

# Assessing payment adequacy and updating payments: outpatient dialysis services

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### Overview of outpatient dialysis services, 2013

- Outpatient dialysis services used to treat individuals with end-stage renal disease
- Beneficiaries: About 376,000
- Providers: About 6,000 facilities
- Medicare spending: \$11.0 billion

Source: MedPAC analysis of 2013 100 percent claims submitted to dialysis facilities to CMS and CMS's Dialysis Compare files.

Data are preliminary and subject to change.



### Agenda

- Overview of new prospective payment system
- Payment adequacy analysis



# New prospective payment system began in 2011

- Expands the payment bundle
  - Composite rate services (dialysis + nursing)
  - Part B dialysis injectable drugs and their oral equivalents
  - ESRD-related laboratory services
  - Selected Part D drugs
- Adjusts for beneficiary characteristics
  - Age and body mass
  - 3 chronic and 3 acute comorbidities
  - Dialysis onset

### Payment adequacy factors

- Beneficiaries' access to care
  - Supply and capacity of providers
  - Volume of services
- Changes in the quality of care
- Providers' access to capital
- Payments and costs



# Dialysis capacity continues to increase

- Between 2012 and 2013, dialysis treatment stations increased by 3% per year; capacity growth kept up with beneficiary growth
- In 2013, net increase in number of facilities (≈190 facilities)
- In 2012, facilities that closed were small, nonprofit, and hospital-based (≈40 facilities)
- Analysis suggests that beneficiaries affected by closures received care at other facilities
- Few differences in patients' characteristics in closed facilities compared to all other facilities

## Growth in beneficiaries matches growth in treatments

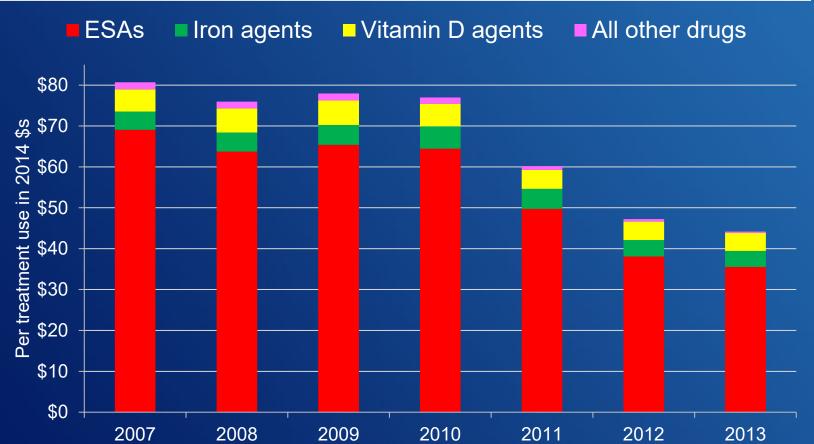
- Between 2012 and 2013:
  - Total number of dialysis FFS beneficiaries increased by 2 percent
  - Total number of dialysis treatments increased by 2 percent
- In both years, average treatments per beneficiary ≈117

Source: MedPAC analysis of 2008-2013 100 percent claims submitted by dialysis facilities to CMS.

Data are preliminary and subject to change.



# Use of dialysis drugs declined under the new payment method



Note: Leading 12 drugs are: erythropoietin, darbepoetin (ESAs); iron sucrose, sodium ferric gluconate, ferumoxytol (iron agents); calcitriol, doxercalciferol, paricalcitol (vitamin D agents); daptomycin, vancomycin, alteplase; and levocarnitine (all other drugs). ESAs (erythropoietin stimulating agents). Source: MedPAC analysis of 2007-2013 100 percent claims submitted by dialysis facilities to CMS. Data are preliminary and subject to change.

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### Dialysis quality between 2010 and 2013

- Percent of dialysis beneficiaries experiencing outcome:
  - Mortality declined from 1.7% per month in 2010 to 1.5% per month in 2013
  - ED use held steady between 10.5% to 10.8% per month
  - Admissions modestly declined from 14.3% per month in 2010 to 12.8% per month in 2013
  - Home dialysis modestly increased from 8.3% per month in 2010 to 10.1% per month in 2013



### Anemia management between 2010 and 2013

- Hemoglobin levels per month declined between 2010 and 2012 then leveled off in 2013
- Percent of dialysis beneficiaries undergoing blood transfusions per month increased between 2010 and 2012 then modest decline in 2013

Source: CMS 2013.

Data are preliminary and subject to change.



### Providers' access to capital

- Increasing number of facilities that are forprofit and freestanding
- Both large and small chains have access to private capital to fund acquisitions



### 2013 Medicare margin

Type of freestanding dialysis facility	Medicare margin	% of freestanding dialysis facilities
All	4.3%	100%
Two largest dialysis organizations All others	4.1 5.2	77 23
Urban Rural	4.9 0.6	80 20
Treatment volume (quintile) Lowest Second Third Fourth Highest	-12.3 -3.8 2.0 6.0 9.7	20 20 20 20 20 20

Source: MedPAC analysis of 2013 freestanding dialysis cost reports and 2013 100 percent claims submitted by dialysis facilities to CMS.

Data are preliminary and subject to change



### Other policy changes in 2016

- CMS's latest market basket forecast is 2.9%
- ESRD update is set by statute at market basket reduced by a productivity adjustment (0.5 percentage points) and a statutory adjustment (1.25 percentage points)
- CMS projected a QIP reduction of total ESRD payments of 0.17%



### Summary of payment adequacy

- Capacity is increasing
- Access to care indicators are favorable
- Dialysis quality improving for some measures
- Access to capital is adequate
- 2013 Medicare margin: 4.3%

Data are preliminary and subject to change.

