



*Advising the Congress on Medicare issues*

# Bundling post-acute care services

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# Why is the Commission looking at bundling again?

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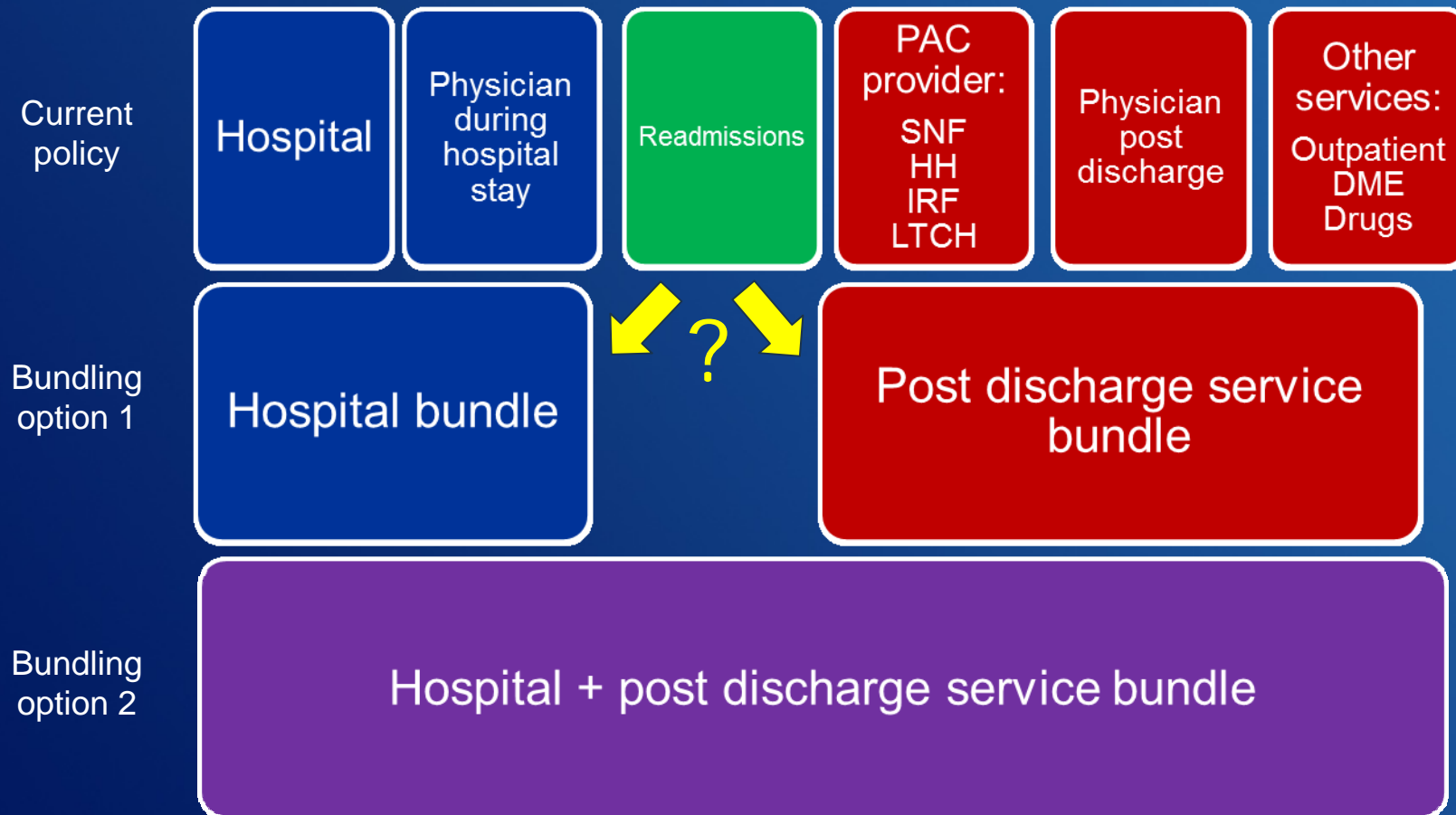
- Policy world has moved forward since Commission recommendations in 2008
  - PPACA bundling pilot
  - CMS innovation center initiatives
  - Private sector efforts
  - Post-acute care demo / CARE tool
- Bundling provides another FFS strategy apart from ACOs to manage spending while increasing value

# Definition of a bundle

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- Single payment for an array of services
- Bundles used in current Medicare fee-for-service
  - Home health episode
  - Inpatient admission
  - Day of SNF care
- Bundles can be defined more broadly by combining services across settings
  - Hospital and physician services during inpatient stay
  - Services provided for some time period after discharge from hospital

# Bundling around a hospital stay and services provided post discharge



# Why bundle?

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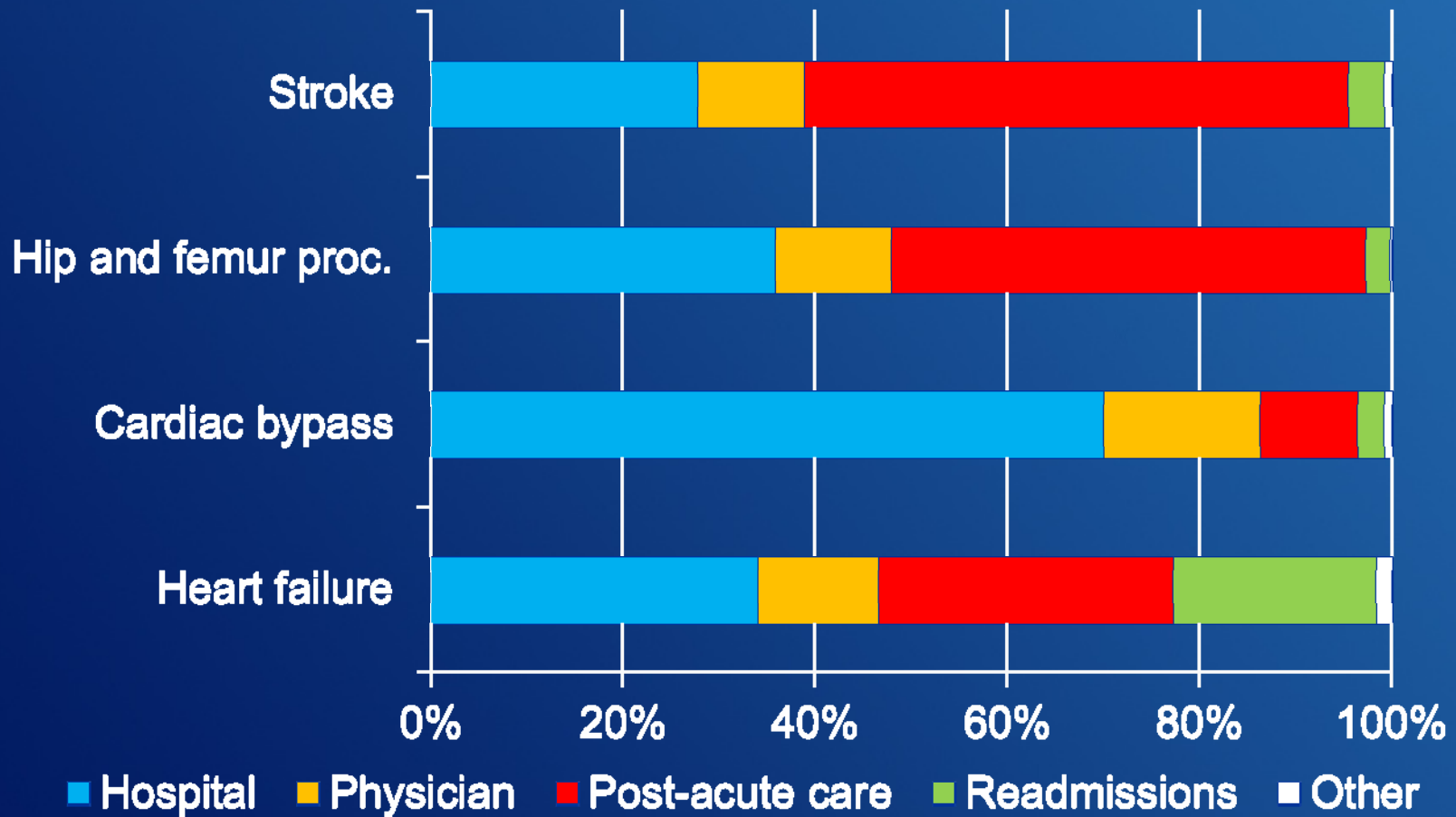
- Discourages volume of services within bundle
- Encourages more efficient use of resources
- Encourages coordination across providers
- Potentially improves quality
- Could lower program spending

# Why focus on PAC services in a bundle?

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- PAC services account for a substantial portion of program spending
- Patterns of post-acute care spending may not reflect efficient care
  - Setting used for PAC greatly affects total episode spending
  - Patient placements for PAC are not necessarily most clinically appropriate
  - Observe substantial variation in PAC spending within condition and across geographic areas

# Importance of PAC services differs by condition and patient severity



# Including PAC services provides opportunity for program savings

- PAC spending varies substantially within condition for same severity level of patient

Condition	25 <sup>th</sup>	75 <sup>th</sup>	Ratio
Hip & femur SOI 1	\$6,697	\$12,829	1.9
Heart failure SOI 1	949	4,007	4.2

- Substantial geographic variation in PAC spending
  - 2-fold difference from 10<sup>th</sup> to 90<sup>th</sup> percentile
  - 8-fold difference from lowest to highest spending areas



# CMS bundling initiative

Model features	Model 1	Model 2	Model 3	Model 4
Services covered	Hospital	Hospital + MD + post discharge + readmissions	Post-discharge + readmissions	Hospital + MD during stay + readmissions
MS-DRGs	All	Selected	Selected	Selected
Payment Rate	Discount on PPS rate—	Negotiated target price	Negotiated target price	Negotiated discounted prospective rate
Min discount	0.5% to 2.0%	2.0% to 3.0%	None	3.0%
Payment to provider	PPS rate minus discount	FFS with reconciliation to target	FFS with reconciliation to target	Prospective rate
Gain sharing with physicians	Allowed	Allowed	Allowed	Allowed

# Bundling design issues

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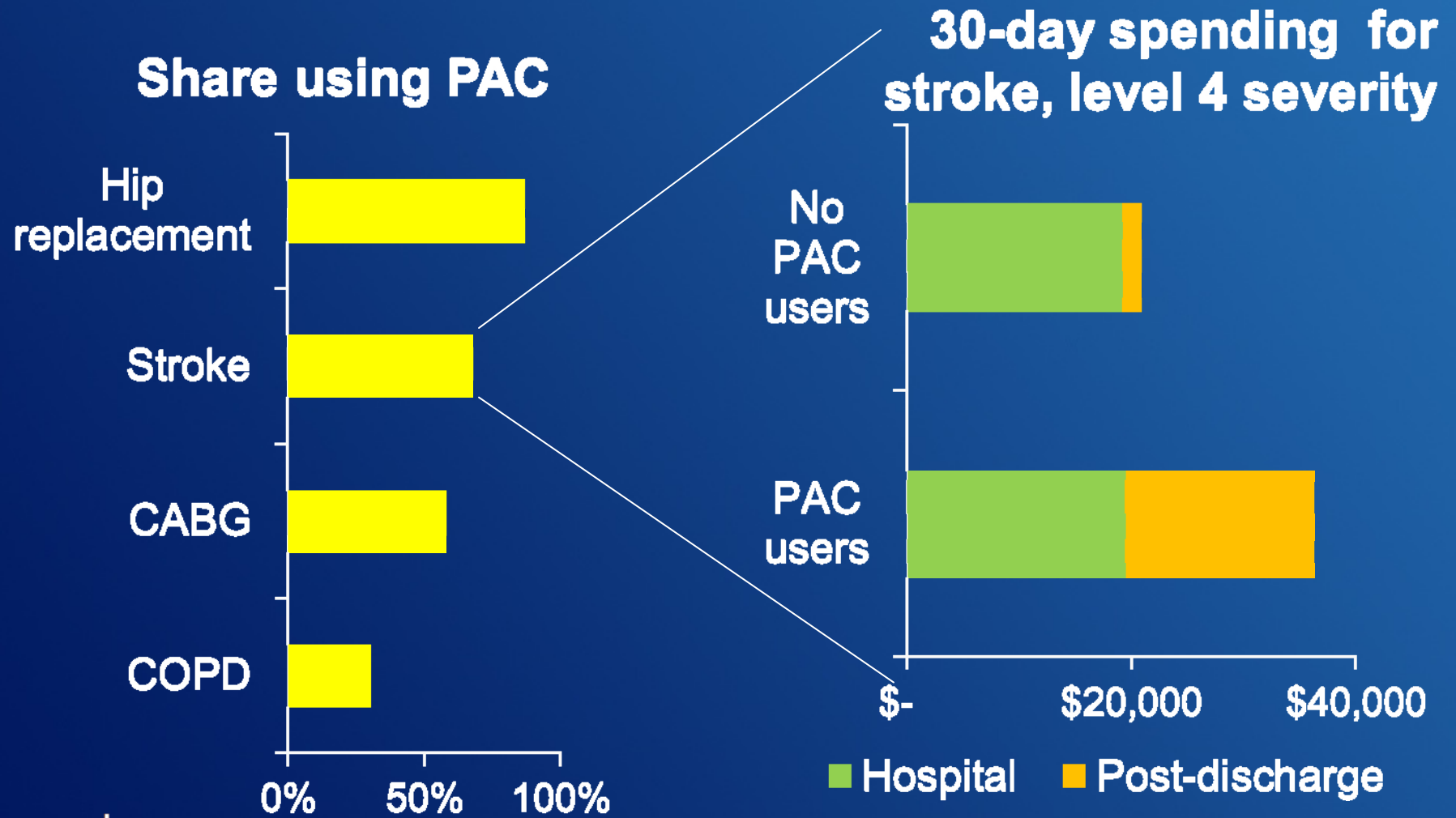
- Scope of services—separate or combined with hospital bundle
- Hospital readmissions
- Time period
- Paying for the bundle

# Separate PAC and hospital bundles or a combined bundle?

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- Payments are more likely to be accurate with separate bundles than a combined bundle
- Combined bundle
  - Predict who gets PAC AND
  - Predict cost of all services
- Separate bundles
  - Predict cost of each bundles' services

# Bundle design needs to consider uneven PAC use



# Scope of service: separate PAC-hospital bundles or a combined one?

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<u>Option</u>	<u>Advantages</u>
Separate hospital and PAC bundle	<ul style="list-style-type: none"><li>• Payment likely to be more accurate</li><li>• Minimizes patient selection</li><li>• PAC use based on clinical, not financial considerations</li></ul>
Combined bundle	<ul style="list-style-type: none"><li>• Strong incentive to coordinate care</li><li>• Strong incentive to control PAC use</li></ul>

# Options to discourage hospital readmissions

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- Include readmissions in the bundle
  - With separate PAC and hospital bundles, need to decide which providers will be at risk for readmission
- Pay for readmissions separately and apply readmission penalty to PAC providers

# Time period of the bundle

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- Short—e.g. 30 days after discharge
  - Parallels hospital readmission policy
  - Limits liability for PAC care
  - Excludes a large share of PAC use
- Long—eg. 90 days after discharge
  - Includes most PAC use
  - More flexibility but also more risk

# Setting the payment

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- Setting a payment based on care needs not site of service
- How much of current practice patterns to include in setting the payment?
- Need to ensure payment level does not encourage stinting or inappropriate site selection



# Matching the payment method to characteristics of the condition

## Part cost/part prospective payment method

- Quality hard to measure
- Care needs not clear
- Best practice unknown

Medically complex

## Fully prospective payment method

- Quality measures available
- Care needs clear
- Best practice known

Hip replacement

# Risk adjustment

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- Key to discouraging patient selection and stinting
- Allows fair comparisons of facilities
- No method is perfect
- Exploring addition of comorbidities and functional status to hospital stay information

# Measuring performance under bundled payments

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- Multiple dimensions need to be assessed
  - Spending
  - Outcomes and clinical quality
  - Patient experience
- Monitor increases in bundles
- Counter with admission policies?
- Detect stinting on care
- Counter with pay-for-performance or inlier policies or payment method design

# Other issues to consider

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- Protect against potentially large losses
- Balance beneficiary freedom of choice and networks of providers

# Next steps

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- Refine risk adjustment
- Develop a data set to examine different bundling options
- Examine variation in spending to consider payment amounts
- Model alternative payment amounts for a bundle (one price for all institutional PAC settings)

# Questions for Commissioners

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- What additional analyses would help you consider scope, time period, level of payment, and payment method?
- Are there bundling designs we should exclude from our analyses?