

# The next generation of Medicare beneficiaries

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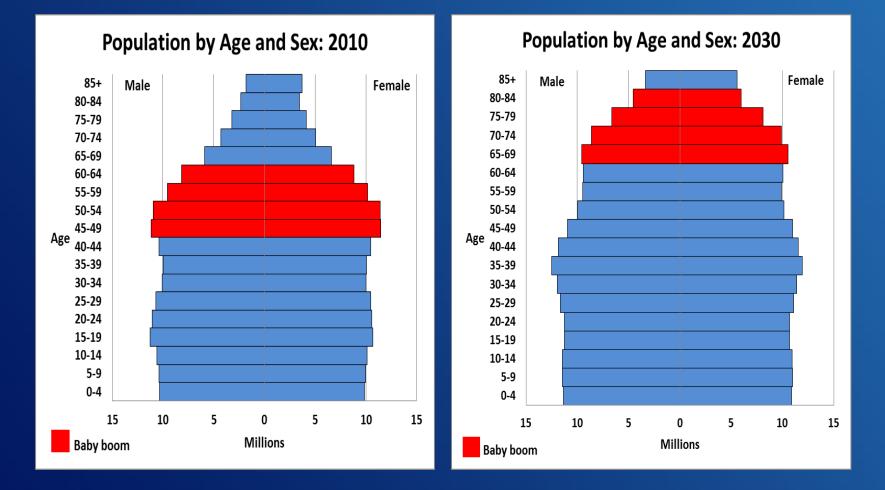


## Today's presentation

- Baby boomers' affect on age distribution
- Racial and ethnic diversity
- Life expectancy and health
- Projected enrollment in private plans
- Past experience with insurance coverage
- Income, assets, and wealth



# Baby boomers' aging contributes to rapid population aging



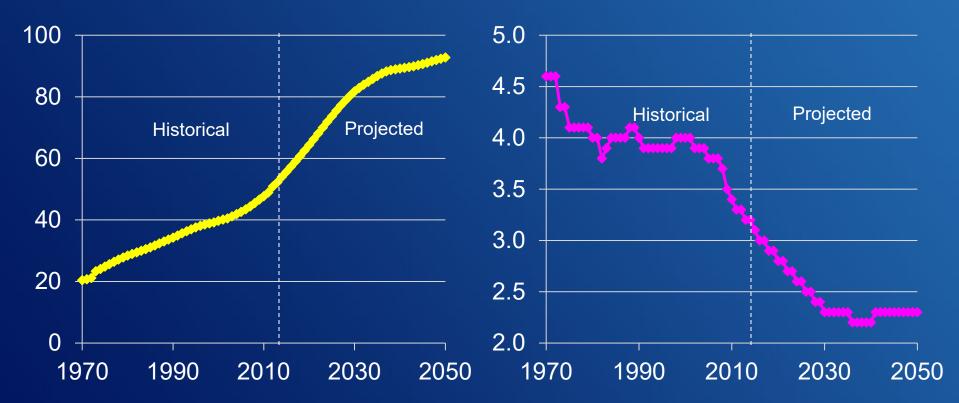
#### Source: U.S. Census Bureau, 2010 Census and 2012 National Population Projections.

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#### Medicare enrollment projected to grow rapidly Workers per HI beneficiary projected to decline

#### Medicare enrollment (in millions)

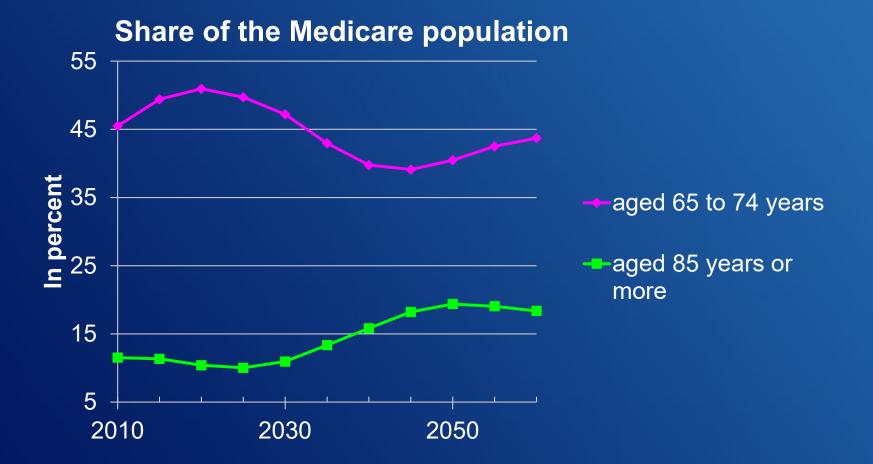
Workers per HI beneficiary



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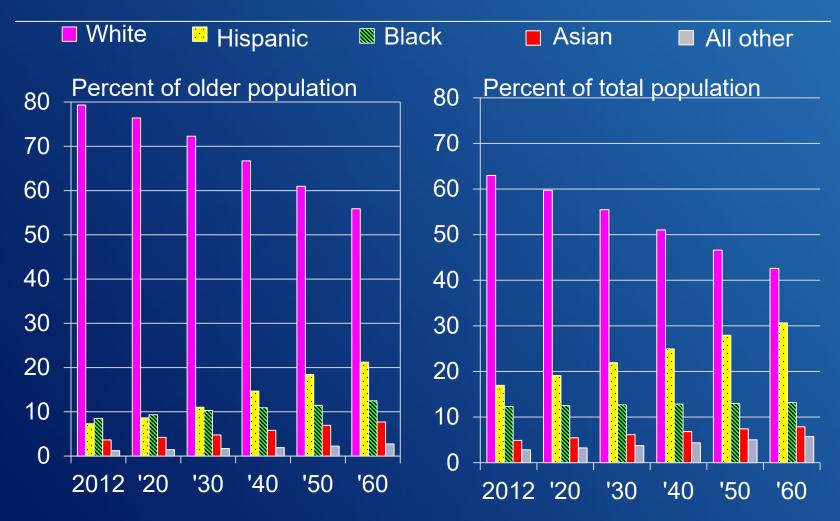
Note: HI (Hospital Insurance, otherwise known as Medicare Part A). Source: Boards of Trustees 2014.

## The Medicare population will become younger and then older



Source: Boards of Trustees 2014 and Census Bureau, 2012 National Population Projections.

## The older population (aged 65+) is less racially and ethnically diverse than the total population



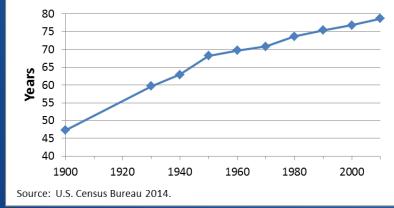


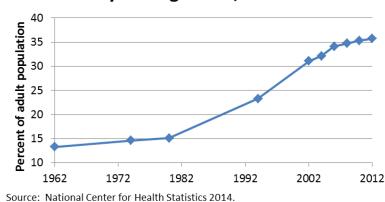
Note: "All other" includes American Indian and Alaska Native and Multiracial. Source: Census Bureau, 2012 National Population Projections.

## Health of baby-boomers: Indicators are mixed

- Positive indicators
  - Higher life expectancies
  - Lower rates of smoking
- Negative indicators
  - Higher rates of obesity
  - Higher rates of diabetes

Life expectancy at birth, 1900 - 2010





Obesity among adults, 1962 - 2012

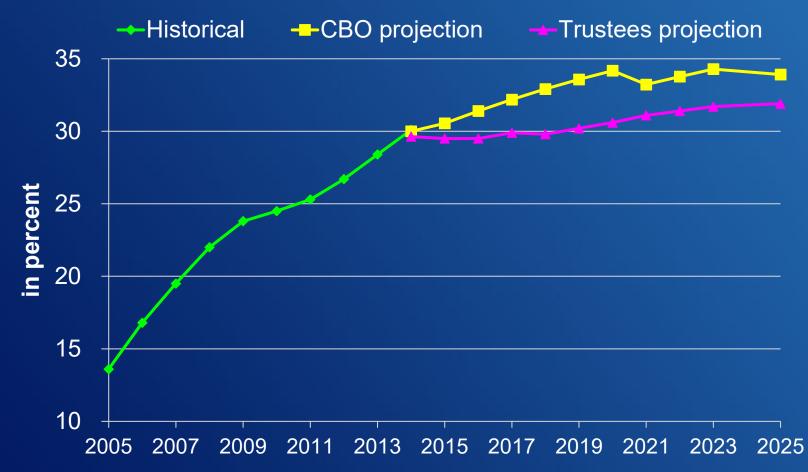
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# Health of baby-boomers: Indicators are mixed (continued)

- Other indicators less clear
  - Cancer, hypertension and high cholesterol rates may have increased
  - Heart disease and stroke rates may be stable
- Higher rates could be result of
  - Increased use of diagnostic testing
  - More aggressive and expansive treatment practices
- Some diseases and chronic conditions lead to higher spending, others do not

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#### Share of beneficiaries in private health plans projected to continue to rise, although at slower rates





Source: Boards of Trustees 2014 and Congressional Budget Office 2014.

# Baby boomers experienced the decline of conventional plans and the rise and fall of managed care

Conventional — HMO — PPO — High deductible



Notes: PPO (preferred provider organization), HMO (health maintenance organization), and POS (point-of-service). Source: Kaiser/HRET Employer Health Benefits Survey 2014.

## Other evidence on health plan preferences of future beneficiaries

MedPAC's focus groups	Out-of-pocket costs, access to current physicians, and adequacy of provider network are main factors when choosing a health plan
MedPAC's	While some beneficiaries are willing to tradeoff lower
interviews with	MA premiums for narrow provider networks, many
brokers	still prefer Medigap to avoid provider networks
California	Participants supported provider networks and
Medicare CHAT	limited coverage for "low-value" care in exchange
Collaborative	for a better benefits package (e.g., coverage for
(MedCHAT)	long-term care, transportation, dental and vision.)



Share of beneficiaries with employer retiree health coverage likely will continue to decline

#### Current beneficiaries

Share with employer retiree health coverage declined from 35% in 1996 to 26% in 2011

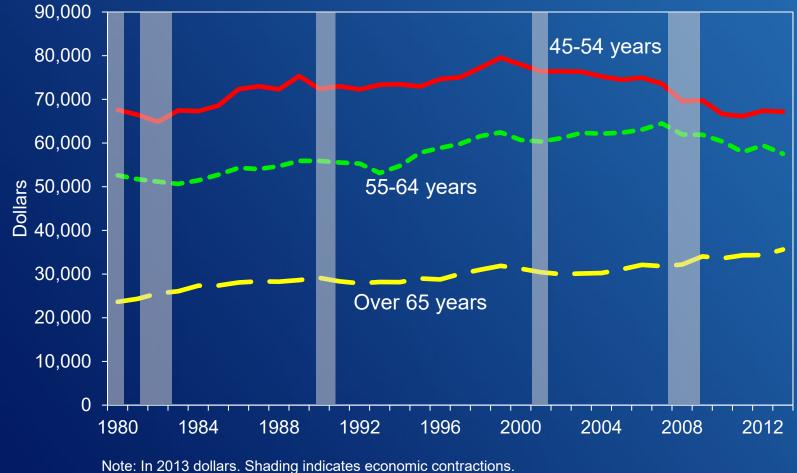
#### Future beneficiaries

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 Share of employers offering retiree health coverage has declined over the last decade impacting future retirees

Data are preliminary and subject to change.

# Income growth over the past three decades has been modest



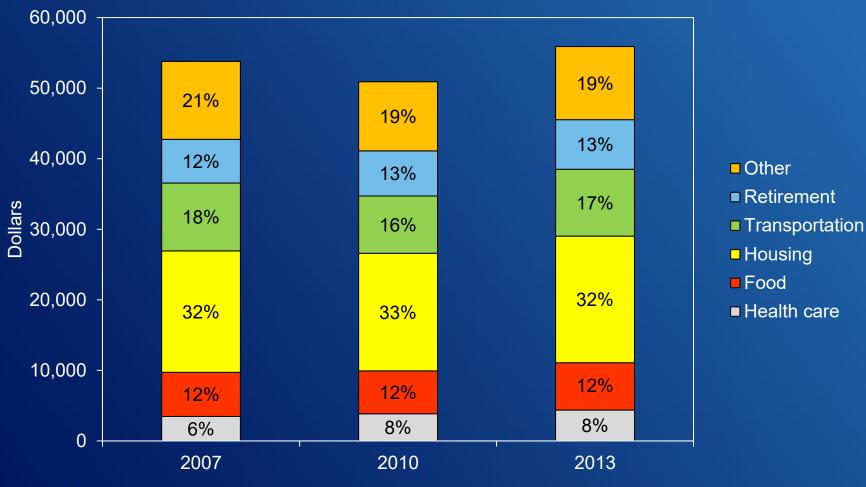
MECOAC Source: Census Bureau

## Effect of the recent recession

- Recent recession characterized by housing, employment and stock market declines
  - Household net worth still a third below 2007 level
- Households nearest retirement
  - Some unique challenges: Less time to recover before retirement, higher asset values, high unemployment
  - But less likely than younger households to experience multiple shocks (foreclosure, unemployment)
- While GDP has recovered to its pre-recession levels, consumer confidence is still low



## Households age 55-64 reduced spending, but less so on health care



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Source: Department of Labor, Consumer Expenditure Survey

## Trends in near term

- Rapid growth in the number of beneficiaries
- New beneficiaries will have experienced the decline of indemnity plans and the rise of PPOs
- New beneficiaries will have greater longevity on average, but potentially higher disease burden due to obesity and related diseases
- Recent recession has worsened some nearretirees' financial well-being

## Trends in longer term

- Increase in the share of beneficiaries in the oldest age categories
- Increase in diversity of the Medicare population
- Some workers will have experience with narrower-network insurance plans, highdeductible plans
- Less employer retiree coverage