I'd encourage something like
- 3 that just to get everybody on the same page about why we
- 4 have differences in this historically.
- I also think, when looking at the figure, of like
- 6 what percent were missing, I felt a little bit better about
- 7 it than I thought I was going to do, so I guess my bar was
- 8 pretty low for how much matching we would have, and I was
- 9 like, oh, that's not that bad.
- 10 But very much to Cheryl and to Larry's points,
- 11 the big thing I had flagged was missing, and is it random
- 12 or is it not random, and is there some way to be able to
- 13 point out if it's not random is there a way to figure out
- 14 who's missing and why, so that if you're doing a comparison
- 15 among those, where we have better information, you could
- 16 exclude that same group on the fee-for-service side if
- 17 you're doing an apples-to-apples comparison as best you
- 18 can.
- I also really just wanted to know, are there any
- 20 lessons learned from these files that we could extend to
- 21 other services where we don't have this kind of gold
- 22 standard? Because, you know, I appreciate that Tamara is

- 1 like, these are my files; I am ready for this, and I'm
- 2 like, what about the Part B drugs? What about all the
- 3 other services we don't really have that gold standard, and
- 4 is there anything that we could add to at least opine
- 5 about, you know, these files are fairly similar in the way
- 6 that we think about they're processed in the same way. Or
- 7 the way that plans or systems would be receiving that
- 8 information might be the same so do we think we can draw
- 9 any parallels to help give people a sense of what they
- 10 might be able to do, knowing that we're just never going to
- 11 have that gold standards.
- 12 I'm very excited about this work, and thank you
- 13 guys for the great effort put in here and moving this work
- 14 forward.
- MS. KELLEY: Cheryl.
- 16 DR. DAMBERG: Thanks. So I also was sort of
- 17 struck by the figure, I guess it's X-1, in the document,
- 18 because I sort of felt the level of completeness or the
- 19 percent that was from the external source only seemed
- 20 pretty small in several of these settings. So I was like,
- 21 hey, let's run with it. Looks pretty good.
- 22 But I realized there is a lot of heterogeneity

- 1 and completeness across plans, and I know one of the
- 2 recommendations was to share information back with the
- 3 plans to try to improve their completeness. But I think it
- 4 would still be helpful for us to understand how much
- 5 heterogeneity still exists and whether some of that problem
- 6 has been solved for.
- 7 And I really appreciated Tamara's comments about
- 8 there are reasons why we would expect to see some of these
- 9 differences, and trying to unpack some of the processes of
- 10 what goes on between the provider submitting data to the
- 11 plan and the plan sort of processing that data, and then
- 12 moving up the food chain to CMS.
- In work that I did in the past on the commercial
- 14 side providers would hand off data to the plans. This was
- 15 in the HMO capitated environment. And plans had different
- 16 cleaning algorithms that they used, and would reject
- 17 different percentages. So one plan might accept sort of
- 18 all of it, and the next plan would reject half of it.
- 19 So I think there is a lot of variability and
- 20 probably more information that could be learned there that
- 21 would help us understand variations that we see across
- 22 these plans and their interactions with providers.

- 1 You know, I've been doing some work in another
- 2 space where we've been interviewing Medicare Advantage
- 3 plans to try to understand differences, and this kind of
- 4 pertains to the next topic we're going to talk about
- 5 related to quality reporting and use of encounter data for
- 6 quality measurement. And those conversations with plans
- 7 have been particularly illuminating to try to understand
- 8 reasons for differences. And I think if the Commission has
- 9 resources it would benefit from talking to MAOs about why
- 10 you're seeing some of these differences. And perhaps you
- 11 look at plans who have very large discrepancies to
- 12 understand what's going on with those plans.
- MS. KELLEY: Brian.
- DR. MILLER: Thank you. As I said, I consider
- 15 this space to be the bible for encounter data. That aside,
- 16 I have some comments not related to this, details of this
- 17 excellent work, but of this work overall.
- 18 As many of you know, I was an FDA product
- 19 reviewer, which is a lot of fun, and you have something
- 20 called the filing meeting, where the company came in and
- 21 they said, you have all your data, you submitted your
- 22 clinical trial study protocols, you sent your datasets, et

- 1 cetera, et cetera. And the agency had a certain amount of
- 2 time to review that and make a decision to accept the
- 3 filing of the new drug application, or it could be a
- 4 premarket tobacco application, or it could be a PMA for
- 5 advice. And if you didn't have the data, you reserve your
- 6 refusal to file, like the agency would decline your
- 7 application. It's aggressive but it worked, so you got the
- 8 complete application.
- 9 Now, the complete application still is not
- 10 perfect. You're making decisions about items, since we're
- 11 in the Medicare space, drugs, devices, et cetera. And your
- 12 data is imperfect and you make a decision about the effect
- 13 and impact, the safety and efficacy of that drug or device,
- 14 and you're making an approval or clearance decision.
- 15 You could imagine an issue like encounter data
- 16 simply with a performance metric tied to either a payment
- 17 penalty or, if you wanted to be really aggressive,
- 18 inability to participate in the marketplace the following
- 19 year if you don't improve.
- 20 So that would be a very simple way to solve this
- 21 encounter data problem, looking at our actual data in the
- 22 encounter data. I think it was page 20 and page 10 had

- 1 some great tables and facts which showed how we are around
- 2 90 percent complete. Could it be better? Should it be
- 3 better? Absolutely. Is that terrible? No, that's pretty
- 4 darn good.
- 5 So, you know, as an academic and a policy analyst
- 6 I'm like this is a great chapter, but I'm here not as an
- 7 academic. I'm here as a Commissioner, to look out for
- 8 Medicare beneficiaries and taxpayers.
- 9 And so we have lots of other Medicare program
- 10 policy issues that we haven't addressed -- I-SNPs, care for
- 11 the institution lives, elderly, the role of nurse
- 12 practitioners, pharmacists, and physician assistants,
- 13 concerns and questions about vertical integration in
- 14 Medicare Advantage, lots of important policy issue that
- 15 Congress doesn't really have another independent body to
- 16 turn to.
- So I guess my question is, why is this not just a
- 18 letter from MedPAC to CMS? Why are we spending staff time,
- 19 the time of 17 Commissioners, all the other staff sitting
- 20 here with us, instead of just sending a letter to CMS
- 21 recommending a regulatory intervention and then devoting
- 22 this time, after having said hey, you should just have a

- 1 penalty or something similar or simple, to other pressing
- 2 program policy issues, given the limited time that we have
- 3 on our agenda for voluntary items.
- 4 So I think that this work is important, but I
- 5 would think that it would, as a strategic organizational
- 6 strategy we would just send a letter rather than devote a
- 7 chapter, and we are now an hour into a discussion on the
- 8 details of, frankly, it's something that matters most to
- 9 researchers but doesn't really matter much to the Medicare
- 10 beneficiary. Thank you.
- MS. KELLEY: Greg.
- MR. POULSEN: Well, you know, I appreciate the
- 13 nice summary that we received in this chapter, and as usual
- 14 the work was clear and excellent. And I broadly agree with
- 15 both the implicit and explicit goals that we have put out.
- 16 I think that this kind of research is incredibly important
- 17 if we want to push things forward and have additional
- 18 insight going into the future as we set out policy, so I
- 19 get that.
- I did want to call out a couple of potential
- 21 implications where I think my perspective might differ a
- 22 little bit from some of my colleagues, but only at the

- 1 limit. I'm particularly nervous to say this sitting next
- 2 to Cheryl, but maybe a little less nervous after her report
- 3 or her discussion regarding the historic HMO variation on
- 4 this point, because I think that's kind of to the point
- 5 that I was coming to as well.
- 6 Like many of you, I depend on and see the value
- 7 of clean data for analytics and policy definition and
- 8 implications, and I'm clearly sympathetic to the benefit
- 9 that we could get from additional data. In this instance,
- 10 however, I think there is a reason to think that the goals
- 11 of getting 100 percent complete encounter data may be
- 12 mitigated by other factors, and I think none of us are
- 13 really expecting that we get to 100 percent, but we may
- 14 want to look for ways to get close but maybe be satisfied
- 15 when we get close.
- 16 First, the most successful MA plans -- success,
- 17 in this case, being defined by enhanced outcomes for
- 18 beneficiaries at lower total cost -- are increasingly
- 19 paying providers on a basis other than fee-for-service.
- 20 The extreme is full capitation paid to provider
- 21 organizations, and when this happens, we can see dramatic
- 22 improvements in things like prior authorization issues and

- 1 claims denial challenges, which we talked about earlier,
- 2 which is a good thing for beneficiaries.
- 3 However, since providers aren't claims
- 4 processors, at their expertise level anyway, they may not
- 5 be submitting bills in any traditional sense of the word to
- 6 plans. And there's reasoning for providing certain types
- 7 of encounter data that makes this incredibly challenging if
- 8 we try and look for them as the encounter data source.
- 9 Second, one of the ways that providers enhance
- 10 care and lower cost is by providing services that don't
- 11 fall into traditional fee-for-service payment categories.
- 12 Things like nutrition, housing, safety, transportation, and
- 13 others confound the tracking that we may seek here.
- 14 Another example that has become a staple, to me
- 15 anyway, is unbilled telehealth services. This service is
- 16 free in my organization to everybody and has no billing
- 17 code associated with it. And in some instances, there
- 18 can't be a billing code associated with it or even a
- 19 patient associated because it's intentionally anonymous,
- 20 and that provides value in and of itself. It may
- 21 substitute for other services that would have a billing
- 22 code, and we would make a mistake when we accumulate

- 1 encounter data to assume that the coded services
- 2 inexplicably disappeared, and yet the billing system, or
- 3 any other encounter system, wouldn't necessarily capture
- 4 the alternative data.
- 5 The chapter very nicely notes that reporting has
- 6 become more inclusive in recent years, and to Brian's point
- 7 has become, I think beyond what probably our predecessor
- 8 expected we'd be in this time frame, and notes that this is
- 9 a good thing. I certainly agree.
- The implicitness is that we would like to move to
- 11 capture more encounter data. I also agree. But we need to
- 12 just be a bit cautious, in my view. While I love data as
- 13 much as the next person and I think that this is an area
- 14 where the perfect may be an enemy to the good, however, I
- 15 think it may make sense to simply recognize that in the
- 16 world of value-based payment there will be patterns that
- 17 traditional encounter data will not, and possibly cannot,
- 18 capture perfectly.
- 19 So again, I'm broadly supportive of gathering
- 20 additional data where we can for reasonable incremental
- 21 expense, and by incremental expense I don't mean just to
- 22 the government but to the providers of that data. But I

- 1 certainly would also encourage a recognition that there may
- 2 be some data that would have cost that exceeds the
- 3 incremental value to gather. And as alternative payment
- 4 approaches increase in number our sensitivity to this
- 5 issue, I think, should also increase, because we're going
- 6 to find more and more services that provider are actually
- 7 producing, for which there isn't an obvious encounter data
- 8 element gathered. Thanks.
- 9 MS. KELLEY: Lynn.
- 10 MS. BARR: Thanks for this great work. I really
- 11 appreciate it. I'm concerned that we don't have the
- 12 outpatient physician data, because we don't really know
- 13 where we are on that. And, you know, like you noticed the
- 14 reaction when we publish data like on home health and how
- 15 they improved. And I doubt we're in a similar situation,
- 16 but it concerns me.
- I want to give a plus-one on Cheryl, on let's
- 18 understand the missing data. But I also agree with Greg
- 19 and others that, damn, if I got 90 percent of the data I
- 20 could do almost anything with it, you know. So it's a lot
- 21 cleaner than what I'm used to looking at.
- But I guess what concerns me is right now we're

- 1 doing shadow billing for the inpatient, which means our
- 2 providers have to bill twice. They have to send a claim to
- 3 both the MA plan and they have to send a claim to the MAC.
- 4 Is that correct?
- 5 DR. JOHNSON: I think it's basically the same
- 6 claim, but there is an intermediary to splits it off and
- 7 sends it to both.
- 8 MS. BARR: Who is that intermediary? Is it the
- 9 MAC that does that?
- DR. JOHNSON: No. There are other data
- 11 warehouses, or claims warehouses that sort of sit in the
- 12 middle.
- MS. BARR: So they could pay somebody. It's an
- 14 expense. So it's an expense.
- 15 So I guess what I'm trying to get at is I've been
- 16 thinking a lot about shadow billing for outpatient services
- 17 lately. Isn't that a coincidence? But as we're trying to
- 18 think about what is happening in rural, right, and as we
- 19 think about how we might change those payment models, we
- 20 need to understand what's happening with MA that we really
- 21 have no visibility into today. And we're dealing with
- 22 really small numbers. We need that data.

- 1 You know, when you're talking about low-volume
- 2 providers and you're wiping out half their data, now we
- 3 know nothing about them, right. And so we need to have a
- 4 complete dataset for our Medicare beneficiaries, and I
- 5 would just like to, you know, if there's a shadow billing
- 6 mechanism in the world for inpatient there needs to be a
- 7 shadow billing mechanism in the world for outpatient. But
- 8 I would argue that this should be at the expense of
- 9 Medicare and not the providers, and not an additional
- 10 burden to them, so that we would have a good line of sight
- 11 into what's happening with our low-volume providers, which
- 12 right now, you know, you miss half the data, it's almost
- 13 impossible to interpret. So I would love to see that.
- 14 Thank you.
- MS. KELLEY: Scott.
- 16 DR. SARRAN: Great work, guys. Although I agree
- 17 with Brian that this work doesn't necessarily immediately
- 18 directly impact beneficiaries, and I certainly agree with
- 19 Greg that as you move, or as many plans move more towards
- 20 completely capitating providers, there are going to be
- 21 encounters that occur outside of those traditionally
- 22 measurable via claims, I still think that this is

- 1 important. Just to remind us all, we are talking about a
- 2 program that is getting close to being half a trillion
- 3 dollars a year in cost and a program that we think is paid
- 4 versus fee-for-service basis on an apples-to-apples basis,
- 5 something north of \$50 billion too much, right, or \$50
- 6 billion more than the equivalent patients would cost in
- 7 fee-for-service.
- 8 So those kinds of orders of magnitude just
- 9 require, I think, an appropriate level of scrutiny that I
- 10 do not believe is adequately enabled by completeness in
- 11 the, call it, 90 percent rage.
- 12 I completely understand, Tamara, you raised some
- 13 great points about we'll never hit 100 percent, that when
- 14 you really dig into the process flows -- and I've done that
- 15 at different points in time -- you'll never get to 100
- 16 percent, but 90 percent, that's too low. We should be able
- 17 to 97, 98, something like that. So that's my first
- 18 comment.
- 19 My second comment is basically while I'm not
- 20 trying to introduce a new recommendation, but really as I
- 21 looked at what we said in 2019, I think it's still there.
- 22 I look at the 2019 recommendation that we came out with and

- 1 I think it highlights two truisms. One is you get what you
- 2 paid for, and the other is if you're not happy with your
- 3 current results, change the process.
- 4 So I think we should do both. First, for sure we
- 5 should get what we pay for, which is hold the plans
- 6 financially more accountable, sticks and, you know,
- 7 positive incentives, whatever. So there should be a
- 8 tightened link, a tighter link between plan performance in
- 9 this dimension and plan payment, and I think that is
- 10 reasonably easy to do. CMS has all sorts of ways to do
- 11 that. It will be resisted, of course, by plans, but I
- 12 think again it's in the public's interest to pursue that.
- And the other is that whole thing that if we're
- 14 not happy with the results we're getting, look at a
- 15 different process, and Lynn, I think this ties in somewhat
- 16 to where you are going. We should, I think, encourage a
- 17 continued deeper dive into looking at a change in process
- 18 where MA providers submit their claims first to the MAC,
- 19 and it's routed from there to the plan.
- 20 Among other reasons for doing that might be
- 21 included that that might, as we talk subsequently about
- 22 plan quality data, and we talk again about plan risk

- 1 adjustment payments, that might help facilitate work on
- 2 those two dimensions as well, and then, Brian, we're in a
- 3 place where we're going from something that isn't
- 4 necessarily the most important body of work to a collected
- 5 set of bodies of work that I think we'd all agree are
- 6 hugely important. So I think a deeper dive into, hey, what
- 7 would that look like, what could that look like, makes a
- 8 lot of sense.
- 9 MS. KELLEY: Robert.
- DR. CHERRY: Yes, thank you. I do think we
- 11 sometimes spend a disproportionate amount of time talking
- 12 about incomplete encounter data, and I think there is
- 13 probably good reason for it is because historically this
- 14 Commission has looked at quality data, and one of the major
- 15 limitations in terms of having robust quality data is
- 16 incomplete data in the encounter data. So it's not the
- 17 only limitation, but it tends to be one of the major ones,
- 18 so this issue keeps coming back.
- I will say that if I had stay within sort of the
- 20 limits of the request here I think one of the things that
- 21 would enhance the chapter is that if the claims data across
- 22 different sectors is pretty much the same data as the

- 1 encounter data, it would really help within the chapter to
- 2 have a visual sort of workflow process map of understanding
- 3 how this data is adjudicated, you know, through the claims
- 4 process, and what happens to it, with the encounter data,
- 5 to the understand where the deficiencies in the workflow
- 6 may be occurring. Because if we had that current state
- 7 then we can work towards solutions.
- 8 You know, my bias in all of this is that I think
- 9 what that workflow diagram would probably show is
- 10 redundant, duplicative services that don't necessarily take
- 11 advantage of the integrated IT technology that exists
- 12 today. And so we have these two different workstreams,
- 13 that we are trying to get data from one system when, in
- 14 fact, we probably just need to blow it up and just have one
- 15 integrated system that is really linked to the claims data.
- 16 That would probably solve the problem, but I don't want to
- 17 oversimplify it either, because it's nice to see the
- 18 complete workflow and understand that in its entirety and
- 19 in its context.
- I think, you know, based on the 2019
- 21 recommendations, simply asking CMS to tell the plans to do
- 22 better is probably not going to work unless we create a

- 1 better system with them that allows them to reduce
- 2 redundant work and allow for us to get the data that's
- 3 really essential.
- 4 But thanks for the great work.
- 5 MS. KELLEY: Lynn, did you have a response to
- 6 Scott?
- 7 MS. BARR: You know, I just wanted to plus-one
- 8 on, of course, using the MAC as a single data source. I
- 9 think we're all kind of saying the same thing here. Why
- 10 are we doing this? Why are we reporting the same data
- 11 multiple times, in multiple sources, and trying to put them
- 12 together? Just have one source of data.
- And particularly for the rural providers, because
- 14 up until very recently they only had to deal with the MAC
- 15 and maybe one MA plan, maybe two. Again, there are 27 MA
- 16 plans per county, in rural counties, next year, right. And
- 17 so now they have to build 27 different entities. I don't
- 18 think this is what we had in mind. And it would be so much
- 19 easier to have a clearinghouse deal with all this than have
- 20 it do that.
- 21 And I will take this a step further, that almost
- 22 all Americans are going to become eligible for Medicare or

- 1 Medicaid at some point in their life, and we could use the
- 2 MACs to be a clearinghouse for all claims data, so when
- 3 they do come into our plans, we have a history. And I'd
- 4 rather have a claims history on a patient that went back to
- 5 the beginning of their life than anything I could have in
- 6 an EMR, right, because it will be incomplete.
- 7 MS. KELLEY: Brian?
- 8 DR. MILLER: Thank you. Yeah, so as I said I
- 9 obviously support more complete and more accurate data. I
- 10 just think that there's a huge assumption we're all making,
- 11 which I think Greg hit on, which is that if we have more
- 12 accurate and more complete data than we do that we will get
- 13 different results and make different decisions. I don't
- 14 think that's true. I think that there are a lot of health
- 15 services research out there that shows small effects that
- 16 we could make different econometric decisions about how the
- 17 analysis is done and get a slightly different effect.
- 18 And in fact, a lot of health services research is
- 19 not very useful to policymakers, but I think we should be
- 20 very cognizant of trying to -- and again, I personally
- 21 support more complete, more accurate data, but I think we
- 22 should be cognizant of the fact that we are, again,

- 1 spending the time of, you know, a huge Medicare policy
- 2 program brain in terms of the Commissioners and the staff
- 3 on an issue that probably would be best addressed with a
- 4 letter in response to like an annual rule about Medicare
- 5 Advantage, as opposed to a chapter. I think it's good
- 6 work. I just think from a titration of effort perspective
- 7 we're not using our time strategically, noting that it
- 8 sounds like our appropriation was not extended yet.
- 9 MS. KELLEY: Betty.
- DR. RAMBUR: Thank you. I'll be very brief. I
- 11 just wanted to get on the record with a few comments and
- 12 reflections. Thank you for this work.
- In terms of the data being close or close enough,
- 14 I was somewhat reassured by those of you that were deeply
- 15 in analytic space, that you're feeling better about it,
- 16 because looking at it I couldn't be sure. At the same
- 17 time, I think it really is important to disaggregate the
- 18 missing data to see if there's any patterns that really
- 19 tell us something. I think that's really important.
- 20 And I do think the data has ripple effects on
- 21 beneficiaries and taxpayers. Because it does shape all
- 22 kinds of things. So it's not an esoteric exercise.

- I strongly agree with using MAC. I mean, it just
- 2 seems like this is time. Maybe that's a new
- 3 recommendation. Maybe it can be dovetailed to the 2019.
- 4 But that just is so logical. And I'm sure it's more
- 5 complicated than it looks to be on the surface.
- 6 But to just underscore, I think Scott said
- 7 performance and payment need to align, and I think we all
- 8 agree with that.
- 9 So those are my thoughts. Thank you.
- MS. KELLEY: Kenny.
- 11 MR. KAN: Thank for the excellent chapter. I'm a
- 12 data geek, and obviously I'm broadly supportive of the
- 13 overall recommendation to try to capture as much data as
- 14 possible. However, I'm also a pragmatic realist and
- 15 believe that perhaps after a set of thresholds, say 80
- 16 percent, like what Brian, Tamara, and Greg said, we could
- 17 be seeing a point of diminishing returns, for various
- 18 reasons, why this is probably going to top out at some
- 19 percentage, in my opinion. One, I think encounter data
- 20 will not be friendly to capitation in heavy states like
- 21 California and Florida. You have multiple plans' data-
- 22 cleaning algorithms. You have a data process flows, like

- 1 what Robert suggested.
- 2 So I have one recommendation to the Commission be
- 3 to really come up with something that's like a scalable
- 4 cloud model where everyone populates this, it's flexible,
- 5 and then you use AI, and then you prepopulate an ideal
- 6 world and common data submission. Then maybe we could like
- 7 really sort of like look at. Thank you.
- 8 MS. KELLEY: Larry.
- 9 DR. CASALINO: Yeah. You know, I agree that at a
- 10 certain point it wouldn't be worth staff or Commissioner
- 11 time to try to get fewer points of missing data. But I
- 12 don't think we've reached that point yet. And I think to
- 13 me the main thing that's missing -- well, let me back up
- 14 for a second. I think creating this so-called bible for
- 15 research is about how we can understand Medicare and
- 16 Medicare Advantage encounter data is really important,
- 17 because there is going to be a lot of research coming out
- 18 over the next 5 years, and it's going to have an effect,
- 19 right. I mean, if there's research saying, oh, wow,
- 20 Medicare Advantage has 10 percent, 15 percent fewer
- 21 ambulatory care-admissions, that's going to have some
- 22 traction, right.

- 1 So what you guys are doing is very, very
- 2 important, I think. It's not just going to have an
- 3 academic effect for researchers to get a few more papers
- 4 published.
- 5 So I just wanted to kind of give a real-world
- 6 example, although it may be not true in the real world, but
- 7 it kind of shows what's at stake. Let's say that there's
- 8 10 percent of what we would call ambulatory care sensitive,
- 9 potentially preventable hospitalizations that are in the
- 10 MedPAR file but not in the encounter file. If we didn't
- 11 know that was the case, we might use the encounter data to
- 12 say, ha, look, Medicare Advantage is very good at reducing
- 13 ambulatory care-sensitive admissions compared to fee-for-
- 14 service.
- 15 But if those 10 percent that happen to be missing
- 16 in the encounter data are predominantly, or there are a lot
- 17 of them that are ambulatory-sensitive admissions, then that
- 18 would be an importantly erroneous conclusion. So that's
- 19 why I think a number of us are saying I think the next
- 20 step, and maybe only the last step that needs to be taken,
- 21 in my opinion, is to try to understand more about what data
- 22 is missing. And if it's truly random, that's fine, but if

- 1 it's certain kinds of services, certain kinds of plans,
- 2 certain kinds of providers, then all the research could be
- 3 wrong, even if the percentage missing looks pretty small.
- 4 Again, 10 percent missing, at random we don't care that
- 5 much. Ten percent missing systematically is going to lead
- 6 to wrong conclusions.
- 7 MS. KELLEY: That's all I have for Round 2.
- VICE CHAIR NAVATHE: Great. So thanks, everyone,
- 9 for a robust discussion. I think we covered a lot of
- 10 different ground in terms of some people feeling reassured,
- 11 some people feeling a little bit less assured, and a
- 12 variety of opinions. But a lot of great analytic
- 13 suggestions as well, which we'll definitely take forward.
- 14 As mentioned earlier, this will be a chapter in the June
- 15 report.
- And why don't we take a quick break here. Why
- 17 don't we take a 10-minute break, and we'll reconvene at
- 18 3:02 Eastern to start our next sessions. Thanks.
- 19 [Recess.]
- 20 VICE CHAIR NAVATHE: All right. Welcome back.
- 21 We are going to now be doing a session on Medicare
- 22 Advantage quality, some preliminary work, and Ledia, I

- 1 believe you are kicking it off. Great.
- 2 MS. TABOR: Good afternoon. The audience can
- 3 download a PDF version of these slides in the handout
- 4 section on the right side of the screen.
- 5 This presentation reviews some preliminary
- 6 analysis of Medicare Advantage quality. This work will not
- 7 be a part of the June 2024 Report to the Congress. Today,
- 8 we are seeking the Commissioners' feedback on these
- 9 analyses and other potential work around MA quality that we
- 10 can consider for future Commission cycles.
- 11 We would like to thank Andy Johnson, Stuart
- 12 Hammond, and Pamina Mejia for their contributions to this
- 13 work.
- 14 To start today's presentation, I will present
- 15 background on MA quality and the Commission's prior
- 16 recommendations for MA quality. I'll then review results
- 17 from an evaluation of MA quality using a measure of
- 18 ambulatory care-sensitive hospitalizations.
- 19 Then, Katelyn will present a review of recent
- 20 literature comparing MA and fee-for-service quality and
- 21 methodological issues with MA and fee-for-service
- 22 comparisons. Then we look forward to your discussion of

- 1 these analysis and direction for future work.
- 2 Over half of beneficiaries are enrolled in MA, a
- 3 model where plans have greater incentives than fee-for-
- 4 service providers to deliver efficient care. It is
- 5 important to monitor MA plan performance and quality in
- 6 order to provide beneficiaries with good information for
- 7 decision-making, ensure that beneficiaries have access to
- 8 high-quality care, and reward high-quality and drive
- 9 quality improvement
- 10 However, the Commission has determined that the
- 11 current system for MA quality measurement and reporting is
- 12 flawed, so we cannot provide an accurate assessment of MA
- 13 quality using CMS's current data.
- 14 Medicare currently uses over 100 MA quality
- 15 measures. CMS collects MA quality measure results on a
- 16 contract-wide basis, which are used to determine a star
- 17 rating for all plans under the contract which can reflect
- 18 many diverse health care markets.
- 19 For example, the largest MA contract, with 2.6
- 20 million enrollees has enrollees in almost every state, with
- 21 over 1,000 enrollees in each of 46 states, and also a large
- 22 number of enrollees in many states, with over 20,000

- 1 enrollees in each of 30 states. Because of this issue, in
- 2 three separate reports the Commission has recommended that
- 3 MA quality should be evaluated at the local market area
- 4 level.
- 5 The Commission has also reviewed the MA quality
- 6 bonus program, or QBP, which is based on the star ratings,
- 7 and has determined that it is costly and not a good basis
- 8 for judging quality. The program accounts for at least \$15
- 9 billion in MA payments annually.
- 10 As described at length in previous Commission
- 11 reports, the QBP has several flaws, including assessing
- 12 quality for large contracts with geographically dispersed
- 13 enrollment, using too many measures, some of which are
- 14 based on small sample, and not being able to compare fee-
- 15 for-service in a local market. In our June 2020 report,
- 16 the Commission recommended replacing the quality bonus
- 17 program with a value incentive program that would address
- 18 its flaws.
- 19 As we think about what analysis MedPAC can do to
- 20 evaluate MA quality, we need to acknowledge some
- 21 limitations in our ability to calculate MA quality at the
- 22 local market area level.

- 1 First, as described on previous slides, MA plan
- 2 sponsors report quality data at the contract level. Some
- 3 MA quality measures are based on administrative data but
- 4 there are some "hybrid" and survey measures for which MA
- 5 organizations can or must use data collected from a sample
- 6 of enrollee medical records or enrollee surveys. When
- 7 organizations report data for hybrid or survey measures,
- 8 these samples are generally too small for us to generate
- 9 reliable estimates at the market-area level.
- 10 Second, although we have encounter data that MA
- 11 organizations report to CMS, we are unable to validate
- 12 whether the data are complete for some types of encounters,
- 13 as Stuart and Andy just spoke about.
- 14 Now let's discuss our preliminary analysis
- 15 evaluating MA quality using a measure of ambulatory care-
- 16 sensitive hospitalizations.
- Even with the flaws in current MA quality
- 18 assessment, we know that it important for the program to
- 19 evaluate MA quality. We started with calculating one
- 20 outcome measure, risk-adjusted ACS hospitalization rates,
- 21 which we can calculate with currently available encounter
- 22 and administrative data.

- 1 We acknowledge that this measure should be used
- 2 in conjunction with other measures to comprehensively
- 3 evaluate quality in the MA program.
- 4 This work is preliminary and not for publication
- 5 at this time. We plan to do more analysis of MA quality in
- 6 upcoming cycles and look forward to your feedback today.
- 7 The Commission used a measure of ACS
- 8 hospitalizations in our illustrative modeling of the MA
- 9 value incentive program in 2020. Within a population of
- 10 interest, we calculate the rates of hospitalizations, which
- 11 includes both inpatient and observations stays, that are
- 12 tied to certain ambulatory care-sensitive acute and chronic
- 13 conditions. In determining the final measure result we
- 14 take into account beneficiary-level clinical risk factors
- 15 such as age, sex, and clinical comorbidities.
- 16 Conceptually, an ACS hospitalization could have
- 17 been prevented with timely, appropriate, high-quality care.
- 18 MA plans have the potential to influence rates through
- 19 tools such as network design, managing access to certain
- 20 services, and taking a role in case management.
- We used 2021 MA encounter data supplemented with
- 22 MA inpatient data reported in the MedPAR file. This is

- 1 important for calculating more complete results because of
- 2 the limitations with the encounter data.
- We calculated risk-adjusted ACS hospitalization
- 4 rates for various units of analysis including across market
- 5 areas, which is consistent with the Commission's
- 6 recommendations, within market area by parent organization,
- 7 by MA enrollee characteristics, and by MA organization and
- 8 plan characteristics. Let's review the results now.
- 9 The distribution of risk-adjusted rates of ACS
- 10 hospitalizations per 1,000 MA enrollees varied widely
- 11 across market areas. As we walk through these results,
- 12 keep in mind that lower rates are better.
- The market area at the 90th percentile of ACS
- 14 hospitalizations had a rate of 41.7 per 1,000 MA enrollees,
- 15 which was almost twice the better-performing market area at
- 16 the 10th percentile that had a rate of 22.4 per 1,000 MA
- 17 enrollees. The considerable variation in risk-adjusted ACS
- 18 hospitalization rates across market areas suggests some
- 19 relatively high performers that could be rewarded as well
- 20 as opportunities to improve the quality of care in some
- 21 markets.
- This figure illustrates the distribution of ACS

- 1 hospitalizations across MA parent organizations within
- 2 three sample markets, markets that had ACS hospitalization
- 3 rates near the 25th, 50th and 75th percentiles relative to
- 4 all markets in the country. We saw variation across
- 5 organizations operating in the same market area.
- 6 I'll walk though one of sample markets, the
- 7 market with a rate at the 75th percentile of performance on
- 8 the right-hand side of the slide, which is the lowest-
- 9 performing market area example. Each vertical bar
- 10 represents one parent organization. The average risk-
- 11 adjusted ACS hospitalization rate for the market area at
- 12 the 75th percentile was 35.4 ACS hospitalizations per 1,000
- 13 MA enrollees, which is the black line. There were 10
- 14 parent organizations in that market area. The worst-
- 15 performing organization had a rate of 47.9 ACS
- 16 hospitalizations per 1,000 MA enrollees, which is almost
- 17 double the best-performing organization with a rate of 24.5
- 18 ACS hospitalizations per 1,000 MA enrollees.
- This figure also shows that there is between
- 20 market variation. The best performing organization in the
- 21 market at the 75th percentile had a rate that was more than
- 22 1.5 higher than the best performing organization within the

- 1 market area at the 25th percentile.
- Now I'll review ACS hospitalization results by
- 3 groups of MA enrollees. On the left side of the screen,
- 4 across the age/eligibility group, MA enrollees 65 years and
- 5 older and originally disabled, the orange bar, had the
- 6 highest, or worst, rate of risk-adjusted ACS
- 7 hospitalizations, which was 1.1 times higher than the rate
- 8 of the lowest group which was MA enrollees 65 years and
- 9 older and not originally disabled, or the middle grey bar.
- 10 On the right-hand side of the slide, across the
- 11 race/ethnicity categories, Black beneficiaries, the orange
- 12 bar, had the highest rate of risk-adjusted ACS
- 13 hospitalizations, which was 1.4 times higher than the rate
- 14 of the lowest group, Asian/Pacific Islander enrollees, or
- 15 the light gray bar.
- 16 Looking at the left-hand side of the slide,
- 17 within the income status group, there was a small
- 18 difference between the risk-adjusted ACS hospitalization
- 19 rates. The risk-adjusted rate of ACS hospitalizations for
- 20 MA enrollees receiving low-income subsidy, the dark bar,
- 21 was higher than for those MA enrollees not receiving the
- 22 LIS, the lighter bar, by a ratio of 1.1. Within the plan

- 1 type group on the right-hand side of the slide, the
- 2 regional PPOs had slightly higher rates of ACS
- 3 hospitalizations compared to HMO plans, with a ratio of
- 4 1.1.
- 5 There were little to no difference within some
- 6 groups of our analysis of risk-adjusted rates of ACS
- 7 hospitalizations for MA enrollees.
- 8 These include calculations for beneficiaries
- 9 residing in urban and rural areas, beneficiaries enrolled
- 10 in non-profit and for-profit MA organizations, provider
- 11 sponsored and non-sponsored organizations, and within
- 12 restricted-availability plans.
- 13 I'll now turn it over to Katelyn.
- 14 DR. SMALLEY: Thanks, Ledia. The Commission has
- 15 long maintained that in addition to comparing quality
- 16 across MA plans comparisons of quality between MA and fee-
- 17 for-service are needed, both for beneficiaries to be able
- 18 to make informed coverage and enrollment decisions and for
- 19 Medicare to monitor the value that MA plans bring to the
- 20 program. These comparisons are challenging, however, for
- 21 several reasons.
- 22 As we reported in our March 2023 Report to the

- 1 Congress, previous systematic reviews of these studies
- 2 found wide heterogeneity in terms of the study population,
- 3 design, and other attributes, and findings were mixed.
- 4 Some studies found that MA outperformed fee-for-service on
- 5 the metrics they evaluated, others reported better quality
- 6 or patient experience in fee-for-service, and others found
- 7 no significant differences on the metrics they studied.
- 8 To extend this work, we conducted our own
- 9 systematic review of the literature that has been published
- 10 since those reviews were conducted in 2020. We searched
- 11 for studies of quality of care in MA compared to fee-for-
- 12 service that were published between the beginning of 2020
- 13 and the end of 2023. We reviewed peer-reviewed studies
- 14 reporting original research. We included studies that
- 15 compared performance on at least one quality measure, for
- 16 MA enrollees compared to fee-for-service beneficiaries.
- We excluded studies that reported MA and fee-for-
- 18 service comparisons that were not directly related to
- 19 quality, such as spending, enrollee characteristics, or
- 20 enrollment trends. Studies of quality related to Part D,
- 21 or of disparities in quality across subgroups of Medicare
- 22 beneficiaries, were outside the scope of this review.

- 1 We reviewed quantitative studies of real-world
- 2 data only. We did not review pilot studies or case
- 3 studies, or randomized trials of medical interventions.
- 4 While this review was informed by previous systematic
- 5 reviews on the topic, we did not include those studies in
- 6 the analysis.
- 7 We identified articles using the PubMed database.
- 8 Our search returned 677 studies, published since 2020, for
- 9 potential inclusion. We used the inclusion and exclusion
- 10 criteria from the previous slide to determine the relevance
- 11 of each study. 626 of these articles were removed from the
- 12 analysis based on their title or abstract alone. We
- 13 reviewed the full text of 51 articles, and excluded a
- 14 further 15, noting the reasons why they did not match our
- 15 inclusion criteria. Thirty-six articles remained for
- 16 analysis.
- 17 Similarly to the findings of previous literature
- 18 reviews, we observed substantial variation in terms of the
- 19 specific populations studied, the quality measures
- 20 evaluated, the data sources used, and the results reported.
- 21 The studies' inclusion criteria varied on several
- 22 dimensions. Some studies focused on subsets of MA

- 1 enrollees, such as those in specific states, with
- 2 particular diagnoses, or in specific MA plans. While it is
- 3 important to understand how MA performs for groups with
- 4 different needs and preferences, the findings of these
- 5 studies may not be generalizable to the wider population,
- 6 and comparing a subgroup of MA enrollees to a
- 7 representative sample of fee-for-service beneficiaries will
- 8 not compare like with like.
- 9 Methods for assigning a participant to MA or fee-
- 10 for-service also varied, using for instance CMS enrollment
- 11 files, claims, or self-reported survey data. In order to
- 12 make accurate comparisons, we must have high confidence
- 13 that a beneficiary's experience is attributed to the
- 14 correct program.
- 15 The quality measures that studies reported also
- 16 varied. Many studies reported multiple measures, and the
- 17 most common types of metrics were preventive care,
- 18 readmissions, mortality, and surgical complications.
- 19 Within these measure types, many studies used multiple
- 20 metrics or differed in how they defined their outcomes.
- 21 To observe these quality measures, studies used a
- 22 variety of sources, including surveys, administrative data

- 1 like claims and encounters, state all-payer databases,
- 2 proprietary data, and disease registries, or some
- 3 combination. Data sources for MA enrollees and their fee-
- 4 for-service comparators, such as MA encounters and fee-for-
- 5 service claims, were not always directly comparable.
- 6 Within each measure category, findings were
- 7 mixed. Some studies found that MA outperformed fee-for-
- 8 service, some found that fee-for-service outperformed MA,
- 9 and some were unable to conclude that one program was
- 10 better than the other.
- In studies reporting multiple outcomes, results
- 12 did not consistently point to higher performance in one
- 13 program than the other.
- Despite the variability across these studies, all
- 15 faced three methodological challenges that limit the
- 16 reliability of their findings. In our assessment, some
- 17 included studies were more successful than others at
- 18 addressing these issues, but none were able to fully
- 19 address the problems associated with data comparability and
- 20 completeness, differences in coding intensity, and
- 21 favorable selection.
- 22 For these reasons, we urge caution in

- 1 interpreting the findings of these studies as a signal of
- 2 overall higher quality in either MA or fee-for-service.
- 3 As you heard in the previous session, MedPAC has
- 4 long been concerned about the completeness and accuracy of
- 5 MA encounter data. Part of our rationale for analyzing ACS
- 6 hospitalizations in the first instance was because of the
- 7 relative completeness of inpatient hospital encounter data,
- 8 and the ability to supplement that data with MedPAR.
- 9 MedPAC has also raised concerns about the
- 10 accuracy of post-acute care data sources. Since these
- 11 assessments are not used for MA payment purposes, the
- 12 completeness of the records may vary across MA plans, and
- 13 between MA and fee-for-service.
- 14 Complete data is a particular concern for correct
- 15 interpretation of differences in utilization rates. On the
- 16 one hand, for services for which a lower rate of
- 17 utilization, such as hospitalizations or emergency
- 18 department use, indicates higher quality. Lower rates
- 19 could either be attributed to efforts to improve care, like
- 20 greater use of preventive care or better care coordination,
- 21 or to unrecorded utilization. In these cases, MA plans
- 22 might receive better quality scores on some measures due to

- 1 incomplete recordkeeping. On the other hand, for service
- 2 types for which higher utilization indicates higher
- 3 quality, such as preventive care, incomplete encounter
- 4 records could understate service use in MA, and thus
- 5 inflate the relative performance of fee-for-service on
- 6 those metrics.
- 7 Supplementation of these data sources with other
- 8 sources, like the MedPAR file, could reduce the risks of
- 9 bias associated with incomplete data.
- 10 Medicare's payments to MA plans are adjusted to
- 11 reflect a beneficiary's expected spending, which creates a
- 12 greater incentive for MA plans than providers in fee-for-
- 13 service to code diagnoses for Medicare beneficiaries. By
- 14 contrast, fee-for-service payments are based more often on
- 15 procedure codes. As described in the forthcoming March
- 16 report, there is wide variation in the intensity of
- 17 diagnostic coding across MA plans.
- 18 These differences in coding intensity have
- 19 implications for quality comparisons that adjust for health
- 20 status using diagnoses, because differences in outcomes may
- 21 be due to either differences in the quality of care,
- 22 differences in plan coding intensity, or to unobserved

- 1 differences in beneficiaries' underlying health status. In
- 2 essence, differential coding intensity will result in
- 3 comparing individuals who appear to have the same health
- 4 status based on their risk score, when in fact one may be
- 5 much sicker than the other. For an outcome measure like
- 6 ACS hospitalizations, differences in coding intensity could
- 7 result in comparing beneficiaries at high risk of
- 8 hospitalization with those at comparatively much lower
- 9 risk.
- 10 MedPAC's approach to addressing coding intensity
- 11 is to first address the underlying causes. In the
- 12 forthcoming March report, we estimate that health risk
- 13 assessments and chart reviews account for about half of the
- 14 differences in coding intensity between MA and fee-for-
- 15 service, because those mechanisms for submitting diagnoses
- 16 are used less often, or not at all, in fee-for-service.
- 17 At least one of the studies we reviewed removed
- 18 these diagnoses when adjusting for beneficiary differences,
- 19 but many other studies adjusted for health status using
- 20 diagnostic information without considering the impacts of
- 21 differences in coding intensity, either across MA plans or
- 22 between MA and fee-for-service. This is why, in the

- 1 analysis Ledia described earlier, we calibrated an MA-only
- 2 risk model that excluded data from HRAs and chart reviews.
- 3 We will need to undertake further sensitivity analyses and
- 4 make refinements to our model of ACS hospitalizations
- 5 before attempting to compare rates in MA and fee-for-
- 6 service.
- 7 The Commission maintains that preserving
- 8 beneficiaries' choice to enroll in MA or fee-for-service is
- 9 important. However, the beneficiaries who choose to enroll
- 10 in MA likely differ in meaningful says from those who
- 11 choose fee-for-service. This is not a problem per se, but
- 12 it does complicate comparisons between the programs when
- 13 those differences are unobservable and/or poorly
- 14 understood.
- 15 In our June 2023 and March 2024 report we present
- 16 evidence that MA enrollees represent a favorable selection
- 17 of MA beneficiaries, in the sense that their spending is
- 18 systematically lower than their risk scores would predict.
- 19 This indicates that there are relevant differences between
- 20 these populations that are not adequately accounted for in
- 21 risk scores. We have concerns over how well the risk
- 22 adjustment model performed in predicting MA spending, and

- 1 more work needs to be done to understand the implications
- 2 of this for quality comparisons between MA and fee-for-
- 3 service.
- 4 And now, we turn to your discussion. We are
- 5 happy to answer any questions you may have. We would also
- 6 appreciate your feedback on the analyses we presented
- 7 today, as well as your ideas for future work on MA quality.
- 8 Thanks, and I'll hand it back to Amol.
- 9 VICE CHAIR NAVATHE: Thank you, Katelyn, and
- 10 thank you, Ledia. Very nice presentation.
- 11 So I think Ledia mentioned this but I just wanted
- 12 to reemphasize. This is very preliminary work. This is
- 13 not going to be a chapter. This is really an opportunity
- 14 for us to show you some of the active work and get
- 15 feedback. This is general continuation of work that we are
- 16 obviously doing on the Medicare Advantage program. And
- 17 that the use of the ACS measure, for example, it was part
- 18 of the value incentive program that was illustrative, so
- 19 this is sort of a continuation of that work, as well. So
- 20 several part here. I just wanted to highlight these
- 21 because they are sort of a natural next step continuation
- 22 and the like.

- 1 And I think as Katelyn and Ledia highlighted,
- 2 it's obviously challenging to make perfect apples-to-apples
- 3 comparisons here. The use of the ACS is within the MA
- 4 program, so we're not doing any cross MA and fee-for-
- 5 service comparisons using the ACS hospitalization data.
- 6 So with that context in place, Dana, I will turn
- 7 it over to you to run the queue.
- 8 MS. KELLEY: Okay. I have Cheryl first for Round
- 9 1.
- DR. DAMBERG: Thank you both for this work. It's
- 11 a really hard area. I feel your pain.
- I have two questions, just to make sure I'm on
- 13 the same page with you. So on page 7, at the top, the
- 14 sentence reads, "The Commission has determined that the QBP
- 15 is overly complex, distributes financial rewards
- 16 inequitably, and reports inaccurate information on
- 17 quality." Could you say what you mean by the word
- 18 "inaccurate"? I just want to make sure I'm interpreting it
- 19 the same way that you mean it.
- 20 MS. TABOR: I think it's because of the contract-
- 21 level reporting and not at the market-area level. So for
- 22 example, the CAHPS patient experience measures are done at

- 1 the very large contract level as opposed to the market-area
- 2 level. So the information that is in the star ratings,
- 3 which the QBP is based on, is based on a sample of
- 4 beneficiaries across a very large area, as opposed to what
- 5 would be accurate for beneficiaries' decision-making.
- 6 DR. DAMBERG: So I think with that I would
- 7 encourage you to better describe that, because I don't
- 8 think the information is inaccurate at the level at which
- 9 it's collected. But I think what the Commission has been
- 10 signaling is to make the information more useful to
- 11 beneficiaries and to aid in their selection, the
- 12 information would need to be at a more granular level.
- So my second question relates to Slide 4, and you
- 14 provided a couple of examples that there are plans that are
- 15 in 46 states. I was kind of curious. Are these employer
- 16 plans? And kind of what do you know about the plans that
- 17 have that profile?
- MS. TABOR: So we can definitely add more detail
- 19 to the paper on that, but I will say that that large
- 20 example that I gave on Slide 4 is not [inaudible] plan.
- MS. KELLEY: Tamara?
- DR. KONETZKA: Yeah, one question. Yeah, thank

- 1 you. This is a really hard area and really interesting
- 2 work.
- Both of my questions are about the ACS analysis.
- 4 First of all, when you calculated the expected
- 5 hospitalization rate did you do that on the same sample
- 6 that you then did the observed on?
- 7 DR. KONETZKA: Yes. I actually had that in a
- 8 question from Amol earlier this morning. I realized that
- 9 we can probably add like a text box or something to better
- 10 explain how the calculation was done, so I'll just kind of
- 11 start from scratch to answer the question.
- So what we did, the first step was to determine
- 13 the population. So we looked at beneficiaries who were
- 14 enrolled in MA for 12 months, were alive for the 12 months,
- 15 so we would have complete data, and that we also had
- 16 complete data on. That was kind of the first step.
- 17 The next step is within that population we
- 18 counted how many ambulatory care-sensitive hospitalization
- 19 there were. And then as a third step, we used a regression
- 20 model to calculate the expected, and that model had two
- 21 steps within it, that determined for each beneficiary what
- 22 is the probability that they would have ACS

- 1 hospitalization, and the second, what count of ACS
- 2 hospitalizations they would have. That's the expected
- 3 rate.
- 4 So then as the fourth step you take the observed
- 5 over the expected and multiply it by the national observed
- 6 rate, and that's the rates that were in this paper.
- 7 DR. KONETZKA: You might think about whether you
- 8 want to do the expected, that first regression model in a
- 9 different sample, or split the sample, so that you can get
- 10 potentially less biased predictions above the effects of
- 11 all those comorbidities. Anyway, something to think about.
- 12 The other related question was I was really
- 13 struck by the pretty large organization level variation you
- 14 found in these ACS hospitalizations, and yet the pretty
- 15 moderate or small variation by patient type, by income, et
- 16 cetera. And I'm wondering, I just want to make sure that's
- 17 not an artifact of the risk adjustment model itself. So
- 18 are the small, individual level differences small because
- 19 you have adjusted for those in the predictions.
- 20 MS. TABOR: So we did that to the risk-adjusted
- 21 model. Those just include beneficiary clinical factors, so
- 22 it's age, sex, and HCCUs.

- 1 DR. KONETZKA: The age might be one of those
- 2 where since you've adjusted for it you are not going to
- 3 expect big differences. Correct?
- 4 MS. TABOR: Yeah, that's a good point. And we
- 5 definitely plan on doing some more sensitivity analyses on
- 6 these, but these are just kind of preliminary findings.
- 7 MS. KELLEY: Lynn.
- 8 MS. BARR: Thank you. What a hornet's nest. As
- 9 we're thinking about MA quality reporting, can you help me
- 10 understand how the MA plans can consistently get EMR data
- 11 out of all of these providers? I mean, I don't really
- 12 understand how that could possibly work. So like there
- 13 would be inconsistency. Small providers won't report.
- 14 Rural providers won't report. And so are they sampling but
- 15 then people don't send the data in? I mean, how does this
- 16 really work on those ambulatory measures, not the ACS but
- 17 smoking cessation or things that are reported out of the
- 18 EMR?
- 19 MS. TABOR: So like the HEDIS measures, which are
- 20 currently a large portion of the stars, which include a lot
- 21 of the preventative care and staying healthy measures that
- 22 you mentioned, some of those are based purely on encounter

- 1 data, but MA plans calculate on their own encounter data,
- 2 and some do require a chart review, like you said.
- And I think plans are using a variety of ways to
- 4 get those charts. It could be looking within the
- 5 electronic medical records from providers. It could be
- 6 looking at sending employees from the plan to go actually
- 7 do the research. I think actually probably some of the
- 8 Commissioners here could probably speak better to this, of
- 9 how that chart review is actually done.
- 10 MS. BARR: Is there like bias in that process,
- 11 like selection bias? Because again I'm thinking about my
- 12 27 plans in a rural county with 1,000 Medicare
- 13 beneficiaries, and I have got 50 of them in each plan,
- 14 right. So are my providers then reporting on 50 patients
- 15 to 27 plans?
- MS. TABOR: Not for purposes of quality
- 17 measurement, no.
- MS. BARR: But then how would they get the data?
- 19 MS. TABOR: So, sorry. Let me back up for a
- 20 second. So I think for the current measures that do
- 21 require chart review it is on a sample of patients, so not
- 22 all.

- 1 MS. BARR: But can they choose who to sample, I
- 2 guess is my question.
- 3 MS. TABOR: No.
- 4 MS. BARR: And what if the providers can't
- 5 provide the data?
- 6 DR. DAMBERG: So when there's kind of two sets of
- 7 -- like if you're thinking of HEDIS measures, there are
- 8 some that require the plans to report on the universe, like
- 9 mammography screening. So that's all coming out of like --
- 10 MS. BARR: That's claims data. Yeah. Blood
- 11 pressure out of control, for example.
- DR. DAMBERG: Right. So they're required to draw
- 13 a random sample of 411 patients for that plan, for that
- 14 contract.
- 15 MS. BARR: 411 out of 20,000 patients, like 411
- 16 out of --
- DR. DAMBERG: Or out of a million.
- MS. BARR: Okay, whatever the --
- DR. DAMBERG: Yeah.
- MS. BARR: So then it isn't that much of a burden
- 21 because I'm going to call you and I'm going to say give me
- 22 these three patients.

- DR. DAMBERG: So the plans look at their data and
- 2 what the providers have submitted, and then they will do
- 3 additional going in to the providers' offices to try to
- 4 round up whatever data they think is theirs, so that could
- 5 be data out of patient registries, and so on.
- 6 MS. BARR: And would they also, so like if they
- 7 don't like the results go in and look at the charts to say,
- 8 oh, wait a second, surely you're missing this?
- 9 DR. DAMBERG: Yeah, they can do chart review.
- 10 MS. BARR: They can do chart reviews selectively.
- 11 So none of that exists in fee-for-service. I'm just trying
- 12 to figure out how are we ever going to get to apples-and-
- 13 apples when we have two different systems.
- DR. DAMBERG: Yeah, and it's highly variable
- 15 depending on the measure, because you can imagine
- 16 intermediate outcomes, like lab values. That has to come
- 17 from lab data, right, and a lot of that stuff doesn't make
- 18 its way into fee-for-service data, or encounter data for
- 19 that matter.
- MS. BARR: Thank you. Thanks, Cheryl.
- MS. KELLEY: Brian.
- DR. MILLER: Thank you. Having done a systematic

- 1 review I know how painful it is, so I appreciate your
- 2 effort and evenings and weekends that have been sacrificed
- 3 to do that.
- 4 A couple of sort of simple technical questions.
- 5 On page 15, I liked the ACS hospitalization rates across
- 6 market areas, and I read about the MedPAC market area,
- 7 although I think that most of the people who are
- 8 Commissioners, myself included, probably didn't know what
- 9 the MedPAC market area is as a geographic unit. And I
- 10 imagine most people reading this wouldn't know that. So
- 11 could we add an additional analysis by county or census
- 12 tract or something? County might make most sense,
- 13 considering that's the bidding market for MA for
- 14 competition.
- 15 My other question is, again, knowing the full
- 16 pain of the systematic review, usually after you do one the
- 17 joke is you never want to do one ever again because they
- 18 are so much work. Can we, because we are a taxpayer-funded
- 19 organization and this is, I think, some of the work that
- 20 probably won't be repeated by others, can we post the
- 21 Prisma flow chart diagram and the Excel spreadsheet of the
- 22 article, sort of adjudication for a universe of what we've

- 1 included and what we haven't included? Not to question it,
- 2 but that way other researchers who are working in this
- 3 space and other policy analysts can see how our thinking
- 4 was, and then that would also be, I think, a best practice
- 5 for research transparency. Thank you.
- 6 MS. KELLEY: Gina.
- 7 MS. UPCHURCH: Thank you for this great work. I
- 8 particularly like those tables at the end of the chapter.
- 9 Super helpful to have it all in one place and the sources
- 10 for the quality measures.
- Just a couple of quick questions. When we talk
- 12 about the contract level, if I'm an insurance company and I
- 13 have an HMO, an HMO-POS, a regional PPO, and a D-SNP, are
- 14 they all the same contract? So they would all have
- 15 different contract number, but they would be over different
- 16 areas.
- DR. SMALLEY: That's correct. There could be
- 18 multiple plans in the same contract but they have to be of
- 19 the same type.
- 20 MS. UPCHURCH: Okay. That's right. That's
- 21 right. So you could have one contract but two different
- 22 PPO offerings. Okay. You just told me that. Okay. Thank

- 1 you. Or you put that in the paper. I had forgotten that.
- 2 The Table 4 with the regional PPOs, having a
- 3 little bit higher ACS hospitalization, and I don't know if
- 4 it's significant, but do you have any concerns about that
- 5 or any reasons why? I know often PPOs can have higher cost
- 6 sharing when it comes to primary care, specialty care. Is
- 7 there any reason why there would be?
- 8 MS. TABOR: So the PPOs do have higher rates,
- 9 which are like the worst rates compared to the HMOs. This
- 10 just kind of fits in with other literature that's out
- 11 there. We do plan to dive into this a bit more, but again,
- 12 this gives us a look at what else is out there.
- MS. UPCHURCH: Okay. And Tamara had me nervous
- 14 because it sounds like we have controlled for a lot of
- 15 things. And if you look at Table 3, what jumps out at me
- 16 is race and ethnicity having -- I mean, I just assumed,
- 17 honestly, that LIS status would have rural, urban. I
- 18 thought there would be a differential. So it sounds like
- 19 you've controlled for some of these things, like age.
- 20 You've already controlled for it. That's why there's not a
- 21 difference there. What about race? Did you control for
- 22 race?

- 1 MS. TABOR: We did not control for race, and
- 2 that's due to Commission's past principles, or current
- 3 principles. The idea is that we don't want to mask
- 4 disparities by adjusting away for them. So that's why we
- 5 purposely did not include race in the risk adjustment
- 6 model.
- 7 MS. UPCHURCH: How about the LIS and urban/rural?
- 8 MS. TABOR: The same premise also, is that that
- 9 can mask disparities.
- 10 MS. UPCHURCH: Okay. Well, the only thing that
- 11 really looks disparate is race and ethnicity. So do we
- 12 have some ideas of that? I mean, obviously years of maybe
- 13 less access or less trust in the system, I mean, that's not
- 14 what this paper is about. But it just sort of jumps out as
- 15 being a real problem, that you've got people of color that
- 16 feel like their role is, you know, they have to go to the
- 17 hospital versus potentially having preventive care or
- 18 something else that would make that not happen. So I just
- 19 think that's a red flag in my mind when I see something
- 20 like that. Thank you.
- MS. KELLEY: Kenny.
- MR. KAN: Very insightful analysis. I know that

- 1 this is a preliminary analysis, but I really appreciate
- 2 you, Ledia and Katelyn, you ladies do the extensive review.
- 3 So two Round 1 questions. Number one, I
- 4 understand why you look at quality for a contract level
- 5 quality measure that spans multiple geographies versus a
- 6 local market area. But would it be possible maybe to throw
- 7 up some of those contracts that span multiple geographies
- 8 and focus on those that are a little bit more local market
- 9 area focused and see if we can actually decipher trends
- 10 from those contracts?
- I mean, you may end up getting like 20 to 50
- 12 percent of your total beneficiaries, but they is for any
- 13 patterns and observations, that would be helpful. So that
- 14 would be one.
- 15 Number two, on the 36 studies that you studied,
- 16 did all 36 use sort of like a propensity cohort analysis,
- 17 where they actually measured the results of a targeted
- 18 group, or was this a control group? And did I hear you
- 19 right that basically all 36 are an apples-to-oranges
- 20 comparison, depending on how they adjust for those three
- 21 problems, those three issues that you mentioned in the
- 22 slide deck?

- 1 DR. SMALLEY: So some of the studies that we
- 2 looked at did a propensity score matching. Some of them
- 3 used other matching techniques or other kind of
- 4 instrumental variable, other methods to try and adjust for
- 5 those unobservables. Some studies didn't use any of those
- 6 advanced statistical techniques. And so we tried to look
- 7 at the totality of the studies, recognizing that some of
- 8 those techniques will get you further towards addressing
- 9 those issues.
- We have some concerns, especially around
- 11 propensity score matching and its ability to address our
- 12 concerns around coding intensity and favorable selection.
- 13 The difference is that we can't pick up based on
- 14 observables in the differences in population between MA and
- 15 fee-for-service. That's why we're saying that recognizing
- 16 that some of these -- there are strengths to some of these
- 17 things, but we still have concerns about the totality of
- 18 the studies that we looked at.
- 19 MR. KAN: Thank you.
- MS. KELLEY: Larry.
- 21 DR. CASALINO: Yeah, two comments, one very quick
- 22 one, in violation of all Round 1 principles. I have to say

- 1 that one thing I'll take home from today that I won't
- 2 forget is the 27 MA plans per rural county. I think that
- 3 to exaggerate, when you have more plans that people in a
- 4 county, we can probably assume that Congress has maybe
- 5 overdone it a little in giving incentives for MA plans to
- 6 locate in rural counties.
- 7 Okay. Put me on probation.
- 8 But you asked for other ideas about quality
- 9 measures, and I think ambulatory care-sensitive issues are
- 10 a good one because they should represent all kinds of
- 11 things that could improve quality. For example, the kinds
- 12 of things Greg likes to talk about that aren't billed but
- 13 could be useful. Like free telehealth visits might keep
- 14 someone out of the hospital. And there are flaws, and if
- 15 Mike Chernew was here today, he could probably articulate
- 16 them quite well, like they're related probably to the
- 17 geographic areas' overall admission rates.
- But, you know, I think ambulatory care-sensitive
- 19 ED visits are interesting, and my guess is that they're
- 20 even more sensitive to the quality of care than ambulatory
- 21 care-sensitive admission. So they would be a good measure,
- 22 and you do mention these in the document we have, that we

- 1 have contracts with RTI to measure ambulatory care-
- 2 sensitive ED visits, but that we haven't included because
- 3 there is no comparator like MedPAR to see how much of this
- 4 is due to missing data.
- 5 There's really so much interplay between the
- 6 encounter chapter and this. The admission data problem
- 7 makes it, I think, really wrong to compare visits fee-for-
- 8 service versus Medicare. But the kind of comparisons you
- 9 did in this chapter, across market areas, across types of
- 10 plans, and so on and so forth, still might be worth -- I
- 11 mean, it is possible that some market areas or some types
- 12 of plans have more incomplete ED visit data than others.
- 13 So that problem won't go away. And, in fact, that could be
- 14 a good illustration for either chapter of why the lack of a
- 15 concrete illustration of why even a small amount of missing
- 16 data could really matter to the result.
- But it still might be worth taking a closer look
- 18 at ED visits, if not now but sometime in the future.
- 19 And I'll just mention, to finish up, you guys are
- 20 probably aware that there's the Billings NYU procedure.
- 21 But then there's the Minnesota model for identifying
- 22 probably potentially preventable ED visits. I don't know

- 1 how that relates to RTI, what RTI did, or what you guys are
- 2 thinking about that. It's a pretty simple model, actually,
- 3 attractive in some ways, I think the Minnesota model.
- 4 MS. TABOR: We'll take a look.
- 5 MS. KELLEY: That's all I have for Round 1.
- 6 Should I go to Round 2? All right. I have Cheryl first.
- 7 DR. DAMBERG: Okay. A couple of thoughts. So I
- 8 know you recognize, and Amol set the stage, that this is
- 9 just one measure, and it's insufficient for really
- 10 assessing quality. And I agree with that, and I think we
- 11 have to keep trying to think hard about what we can do to
- 12 expand the set, but I'll touch on that in a minute.
- But this particular measure, you know, as you
- 14 start to kind of look at within markets and thinking about
- 15 doing this at a contract level, I mean, this measure, when
- 16 it was originally conceived of by AHRQ was a community-
- 17 based measure, and so the smaller units you try to measure
- 18 with it, it starts getting very noisy. And I think that's
- 19 something you allude to in the chapter.
- 20 And so I think, again, we're going to have to
- 21 think harder about other measures that can be measured at
- 22 the contractor and below, because I know the Commission is

- 1 really interested in going lower than that.
- 2 But one of the things, in looking at your
- 3 results, that sort of came to mind and could potentially be
- 4 follow-on analyses is how do these rates vary by the
- 5 availability of primary care, either within the plan or
- 6 area, or the amount of spending on primary care by the
- 7 plans. Because I think that that is going to be a factor
- 8 that's going to affect what we see in these rates, and the
- 9 plans could vary substantially in that regard.
- 10 The point I made earlier in the encounter data
- 11 session that we just had, you know, there's a clear connect
- 12 to this quality measurement work, and I do believe that we
- 13 need to take steps to assess quality using encounter data
- 14 as a way to try to induce more complete data.
- However, one of the things that I've been
- 16 reminded of recently is that the quality measure
- 17 specifications allow plans to use supplemental data, and
- 18 we've done work comparing the encounter data versus what
- 19 the plans submit. And we get a pretty high level of
- 20 agreement on denominations, so who is eligible for those
- 21 services, and where the disagreement comes in is whether
- 22 they got the service or not, or the event.

- 1 And the use of supplemental data is really
- 2 enhancing plans' ability to demonstrate that they provided
- 3 the mammography, or whatever the service is. And this in
- 4 part because the MCA QA specifications allow them to look
- 5 at multiple lines of business. So somebody aging into
- 6 Medicare, you know, if they were in the same plan when they
- 7 were in the commercial aging into Medicare, the plan can
- 8 look back and see whether somebody had that service. And
- 9 just looking at encounter data alone doesn't allow us to
- 10 observe that, which I think is sort of a challenge. So we
- 11 may have to think about encounter data plus, if we really
- 12 want to try to fully represent what the measure
- 13 specifications ask for.
- 14 And then I think this issue of service areas and
- 15 contiguous states versus states that are not, I seem to
- 16 recall that once upon a time CMS required contracts to be
- 17 defined by having contiguous areas, but then there was
- 18 something that changed over time. So I think maybe that's
- 19 worth asking about and whether there is some mechanism to
- 20 shift back to having contiguous service areas when defining
- 21 a contract.
- MS. KELLEY: Tamara.

- 1 DR. KONETZKA: First of all, plus-one to Cheryl
- 2 and others who have underscored the fact that we really
- 3 need to monitor and assess quality and access in the MA
- 4 population, and to do that we need the data. It might not
- 5 tell us everything but we need the data to create these
- 6 quality measures.
- 7 But my broader point is, I know that there are
- 8 many conversations about the appropriate level to measure
- 9 quality that happened in this Commission long before I was
- 10 on it, so this may be a risky thing to say.
- But I guess I would say that even as we
- 12 acknowledge that consumers, beneficiaries really want
- 13 information at a plan level and to be able to compare
- 14 things locally, that doesn't mean there's not value in
- 15 measuring quality at a bigger level. And the way I think
- 16 about it is we might really want conceptual mapping between
- 17 a certain quality measure that we might think is important
- 18 and the production functions for that quality. Because
- 19 there may be things that happen at a more regional level,
- 20 or at a broader company level, or at a contract level. And
- 21 if there are certain things -- screenings or preventive
- 22 care or customer service -- that happen at that broader

- 1 level, then that may be the level at which we want to
- 2 measure it.
- And then as sort of a related point, I think it
- 4 can be useful for consumers certainly to know what the plan
- 5 quality is in their area. But if they're thinking about
- 6 signing up for an Aetna plan or something it may be useful
- 7 to know that broadly Aetna does well on certain things or
- 8 not, right. Because it may be a new plan and they want to
- 9 know what the history of performance in this company has
- 10 been.
- So I guess I don't want to sort of move toward
- 12 measuring quality in a smaller and smaller level when
- 13 conceptually the right levels may be different for
- 14 different quality levels.
- MS. KELLEY: Stacie.
- DR. DUSETZINA: I was kind of hoping you wouldn't
- 17 say my name next because I was trying to think through
- 18 Tamara's comment, because I was going to go in the opposite
- 19 direction on like where we should measure quality. So
- 20 maybe I'll just make my comment and reflect a little bit on
- 21 that.
- I agree that it is important to think about what

- 1 question are we trying to answer with what exactly we are
- 2 measuring. I'm usually thinking about it from the someone
- 3 is trying to pick a plan that works well and supports their
- 4 care and access to care. So I think that is one reason
- 5 that I think local market-level quality measures for
- 6 thinking about at least the beneficiary experience in
- 7 picking a plan I think are very valuable.
- 8 And I have no idea exactly how to get there, but
- 9 I liked Kenny's suggestion about the geographic variation
- 10 within a contract. And I had also been thinking along
- 11 those same lines, and could you use something MCBS data and
- 12 look at the same contract but geographic variability to
- 13 see, you know, how often is it happening. Is the overall
- 14 rating for Aetna, let's say, like is that telling you that
- 15 it's pretty consistent across?
- So I'll just say, you know, if I'm thinking about
- 17 how I'd like it to be operational, it would be more at the
- 18 beneficiary and local level, market level.
- 19 You know, I think the chapter does a really nice
- 20 job in the presentation that the quality bonus program as
- 21 it's set up and as it's flagging for quality doesn't seem
- 22 to be working very well. So I think getting better

- 1 information about the quality of plans to beneficiaries
- 2 when they're choosing would be good.
- For the analysis on the ambulatory-sensitive
- 4 conditions I think that it's an important analysis, but I
- 5 will kind of continue to maintain that I think the things
- 6 that I worry about for beneficiaries are specialty care
- 7 access. And I think that when I was looking at the
- 8 chapter, on page 11, you have this category of getting
- 9 needed care as one option. And I think you could think
- 10 about trying to answer that around network adequacy, and
- 11 what's included in the network for specialty care, if we're
- 12 trying to get at that conceptually for people when they're
- 13 thinking about selecting a plan.
- 14 It's a little bit harder for me to think we'd see
- 15 a lot of variation, even for the ambulatory-sensitive
- 16 conditions, but I could imagine we'd see a little bit more
- 17 of that happening with specialty care. So just putting in
- 18 a plug for that in future workstreams.
- 19 And then I feel like this is one of those -- and
- 20 I'm going to get the adage wrong, but it's something like
- 21 when you're a hammer, everything you see is a nail. I'm
- 22 going to say something about using Part D as one way of

- 1 thinking about making the risk adjustment more standardized
- 2 across MA and fee-for-service. So if you start to go down
- 3 that path, I realize there are selection issues there
- 4 because you have to focus on the people who have Part D.
- 5 But that information should be at least a little bit less
- 6 prone to having differences between coding or the way that
- 7 we get information between encounters and claims, because
- 8 those drug claims are all coming the same way. In the
- 9 field of pharmacoepidemiology there have examples of people
- 10 that have had only access to drug data to do research, and
- 11 they've made a pretty good run at it, so not using other
- 12 clinical information.
- In all I'm incredibly supportive of this work and
- 14 think it's very important for Medicare beneficiaries to
- 15 have better information on the quality of MA. Thank you.
- MS. KELLEY: Lynn.
- MS. BARR: Well, there's a lot to think about
- 18 here, because I think we're comparing apples and oranges,
- 19 and we're really trying to make them look the same, but
- 20 they're not, and I don't think they're ever going to be the
- 21 same.
- 22 So I think it's incredibly important for this

- 1 work, for patients, taxpayers, and CMS to understand the
- 2 quality of care they're getting with the choices they're
- 3 making. But I don't see a path forward in the current
- 4 structure where we're actually going to get meaningful
- 5 information, and I honestly think we should abandon this
- 6 work. Because I don't think you're ever going to get to an
- 7 answer that says this is fee-for-service versus MA, because
- 8 they are so different.
- 9 And what I believe we need to do is to make the
- 10 same system for all patients and all providers. So I
- 11 really want to know the MA score for my doctor. I don't
- 12 really care about the aggregate plan number. I want to
- 13 know my doctor, my hospital, how does MA perform in my
- 14 community with my doctor. And right now I know we all want
- 15 to blow up MACRA, right -- everybody wants to blow up MACRA
- 16 -- but we have an opportunity to blow up both of these
- 17 systems at once and make one system for quality reporting
- 18 that we can compare.
- 19 And then given that MA is half of Medicare now,
- 20 every doctor should have an MA score and a fee-for-service
- 21 score, because they're reporting this data anyway. And you
- 22 could then analyze, oh wait, all these doctors have better

- 1 scores on MA than they do on fee-for-service -- again,
- 2 getting rid of HRAs and things that are outside of that
- 3 physician -- because then you'll normalize for coding. A
- 4 doctor is not going to code differently for MA and fee-for-
- 5 service within his practice. He's going to have how he
- 6 practices.
- 7 So I recommend that we don't continue trying to
- 8 make something work that can never work because it is so
- 9 incredibly different, and that we instead start thinking
- 10 about how we have one quality program for all Medicare
- 11 beneficiaries, and then we can then start analyzing the
- 12 differences. Thank you.
- 13 VICE CHAIR NAVATHE: Maybe I can just add one
- 14 piece of context. So I appreciate your comment, Lynn, and
- 15 Stacie, yours as well. So obviously it is complex space.
- 16 There is a lot of asymmetry that you are pointing out.
- I think just one very general point here is I
- 18 don't think we've arrived at this work, or the motivation
- 19 for this work is so much trying to figure out plan choice,
- 20 per se, so much as trying to understand how we can go about
- 21 measuring quality in MA at a high level, and that's why
- 22 some of this is -- there is both the component of variation

- 1 between plans or between contracts in MA as well as lit
- 2 review on the MA fee-for-service part of it.
- 3 So I just wanted to give that one piece of
- 4 context. I don't think that necessarily changes the
- 5 meaning of what you said, but I just wanted to point that
- 6 out.
- 7 MS. KELLEY: Brian.
- DR. MILLER: I have a couple of comments. This
- 9 was a good start, more narrow and then go broader. One is
- 10 I thought this was a fun paper. As an MA nerd I enjoyed
- 11 reading this.
- 12 A few sort of technical comments. On page 7 you
- 13 sort of denoted a cliff effect is bad. I'm not necessarily
- 14 sure that's always the case. I know the difference between
- 15 a 4.5 and a 4.6 star teriyaki restaurant, and I don't think
- 16 that the beneficiary would value necessarily the difference
- 17 between a 4.5 and 4.6 star plan. So cliff effects may be
- 18 uncomfortable for us, but we have to draw a line somewhere
- 19 that seems like a reasonable kind of a line drawn.
- 20 We talked about VIP measures on page 11, that the
- 21 notion of VIP is, of course, fun to think about. But we
- 22 probably should have more description in the chapter about

- 1 that because not everybody is going to have read the prior
- 2 VIP chapter about the proposed quality rating system.
- 3 So two sort of more overarching comments, one of
- 4 which is I agree with Lynn. I think it's a little bit of
- 5 chasing our tail to say we're going to look at MA versus
- 6 fee-for-service quality with two quality systems. And
- 7 taking this to sort of think about how to rescue the work,
- 8 I mean, it still may need to go back and meet its final
- 9 demise, but to think about saving this work we have a
- 10 quality rating system in fee-for-service -- providers,
- 11 hospitals, home health, doctors, et cetera. It is not
- 12 perfect and it has lots of problems. Probably that have
- 13 some sort of great rating system in fee-for-service because
- 14 we have a fee-for-service plan, and I think we can all
- 15 agree it should probably grade people. Again, we can agree
- 16 and disagree as to whether that grading is fair or good, or
- 17 not. It probably needs to be improved.
- 18 MA plans should also have their own way of
- 19 grading doctors. Different plans may have different ways
- 20 of doing it, and that's actually probably a good thing
- 21 because again, if there are 17 different opinions about how
- 22 quality measurement should and could be done there are

- 1 probably 10 to 20 ways in which quality measurement could
- 2 be done. So that variation is good, and technology could
- 3 actually help decrease that administrative friction.
- But then we have MA plan quality rating, which I
- 5 think is also important, and I agree that the star rating
- 6 system is not necessarily always the best. It should be
- 7 fixed. And I actually think that if we have a star rating
- 8 system why is there not a star rating for the fee-for-
- 9 service plan. Because if I am a beneficiary shopping at
- 10 the county level, I probably want to know whether fee-for-
- 11 service is outperforming MA or not. Because if I can
- 12 choose amongst 4-star MA plans, and fee-for-service is
- 13 actually a 5-star plan and I don't know that, that
- 14 beneficiary we put at a disadvantage. And in other
- 15 counties where MA is a 5-star plan and fee-for-service is
- 16 3.5, the bene doesn't know that either.
- So if we want to have a more equitable playing
- 18 field and actually help benes make better decisions, and
- 19 their families are legal proxies if they're incapacitated,
- 20 we should have a quality rating system that grades the fee-
- 21 for-service plan and also the MA plans. And it doesn't
- 22 necessarily have to be budget neutral because if the fee-

- 1 for-service plan beats MA, it should get paid more, and
- 2 then that money, through a variety of technical policy
- 3 adjustments could flow through to the fee-for-service
- 4 providers -- hospitals, doctors, home health, et cetera.
- 5 And so I think if we're going to continue this
- 6 work, we need to think about a unified quality rating
- 7 system, like Lynn said, although it needs to be across MA
- 8 and fee-for-service so we're not just dumping a bunch of
- 9 money into MA and then not putting money into fee-for-
- 10 service, and then grading MA and not grading fee-for-
- 11 service. We shouldn't have a Lake Wobegon effect where the
- 12 average MA plan is 4.5 stars in many counties, and it's
- 13 probably not titrated appropriately. So I think we should
- 14 think about this work in the context of quality rating for
- 15 all Medicare plans, MA or fee-for-service.
- 16 So that's big font number. Big font number two
- 17 is about pages 31 to 33, where we are talking coding
- 18 intensity and favorable selection. As I said, I believe
- 19 that my analytical concerns, which I brought up at the
- 20 September 2023 meeting, about coding intensity, the
- 21 November favorable selection chapter, which we discussed in
- 22 November of 2023, and also in January, my analytical

- 1 concerns about this related to measuring the different
- 2 components of coding intensity, recognizing that two of
- 3 them are definitely overpayments. Fraud is bad. DOJ picks
- 4 you up to go to jail. Upcoding, I mean, I think that's bad
- 5 and should be repaid.
- 6 That clinically appropriate coding intensity is
- 7 not an overpayment, and that as a Commission we need to
- 8 have a policy nuance differentiated between an overpayment
- 9 versus a differential payment. We also have a bunch of
- 10 other flaws that remain unaddressed, such as including
- 11 EGWPs, which are not available to the general beneficiary.
- 12 The average Medicare beneficiary cannot enroll in an EGWP,
- 13 the Employer Group Waiver Plan. So we included that in our
- 14 measurement, which is a violation of a policy arm across
- 15 the entire Medicare program policy community.
- So I think that until we fix that analysis and
- 17 fix those analytical flaws, or account for them, that we
- 18 should not be referencing our favorable selection and
- 19 coding intensity across those three pages. Thank you.
- MS. KELLEY: Greq.
- 21 MR. POULSEN: Thanks. This has been really
- 22 interesting, and I'm vastly more confused than when we

- 1 started the discussion. Let me say that first.
- I had the same sort of whoa tilt that Stacie just
- 3 had, but it popped into my mind that as I talk to -- and I
- 4 suspect you all have the same thing, where Medicare
- 5 beneficiaries or potential beneficiaries come to me and ask
- 6 for advice, and it's almost always which plan should I
- 7 choose. They make the decision of MA versus fee-for-
- 8 service based on a whole series of things that are not
- 9 generally what we would put into these kind of quality
- 10 metrics. They make them based on convenience. They make
- 11 them based on coverage. They make them based on cost and a
- 12 series of other things.
- So I would plus-one on the ideal thing here is to
- 14 make things that allow comparability between the plans that
- 15 people actually are selecting between. They make their
- 16 fee-for-service versus MA plan on some other
- 17 characteristics than what we're talking about here, I
- 18 think. That's certainly been my experience.
- 19 I would note that we really are talking in the
- 20 quality area here and it's explicit in this document -- it
- 21 was not in the 2020 document, when I looked it over -- was
- 22 that we're really talking about two different area: the

- 1 quality metrics that are in this and looking at it in the
- 2 correct geographic area that people are making their
- 3 decisions regarding. I think those are worth considering
- 4 separately, and I think that we might decide that one is
- 5 more important than the other. I certainly think one is.
- I think that as we look into these kind of
- 7 metrics I believe that we do see enormous -- and again, I'm
- 8 sort of going on anecdote, but enough anecdotes that it may
- 9 become data -- that suggest that the same program is
- 10 variable across geography, and it's based on the providers
- 11 that they work with, the relationship they have with those
- 12 providers, and in many cases the way they pay those
- 13 providers can vary geographically.
- 14 So I very much like the idea of looking at the
- 15 smaller geographic areas, because that's where people are
- 16 making their decisions, by and large. They live in a
- 17 place. They're getting care in that place. So how it
- 18 works for them within that geography I think is incredibly
- 19 relevant.
- I know there are problems with doing that. You
- 21 talked about them. And as always, Katelyn and Ledia, you
- 22 guys do a great job of bringing these out, and you did a

- 1 nice job of talking about the challenges that would be
- 2 associated with some of those smaller geographies. But the
- 3 very fact that there are plans that serve only one of those
- 4 geographies and are able to report suggested that there are
- 5 ways around that, that we can get there from here.
- 6 So I think that we can and we should, and that
- 7 that would give us real value at the decision-making that
- 8 we really want to support. There's a lot of academic
- 9 decisions that are interesting, but the ones that I think
- 10 are most important are the simple decisions of which plan
- 11 do I pick. And I think that we're headed down that path by
- 12 looking at that smaller geography.
- The other thing that I guess I believe when we
- 14 get into the discussion about changing the metrics on which
- 15 we judge quality, we run the risk of goring everybody's ox.
- 16 Everybody has a dog in this fight. This is going to be
- 17 incredibly politically challenging to make a wholesale
- 18 change in the way that we measure quality. There have been
- 19 huge investments made on the part of providers, plans, and
- 20 others to do the current program. I don't think that means
- 21 it should remain static, but I have a strong perspective
- 22 that we would do better to change it over time by putting

- 1 additional metrics in, taking other metrics out, and
- 2 moving, over a period of time, to a value-based system.
- I respond the same way that Brian did. I don't
- 4 worry about the cliff issue as much. In fact, I think it
- 5 makes it better. I think it makes us not look at a 4.2
- 6 versus a 4.3, and is that something that makes a difference
- 7 to me. I think binary is too much, good plan, bad plan.
- 8 But something that falls into that, you know, half a stop,
- 9 seems like a reasonable approach to me.
- 10 So my inclination would be, and my recommendation
- 11 would be that we look at adding metrics that we think are
- 12 valuable, taking away metrics that we think are not
- 13 valuable, and focusing on geographic areas that are the
- 14 actual points of decision-making for individual
- 15 beneficiaries.
- 16 Thanks so much for the great work, guys.
- MS. KELLEY: Betty.
- DR. RAMBUR: Thank you. Very interesting and
- 19 challenging work, and very interesting comments.
- I am going to bring up something that I haven't
- 21 heard said here, and you may not have to agree with me.
- 22 Quality, in many ways, is such a blunt term, and it leads

- 1 to the more is better. And I'd like to think about
- 2 outcomes, both short- and long-term outcomes both of
- 3 treatment but also with watchful waiting.
- 4 And the table on page 11 reminded me about how
- 5 concerned I am about measurement-driven overscreening,
- 6 screening-driven overtreatment, and then the cascade of
- 7 events that occur from that, which can also cause harm.
- 8 People become patients when they really shouldn't be.
- 9 There's an article in January that I strongly
- 10 agreed with that talked about the diminishing mortality
- 11 benefits of cancer screening with improvements in
- 12 treatment, and it's talking a lot about breast cancer
- 13 screening. Part of the reason I feel the need to bring
- 14 that up is as a woman, you know, I think I can say that. I
- 15 mean, I'm very concerned about breast cancer overscreening
- 16 and the number of people that become patients. And yet
- 17 it's just accepted that this is a great metric. I'm very
- 18 concerned about that.
- 19 Colonoscopy or a screening that isn't really
- 20 looking at age I'm very concerned about. I'm very
- 21 concerned about the harm that can happen to some elders
- 22 because of the treatments, dehydration and everything.

- 1 So I think we really need to, if we're going to
- 2 raise quality, what are the outcomes? What are the things
- 3 that make a difference?
- 4 I hope that in everything we're thinking about
- 5 we're really also including whether that's sensitive to
- 6 measurement-driven behavior and measurement-driven harm.
- 7 I did like, I think Larry's talking about
- 8 ambulatory care-sensitive ED visits. That seems less
- 9 problematic to me.
- 10 And I just have to say I agree with almost
- 11 everything Lynn said, but I just have to say something
- 12 about MACRA. I know there are a lot of problems with MIPS,
- 13 but I have to be on record as saying one of the things that
- 14 I very much like about the law is one way or another
- 15 providers are taking on financial risk for costs of care,
- 16 whether that's alternative payment models right away and
- 17 then MIPS over time. So I know MIPS people have been
- 18 unhappy with, but that is the golden nugget in there to me,
- 19 moving to providers really taking on risk and
- 20 accountability for care. Thanks.
- MS. KELLEY: Kenny.
- MR. KAN: Just two quick points in Round 2.

- 1 Number one, like Greq and Brian I believe we should look at
- 2 separate quality measure for fee-for-service, because this
- 3 will better allow MA benes to make better informed apples-
- 4 to-apples comparisons when they pick between MA and fee-
- 5 for-service.
- 6 And then number two, if we could take a look at
- 7 the 36 studies and then compare the measures that they used
- 8 and pick from that universe of stars measures, if we can
- 9 pick maybe perhaps no more than 20 quality metrics that
- 10 matter, what would they be, and how would we actually use
- 11 that for MA and fee-for-service. That would be very
- 12 helpful.
- MS. KELLEY: Robert.
- DR. CHERRY: Yeah, thank you on the really heavy
- 15 lift in terms of putting this chapter together. Greg and I
- 16 are probably not the only ones that are getting confused
- 17 through this conversation.
- 18 You know, the way I kind of think about just
- 19 quality in general is that it needs to map to some sort of
- 20 strategic purpose or plan, and that's where I wrestle with.
- 21 Because we go deep into the weeds, but I still don't
- 22 understand what the plan is for MA. You know, when it was

- 1 first implemented, I think it was pretty clear. It was an
- 2 alternative for fee-for-service, it was meant to reduce
- 3 costs and provide good quality of care based on certain
- 4 incentives being aligned. But it's evolved into something
- 5 else.
- 6 So what the MA plans have figured out is that
- 7 they can capture higher reimbursement through coding, you
- 8 know, what's called coding intensity, and I think Brian and
- 9 I are not big fans of coding intensity. But nevertheless,
- 10 they figure out a way to gain better reimbursements, and
- 11 then reinvest that into new benefits, like dental, vision,
- 12 and hearing, which allows them to grow their membership and
- 13 create scale, which creates value for the consumer. And
- 14 then what we call selection bias is actually consumers
- 15 making choices, that that's a lot better than fee-for-
- 16 service, and they don't have the maximum out-of-pocket
- 17 benefit.
- 18 So we sometimes get trapped in these terms, like
- 19 coding intensity and selection bias as being negative,
- 20 when, in fact, probably from an MA plan perspective some of
- 21 those opportunities represent actually an evolving and
- 22 perhaps improving MA system in certain circumstances.

- 1 The other thing, too, is that based on that we
- 2 have to think about whether the spend on MA is appropriate
- 3 or are we actually overpaying. You know, again we talked
- 4 about overpayment a lot, but should we be thinking about
- 5 whether the spend is appropriate and whether some of the
- 6 budget variances that we're seeing is either favorable or
- 7 unfavorable. You know, these are sort of better terms for
- 8 me personally. Because if the plan is taking their margins
- 9 and they're reinvesting in better benefits, as I mentioned
- 10 before, including transportation services, because I'm
- 11 elderly, I can't get around as much, and this MA plan is
- 12 offering me transportation services to my office visits,
- 13 well, that's a major plus that's providing value to the
- 14 consumer.
- 15 Likewise, if they're taking that extra revenue
- 16 and they're investing in case management resources, and
- 17 they're using those case management resources to make sure
- 18 that their hospitalization rates are low at their
- 19 particular market level, that's great. If they're reducing
- 20 ED visits because they are creating same-day appointments
- 21 with their doctors, then that's great. If they're
- 22 investing in medical homes with that additional revenue,

- 1 then that's great too because at the end of the day that
- 2 helps out complex diabetic patients, congestive heart
- 3 failure patients, if they are better managed at home
- 4 instead of having to go to the ED or have an unplanned
- 5 hospitalization. And likewise, if they're creating better
- 6 access then it also addresses certain equity issues within
- 7 their local market.
- 8 So I'm not sure that the coding intensity
- 9 necessarily is a bad thing if it's being used to reinvest
- 10 in the care of the patient with the additional revenues.
- 11 We have to really separate out whether we are overpaying or
- 12 whether the spend is appropriate.
- 13 That gets back to the objectives again. If the
- 14 basic goal of the MA plan is to simply reduce costs, and
- 15 that's fine because maybe we shouldn't be looking at the
- 16 extra benefits or the additional resources initially spent
- 17 in case management, but if we're okay with the additional
- 18 spend then maybe it's okay to have better benefits as well
- 19 as better case management. They're not necessarily
- 20 mutually exclusive. But if we can clarify those things
- 21 that makes it easier to actually align the quality goals,
- 22 which I think for MA is looking more like a value-based

- 1 plan than, let's say, a quality plan per se, that's really
- 2 consumer driven but also allows for a beneficiary to have a
- 3 better quality of life.
- 4 So I think I would welcome a discussion, at some
- 5 point, not necessarily today, on what we think is the goal
- 6 of our MA plans, moving forward, because it would inform, I
- 7 think, future discussions around MA plans in different
- 8 chapters that we have.
- 9 Thank you. A great report.
- 10 MS. KELLEY: Scott.
- DR. SARRAN: Yeah, really great work. Four quick
- 12 comments. First, just reinforcing I think this is very
- 13 important work, both in terms of how consumers make
- 14 choices, and although I agree that right now I don't think
- 15 a lot of choices would be made at a traditional Medicare
- 16 versus MA level based on available information. We just
- 17 don't have that available information, so I don't think we
- 18 know how that will be used until we put that out there.
- 19 But I think from a perspective of consumers making choice
- 20 it's important. And I also think, Lynn, Robert, and others
- 21 have reinforced on it's important to understand the value
- 22 that MA is or isn't creating. So hugely important work,

- 1 again, for at least a couple of important reasons.
- 2 Second, on this issue of measuring and bonusing
- 3 at the market or the contract level, I think we could
- 4 debate whether you bonus it at the market or plan level. I
- 5 think the take-home I have is let's measure at both levels
- 6 for a while and then get our legs under us to make a
- 7 decision. So I don't think we need to feel obligated to
- 8 decide where it should be bonused today. Let's start
- 9 measuring it, to the extent possible, at both levels.
- 10 Third, in terms of admissions, ED visits, et
- 11 cetera, I really think we should be reporting on ambulatory
- 12 care-sensitive admits, ambulatory care-sensitive ED visits,
- 13 and overall admit rates. It's a three-dimensional kind of
- 14 thing we're trying to get at, and the more angles we look
- 15 at that object the better we will see it.
- 16 For one thing, there are a lot of things you can
- 17 do as a plan, particularly if you have provider alignment,
- 18 to change the boundary between admission and ED/observation
- 19 stay. So looking at admits and ED together is helpful.
- 20 And I've always looked at MA through the lens of saying,
- 21 you know what, everything other than elective admission is
- 22 preventable, if you sort of go up to a higher altitude and

- 1 look at what really optimal care looks like. So I think
- 2 looking at overall admit rates is valuable.
- 3 And lastly, kind of a plus-one on Stacie's
- 4 comments about the star -- actually, I have one more
- 5 comment -- accessing specialty care. I think that is so
- 6 crucial because when I think about overall what we're
- 7 trying to do for the beneficiary in terms of the MA program
- 8 there is value that might be perceived by a, call it,
- 9 relatively health beneficiary, with risks that are 1 to 2,
- 10 maybe. And that's a lot of good stuff, but it's not
- 11 necessarily lifesaving of function-saving stuff. But then
- 12 there's enabling the right care for the people whose lives
- 13 or function truly depends on access to and coordination
- 14 with superb specialists, and between those specialists and
- 15 the primary. So I think kind of continuing to focus on
- 16 that is just crucial.
- And the last thing, the comment about stars, and
- 18 do we try to migrate away from stars as we recommended?
- 19 You know, I think it probably would be picking such a huge
- 20 fight with some valid pushback around the disruption. I
- 21 think mapping out a migration pattern from stars today to a
- 22 stars of tomorrow as we talked about a value where we head

- 1 would be revenue neutral, we have a smaller number of true
- 2 outcome measures, et cetera.
- 3 But I think articulating why it makes sense to
- 4 migrate to something new and then addressing the industry
- 5 and saying, hey, we're committed to make this a migration
- 6 rather than a flip a switch overnight might give us a
- 7 higher chance of realistic success.
- 8 That was 4 minutes and 3 seconds. Just saying.
- 9 VICE CHAIR NAVATHE: Scott is trying to propose a
- 10 new best practice, I think.
- 11 MS. KELLEY: Brian, did you want to go ahead. I
- 12 think you had a follow-up response to Robert.
- DR. MILLER: Yeah. I agree with all of Robert's
- 14 comments, and wanted just to say that I think that one of
- 15 the things that we all tend to forget is that the biggest
- 16 benefit of MA to the beneficiary that probably affects
- 17 their spending and affects access is the inclusion of
- 18 Medigap. That statutory out-of-pocket maximum makes a big
- 19 difference, because otherwise you have to go by the out-of-
- 20 market, and it's often individual risk rated and very
- 21 expensive. Again, not that MA plans aren't perfect, but
- 22 the inclusion of that and Part D, it's not that I don't

- 1 think that case management or shower grab bars or whatever
- 2 don't matter. They do matter. But the inclusion of those
- 3 two basic components of a health benefits package drive a
- 4 lot of access and quality opportunity.
- 5 I think in addition to responding to Scott's
- 6 comment, an on-point response to that is I agree that we
- 7 need to go from stars of today to stars of tomorrow. It's
- 8 making me think about the expanse on the Syfy channel when
- 9 you said that. I would say that the key component is that
- 10 stars should not just apply to MA. It also needs to apply
- 11 to fee-for-service. Otherwise will be unfairly benefitting
- 12 MA over the fee-for-service marketplace.
- MS. KELLEY: Larry.
- DR. CASALINO: Yeah. I've been trying to think
- 15 more during the discussion about other quality measures, as
- 16 you guys requested. Just as a general point, I think that
- 17 measures that try to capture all aspects of quality, like
- 18 potentially preventable admissions or ED visits, are
- 19 valuable. I think individual measures like colonoscopy
- 20 rates, although colonoscopy rates are important, I think
- 21 much less valuable. And there is big literature on this
- 22 now. They're so gainable. There's teaching to the test,

- 1 putting the effort into some things when other things are
- 2 more valuable.
- I mean, thinking about those kind of individual
- 4 measures, if this is the quality of what clinicians
- 5 provide, this is what gets measured, and probably this is
- 6 what potentially could get measured. Still way smaller
- 7 than the big circle. So I do think we should look more, as
- 8 you guys have been doing, for more global measures of
- 9 quality.
- 10 And one other one, potentially could be patient
- 11 experience. There is a whole literature on this too.
- 12 There are probably people here who are a lot more familiar
- 13 with it than I am. But at least at a highly abstract,
- 14 conceptual level, patient experience could be a useful
- 15 measure. And I realize it can be expensive to collect
- 16 sufficient numbers of responses, especially at a local
- 17 level, for example, but, you know, we spend, what, is it
- 18 half a trillion dollars a year on Medicare Advantage and a
- 19 large amount on fee-for-service Medicare as well. And
- 20 programs that we spend that much money on, I think it's
- 21 just worth spend like 0.0000001 percent more of the budget
- 22 on trying to collect sufficient numbers of patient

- 1 experience measures.
- 2 So going forward, some more thought might be
- 3 given to whether there would be value in doing that, at
- 4 what level to do it, and making the budget argument as
- 5 well, something along the lines of what I just made.
- Once again, I think I was shorter than Scott.
- 7 MS. KELLEY: Cheryl, did you want to go ahead?
- 8 DR. DAMBERG: Yeah. I just want to plus-one what
- 9 Larry just said about capturing more information on patient
- 10 experience, and given what we spend relative to what it
- 11 costs to field these surveys, I mean, that sort of seems a
- 12 lot but it's not. It's a drop in the bucket.
- MR. POULSEN: Could I jump on that one too and
- 14 just say my organization, at least, and I suspect others,
- 15 we survey 10 times as many commercial beneficiaries as we
- 16 do Medicare beneficiaries, and there is no reason why we
- 17 shouldn't do that. If it makes sense financially for
- 18 people who are actually having to pay their own bills, it
- 19 probably makes sense for Medicare.
- 20 VICE CHAIR NAVATHE: Gina? We're into mythical
- 21 Round 3 now.
- MS. UPCHURCH: Yeah, sorry. Yeah, this is just

- 1 to build on what Greg just said. I think a lot of times if
- 2 you ask people their experience, whether they're in a
- 3 Medicare Advantage plan or fee-for-service, a lot of times
- 4 their complaints will be like, you know, it didn't cover
- 5 something that wasn't considered -- my annual physical,
- 6 they wouldn't give me a physical. So there would have to
- 7 be some sort of judgment of it, or some filter to judge it
- 8 by, because some of those things just aren't covered by
- 9 Medicare. I mean, sometimes they may be covered by a
- 10 Medicare Advantage plan, but there needs to be some filter
- 11 on that. Like was it something that was supposed to be
- 12 covered, or not supposed to be covered, and we need to know
- 13 that. The people think I need an annual physical, and
- 14 that's what they really want.
- 15 VICE CHAIR NAVATHE: Great. Ledia and Katelyn,
- 16 thanks for a great session.
- So just a couple of wrap-up points, and some of
- 18 the things I'll reflect back to you. You know, I think in
- 19 some sense I would say that our intent here of this session
- 20 was really to think about if we are indeed paying more for
- 21 MA, what are we getting from that from a quality
- 22 perspective to understand the value, and then what does

- 1 that variation look like within MA.
- 2 The intent up front was not so much about plan
- 3 choice and selection, but I think we hear the feedback loud
- 4 and clear, that in some sense those are kind of intertwined
- 5 concepts. So trying to separate them might not be that
- 6 tenable, based on the feedback that you all have given. So
- 7 I think that's a helpful point.
- 8 I think another point that was loud and clear was
- 9 just the system asymmetry between MA and fee-for-service,
- 10 and the desire to think about, down the road, as we
- 11 consider work around MA quality and just MA in general and
- 12 MA and fee-for-service, how that system asymmetry might be
- 13 less and/or eliminated, and what that would mean, what that
- 14 would entail. That's obviously a whole swath of things, so
- 15 we'll have to think about how to fit that in. But I think
- 16 that was another kind of big theme that we heard from all
- 17 of you.
- 18 We heard some conversation about the coding and
- 19 selection pieces. I would say the point here was not
- 20 really to revisit that per se but to just point that out in
- 21 the context of the literature as we try to interpret what
- 22 the literature is telling us. So what the magnitudes are

- 1 and all those things are less important. It's more just
- 2 that it's hard to interpret the literature in that context.
- And I think the analytic suggestions are really
- 4 well taken. So I think we'll take all this back, all the
- 5 feedback that you've given and then synthesize that and
- 6 chart out what the path forward looks like. And I think
- 7 there are a lot of different moving parts here, so I just
- 8 wanted to acknowledge that we heard that from you all.
- 9 The other part that I'd like to just restate
- 10 again is this is preliminary work. So I think part of the
- 11 idea here was to share stuff with you, get your high-level
- 12 reactions before we invest a lot of time going down any
- 13 particular path. So I would say from that perspective you
- 14 all have done a fantastic job of giving very thoughtful
- 15 comments that will help us to kind of try to get our ducks
- 16 in a row in terms of what next looks like, and I think
- 17 there are a number of different considerations that we
- 18 have, including improving some analytic work along the way.
- 19 So with that I think we will tie up the session
- 20 and tie up today's meeting. For those listening at home we
- 21 want to hear from you as well. Please submit your comments
- 22 at meetingcomments@medpac.gov or through the website,

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1 medpac.gov/meeting. And we will reconvene tomorrow morning
 2 at 9 a.m. Thank you.
             [Whereupon, the meeting was recessed, to
 3
 4 reconvene at 9:00 a.m. on Friday, March 8, 2024.]
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PUBLIC MEETING

The Horizon Ballroom Ronald Reagan Building International Trade Center 1300 Pennsylvania Avenue, NW Washington, D.C. 20004

> Friday, March 8, 2024 9:00 a.m.

COMMISSIONERS PRESENT:

MICHAEL CHERNEW, PhD, Chair AMOL S. NAVATHE, MD, PhD, Vice Chair LYNN BARR, MPH LAWRENCE P. CASALINO, MD, PhD ROBERT CHERRY, MD, MS, FACS, FACHE CHERYL DAMBERG, PhD, MPH STACIE B. DUSETZINA, PhD JONATHAN B. JAFFERY, MD, MS, MMM, FACP KENNY KAN, CPA, CFA, MAAA R. TAMARA KONETZKA, PhD BRIAN MILLER, MD, MBA, MPH GREGORY POULSON, MBA BETTY RAMBUR, PhD, RN, FAAN WAYNE J. RILEY, MD, MPH, MBA JAEWON RYU, MD, JD SCOTT SARRAN, MD GINA UPCHURCH, RPH, MPH

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- [9:00 a.m.]
- 3 VICE CHAIR NAVATHE: Welcome back, everyone, to
- 4 the second day of our March meeting. It is once again a
- 5 sunny day in Washington, D.C., so I hope it is where you
- 6 are, as well.
- 7 Just a quick reminder that Chair Mike Chernew is
- 8 presently out for this session, but he will be back in
- 9 April. Well, he is on, but he will be back in this chair,
- 10 in April. He will be back well before then, I'm sure, in
- 11 action, as Mike is a very high-energy person, as you all
- 12 know.
- Today we'll be going through two topics,
- 14 Medicare's Acute Hospital Care at Home program, and then
- 15 further work on inpatient psychiatric facilities. And with
- 16 that let me turn it over to Evan and Jeff,
- 17 MR. CHRISTMAN: Thank you. Greetings. This
- 18 morning we will discuss Medicare Acute Care Hospital at
- 19 Home program. This presentation is available in the
- 20 control panel on the right-hand side of your screen.
- 21 Today's presentation provides an overview of the
- 22 program that we plan to include in the June 2024 report,

- 1 and I would like to recognize Pamina Mejia for her support
- 2 in this project.
- 3 The presentation will have three parts. We will
- 4 review the development and features of the Hospital at Home
- 5 model of care. Next, we will examine the experience of the
- 6 fee-for-service Hospital at Home program established during
- 7 the public health emergency. Finally, we will turn our
- 8 attention to considerations for the future of the ACHaH
- 9 program.
- 10 First, the program I will be discussing is fee-
- 11 for-service's version of a model of care referred to as
- 12 Hospital at Home, which provides inpatient acute care at a
- 13 beneficiary's home in place of a stay at a regular
- 14 hospital.
- 15 Hospital at Home programs have been operating in
- 16 health systems abroad for many decades, and experimentation
- 17 with them began in the U.S. in the 1990s.
- 18 Adoption of Hospital at Home has been relatively
- 19 modest in the United States, but during the pandemic
- 20 interest in the model increased due to concerns about
- 21 hospital capacity. These concerns led fee-for-service to
- 22 establish a Hospital at Home program called the Acute

- 1 Hospital Care at Home program, or ACHaH for short.
- 2 Under ACHaH, hospitals apply for a waiver to
- 3 provide the services for a standard inpatient stay in a
- 4 patient's home.
- 5 Payment under ACHaH is the standard amount under
- 6 the inpatient prospective payment system. No additional
- 7 payment is made if a patient has to be escalated from the
- 8 home to the facility-based care.
- 9 Under ACHaH, patients must be evaluated at a
- 10 hospital. After accepting ACHaH services, their care take
- 11 one of two paths. Beneficiaries in the early-supported
- 12 discharge will have a shortened overnight stay at the
- 13 hospital and leave early to receive the rest of their acute
- 14 care at home. Beneficiaries in the admission avoidance
- 15 model will be sent home immediately with in-home acute
- 16 services for all of their stay.
- 17 Though CMS's authority for the program expired at
- 18 the conclusion of the public health emergency, Congress
- 19 extended the program through 2024.
- 20 As you may recall, we last discussed the program
- 21 at the September 2023 meeting. Since that meeting, we have
- 22 completed a number of interviews and a site visit with

- 1 several hospitals that operate programs ACHaH programs.
- 2 These efforts were important because this is a new model of
- 3 care, and their first-hand reflections helped to fill the
- 4 information gaps in the literature and Medicare
- 5 administrative data. We sought their views specifically on
- 6 their implementation efforts and policy challenges they
- 7 confronted.
- 8 Though I will include findings from these
- 9 interviews throughout the presentation, I want to note a
- 10 few key themes. First, the specific clinical and service
- 11 components of each program varied, and reflected decisions
- 12 hospitals made about their needs and their capabilities.
- 13 The goals and market context of a hospital influenced the
- 14 decision to participate in ACHaH.
- 15 ACHaH volume had increased at these during the
- 16 program, though as we will note later it still accounts for
- 17 an extremely small share overall of inpatient services.
- Finally, clinical staff had very positive views
- 19 of the care model for patient experience and quality, but
- 20 we did not review any formal data on these issues with
- 21 them.
- Before we turn to outcomes of ACHaH, I want to

- 1 detail some of the nuts-and-bolts program elements
- 2 hospitals need to address, and these fall into the four
- 3 broad categories you see on this slide.
- 4 Starting on the first of the slide, first, a
- 5 hospital operating this model will establish clinical
- 6 criteria and other requirements that define the conditions,
- 7 services and other requirements that define the conditions,
- 8 services, and other factors that indicate a patient may be
- 9 served safely at home. In general, the programs seek to
- 10 identify patients that are sick enough to need an inpatient
- 11 hospital level of care, but are medically stable enough to
- 12 be served through intensive clinical services in the home.
- 13 Patients meeting these criteria, generally after being
- 14 evaluated at the hospital, will be sent home to receive
- 15 their acute services.
- 16 Moving to the second column, under Medicare
- 17 hospitals are required to provide two in-person clinician
- 18 visits, and one daily consultation with a doctor.
- 19 In addition, as you can see in the third column,
- 20 hospitals provide the full range of services a beneficiary
- 21 needs in the home. The services available can vary based
- 22 on patient need and hospital capability, but generally

- 1 include pharmacy, diagnostic services such as labs and
- 2 radiology, food, and in some cases personal care services.
- 3 Finally, ACHaH programs often establish a
- 4 geographic area for their operations, and one goal of this
- 5 is to ensure that beneficiaries are near the hospital in
- 6 the event of a medical emergency. In general, for the
- 7 programs we spoke to the service area was often a certain
- 8 radius from the hospital.
- 9 Across each of these four areas hospitals have
- 10 broad discretion to determine the inclusion and exclusion
- 11 criteria for patients, clinical services offered, and
- 12 geographic area covered. In our conversations with
- 13 hospitals, the decisions about these things reflected their
- 14 local context and capabilities. So for example, some
- 15 hospitals indicated that ACHaH was a way to address
- 16 overstressed inpatient bed capacity, or a tool to address
- 17 back-ups in the emergency department. Many hospitals had
- 18 established Hospital at Home programs before the pandemic
- 19 because of the interest of a private payor and expanded
- 20 during the emergency.
- 21 The scope of the program would also reflect the
- 22 amount of staff and infrastructure a hospital was willing

- 1 to commit to the program. Some staff noted that ACHaH had
- 2 to compete with other new investments that were often more
- 3 familiar to hospital leadership.
- 4 Staff also noted that programs generally start
- 5 small and limited in scope and grow with time. Hospitals
- 6 may expand the scope of services and patients they serve as
- 7 they gain experience with the care model.
- 8 One of the key question is how outcomes under
- 9 ACHaH compare to usual care. Since ACHaH is a new program,
- 10 it is still being studied. However, outside of Medicare
- 11 fee-for-service a number of randomized trials have been
- 12 conducted of Hospital at Home prior to the pandemic.
- We discussed this at our September meeting, and I
- 14 have summarized information from two systematic reviews and
- 15 a trial conducted at Brigham and Women's Hospital. All of
- 16 the trials in the systematic review and the Brigham trial
- 17 were randomized.
- 18 Overall, the trials suggested that relative to
- 19 usual care Hospital at Home patients had similar rates of
- 20 mortality, mixed results for length of stay, and generally
- 21 no difference in patient function. There was also some
- 22 evidence that Hospital at Home might have lower rates of

- 1 readmissions.
- 2 For cost, the evidence was inconclusive, with the
- 3 Brigham study finding lower costs, but the systematic
- 4 reviews noted a lack of evidence.
- 5 The patient experience for Hospital at Home
- 6 patients was equal or better than usual care across these
- 7 two studies. We collected qualitative views on outcomes
- 8 from the hospitals we interviewed. Generally, they
- 9 believed the model resulted in equal or better health care
- 10 outcomes, though it was not always clear Hospital at Home
- 11 was less costly. They also noted that patient satisfaction
- 12 for Hospital at Home was generally very high.
- 13 Though the health services literature and the
- 14 input shared from hospitals gives us an important window
- 15 into the outcomes for Acute Care Hospital at Home, it is
- 16 important to note the limitations of this literature and
- 17 the limitations inherent in the design of the ACHaH program
- 18 for measuring outcomes.
- 19 First, most of the trials in the systematic
- 20 reviews I mentioned were conducted in other countries.
- 21 Consequently, the results reported may reflect how these
- 22 countries use inpatient and outpatient care, and may not be

- 1 applicable in the U.S. health care system.
- 2 I would also note that the Brigham study reflects
- 3 the experience of one health system with a small study
- 4 population. Overall, while these studies suggest some
- 5 possible positive outcomes from ACHaH, they have important
- 6 limitations, and I would note were less conclusive for some
- 7 outcomes such as cost.
- 8 Studying ACHaH using Medicare data will be
- 9 challenging. First is that ACHaH is only offered to
- 10 beneficiaries that meet a facility's criteria, and
- 11 beneficiaries can decline the service. Reasons for
- 12 declining cited by beneficiaries include a lack of
- 13 familiarity with the model and that some patients may have
- 14 a strong preference for usual care.
- 15 This has implications for evaluation because
- 16 Medicare administrative data will not capture the
- 17 hospital's clinical inclusion and exclusion criteria, or
- 18 the reasons that a beneficiary accepted or declined the
- 19 program. As a result, constructing comparison groups for
- 20 ACHaH and usual care be challenging.
- In addition, the hospitals participating in ACHaH
- 22 are also a small, self-selected sample of IPPS hospitals.

- 1 It is not clear that the experience of these hospitals
- 2 would necessarily generalize to other providers.
- 3 This chart gives you an appreciation for some of
- 4 these points. In 2022, there were about 6200 discharges
- 5 under ACHaH. The 26 largest programs account for 71
- 6 percent of the volume.
- 7 Though it is not shown on this chart, on a
- 8 monthly basis volume was increasing during 2022, so the low
- 9 volume may reflect that many programs have been in a start-
- 10 up phase, but overall these numbers indicate that volume
- 11 remains low, and in 2022, only 37 percent of approved
- 12 hospitals with waivers to participate in ACHaH had at least
- 13 one discharge under the program.
- 14 We compared the attributes of hospitals active in
- 15 ACHaH to other hospitals, and found that they tended to be
- 16 higher volume, non-profit teaching hospitals with higher
- 17 occupancy.
- 18 Though we have not interviewed hospitals that
- 19 did not implement a program, our conversations with
- 20 participating hospitals noted several concerns that may
- 21 explain why some hospitals have not yet implemented a
- 22 program. They noted that the program required upfront

- 1 investments in staff and infrastructure. Hospitals facing
- 2 resource constraints or a tight labor market may wish to
- 3 focus on existing challenges before creating a new service.
- 4 ACHaH programs have to meet state and local
- 5 regulations, and the care model cay raise regulatory
- 6 concerns that have to be addressed before proceeding.
- 7 Finally, ACHaH also have to gain support from
- 8 physicians for referring to a program that will be new to
- 9 them. Addressing their patient safety and clinical care
- 10 concerns requires sustained effort.
- 11 Understanding the cost of ACHaH relative to usual
- 12 care is an issue that hospitals and policymakers must also
- 13 consider. The data from all of our sources suggests that
- 14 ACHaH patients get fewer of some services, such as labs and
- 15 physician consults.
- 16 But the cost per unit of care could also be higher because
- 17 it is being provided in the home and not a facility, for
- 18 example due to the travel time staff incur to provide in-
- 19 home care. In our conversations with hospitals and our
- 20 review of the literature, it is not clear that the savings
- 21 from fewer services offset the higher per-unit costs of in-
- 22 home care.

- 1 Lower readmissions might be another source of
- 2 savings, but the current evidence for this is mixed, and
- 3 the evaluation challenges I mentioned will make it
- 4 difficult to measure in ACHaH.
- 5 The current regulations defining the model were
- 6 developed during the pandemic, and there are several
- 7 aspects that could be reviewed to understand their impact
- 8 for beneficiaries and the program. Assessing hospital
- 9 practices in these areas would be helpful in determining
- 10 future directions for policy. Examples of areas CMS could
- 11 examine include the frequency and intensity of remote
- 12 patient monitoring and the use of virtual physician visits.
- 13 In our conversations with ACHaH hospitals it appeared that
- 14 these patients generally do not get in-person physician
- 15 services at home.
- 16 CMS may also want to examine the timeliness of
- 17 hospital response to urgent patient inquiries, and it also
- 18 may want to measure the impact of ACHaH on informal
- 19 caregivers. Depending on how it is implemented, it could
- 20 increase or decrease their burden, and understanding this
- 21 impact would be important.
- 22 Pulling back from the implementation of the

- 1 program, I will briefly walk through two key considerations
- 2 that Medicare will face in thinking about the future of
- 3 ACHaH. These are broader questions that may be difficult
- 4 to resolve before the program's expiration date.
- 5 First is that measuring outcomes for ACHaH will
- 6 be challenging because of the issues I mentioned
- 7 previously, such as beneficiaries will have unobserved
- 8 differences in severity, variation in program criteria and
- 9 services across hospitals, and that participating hospitals
- 10 are a small, self-selected group of providers.
- 11 As an example, I would note that a CMS-funded
- 12 pilot of a Hospital at Home program in 2014 ran into these
- 13 problems. They conducted a Hospital at Home pilot in New
- 14 York city, but CMS's evaluators were unable to conduct a
- 15 quantitative analysis of outcomes because administrative
- 16 data lacked important information for measuring patient
- 17 severity.
- 18 Another issue is ensuring appropriate use of
- 19 ACHaH. Though the program requires that patients meet
- 20 Medicare's criteria for inpatient admissions, some studies
- 21 suggest that physicians vary in their clinical judgment and
- 22 application of these guidelines, so it is not clear how

- 1 effective they may be for delineating between ACHaH and
- 2 other alternatives.
- As a result, ACHaH may overlap with other home-
- 4 based services, such as home health or hospice. Ensuring
- 5 that beneficiaries are not diverted to ACHaH from other
- 6 appropriate low-cost sites of care will be important.
- 7 However, this risk likely varies across the different
- 8 models for delivery Hospital at Home. The early supported
- 9 discharge model, because it includes an overnight stay at
- 10 the hospital, likely has the lowest risk. The admission
- 11 avoidance model, where a beneficiary is evaluated at the
- 12 hospital but goes home for care, is probably a slightly
- 13 greater risk. Finally, admitting patients to ACHaH from a
- 14 community health care setting without first visiting the
- 15 hospital may present the great risk among these models.
- We plan to present this information in a chapter
- 17 in our June 2024 Report to Congress, and welcome any
- 18 comments or questions you have. In your discussions, you
- 19 may want to consider some of the issues we have identified
- 20 to date, such as the potential impacts for a broader range
- 21 of hospitals implementing ACHaH programs, whether there are
- 22 specific areas CMS should examine to consider future

- 1 refinements to the program's requirements. There are a few
- 2 listed on this slide and more in your paper. And whether
- 3 the current program safeguards need to be refined or
- 4 improved.
- 5 This completes my presentation, and I look
- 6 forward to your questions.
- 7 VICE CHAIR NAVATHE: Thank you, Evan. Just very
- 8 quickly, this is work that the intention is really to
- 9 provide information to Congress. You know, they have to
- 10 make the decision by the end of the year. We are not
- 11 making a recommendation here, however, so we want to try to
- 12 provide as much information, and as Evan said, this will be
- 13 a chapter in the June report.
- 14 So with that let me turn it over to Dana for the
- 15 queue.
- MS. KELLEY: Okay. I have Stacie first.
- DR. DUSETZINA: I'm taking myself out, Dana.
- 18 Thanks.
- 19 MS. KELLEY: All right. Then I think I have
- 20 Brian next.
- DR. MILLER: Thank you. This is one of the
- 22 nerdiest chapters, almost as nerdy as the one with the

- 1 systematic review yesterday, which I appreciate, and I
- 2 appreciate the Commission's work for transparency to find a
- 3 way to post that online in a timely fashion.
- 4 A couple of clarification questions. Did I hear
- 5 correctly that the systematic reviews had studies that were
- 6 primarily in other countries?
- 7 MR. CHRISTMAN: Yes, and I think that reflected
- 8 the evidence base that was available at the time. The
- 9 reviews were completed in the latter half of the last
- 10 decade.
- 11 DR. MILLER: Which countries were those, if you
- 12 don't mind me asking?
- 13 MR. CHRISTMAN: I'm going to get in trouble here,
- 14 and I'm going to say I can't exactly enumerate them, and
- 15 I'm going to say they're generally, you know, your European
- 16 OECD, Spain, Germany. But the exact countries I'm not
- 17 going to be able to recover. One of the biggest ones
- 18 outside of the U.S. is Australia.
- DR. MILLER: And that's okay that you don't
- 20 remember that enumerated list of countries, but we should
- 21 probably enumerate that in this study so that readers
- 22 understand that it's not a systematic review of Hospital at

- 1 Home in the U.S., that it's a systematic review of Hospital
- 2 at Home in other countries, and we should enumerate those
- 3 countries so that they can better understand and interpret
- 4 that evidence. Because some of those countries probably
- 5 have similar delivery systems to the U.S., and some of them
- 6 probably have very different ones. Australia is probably
- 7 more similar. You can imagine a country like Russia would
- 8 have a very different delivery system.
- 9 MR. CHRISTMAN: I agree with you, Brian, and
- 10 we'll put that in. And I just want to add in fairness to
- 11 the literature I can't recall. There were a few U.S. ones
- 12 too. I think you're following my point exactly. We'll
- 13 clarify this. Thank you.
- 14 DR. MILLER: Yeah. I'm not knocking this as MAC
- 15 reviews at all. I was just surprised when I heard that
- 16 because those systematic reviews have fed to me as evidence
- 17 of domestic efficacy, and if it's domestic and
- 18 international we should parse that.
- 19 The other thing I was wondering about, well, two
- 20 other things. One is Table 1 on page 13. The MGH study
- 21 didn't have any p values, so I was wondering, were there
- 22 any differences, and were they statistically significant?

- 1 And I'm asking because it is a small n.
- 2 MR. CHRISTMAN: You know, I'm not going to be
- 3 able to recover that. I can check. I believe the
- 4 readmissions rates were so different that, you know, they
- 5 might be significant. But you're right. Overall the
- 6 sample size is small.
- 7 DR. MILLER: So we should add that, and the
- 8 reason I say is the mean length of stay didn't have
- 9 statistical testing for significance of difference, two-
- 10 sided T test or whatever would be appropriate, but it did
- 11 have a significantly overlapping confident interval.
- 12 And then my other question was looking at the
- 13 length of stay mentioned on page 10, it said that the
- 14 length of stay ranged from an 8-day reduction to a 15-day
- 15 extension. That's pretty wide, which suggests we lack
- 16 precision and accuracy. And then my question, if we have
- 17 such a range in the systematic reviews, which I recognize
- 18 are imperfect, is there a reason why we're then
- 19 highlighting a study of 91 individuals at a single academic
- 20 medical center in New England?
- 21 MR. CHRISTMAN: The short answer is that's the
- 22 best study that's been completed and published in the

- 1 United States.
- DR. MILLER: Okay. That makes sense then. We
- 3 should probably add then that there is limited evidence and
- 4 that as a consequence of limited evidence then the
- 5 systematic review is including a lot of studies from other
- 6 countries that were then highlighting this MGH study,
- 7 because then the chapter will read differently. I still
- 8 think there's something very interesting and good here, but
- 9 this will help people make better decisions. Thank you.
- 10 MS. KELLEY: Gina.
- 11 MS. UPCHURCH: Thank you, Evan, for this
- 12 information. A couple of questions for you. So if
- 13 somebody, are they still eligible for short-term rehab in a
- 14 skilled nursing facility after Hospital at Home if they
- 15 have to end up going? Do they get that?
- MR. CHRISTMAN: The short answer is yes. From an
- 17 administrative and eligibility standpoint, a Hospital at
- 18 Home stay is a regular stay, and everything else that would
- 19 attach, would attach to a Hospital at Home stay.
- 20 MS. UPCHURCH: Okay. Thank you. I've come to
- 21 know a little bit about home infusion, and it's
- 22 interesting. Home infusion -- and I think you all know

- 1 this, but if the drug is a Part B drug, as in Boy,
- 2 immunotherapy and some other things, immunoglobulin
- 3 therapy, then the per diem is covered. But it's an
- 4 antibiotic, which is a lot of what is infused in the home,
- 5 there is actually a per diem that's not covered by
- 6 Medicare.
- 7 So if the individual that's getting antibiotic in
- 8 the home, it may cost them more to be in the home to get
- 9 the antibiotic. So they could save money, potentially, by
- 10 going back into the hospital proper. So I'm wondering,
- 11 with this, with Hospital at Home you can get a D drug
- 12 without a per diem. Would that be correct?
- 13 MR. CHRISTMAN: Yes. I mean, this is right
- 14 because it's inside the IPPS bundle, so the cost sharing
- 15 would be whatever attaches for the normal IPPS.
- MS. UPCHURCH: So that's one of the big problems
- 17 just with home infusion, antibiotics. Individuals
- 18 themselves have a per diem that are not covered. Some
- 19 Medicare Advantage plans cover it but traditional Medicare
- 20 does not cover it.
- Do we believe that Medicare Advantage plans, do
- 22 we have any sense if they're interested in this Hospital at

- 1 Home model more so than traditional Medicare?
- 2 MR. CHRISTMAN: I can yes to the first, and the
- 3 second, meaning the interest of Medicare Advantage plans
- 4 relative to fee-for-service, I can't tell you. But they're
- 5 definitely active in this space. They do have some
- 6 programs.
- MS. UPCHURCH: And commercial products, so that's
- 8 sort of tells you something. And lastly -- and I brought
- 9 this up when we talked about this the first time -- you
- 10 talk about these outside vendors that get involved, whether
- 11 it's bringing food, or the paramedic that starts coming
- 12 into the home. There are some of these things that could
- 13 potentially continue on after the Hospital at Home
- 14 hospitalization. Do we know that, because that would have
- 15 continuity of care and some other things that would be
- 16 really positive for the individual, over time. Do we know
- 17 if that continues for many of these services?
- 18 MR. CHRISTMAN: Well, from the Medicare fee-for-
- 19 service program perspective there is nothing there other
- 20 than the normal pre-pandemic services. I think the Mount
- 21 Sinai program, they thought of it as a 3-plus-30, a 3-day
- 22 Hospital at Home stay and then 30 days of follow-on

- 1 services. So I would say some folks are probably working
- 2 on the edges of that, but it would be more in the pilot
- 3 phase, or for an MA plan you're probably moving somebody
- 4 over to whatever your sort of disease management care. But
- 5 from the Medicare fee-for-service perspective, Hospital at
- 6 Home ends at the discharge.
- 7 MS. UPCHURCH: Okay. I had the good fortune of
- 8 riding with the community paramedics in Durham around some,
- 9 and a lot of the people that they see regularly -- this is
- 10 not Hospital at Home, though, this is community paramedics
- 11 -- are older adults that were frequently going to the
- 12 hospital and they're trying to keep them from doing that.
- 13 I can see a warm handoff, especially if they met them at
- 14 Hospital at Home, that is just incredible at keeping people
- 15 in the home post-discharge.
- So thank you. I'll have a Round 2 comment.
- 17 Thank you.
- 18 MS. KELLEY: Lynn.
- 19 MS. BARR: I just have a quick question. What
- 20 was the motivation in other countries to do this? It seems
- 21 pretty clear from the U.S. side; I've got capacity issues.
- 22 I can make more money on an orthopedic surgery than I could

- 1 on this chronic patient. You know, I mean, there's a
- 2 business case here that I can see in the data that makes
- 3 sense.
- 4 So I'm just curious as to what was the motivation
- 5 for other countries to be in this program, with a different
- 6 system?
- 7 MR. CHRISTMAN: I am going to practice to the top
- 8 of my license in thinking about the motivations of foreign
- 9 countries.
- 10 [Laughter.]
- MS. BARR: Welcome to MedPAC, Evan.
- MR. CHRISTMAN: Yeah. Honestly, I would say that
- 13 their issues are generally kind of the same. They're
- 14 looking to deal with an inpatient capacity problem, also a
- 15 belief that in-home care has certain advantages that they
- 16 want to avail themselves of. And now you can see me barely
- 17 struggling for air, but my understanding in some cases, and
- 18 even in very remote areas where building a large hospital
- 19 would be impractical, so it's easier to distribute and
- 20 figure out how to distribute people and do it remotely.
- 21 But broadly speaking, capacity and belief in the
- 22 model of care and its benefits are I think are the Hospital

- 1 at Home's main calling cards. As you point out -- forgive
- 2 me, it's kind of cryptic -- but as they say, market
- 3 characteristics and strategic considerations always weigh
- 4 in this, but those two things, I think, generally motivate
- 5 people to try this model.
- 6 MS. BARR: Awesome. Thank you. And then a
- 7 follow-up question. Is an in-person physician visit
- 8 typical in other countries? I mean to me the idea of not
- 9 actually having a physician laying hands on the patient --
- 10 I'll let the doctors speak in the room -- is a little
- 11 terrifying. So is that common in other countries?
- 12 MR. CHRISTMAN: I can't answer that. The
- 13 practitioner and how frequently they go, obviously it
- 14 varies a lot, what a nurse does, what a doctor does. And
- 15 now I'm sinking under the water, so I'm going to stop now.
- MS. BARR: Thank you.
- 17 MS. KELLEY: Tamara.
- DR. KONETZKA: Okay. A couple of quick
- 19 clarifying questions. First, let me continue your torment.
- 20 I'm going to ask you one more thing about the international
- 21 space. I think this is about the international space. I
- 22 was also struck by what Brian mentioned about the review

- 1 coming up with effects on length of stay of -8 to +15 days,
- 2 which seems huge, a huge effect on length of stay, and then
- 3 the Brigham study coming up with a 0.7-day difference in
- 4 length of stay. I mean, are these just completely
- 5 different systems, where the average length of stay is
- 6 different, or was the implementation of these programs so
- 7 different? I just have a hard time reconciling those two.
- 8 MR. CHRISTMAN: I guess when I read the
- 9 literature and tried to think about this, I think
- 10 definitely there are probably some differences in
- 11 implementation across these sites -- populations, services,
- 12 goals, where they want the outpatient care system to take
- 13 over. And without sort of really stepping and asking
- 14 people pretty granular questions -- because I think the
- 15 questions you're raising are correct ones. How much are
- 16 people going in person? How much are they using remote
- 17 management? How sick are these patients? In their country
- 18 do they just hold people longer for a given discharge than
- 19 we do here?
- 20 So the reason we cite those studies is I think
- 21 whenever this model comes up, I think the first concern
- 22 people always have is patient safety. Can you send people

- 1 home safely? And this is the reaction I'm looking for from
- 2 you folks, I guess, but my takeaway has been I get that
- 3 there are all these other differences, but in general, the
- 4 patient safety box is pretty full. It's not demonstrating
- 5 a lot of danger. There are a lot of other questions about
- 6 how the implementation varies and the effect, but I guess
- 7 part of the reason I included that was I know that people
- 8 have this profound concern about sending acute patients
- 9 home or just trying to show that it's been done safely.
- 10 MS. BARR: Okay, thank you. That's helpful. And
- 11 just to be clear, that review was very helpful, so I'm glad
- 12 it's in there. I was just trying to reconcile those very
- 13 different results.
- So my other clarifying question is, in terms of
- 15 other services people might be getting, I want to make sure
- 16 I understand what happens. So let's say somebody in the
- 17 middle of a home health stay in their home, whether that's
- 18 a community-initiated one or a post-acute one, and then has
- 19 some adverse event and needs a hospitalization, then home
- 20 health then, for example, if they're getting visits by
- 21 therapist and an RN, in the home health do those services
- 22 just stop, or would they overlap?

- 1 MR. CHRISTMAN: They should stop, and anything
- 2 the patient needs should be provided by the hospital.
- 3 MS. BARR: Okay. And anything else, even sort of
- 4 like drug delivery kinds of things, other things that the
- 5 patient is getting, I mean the hospital stay would still
- 6 have to supply the drugs, just like the person would be in
- 7 the hospital, right?
- 8 MR. CHRISTMAN: Exactly.
- 9 MS. BARR: Regardless of what else they have at
- 10 home.
- MR. CHRISTMAN: Exactly. You know, another way
- 12 to think of this program is that when CMS explains the
- 13 requirements, they basically say it's a hospital stay, and
- 14 they literally have two lines saying we've waived these two
- 15 requirements for a hospital stay, and it's things like you
- 16 have to be in a building with modern sprinklers. So you
- 17 can be at home. But everything else in the hospital,
- 18 consolidated billing and administrative requirements,
- 19 attaches.
- 20 VICE CHAIR NAVATHE: If I could just jump in real
- 21 quick. Evan is doing an outstanding job of swimming, as
- 22 always. I just wanted to add that I think we hear that

- 1 there are a lot of challenges with evaluations, and that's
- 2 something we've tried to bring to the chapter, but we'll
- 3 definitely work to clarify that.
- 4 MS. KELLEY: Betty.
- 5 DR. RAMBUR: Thank you. I'll save my enthusiasm
- 6 for this work for Round 2. But briefly, to comment on
- 7 Tamara's comment, the skill set between the home health
- 8 team and the acute hospital home team would be a very
- 9 different skill set, so I think that's another piece.
- I just have a question about Slide 8. One of the
- 11 most interesting things to me is the potential differences
- 12 in hospital-acquired conditions, because there are certain
- 13 kinds of conditions you wouldn't have at home, because
- 14 you're not exposed to as many individuals. But there are
- 15 so many interactions, for example, with infections because
- 16 now you're in the home. So I'm curious if anything has
- 17 been done around hospital-acquired conditions in this
- 18 space, and then related to that -- that's my second
- 19 question, so that first.
- 20 MR. CHRISTMAN: The short answer to your question
- 21 is that, you know, the most studied outcomes for Hospital
- 22 at Home are mortality and readmissions, and the more

- 1 granular things you're talking about, patient safety
- 2 indicators, I haven't seen work on that.
- DR. RAMBUR: Yeah, it would be really interesting
- 4 to think about how you'd operationally define hospital-
- 5 acquired conditions in the home.
- 6 And then the related question I have on that is -
- 7 and perhaps I'm wrong -- but I assume that hospital
- 8 value-based purchasing, also the data from Hospital at Home
- 9 goes into that, because that's a Medicare requirement.
- 10 MR. CHRISTMAN: Right.
- 11 DR. RAMBUR: And how does all that work when you
- 12 have a lot of factors like noise and things that aren't
- 13 relevant, or not parallel?
- 14 MR. CHRISTMAN: My understanding is that these
- 15 should be included as like a regular discharge and any of
- 16 the rest of CMS's requirements. So if they were in the DRG
- 17 subject to that program, their outcomes would be picked up.
- DR. RAMBUR: That's very interesting. Thank you.
- 19 MS. KELLEY: Larry.
- DR. CASALINO: Thanks, Evan. You've taken a
- 21 topic that most of us, I think, know very little about, and
- 22 framed it very nicely, provided a lot of detail, as well.

- 1 I think it will help Congress and congressional staff, for
- 2 sure. And I enjoyed reading it.
- 3 Just one clarifying point, maybe to think about
- 4 when you're polishing off the report. And I may be wrong
- 5 about this, but it seemed to me -- and this is a common
- 6 problem -- it seemed to me as I read through the document
- 7 that the word "cost" was used in two ways. And this is
- 8 always tricky, and people always have to confront this, I
- 9 think. But it seems particularly acute in this setting.
- 10 Cost can be, well, what does it cost the hospital
- 11 to do this and to organize these various services and to
- 12 get food to the patient, as they are allowed to eat, and so
- 13 on. And then there's the way that cost is often used
- 14 loosely in the research literature, which is Medicare
- 15 spending or allowed amounts, or what Medicare and the
- 16 beneficiary spend.
- So I'm not sure I'm right about this, but you
- 18 might want to just look through it and see if it is,
- 19 indeed, that word used in both ways, and if so, what you
- 20 can do to clarify.
- 21 MS. KELLEY: I think that's all we have for Round
- 22 1, unless I've missed someone.

- 1 VICE CHAIR NAVATHE: Great. Before we move to
- 2 Round 2 just a heads up that we have just a little over 30
- 3 minutes and a nice list of Commissioners. So just please
- 4 keep your comments as brief as possible. Thanks.
- 5 MS. KELLEY: Lynn.
- 6 MS. BARR: Thank you, and thank you for this
- 7 work. You know, I just find it hard, as a Commissioner, to
- 8 understand like we've got so many payment models. Do we
- 9 really need another payment model, is kind of the first
- 10 thing that comes to mind, how this just increases the
- 11 complexity for patients and for policymakers. You know,
- 12 you have all of these unintended consequences, but sort of
- 13 limited kind of evidence. I'm not sure that this is
- 14 something that I would support going forward, honestly. It
- 15 seems very inefficient, and I understand that there could
- 16 be some benefits, but it doesn't seem like a fairly
- 17 promising models, based on what I've seen so far. Thank
- 18 you.
- 19 MS. KELLEY: Tamara.
- 20 DR. KONETZKA: I have a much more optimistic view
- 21 than that. But my comments here really fall under the idea
- 22 of possible extensions and future work.

- 1 So it occurs to me that what's been done so far,
- 2 you know, all of these fairly small studies, you know, it
- 3 was kind of like a Phase 1 drug trial. Can we do this
- 4 safely, and maybe a preliminary examination of some of the
- 5 costs. And to me, when I think about people who need to
- 6 avoid hospital admission, I would be interested in sort of
- 7 extending this model to people who are now excluded, right.
- 8 I was interested to read in the chapter that like people
- 9 with cognitive impairment are excluded.
- 10 And I think it's exactly people who are really
- 11 frail or have dementia, for whom that stress of that
- 12 hospital admission, the actual physically going to the
- 13 hospital, is so bad for them. They're much more likely to
- 14 get delirium or a decline in cognitive function after that
- 15 hospitalization. Just that stress of transfer is really
- 16 high. And I think maybe they were excluded so far because,
- 17 you know, you don't want to take the riskiest patients and
- 18 try this new model on them. But the people who are in
- 19 these now are basically the healthier patients, right, for
- 20 whom it maybe doesn't make that much different to them to
- 21 be home or not.
- 22 So what I would love to see in sort of future

- 1 trials of this model is can we take those patients for whom
- 2 hospitalizations are really risk and see if we can serve
- 3 them at home, and see what their outcomes are. Can we
- 4 avoid some of that delirium or cognitive decline or just
- 5 all kinds of stress? And I think if the model can evolve
- 6 in that direction -- and that will require sort of thinking
- 7 about what the real benefits to patients and beneficiaries
- 8 rather than sort of a capacity benefits to the hospital. I
- 9 mean, that might happen too, but this would be a sort of
- 10 different perspective on it.
- 11 And I think if the model can evolve in that
- 12 direction, we also have to think about evolving the
- 13 measures to evaluate it. And since these are still kind of
- 14 small trials, you know, even if things take more data
- 15 collection, I think we could sort of require certain data
- 16 to be collected, or maybe that's not such a big lift.
- 17 And in particular, I think we want to look at
- 18 those outcomes, sort of how do patients actually benefit
- 19 health-wise, not just in terms of readmissions but also in
- 20 some of these things like delirium. How do patients
- 21 benefit, so we want to start collecting data on that or
- 22 finding a way to measure that.

- 1 And then really importantly, we need to start
- 2 measuring for this, and I would say for all models of care
- 3 that are provided in the home we really need to start
- 4 measuring the caregiver outcomes. And it's mentioned in
- 5 the chapter a little bit, but it seems like most of these
- 6 programs so far really haven't captured that data, and to
- 7 me that's such a critical piece of it. Are caregivers
- 8 better off? Would they rather just have the person in the
- 9 hospital? How do they cope with this? Is it better for
- 10 them or not? Or what do they need to make this model
- 11 successful?
- 12 And then sort of along those same lines there
- 13 were a couple of suggestions or a couple of pieces of
- 14 suggested evidence that maybe duals were actually doing
- 15 better under these models. And it occurs to me the
- 16 caregiver and family support in the home environment is so
- 17 important to the success of a model like this, that perhaps
- 18 duals who are getting home and community-based services
- 19 through Medicaid are at somewhat of an advantage.
- 20 Because I think unlike the Medicare services in
- 21 home health that would stop, people can continue getting
- 22 Medicaid home and community-based services while they would

- 1 have this hospitalization. At least that's my assumption.
- 2 And I think that could be one way in which there are these
- 3 sort of positive synergies between the two programs,
- 4 because perhaps having those supports in the home would
- 5 make a Hospital at Home more feasible.
- 6 So those are my thoughts about how I'd really
- 7 like to see this program evolve, and with it sort of the
- 8 measures, especially that caregiver piece.
- 9 MS. KELLEY: Brian.
- DR. MILLER: Thank you for this, and I also
- 11 wanted to thank you for your extra zippy response time on
- 12 naming countries. I appreciate that. I remain confused
- 13 why it took me seven weeks to get a response on a question
- 14 about Medicare Advantage that I was promised at a public
- 15 meeting, so I appreciate the speedy response here.
- A few thoughts, and I'm going to integrate some
- 17 thoughts from the last discussion we had about Hospital at
- 18 Home. One is the emergency response time of 30 minutes.
- 19 As a practicing hospitalist I can tell you that if I take
- 20 30 minutes to respond to a decompensating patient, they are
- 21 probably in the intensive care unit or they're dead. So
- 22 that's not an adequate response time, and it's actually

- 1 faster to call 911 if we truly are looking at a 30-minute
- 2 emergency response time.
- What that does confirm, because the very limited
- 4 evidence we have suggests that safety is not necessarily an
- 5 issue, which suggests that we actually are doing what I
- 6 thought we were doing in this program, from looking at
- 7 Table 4 on page 21, which is that we are cherry-picking
- 8 patients who might not necessarily meet criteria for
- 9 hospitalization. I believe my colleague, Scott Sarran, has
- 10 mentioned the challenges of Milliman and InterQual criteria
- 11 and how they can be subjective in their application by
- 12 physicians.
- I also noticed that we were unlikely to select
- 14 sort of immobile patients, based upon this, which means
- 15 we're not selecting patients who are frail, as my other
- 16 colleague mentioned, or patients with dementia. So what
- 17 this suggests is that this program is taking people who may
- 18 or may not necessarily meet hospital criteria who might be
- 19 healthier but still sick.
- 20 And so my question, I guess, is it doesn't really
- 21 make sense to pay hospital-level rates for that population,
- 22 but clearly there is something there, right, because some

- 1 of these patients are not cutting with primary care access
- 2 or urgent care access. And I think we all have anecdotal
- 3 stories in addition to data-driven surveys that access to
- 4 outpatient care for Medicare beneficiaries is a lot worse
- 5 than we think it is. It's not easy to get a quick
- 6 appointment if you need it. Like if you need to see the
- 7 doctor today, the answer usually is go to the emergency
- 8 room.
- 9 So I think that there is something in this model
- 10 for observation care, perhaps, at home. I'm not sure that
- 11 it merits hospital-level payment.
- 12 There were a couple of other things. One is I
- 13 think we should note that the program transfers manual
- 14 labor of care from the hospital to the beneficiary and
- 15 their family or support network, because when you're in the
- 16 hospital you have a nurse or a patient care tech, I mean,
- 17 rarely, but sometimes the doctor helping turn you, get you
- 18 to the bathroom, and eating. If you're at Hospital at Home
- 19 you don't have that level of support. And so in some ways,
- 20 actually, the Hospital at Home program discriminates
- 21 against the poor who might not have a great support
- 22 network. That's a big concern to me from an equity and

- 1 consumer protection angle.
- 2 And then the comment on page 26 about limited
- 3 data, it's just confusing to me. This program has been
- 4 around, in varying forms, for years, and then we have the
- 5 public health emergency version for several years. And we
- 6 have one study with 91 patients. And looking at the data,
- 7 285 hospitals participated, 105 hospitals were actually
- 8 active, and 51 of those hospitals had fewer than 25
- 9 discharges.
- 10 So it's unclear to me why we would push
- 11 policymakers to expand a program which doesn't even have
- 12 what I would call Phase 1 evidence, has preclinical
- 13 evidence. And so I think we should go back to the drawing
- 14 board and see if there is something else here. And I do
- 15 think that there is something here that would be beneficial
- 16 to beneficiaries and be cost effective, but I don't think
- 17 this current formulation is it. Thank you.
- 18 MS. KELLEY: Jonathan.
- 19 DR. JAFFERY: Thank you, and Evan, thanks. This
- 20 is a great chapter, great presentation. I would maybe
- 21 suggest that going forward you refer to it as ACA. You
- 22 might save like 20 minutes.

- 1 MR. CHRISTMAN: I'll take it. Not be confused
- 2 with the A-C-A, ACA.
- 3 DR. JAFFERY: Oh yeah. So a couple of things,
- 4 and I'm going to sort of respectfully disagree with some of
- 5 my fellow Commissioners, particularly Lynn.
- 6 So one of the last things I did in my last gig
- 7 was to get this going, and first off, Evan, you referenced
- 8 the fact that basically there are two things you have to
- 9 say that would make it different. It's a very extensive
- 10 process of interviewing with CMS staff. People are
- 11 dedicated to making sure that this is meeting the same
- 12 criteria. And a lot of the models, you can have some
- 13 telehealth visits after some initial visits. And thinking
- 14 about what other countries have done in the past, obviously
- 15 the use of tele-visits has changed dramatically in the last
- 16 couple of years, so that's a big evolution.
- But I'm not sure why we would -- well, first off,
- 18 I don't think that the chapter's point -- and I didn't read
- 19 this as a pushing expansion per se. I mean, as Paul
- 20 pointed out, we're providing analysis to the Congress of
- 21 the current state, as they ponder whether or not to extend
- 22 the program as it currently exists, to being with, extend

- 1 it in time. I think that we spend a lot of time talking
- 2 about innovation, and I think that's what this is, so I
- 3 don't really see it as another payment model.
- 4 And I think we could say the same thing about why
- 5 do we even have ACOs to begin with, or bundled payments?
- 6 They have complicated things, certainly, but we did them
- 7 for a good reason, because we've got inefficiencies and
- 8 we've got capacity issues and things like that. And
- 9 actually extending things, just putting things into op
- 10 stays or post-acute care won't solve the problem for many
- 11 of them. We see that the data shows, the table shows that
- 12 the places that have used it most are places with higher
- 13 capacity, you know, higher bed usage, lower capacity, I
- 14 guess, in that regard.
- 15 And we all know, we've talked about it many
- 16 times, the difficulty for many places, especially in these
- 17 larger urban settings, of getting people to post-acute
- 18 care. It's just not there.
- 19 You know, in terms of the payment models -- well
- 20 actually, even before that, in terms of the uptake, the
- 21 fact that there hasn't been many, so it is difficult to
- 22 stand up. So it's like anything else that's new. It takes

- 1 some time. And we're seeing some increased uses of it, but
- 2 it's going to take some time.
- 3 And one of the challenges to standing something
- 4 up like that, as we all know, is the uncertainty about
- 5 whether it's going to be around. So if you don't know if
- 6 it's going to last beyond December you're not about to try
- 7 and invest in a service line to do this. You've got
- 8 different priorities. So that kind of certainty, I think,
- 9 is really important for operators of health systems as
- 10 they're trying to make these decisions.
- 11 And that sort of gets to, is the per unit cost
- 12 more expensive? Perhaps. It's new. You're going to have
- 13 low volume. Once you have some certainty that it's working
- 14 and you get some buy-in and you're able to use it more
- 15 readily then you're going to have those costs go down.
- Brian's comment about why are we paying the same
- 17 amount, I think a lot of people believe that in the long
- 18 run that may not be the case. We'll see. We think that
- 19 about a lot of things and often it doesn't pan out.
- But again, it's like many things. We're
- 21 supporting the innovation. We're supporting the
- 22 implementation. And we'll see if it's helpful and possible

- 1 to lower the costs later on, if those costs of input in
- 2 fact are lower.
- I think this notion of, you know, are there
- 4 differences in severity of the people, it's absolutely true
- 5 but it's sort of a feature, I think, not a bug, though.
- 6 You don't want the really, really sick, unstable people to
- 7 be taken care of at home, but you do want people who can't
- 8 quite avoid the hospitalization but can be at home.
- 9 And this notion of we may see more volume if we
- 10 see more direct admissions to -- I mean, I think that's
- 11 exactly the point. People start this up often with that
- 12 early discharge model, like you mentioned in the chapter,
- 13 because it's easier to get started. But then they move
- 14 towards that other model, and I think we can think of many
- 15 examples, all the clinicians here. If anybody here showed
- 16 up at their doctor's office with a really bad cellulitis --
- 17 otherwise healthy, really bad cellulitis -- and would need
- 18 to be in a hospital for five days, or could be at home for
- 19 five days getting the same care, I think we all know what
- 20 we would choose.
- 21 And actually there are other models where people
- 22 are doing things with this in terms of things that we would

- 1 consider extremely complicated, like bone marrow
- 2 transplant, and that's to Betty's point about hospital-
- 3 acquired infections. You know, if I don't have any
- 4 neutrophils, the last place I want to be is in a hospital
- 5 setting.
- 6 So I think there are a lot of important
- 7 opportunities, and I don't think the tenor of our
- 8 discussion should be to stifle innovation. I think we
- 9 should be thoughtful and cautious about all the issues that
- 10 you put forward about outcomes, about safety, about
- 11 quality. It's very difficult to get a randomized trial
- 12 here. We've got one. It's not big, but it is real. And
- 13 so I think we should also consider data from other
- 14 countries. There's no reason that we should be completely
- 15 exclusive of it, not that anybody has said that we should.
- 16 But I think there is some data out there, and as we
- 17 continue to explore that.
- The only other thing I wanted to comment on was
- 19 the very last paragraph of the chapter talks about
- 20 targeting, chronic conditions, exacerbations, and other
- 21 things could be avoided if we managed chronic conditions in
- 22 the community. The whole paragraph seemed a little bit out

- 1 of place for me. Maybe there's something else that can be
- 2 said to frame it. I just wasn't sure where you were going
- 3 with that, and then the chapter just ended.
- 4 Other than that, though, I thought the chapter
- 5 was excellent, and I think that it's really important that
- 6 we provide CMS and Congress with this information on an
- 7 ongoing basis so they can continue to evaluate the program.
- 8 Thanks.
- 9 MS. KELLEY: Robert.
- DR. CHERRY: Thank you. This is a great chapter.
- 11 I think it's also a fascinating chapter too because it's
- 12 almost like the poster child of how difficult it is to do
- 13 disruptive care models right at the bedside or even in an
- 14 office practice. So it generates a lot of interesting
- 15 conversation.
- You know, this is still very much a new program.
- 17 It only started in November of 2020. And so I do think it
- 18 shows promise, but I agree with Jonathan. It's
- 19 experimental and we have to treat it as an experimental
- 20 program that may show promise or it may show something
- 21 else.
- I don't know whether the current model will be

- 1 what we end up with at the end of the day. Right now it's
- 2 trying to replicate a hospital type of environment in the
- 3 home. I know a couple of institutions that have tried and
- 4 have gotten out of it because the logistics are
- 5 extraordinarily difficult to do.
- And sometimes people are talking about, well,
- 7 maybe it's not necessarily a Hospital at Home that we need.
- 8 Maybe it's care at home. In other words, there are
- 9 patients that we hold onto for an extra day or two because
- 10 we're not quite comfortable that an earlier discharge is
- 11 necessarily safe. But if they had a different level of
- 12 intensity in the home environment it could be safe for
- 13 certain patients. So maybe it will evolve into something
- 14 like that. It's really hard to know.
- There was a suggestion I made the last time this
- 16 came up about the need to study this further, about could
- 17 this be a CMS demonstration project. I think several
- 18 Commissioners thought maybe, but is it the right place for
- 19 it. But I think there was some general agreement that
- 20 studying this is probably warranted. But if there was a
- 21 way of kind of nudging a different arm of government around
- 22 some sort of Federal grant for a multisite prospective

- 1 study, I think that would be helpful.
- 2 The other thing that I was kind of thinking
- 3 about, since the last time we talked about this, is that
- 4 the logistics are really challenging for hospitals to
- 5 really do. So whether you're talking about staffing,
- 6 equipment, diagnostics, pharmaceuticals, and the
- 7 coordination between different types of clinicians, not to
- 8 mention the measurement piece -- you know, are we doing it
- 9 right, are we doing it safely -- and the whole idea of
- 10 adoption where clinicians and institutions and patients and
- 11 families feel that they're comfortable with this particular
- 12 model, it requires a heavy lift. I'm not even sure, in
- 13 many circumstances, hospitals is the right group to
- 14 actually lead an effort like this. I wonder if this is
- 15 best for even startup companies in health care that may be
- 16 interested in doing this type of work, that can create the
- 17 economies of scale that is actually necessary to make it
- 18 function.
- 19 You know, similar to how hospitals contract with
- 20 inpatient hospice providers or inpatient dialysis providers
- 21 or home health on the outpatient arena, this may be more
- 22 amenable to a private company that could kind of pull this

- 1 together in a way that kind of makes sense and is cost
- 2 efficient, as well.
- But we will see. I think this is a multiyear
- 4 innovation, and where it lands is where it lands. But I
- 5 think we need to give it a little bit of time.
- 6 But great chapter, and I enjoyed reading it.
- 7 Thank you.
- 8 MS. KELLEY: Cheryl.
- 9 DR. DAMBERG: Thanks. I'll try to be brief
- 10 because many Commissioners have already touched on some of
- 11 the comments I was going to make.
- 12 You know, I agree. I think we should continue.
- 13 This is still very experimental, as Robert just said. I
- 14 feel like we're in the alpha stage of testing. And
- 15 generally I would say I'm very supportive of innovation.
- 16 Again, I don't think we're where we're ultimately going to
- 17 land, but I think it's still beneficial to continue to let
- 18 hospitals experiment with this, see what they learn.
- And to Jonathan's point, I think we definitely
- 20 need some clarity for hospitals about sort of how long CMS
- 21 is going to allow them to be in this game, so that they can
- 22 make the kinds of investments. Because it's clear from the

- 1 excellent description in the chapter about some of these
- 2 sort of barriers to getting these things jump-started, with
- 3 all the regulatory requirements that they have to meet.
- I do think one thing that could be helpful, and I
- 5 think you touched on many of these things throughout the
- 6 chapter, is if CMS is going to continue to invest in this,
- 7 if there was some way, we could have a table in the chapter
- 8 that summarized the key areas that we think are critical
- 9 for evaluation. It's almost like the evaluation plan in
- 10 bullet points for CMS and hospitals who are going to invest
- 11 in this.
- I mean, clearly, given that this is in the alpha
- 13 stage, there is a lot to be learned through qualitative
- 14 work, whether that's conversations with caregivers to
- 15 understand their experience, better understanding of some
- 16 of the contextual factors that are in play across these
- 17 many varied implementations of this model. Thank you.
- 18 MS. KELLEY: Betty.
- DR. RAMBUR: Well, I'm probably a little bit more
- 20 in Jonathan's camp on this. I am very enthusiastic about
- 21 this model and where it will evolve. AI remote monitoring
- 22 is only going to get better and better. So I think that at

- 1 our peril we ignore this.
- 2 The current system is totally built around
- 3 providers' needs, providers' convenience, and this is
- 4 actually a family-based model in which they are embedded in
- 5 the community where they live, in their real lives.
- 6 So I'm supportive, in part, because
- 7 hospitalization can really totally destabilize some people,
- 8 and the example that Jonathan gave of a person who is
- 9 immunosuppressed in some way, I don't want to be in the
- 10 hospital when I'm that person. So I think this is an
- 11 opportunity and we have work to do.
- Jonathan point out that it's new and it takes
- 13 time, and I just wanted to underscore the team-ness that's
- 14 important in this. We are talking here about the physician
- 15 getting ready. It's really the whole team.
- And I'm a little less concerned than Lynn about
- 17 not having the doctor right there, because the availability
- 18 of physicians in a hospital -- sometimes you're able. Let
- 19 me put it that way, and one constant is the nursing care.
- 20 So I think this actually has a lot of potential and it
- 21 needs some work.
- Operational definitions of key terms that really

- 1 have nuances in the home I think is important, and I can't
- 2 even begin to think about how that would be taken on. But
- 3 also underscoring the importance of what Tamara said about
- 4 the family experience. I think that's really important.
- 5 So I think it's really important work to keep an
- 6 eye on because it'll be here one way or another, I believe.
- 7 Thanks.
- 8 MS. KELLEY: Gina.
- 9 MS. UPCHURCH: Plus-one Betty's comments there.
- 10 I'm a member of the American Geriatric Society,
- 11 and they have something called special interest groups. So
- 12 I just went to a meeting of Hospital at Home, maybe 2 years
- 13 ago, maybe it was. The enthusiasm for the clinicians in
- 14 the room -- physicians, nurses -- over this model and how
- 15 it treat people, being person-centered and family-centered.
- 16 Now I know there is going to be disparity of who can have
- 17 health in the home, but Tamara's comments about people that
- 18 may have community-based services that support them in the
- 19 home, this being layered on top of that.
- I understand Jonathan's comment for right now you
- 21 do want to target people that don't need all that help in
- 22 the home, but if we could layer this, or CMS could help

- 1 layer this on people who have that help and support in the
- 2 home, but it's more person-centered and family-centered
- 3 versus provider- and hospital-centered, I just think it's a
- 4 great potential.
- 5 And the people, again, that were doing the work,
- 6 that were in the people's homes, clinicians, were just very
- 7 enthusiastic about how well they thought this model would
- 8 work.
- 9 MS. KELLEY: Scott.
- DR. SARRAN: So two brief comments. First,
- 11 understanding Lynn and others' concerns about the
- 12 administrative burden of new payment models, I do think
- 13 it's ideal to have this available to beneficiaries as a
- 14 clinical model -- that's how I look at it. It's a clinical
- 15 model, not a payment model -- for the reasons, and I think
- 16 they're really strong, as Tamara points out, for elderly
- 17 and the risks of hospitalization. Betty, Gina, as you
- 18 point out in a truly patient-centered world we want to have
- 19 as many options as possible for where and how care is
- 20 delivered, and we want to make the decision, or we want to
- 21 enable that decision about which option is chosen to be
- 22 made by the care team in concert with the patient and the

- 1 direct caregiver, which is usually, of course, as we know,
- 2 family.
- 3 So I strongly agree we should want to see this
- 4 continue, and to others' points, for more than another
- 5 year, because a year at a time does not give providers who
- 6 need to do the significant infrastructure work that
- 7 Jonathan and others raised, sufficient certainty to make
- 8 the investments in it. So I do think we do want to
- 9 continue it.
- 10 Also, quickly, a side point about MA. Since most
- 11 MA plans reimburse hospitals using the Medicare fee-for-
- 12 service payment structure -- the rate may vary up or down a
- 13 percent or two, but it's typically based on the Medicare
- 14 construct of payment -- continuing this in Medicare fee-
- 15 for-service will most easily enable it be used in MA.
- 16 Discontinuing it in fee-for-service may be a real headwind
- 17 for it growing in MA.
- 18 The second point is just briefly to reinforce
- 19 that even though I don't think this will expand too quickly
- 20 and create a lot of danger and risk, I think there are
- 21 natural headwinds around the infrastructure needs as well
- 22 as the risk management concerns, I still we have to

- 1 acknowledge we've not ruled out there being a significant
- 2 safety signal that may not come to light until it's
- 3 expanded quite a bit and we have a lot more numbers.
- 4 So I think monitoring for safety signal, as well
- 5 as maybe less critical, but importantly, monitoring, as
- 6 Brian points out, for potential for overuse and the sort of
- 7 soft admit kind of thing -- it's an old term -- as well as
- 8 risks that potential beneficiaries and caregivers are
- 9 coerced into a model that isn't really the best thing or
- 10 consistent with their wishes and their capabilities. So I
- 11 think monitoring for those signals is critical.
- Two minutes, 34 seconds. Just saying.
- 13 [Laughter.]
- 14 DR. SARRAN: Just trying to set a bar here.
- MS. KELLEY: Jaewon.
- DR. RYU: Yeah, I'm also a big fan, very
- 17 supportive. I couldn't have said it better myself, Betty,
- 18 Gina, Tamara, Jonathan, Scott. I just completely agree
- 19 with those comments. I think it's an important chapter
- 20 because it's an important model.
- 21 I also love how Scott said he'd use this as a
- 22 clinical model, not really a payment model. I think that's

- 1 exactly right. There's an awful lot of care that needs to
- 2 be in the hospital. There's an awful lot of care that
- 3 doesn't need to be, and should be at home. And there's
- 4 even more that lands in the in-between. And I think this
- 5 model really accommodates that.
- It also allows us to migrate the system away from
- 7 a facility-centric model, which is what we have today. And
- 8 I think those kinds of things we should continue to support
- 9 as a Commission.
- In many ways I feel like this is similar to some
- 11 of the discussions we've had around telemedicine. You
- 12 know, there are concerns around safety or abuse or
- 13 potential for abuse, but there is also a lot of
- 14 overwhelming good that can come out of the model, and I
- 15 think this is exactly one of those aspects.
- 16 It is still early. I think there still is quite
- 17 a bit of fine tuning and learning to do. But I think the
- 18 status update provides the right kind of information that
- 19 can inform that migration over time.
- 20 I think even though it is a clinical model we do
- 21 have to think about payment, and I think that Scott is
- 22 exactly right. I think it's got to be enabled in a fee-

- 1 for-service environment, because I think that's how you get
- 2 uptake in the MA space. But I think the cleanest
- 3 environment where a model like this flourishes, and maybe
- 4 where we don't need to be as concerned about all those
- 5 other considerations, is in the space of prepayment,
- 6 population-based payment, whether it's an up-and-down APM
- 7 model or payer-provider partnerships, integration, or fully
- 8 integrated system. I think there they clearly have an
- 9 incentive to only pursue models that get to the right value
- 10 outcomes. And I think they need the flexibility, and I
- 11 think those environments are the places where you could
- 12 trust that flexibility, and we should continue to try to
- 13 encourage.
- I think that's about it. Thank you.
- MS. KELLEY: Greq.
- 16 MR. POULSEN: Thanks. Jaewon just said
- 17 everything that I was going to say, and said it better.
- 18 And I would just reinforce the point that he made at the
- 19 end, which was to Scott's point. Even in MA today the
- 20 majority of hospitals are still being paid fee-for-service,
- 21 and so they're following the fee-for-service model. In the
- 22 integrated systems that aren't in that, I think there is

- 1 huge interest in this right now, and I think that within
- 2 the next 18 months we'll have some additional datapoints to
- 3 look at from the integrated models that have been
- 4 implementing this over the last few years and don't have
- 5 the same concerns about having the rug pulled out from
- 6 under them later on. So I think there are models that
- 7 we'll be able to examine.
- 8 I'm also very, very enthusiastic about this. My
- 9 biggest concern are the boundary definitions of, you know,
- 10 what is inpatient-inpatient, what is hospital-hospital,
- 11 what is Hospital at Home, what is home health. And all of
- 12 those things, and every one of those has a boundary layer
- 13 that becomes very difficult to define. Those all go away
- 14 in a prepaid world, and therefore it becomes vastly easier.
- So I think that, again, I think from a clinical
- 16 perspective this is incredibly beneficial, and I just want
- 17 to add on to the thanks for a great chapter. I think this
- 18 is going to be really useful for everybody to learn from.
- 19 MS. KELLEY: Larry.
- 20 DR. CASALINO: Yeah. I came into this discussion
- 21 with quite an open mind, and the more charitable
- 22 Commissioners might say, well, of course, you always do,

- 1 but others may disagree. I think a number of Commissioners
- 2 now have made the compelling case that this deserves more
- 3 time and a better look.
- 4 Robert's comments really struck me, and
- 5 Jonathan's. The economies of scale on this are huge. The
- 6 logistics are getting food, diagnostics. Robert gave a
- 7 partial list, and there are more. It would be nice if you
- 8 were doing this for more than eight patients, right. So
- 9 you really need some scale to make this work, and I can get
- 10 the scale in the short amount of time, and you'll never get
- 11 it if you think the program is going to end in a year or
- 12 two. This is really something that no hospitals is going
- 13 to do, is going to invest much in, unless they really know
- 14 there's some time.
- 15 And the model is never going to be inexpensive
- 16 enough if there aren't these economies of scale. And
- 17 again, the model is only authorized for another year. The
- 18 private vendor idea is interesting, but they're not going
- 19 to get into something if there's no more certainty than
- 20 that, that it's going to be around more than 12 months.
- 21 So there might be more discussion in the chapter,
- 22 I think, of this problem, that it does seem to me that

- 1 given what it would take for a hospital to make this work,
- 2 or for private vendors to work with the hospital to make
- 3 this work, it needs years. And if it doesn't get that it's
- 4 never really going to get beyond the scale that we see it
- 5 at now, which is pretty small.
- I think there is enough evidence. I mean, we can
- 7 disagree about this, but it seems to me that there's enough
- 8 evidence that isn't not super dangerous, that at least so
- 9 far there hasn't been a great deal of overuse. I think
- 10 there's enough evidence to warrant a longer trial, at least
- 11 three, four, even five years. It could be stopped if
- 12 there's danger signs that it really is dangerous, but there
- 13 needs to be some certainty for people who are going to get
- 14 involved in this that this is going to be around for a
- 15 while so they can build up some scale. Otherwise we'll be
- 16 having the same discussion three, five years from now that
- 17 we've just had, and we'll get nowhere.
- 18 So I would like to see some allusion to that and
- 19 some consideration in the chapter. So I think it's a
- 20 critical issue.
- 21 MS. KELLEY: I think that's the end of the Round
- 22 2 queue.

- 1 VICE CHAIR NAVATHE: Great. Thanks, Dana.
- 2 So a very brief recap and then we're actually
- 3 going to go right into the next session, just from a time
- 4 management perspective. You know, obviously an interesting
- 5 topic that's part of this broader trend in health care of
- 6 care in the home, and interesting to think through how it
- 7 fits in. There is obviously sort of a mixed set of
- 8 opinions, to some extent, some enthusiasm, some who have
- 9 more concerns or are less enthusiastic. I think we hear
- 10 loud and clear the feedback that it's very difficult,
- 11 obviously, to evaluate. There are a lot of evaluation
- 12 challenges, and I think we can bring some of that forward.
- 13 Nonetheless, we are not making a recommendation
- 14 here, so I think the discussion that was had here is really
- 15 helpful, because I think it allows us to bring forward some
- 16 of the consideration, especially from those of you who have
- 17 expertise across many different domains and sectors.
- 18 So thank you for a very thoughtful discussion,
- 19 and we will close here and move to the next topic about
- 20 inpatient psychiatric facilities.
- 21 [Pause.]
- 22 VICE CHAIR NAVATHE: We will go ahead and proceed

- 1 with our presentation here on trends in the inpatient
- 2 psychiatric facilities. So Betty, I will turn it over to
- 3 you.
- DR. FOUT: Thank you. Good morning. In this
- 5 session, I will provide an update on trends and issues in
- 6 Medicare inpatient psychiatric services. The audience can
- 7 download a PDF version of these slides in the handout
- 8 section of the control panel on the right-hand side of the
- 9 screen.
- 10 Before I start, I would like to thank my co-
- 11 authors, Alison Binkowski, Pamina Mejia, and Jamila Torain.
- 12 This presentation is organized as follows: some
- 13 background; an update on Medicare's lifetime coverage limit
- 14 on stays in freestanding inpatient psychiatric facilities,
- 15 or IPFs; an examination of psychiatric stays in general
- 16 acute care hospitals, also called scatter bed stays; and a
- 17 summary and our discussion.
- 18 Last year, in response to a congressional
- 19 request, the Commission published a chapter in the June
- 20 2023 Report to the Congress on utilization, payments,
- 21 trends, and issues related to behavioral health services
- 22 and the Medicare program. We had presented these findings

- 1 over three sessions and incorporated Commissioner feedback.
- 2 We explored both outpatient and ambulatory behavioral
- 3 health care and inpatient psychiatric care.
- 4 Through that work, we identified a few areas for
- 5 follow-up pertaining to inpatient psychiatric services.
- 6 The first is continued monitoring of the beneficiaries who
- 7 reach the 190-day limit on Medicare inpatient psychiatric
- 8 coverage in freestanding IPFs and whether their use of
- 9 inpatient psychiatric services may have changed in response
- 10 to the limit.
- 11 The second is exploration of inpatient
- 12 psychiatric hospitalizations that occur in general acute
- 13 care hospitals, referred to as "scatter bed stays." The
- 14 June 2023 chapter focused only on inpatient psychiatric
- 15 services taking place in IPFs, but noted that a substantive
- 16 share of beneficiaries using inpatient psychiatric services
- 17 received them in general acute care hospitals.
- 18 Under Medicare, coverage of treatment in
- 19 freestanding psychiatric hospitals is subject to a lifetime
- 20 limit of 190 days. This provision was established in 1965,
- 21 with the implementation of Medicare, when most inpatient
- 22 psychiatric care was provided by state-run freestanding

- 1 facilities.
- 2 The 190-day limit does not apply to hospital-
- 3 based units, which compose about 60 percent of IPF stays.
- 4 It also does not apply to psychiatric care in general acute
- 5 care hospitals, which we will discuss more later in this
- 6 presentation.
- As shown on the table to the right, as of the end
- 8 of 2022, nearly 50,000 beneficiaries, fee-for-service and
- 9 Medicare Advantage, had reached the 190-day limit or were
- 10 within 15 days of reaching the limit. This group
- 11 represented 6 percent of beneficiaries who had any stays in
- 12 a freestanding IPF and about 0.1 percent of all Medicare
- 13 beneficiaries.
- About 1,100 beneficiaries, who were alive through
- 15 the end of 2022, exhausted the 190-day limit between 2022
- 16 and 2023.
- 17 Medicare beneficiaries exhausting their Medicare
- 18 coverage of stays in freestanding IPFs may have some
- 19 additional coverage though Medicare Advantage or Medicaid.
- 20 In 2022, over 400 MA plans, or 9 percent of all plans,
- 21 offered additional IPF coverage as a supplemental benefit
- 22 in the form of additional IPF days or coverage of non-

- 1 Medicare-covered stays. However, only 3.6 percent of MA
- 2 enrollees who had reached the limit or were within 15 days
- 3 of reaching the limit were enrolled in one of these plans.
- 4 Many Medicare beneficiaries who use IPFs are
- 5 dually eligible for Medicaid coverage, which would
- 6 supplement their Medicare coverage. However, under the
- 7 Institution for Mental Diseases, or IMD, exclusion there is
- 8 no federal matching of Medicaid payment for inpatient
- 9 treatment of individuals aged 21 to 64 in an IMD. IMDs are
- 10 defined as institutions with more than 16 beds that
- 11 primarily treat individuals with mental illness, and would
- 12 thus apply to most freestanding IPFs.
- Over half of Medicare beneficiaries using IPFs
- 14 are dually eligible and younger than 65 and may thus have
- 15 limited Medicaid coverage of IPFs. However, some states
- 16 have made use of exceptions to provide additional coverage.
- 17 For example, 12 states have Section 1115 demonstration
- 18 waivers that allow states to receive federal Medicaid
- 19 matching subject to meeting certain requirements and
- 20 milestones.
- 21 Medicare beneficiaries who reached or were near
- 22 the 190-day limit may be shifting the setting in which they

- 1 receive inpatient psychiatric services. We examined where
- 2 fee-for-service beneficiaries obtained inpatient
- 3 psychiatric care if they had between 0 and 15 lifetime
- 4 psychiatric days remaining versus 16 to 90 days remaining
- 5 using 2022 claims data. We limited the study population to
- 6 those who had at least one stay in a freestanding IPF in
- 7 the prior five years.
- 8 As shown in the first row of this table, in our
- 9 analytic sample, there were about 17,000 beneficiaries with
- 10 15 or fewer psychiatric days remaining and 21,000
- 11 beneficiaries with between 16 to 90 days remaining.
- Beneficiaries at or nearing the limit were less
- 13 likely to have inpatient psychiatric stays at freestanding
- 14 IPFs than beneficiaries further from the limit, or 7.8
- 15 percent vs. 19.9 percent. They were more likely to have
- 16 stays at hospital-based IPFs, and more likely to have
- 17 psychiatric stays at a general acute care hospitals
- 18 compared with those further away from the limit.
- Overall, beneficiaries at or near the limit were
- 20 slightly less likely to have any inpatient psychiatric
- 21 stay, 35 percent, compared to those further away from the
- 22 limit, 38.4 percent.

- 1 Based on these differences, which were
- 2 statistically significant at the 1 percent level, it is
- 3 possible that some beneficiaries at or nearing the limit
- 4 may have shifted their inpatient psychiatric care to
- 5 hospital-based IPFs and general acute care hospitals, or
- 6 stopped receiving any inpatient psychiatric services, in
- 7 response to Medicare's limitation on coverage at
- 8 freestanding IPFs.
- 9 We now pivot to discussing inpatient psychiatric
- 10 stays with general acute care hospitals, or "scatter bed"
- 11 stays.
- 12 Medicare pays freestanding and hospital-based
- 13 IPFs for care provided to fee-for-service beneficiaries
- 14 using the IPF prospective payment system. To be paid by
- 15 Medicare, IPFs must meet certain criteria related to
- 16 staffing and provision of psychiatric services, among other
- 17 requirements. Payment is made per diem, based on the
- 18 patient's diagnosis related group, or DRG, presence of
- 19 comorbidities, total length of stay, and various other
- 20 adjustments depending on the IPF teaching status and
- 21 location.
- In contrast, scatter bed stays have a psychiatric

- 1 principal diagnosis but take place in general acute care
- 2 hospitals. For fee-for-service beneficiaries, Medicare
- 3 pays acute care hospitals a per-stay payment under the
- 4 inpatient PPS, or on a cost-basis for critical access
- 5 hospitals, that depends on the stay's DRG, among other
- 6 adjustments.
- 7 Prior research on scatter bed stays has suggested
- 8 that they play a role in supplementing IPF beds, though
- 9 other researchers found the evidence to be mixed and varied
- 10 by state. There is also limited research on quality of
- 11 care. An older study on scatter beds concluded that
- 12 quality may be lower compared to IPFs in terms of fewer
- 13 psychiatric visits, more ancillary services, and shorter
- 14 lengths of stay.
- 15 Scatter bed stays are a large share of inpatient
- 16 psychiatric stays. The left side of this figure shows that
- 17 inpatient psychiatric stays per 1,000 fee-for-service
- 18 beneficiaries have decreased over time, but the share of
- 19 scatter bed stays, shown in orange, has increased relative
- 20 to IPF stays, shown in blue. In 2022, scatter bed stays
- 21 composed 30 percent of all inpatient psychiatric stays.
- We observed a similar pattern among Medicare

- 1 Advantage enrollees, as shown on the right side of the
- 2 figure. Among both fee-for-service and Medicare Advantage
- 3 beneficiaries, the overall volume of inpatient psychiatric
- 4 stays has decreased, though the decline in volume is not as
- 5 pronounced among MA enrollees.
- The characteristics of fee-for-service Medicare
- 7 beneficiaries who had scatter bed stays in 2022 differed
- 8 from those who had IPF stays. As shown in this table,
- 9 scatter bed patients were older. The average age for
- 10 beneficiaries using scatter bed stays was 63, versus 58 for
- 11 those using IPFs. Scatter-bed patients also tended to have
- 12 more moderate or severe comorbidities, and had shorter
- 13 lengths of stay.
- 14 In contrast, fee-for-service Medicare IPF
- 15 patients were more likely to be disabled, low-income, and
- 16 have greater Part D spending on psychotropic drugs, if they
- 17 were covered by Part D. Rural location was similar among
- 18 beneficiaries using scatter bed stays or IPF stays.
- 19 The patterns were similar when comparing MA
- 20 enrollees using scatter bed stays versus IPF stays in 2021,
- 21 which is the most recent MA encounter data available. They
- 22 were also generally the same when we compared beneficiaries

- 1 using scatter bed stays to those using hospital-based IPFs.
- 2 We found differences in the raw rates of follow-
- 3 up services in the 30 days following discharge for Medicare
- 4 fee-for-service beneficiaries using scatter beds versus
- 5 IPFs. The blue bars in this chart represent follow-up care
- 6 received after IPF stays and the orange bars present
- 7 follow-up care received after a scatter bed stay using data
- 8 from 2018.
- 9 As shown in the left blue bars, 19 percent of the
- 10 time, beneficiaries discharged from IPFs were readmitted
- 11 within 30 days but they were less likely to be admitted to
- 12 a general ACH after the IPF stay. They were admitted 10
- 13 percent of the time.
- 14 The opposite was true for beneficiaries
- 15 discharged from scatter bed stays. As shown in the left
- 16 orange bars, beneficiaries discharged from scatter bed
- 17 stays had lower rates of IPF admissions, 13 percent, but
- 18 higher rates of readmission to a general acute care
- 19 hospitals, or 19 percent. Note that the readmission to the
- 20 general acute care hospitals would include both scatter bed
- 21 and other types of stays.
- Patients using scatter bed stays were more likely

- 1 to be admitted to post-acute care than those using IPF
- 2 stays, less likely to receive outpatient partial
- 3 hospitalization services, and less likely to have a visit
- 4 with a behavioral health practitioner in the 30 days after
- 5 discharge.
- These figures do not adjust for differences in
- 7 the characteristics of patients who used scatter bed versus
- 8 IPF stays and the findings are consistent with patients
- 9 using scatter bed stays tending to be older with more
- 10 comorbidities, as was shown on the last slide. However,
- 11 we did find similar patterns when adjusting for differences
- 12 in risk scores and age between the two groups.
- Most hospitals had some, but not many, scatter
- 14 bed stays. In 2022, among IPPS hospitals with at least 500
- 15 fee-for-service stays, which are over 70 percent of
- 16 hospitals, 94 percent had some scatter bed stays. The
- 17 median number of such stays was 12, which represented a
- 18 very small share of all fee-for-service stays, about 1
- 19 percent, on average.
- 20 However, a few IPPS hospitals had very high
- 21 shares of scatter bed stays. In 2022, 32 percent of IPPS
- 22 hospitals with at least 500 fee-for-service stays had a

- 1 hospital-based IPF unit, down from 36 percent in 2017.
- 2 That is, scatter bed stays occurred in general acute
- 3 hospitals both with and without separate IPF distinct part
- 4 units.
- 5 We interviewed a small number of hospitals that
- 6 had over 200 scatter bed stays in 2022. They emphasized
- 7 that hospital admission occurs only when the patient has
- 8 medical conditions that need to be treated, but they were
- 9 less clear on how the principal diagnosis, psychiatric
- 10 versus another condition, would be determined. Some
- 11 hospitals have psychiatric units, or wings, that are not
- 12 designated as IPFs, meaning the stays in this wing would
- 13 appear to be scatter bed stays in our definition. We also
- 14 learned that some hospitals without psychiatric units may
- 15 not have psychiatric clinicians available.
- The Medicare fee-for-service payment system for
- 17 IPF stays differs from the payment system for stays in
- 18 general acute care hospitals. IPF stays are paid using the
- 19 IPF PPS, which pays per diem, whereas most scatter bed
- 20 stays are paid under the IPPS, which pays per stay. The
- 21 two payment systems also have differences in the types and
- 22 levels of other adjustments made to determine the final

- 1 payment.
- 2 The table on the left compares lengths of stay
- 3 and payments for psychiatric stays with a DRG of psychosis.
- 4 Psychosis is the most common type of psychiatric stay,
- 5 accounting for about 85 percent of IPF stays and 60 percent
- 6 of scatter bed stays.
- 7 Among psychosis stays, IPF stays tend to be
- 8 longer, 16 days, on average, compared with IPPS stays,
- 9 which were 10 days, on average.
- 10 Payment per stay was higher under the IPF PPS,
- 11 about \$13,000 compared to less than \$10,000 for scatter bed
- 12 stays under the IPPS. But payment per day was higher for
- 13 IPPS scatter bed stays, over \$1,000 compared to \$880 for
- 14 IPF stays. That is, for the psychosis DRG, scatter bed
- 15 stays tend to be shorter and have a higher payment per day
- 16 compared to IPF stays.
- To summarize, for Medicare's 190-day limit on
- 18 stays in freestanding IPFs, about 50,000 beneficiaries were
- 19 affected in 2022. We found some evidence of shifts in
- 20 setting of care for inpatient psychiatric services, and
- 21 generally less inpatient psychiatric services used among
- 22 beneficiaries nearing the limit.

- 1 For scatter bed stays in general acute-care
- 2 hospitals, we found that a substantial share, about 30
- 3 percent in 2022, of inpatient psychiatric care took place
- 4 in scatter beds. Patients using scatter beds versus IPFs
- 5 differed. Scatter-bed patients tended to be older with
- 6 more comorbidities and shorter lengths of stay. And
- 7 Medicare fee-for-service payments for IPF stays differed
- 8 from scatter bed stays paid under the IPPS.
- 9 Next, we'll answer your questions and would like
- 10 to hear your ideas for future work.
- 11 Thank you very much, and I now turn it back to
- 12 Amol.
- 13 VICE CHAIR NAVATHE: Great. Thanks, Betty, for a
- 14 very clear presentation.
- 15 So just as a reminder to Commissioners, this is
- 16 work that started with a congressional request, and this is
- 17 follow-up work that was really pursued due to Commissioner
- 18 interest. This work itself is informational. There is no
- 19 plan right now for it to be a chapter in the June report.
- 20 So with that I will turn it over to Dana to run
- 21 the queues.
- MS. KELLEY: I have Cheryl with a Round 1

- 1 question.
- DR. DAMBERG: Thanks. This is great work, and I
- 3 appreciate your summary.
- I have two questions. One, the slide where it
- 5 shows these type of stays are declining over time, do we
- 6 know what's driving that? Are these patients being better
- 7 managed in the outpatient setting, better pharmaceutical
- 8 management?
- 9 DR. FOUT: I think it could be all those reasons.
- 10 We also have pondered why the volume has declined so
- 11 drastically over time. I don't think we have a good
- 12 response as to the reasons, and if you have ideas for us to
- 13 look into, we certainly can.
- In our chapter last year we did look at
- 15 ambulatory care. We didn't see a lot of patterns where
- 16 those were going up. That doesn't mean that's not the
- 17 reason or more Part D drugs another reason either. But we
- 18 don't have a great explanation for that, and we would like
- 19 to know more.
- 20 DR. DAMBERG: Yeah. I don't know this patient
- 21 population at all, but I'm just kind of curious, sort of
- 22 longitudinally, if you tracked people over time, are they

- 1 likely to have multiple stays over multiple years. And so
- 2 you could look to see are they transitioning to other
- 3 settings for ongoing care, might be a possibility.
- 4 My second question is in terms of the IPFs versus
- 5 the general acute care hospitals, I know you talked about
- 6 differences in comorbidities, but are the diagnoses related
- 7 to psychiatric care different for people who end in IPF
- 8 versus the general acute care hospitals?
- 9 DR. FOUT: We limited our study to the same DRG,
- 10 so they would be in the same MDC, which is a group of DRGs,
- 11 so psychiatric DRGs. So we sort of tried to control for
- 12 making sure they were under the same umbrella of diagnoses.
- 13 There are different distributions, but the diagnoses
- 14 between scatter bed stays and IPFs were much more
- 15 psychoses, like schizophrenia, and scatter bed stays were
- 16 more like dementia, related to organic disturbances. So
- 17 there were some differences within, but we did limit it to
- 18 the same set of psychiatric MDCs.
- 19 DR. DAMBERG: Yeah, that's helpful information,
- 20 and I think detailing that a little bit more in the chapter
- 21 could shed some light.
- MS. KELLEY: Gina, did you have a question?

- 1 MS. UPCHURCH: Thank you, Betty, for this. Just
- 2 to follow up on the question that Cheryl just asked, I know
- 3 in North Carolina inpatient standalone or independent
- 4 inpatient psychiatric hospitals have closed. So if it's
- 5 not there you can't use it. So I'm wondering if closures
- 6 is a reason that contributes to that.
- 7 So if I understand, there are four places.
- 8 There's freestanding inpatient psychiatric units, hospital-
- 9 based psychiatric facilities, and they're the ones that
- 10 have the 190-day limit, both the hospital-based and the
- 11 independent, or just the independent?
- DR. FOUT: Just the independent.
- MS. UPCHURCH: Just the independent. Okay. And
- 14 then you have hospital with psychiatric units that have not
- 15 gone through the whatever, accreditation, to be a facility.
- 16 And then you have scattered beds. That's what's in a
- 17 general hospital. That is four ways that people can get
- 18 sort of inpatient care. Okay.
- 19 Is there any --
- 20 VICE CHAIR NAVATHE: Dana, did you want to
- 21 clarify?
- MS. KELLEY: From our perspective, in terms of

- 1 the work that we've done here, we have classified any
- 2 discharge from a hospital that's been paid under the IPPS
- 3 is a scatter bed, even if the hospital is operating one of
- 4 those kind of units, semi kind of units.
- 5 MS. UPCHURCH: Okay.
- DR. FOUT: Those are considered scatter beds for
- 7 our work here.
- 8 MS. UPCHURCH: Okay. All right. So I guess my
- 9 question would be, with all of that do we know anything
- 10 about the quality of the care that people are getting to
- 11 their psychiatric needs in these different facilities?
- DR. FOUT: Quality is hard to measure. There is,
- 13 for IPF, a quality reporting program. It's mostly
- 14 reporting right now. But I think CMS is doing work on the
- 15 quality reporting program, and different metrics and
- 16 surveys to measure. I think it's harder to get at the
- 17 scatter bed stays because it might be in a psychiatric
- 18 wing, and as Dana said we can't identify or distinguish
- 19 whether it was in a psychiatric unit that was not an IPF or
- 20 it was just a general acute care hospital, and those are
- 21 not part of the IPF quality reporting program.
- MS. UPCHURCH: And is it the hospital's decision

- 1 to -- you know, we had Evan trying to be the mind of a
- 2 hospital or Medicare Advantage plan or a whole country, so
- 3 I'm going to ask you if there is any sense if you're owning
- 4 a hospital, is there a disadvantage to having psychiatric
- 5 inpatient beds, financially? Is there something driving
- 6 that potentially?
- 7 DR. FOUT: Do you mean an IPF or just --
- 8 MS. UPCHURCH: Yes, IPF versus just having
- 9 scatter beds, deciding as a hospital which way you're going
- 10 to go.
- DR. FOUT: Yeah. That's a good question, and I
- 12 think that's why we presented some information on the
- 13 payment.
- MS. UPCHURCH: Right.
- DR. FOUT: We interviewed care managers at
- 16 hospitals to discuss the decision-making for a scatter bed
- 17 stay versus admitting into an IPF, but we have not been
- 18 able to get to like the financial crew that might be able
- 19 to better tell us what the decision-making process is
- 20 there.
- 21 MS. UPCHURCH: I think that would be interesting
- 22 for us to know. And my last question is just 190 days.

- 1 You know, why is that?
- DR. FOUT: Well, it came with Medicare in 1965,
- 3 and at that time the care was in freestanding facilities
- 4 run by the state and already paid for by the state. And
- 5 that was a provision to sort of maintain that.
- 6 MS. UPCHURCH: Limit their exposure somehow.
- 7 DR. FOUT: Yeah.
- 8 MS. UPCHURCH: Okay. thank you, Betty.
- 9 MS. KELLEY: I think that's all I have for Round
- 10 1, so we'll move to Round 2?
- 11 VICE CHAIR NAVATHE: Yes.
- MS. KELLEY: Okay. And I have Stacie first.
- 13 DR. DUSETZINA: Great. Thanks so much for this
- 14 work, Betty, and the follow-on analyses from the prior
- 15 discussions here.
- 16 I think that the lifetime limits seem so archaic
- 17 to me that we would still have this in place for our
- 18 beneficiaries. And I think it was really helpful how in
- 19 the analysis you highlight that a large percentage of those
- 20 people who are near or hitting those limits are under 65
- 21 when they qualified for Medicare, which makes sense,
- 22 conceptually. They have more time to accrue days to hit

- 1 that limit. But I think it also highlights just how this
- 2 is a very medically complex group, and people who need care
- 3 for probably most of their life, you know, and the fact
- 4 that we have a limit here is really an embarrassment. I
- 5 think we need it to be addressed.
- I think it would help a lot to maybe, in the
- 7 chapter, have a little bit more detail about the patients
- 8 that are served by the program, just kind of helping the
- 9 average reader catch up with how severely ill people are
- 10 when they're using these services, especially now that the
- 11 availability to access to psychiatric care is fairly
- 12 limited kind of overall, and for these most severe service
- 13 needs. So having a little bit more context, I think, about
- 14 the clinical conditions, that would be really useful.
- 15 As far as future analysis, I have worked a little
- 16 bit in this space many years ago, so I know just enough to
- 17 be dangerous now because things have evolved a lot. But I
- 18 think that what I've heard previously is that they are just
- 19 incredibly long wait times to get into a bed, to get care,
- 20 in general. So I think any information that we have on
- 21 that.
- 22 Potentially talking with patients and their

- 1 families about access to care, especially when we think
- 2 about having certain types of care limited. I think
- 3 talking with mental health experts, like psychiatrists
- 4 working in this space. I really worry a lot about the
- 5 general acute care swing bed that doesn't have a
- 6 psychiatrist available for people. That seems really not a
- 7 great place for people to be.
- 8 And then I think that it would be really
- 9 instructive, and maybe something we could do with the data
- 10 as it is, of if you hit the limit theoretically, not for
- 11 the people who do, but if you did, how much farther would
- 12 you have to go to get to one of the psychiatric facilities
- 13 that Medicare would pay for relative to the freestanding
- 14 facility, and again, not just conditioning on people who
- 15 are at the limit but thinking about in general. Like if
- 16 you ended up on this circumstance, are we talking about a
- 17 major difference in access to services for you. Because I
- 18 think that's really important for kind of demonstrating
- 19 that this is probably not a good policy to hold onto
- 20 because everything else around the policy has changed over
- 21 time, and it's probably worth refreshing it.
- But thank you very much. This is excellent work.

- 1 MS. KELLEY: Robert.
- DR. CHERRY: Yes, thank you. I was very happy to
- 3 see this actually come back. There was a lot of discussion
- 4 about the 190-day limit, in particular. It did feel very
- 5 sort of archaic. It was developed in 1965. The rationale
- 6 wasn't clear, and I'm not quite sure it's appropriate or
- 7 relevant in 2024. So it's good to get some additional
- 8 information around this.
- 9 I think at some point we'll likely pivot towards
- 10 making some recommendations. I think probably some
- 11 additional data could be helpful. You had mentioned
- 12 between 2022 and 2023 that there were 1,100 individuals who
- 13 basically were turned out because they had reached that
- 14 190-day limit. I wonder what the increment cost would be
- 15 if we removed the cap in its entirety. Maybe that's
- 16 something we could look at, because if we were to propose
- 17 anything in the future it would be good to know what the
- 18 costs are associated with that.
- 19 And another option, too, is, well, what if we
- 20 increase the 190-day limit by 50 percent. That would be
- 21 275 days. How much would that reduce the 1,100? Would it
- 22 reduce it from 1,100 to zero or to 25, or only in half for

- 1 example. It's nice to know if we can get at that data, to
- 2 have a couple of options to look at, depending on what the
- 3 costs are.
- 4 And then regarding scatter bed days, I'm glad
- 5 that several case managers were interviewed around this
- 6 topic, as well, because I do agree there is a proportion of
- 7 psychiatric patients who have a dual diagnosis, where they
- 8 have a medical condition that needs to be treated, and
- 9 therefore they're not appropriate for a psychiatric
- 10 facility. The issue is how to get at that data. I'm not
- 11 quite sure how without some sort of medical record review.
- But if there's something in the claims data that
- 13 could kind of separate that out, that would provide some
- 14 additional clarity in terms of why some of those patients,
- 15 anyway, are being admitted to an acute care hospital
- 16 setting.
- Otherwise, except for those two requests, a
- 18 really great report, and I am looking forward to further
- 19 discussion on this.
- 20 VICE CHAIR NAVATHE: Just to jump in for one
- 21 quick moment, I want to say thank you, Robert, for that
- 22 conversation. That's very helpful, in particular thinking

- 1 about different types of policy options. I just wanted,
- 2 actually patients around the cost analysis that we could
- 3 do. So we can present different kinds of claims around the
- 4 data. A key piece of this, from a federal standpoint, will
- 5 be how patients shift across different sites of care and
- 6 then across coverage under Medicaid versus Medicare. And
- 7 we can do our best to think through that. But I wanted to
- 8 surface that that's something that tends to reside on the
- 9 CBO side of the street, so we'll be a little cautious when
- 10 we have that discussion, but happy to provide information.
- 11 MS. KELLEY: Brian.
- DR. MILLER: I am reminded of why insurance
- 13 design needs to be updated. I think that this is the 1965
- 14 Lincoln Continental with drum brakes, not even disc brakes,
- 15 let alone antilock brakes or airbags or rollover bars, or
- 16 anything. I agree with everyone -- is there still a good
- 17 policy rationale for a 190-day IPF freestanding limit. It
- 18 seems like the answer is resoundingly no. Because
- 19 depriving elderly beneficiaries with mental illness
- 20 inpatient care due to an arbitrary limit that is 59 years
- 21 old, seems imprudent if not stupid.
- 22 A few thoughts. On Slide 12 we noted the longer

- 1 IPF stay. I did want to denote that at least for
- 2 psychiatric care that longer length of stay is not
- 3 necessarily bad. Longer length of stay may actually be
- 4 clinically appropriate, or in some circumstances, depending
- 5 upon the patient and their diagnosis and what the
- 6 psychiatrist is thinking, may actually be higher quality.
- 7 So length of stay for psychiatric care, obviously from a
- 8 patient perspective you want it to be shorter. But
- 9 sometimes shorter is better. Sometimes shorter is not.
- 10 There was a question earlier about the migration
- 11 to IPFs. Most of the hospital leaders that I know have
- 12 shrunk or closed psychiatric beds not because they don't
- 13 want to provide those services but because they are
- 14 frequently not remunerative to the point where they provide
- 15 a neutral margin, a positive margin. The joke of no
- 16 margin, no mission is very true.
- So as a consequence we've seen appropriate
- 18 specialization where facilities have focused only on
- 19 psychiatric care, hence why IPF care in the freestanding
- 20 market has increased extensively. And that's not
- 21 necessarily a bad thing because if you have a small IPF
- 22 that's based at the hospital and it's struggling, versus a

- 1 larger IPF that's a sustainable facility tied to outpatient
- 2 care or partial hospitalization care, that specialization
- 3 may actually be beneficial for the elderly Medicare
- 4 beneficiary who has psychiatric illness and needs ongoing
- 5 care across the spectrum, not just inpatient but sometimes
- 6 partial hospitalization or even outpatient or telehealth.
- 7 So I think that obviously we should think about
- 8 whether that 190-day limit makes sense, and I'd say
- 9 probably not, and it sounds like others think. We should
- 10 also be cognizant of the fact that a freestanding IPF in
- 11 this case might be a good thing because it allows for
- 12 clustered specialized care for a beneficiary. And whether
- 13 we like it or not, there's still a lot of stigma associated
- 14 with mental illness, and so beneficiaries might not always
- 15 feel comfortable going into a regular large hospital and
- 16 then walking over to a different department.
- 17 So I think that having this specialization is a
- 18 good thing. It potentially could increase quality,
- 19 increase access, and allow care across the continuum. So
- 20 we should be supportive.
- MS. KELLEY: Scott.
- DR. SARRAN: Betty, could you flip to Slide 10

- 1 for a moment, the one that showed the care people got in
- 2 the 30 days post hospital. If I saw it right, it shows --
- 3 and it's 2018 data that still only 25 or 32 percent of
- 4 beneficiaries received a follow-up visit with a behavioral
- 5 health specialist in the 30 days post hospitalization. I
- 6 think it's just worth highlighting that. I think that's
- 7 old data, and I think things have gotten better. But
- 8 that's abominable. I mean, it's just abominable. I mean,
- 9 these people are sick enough to be requiring an inpatient
- 10 level of psychiatric care, and they don't get a follow-up
- 11 visit with a behavioral health practitioner in 30 days, 75
- 12 percent or 68 percent don't get a visit. That's just worth
- 13 calling out as a gross failure of care delivery. So that's
- 14 one comment.
- 15 The second is Brian and others' comments about
- 16 what I would call the archaic and rigid nature of the
- 17 benefit plan for IPF inpatient days, "archaic" and "rigid"
- 18 are terms that I think characterize the broader lack of
- 19 holistic, integrated, continuous, proactive, patient-
- 20 centered care for many people living with serious mental
- 21 illnesses, especially psychotic disorders, longstanding
- 22 bipolar disease, et cetera, many of whom, as we know, are

- 1 dual eligible.
- 2 And I'd like us to see some comment in it about
- 3 just, you know, we still have this huge unmet need in this
- 4 country about, again, lack of the right kind of integrated
- 5 care for those very frail, very at-risk, very disadvantaged
- 6 people.
- 7 And, you know, as I think about it, it actually
- 8 cries out for a different payment model. I mean, I'd love
- 9 to see a FIDA I-SNP for people with psychotic disorders,
- 10 you know, fully integrated because you have to integrate
- 11 Medicare and Medicaid for this population. Otherwise
- 12 you're going to fail to provide excellent clinical care,
- 13 and you're going to fail to address housing and social
- 14 determinants, et cetera, et cetera.
- But it's very specialized. MA plans aren't going
- 16 to do it, ACOs aren't going to do it, and no one else is
- 17 doing it now. So if somehow we can call out saying, hey,
- 18 let's think about how do we promote true innovation in this
- 19 space, that would be great.
- 20 I rambled, but still came in at 2:51. Just
- 21 saying.
- MS. KELLEY: Cheryl.

- 1 DR. DAMBERG: I'm in the camp that believes this
- 2 benefit is completely outdated, archaic, rigid. I think
- 3 all those words appropriately describe this, and clearly it
- 4 needs revisiting. And I liked Robert's idea, and Scott's
- 5 idea that he just floated, about thinking about different
- 6 designs for how to provide this care as well as the cost
- 7 implications of making these kinds of changes, recognizing
- 8 the limitations that Paul outlined.
- 9 And I also want to plus-one on the analyses that
- 10 Stacie suggested and potentially offer up one more, which
- 11 is I was struck by the statistic about while there are
- 12 quite a few plans, MA plans, that offer supplemental IPF
- 13 benefits, there seems to be very low uptake. And I was
- 14 trying to understand whether there is an issue with the
- 15 benefit or is it just a lack of awareness among Medicare
- 16 beneficiaries that that's actually available to them.
- And so as you think about future work that you do
- 18 and maybe talking to beneficiaries, maybe that's an area
- 19 you could explore.
- MS. KELLEY: Larry.
- DR. CASALINO: I mean, first of all, these people
- 22 are really sick. I mean 190 days is like ten 19-day mental

- 1 hospital, psychiatric hospitalizations. Nineteen days
- 2 these days is a pretty long psychiatric hospitalization.
- 3 So these people are sick. And for those of us who live in
- 4 cities and walk past them every day on the street, every
- 5 time you do, you're diminished a little bit. That's the
- 6 way I feel, at least I'm diminished a little bit. It's a
- 7 bad thing. It's a disgrace how our country treats these
- 8 people.
- 9 And what goes on in the psychiatric facility,
- 10 it's important but it's the least of it. It's what happens
- 11 after that. And, of course, as Scott knows, it goes way
- 12 beyond whether you get a visit with a mental health
- 13 provider or not.
- So I just had to get that off my chest.
- 15 I think the 190-day limit, you know, I agree it's
- 16 archaic, and we can call it all kinds of names, but I think
- 17 we can maybe do better in what we publish, which is to try
- 18 to focus expressly on what was the original reason for the
- 19 190-day limit, and are there any reasons now? And if there
- 20 are reasons, could those reasons be dealt with in some
- 21 better way -- I think we all think they could -- than 190
- 22 days. So if there are concerns about overuse, I guess,

- 1 that led to this 190-day limit law, can those concerns
- 2 maybe be met in some other way? I think that could be an
- 3 interesting discussion to have, actually. But it may not
- 4 be that useful with Congress just to say something is
- 5 really old and therefore it doesn't make sense anymore.
- 6 MS. KELLEY: That's all I have for Round 2,
- 7 unless I'm missing someone. Gina, did you want to get in
- 8 here?
- 9 MS. UPCHURCH: Yeah, sorry. Just to follow up on
- 10 Cheryl's comment. So as one does, I was reading some
- 11 summary of benefits for Medicare Advantage plans last
- 12 night, and I was just looking at the pricing for if you go
- 13 in the hospital for mental health issues. And it's very
- 14 similar to just going in the hospital for something else.
- 15 So again, this out-of-pocket exposure with Medicare
- 16 Advantage plans, around \$300 a day, something like that,
- 17 for the first like eight days or something. Then you don't
- 18 pay anything after that.
- 19 So getting at Cheryl's comment, do people know
- 20 about the 190 days, and some plans may offer more than 190
- 21 days. So the few that I looked at, the summary of
- 22 benefits, only one of them mentioned 190 days even being

- 1 available to people. It was more you were just thinking of
- 2 hospital, 190 day, okay. Only one said you have 190-day
- 3 inpatient, even mentioned it.
- 4 So you would have to do a very, very deep dive
- 5 and call the insurance company to learn really. They are
- 6 not advertising, that I could see, please come here because
- 7 we will give you more than 190 day inpatient psychiatric.
- 8 I don't think it's something they would choose. You'd have
- 9 to go really deep dive to figure that out. Thanks.
- 10 VICE CHAIR NAVATHE: Go ahead, Betty.
- DR. RAMBUR: Very quickly, if I may. I just
- 12 wanted to underscore how important I think this work is,
- 13 and I agree with all the comments. I just wanted to
- 14 mention that I know that you know I worry about overuse a
- 15 lot, and I heard your comments. This is a population I do
- 16 not worry about overuse in, and whereas so much really work
- 17 we need to do to create a really ethical and moral delivery
- 18 system or support system.
- 19 I wanted to also comment on Brian's comment about
- 20 remuneration. The places that have closed, in my
- 21 experience, it's been that as well as the workforce crisis.
- 22 There simply are not the people who are connected. So the

- 1 workforce challenges due tie in with this whole broader
- 2 issue, as well.
- 3 But thank you for this important and actually
- 4 very sobering work.
- 5 VICE CHAIR NAVATHE: All right. So without any
- 6 further comments, thank you, Betty, so much for this work.
- 7 Obviously a very important and population that we care a
- 8 lot about that faces a lot of challenges. So thank you,
- 9 Commissioners, for your thoughtful comments as well.
- 10 So that brings our March meeting to a conclusion.
- 11 For those of you who are listening online we'd love to hear
- 12 from you as well. Please submit comments at
- 13 meetingcomments@medpac.gov or through our website,
- 14 medpac.gov/meeting. And we will reconvene for our April
- 15 meeting with Mike back at the helm. Thank you.
- 16 [Whereupon, at 10:58 a.m., the meeting was
- 17 adjourned.]
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