

# Medicare's role in motivating and supporting quality improvement

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### Commission consideration of quality infrastructure

- Internal technical advisory panel meeting in October 2009 with stakeholders and experts
- First presentation in November 2009
- Panel discussion with leaders from Denver Health and Parkland Hospital about quality in March 2010
- Chapter in June 2010 Report to Congress
- Panel discussion with Chris Queram and Bob Wachter, M.D., in November 2010

### Package of policy options

- Focus technical assistance on low performers
- Improve engagement of providers by giving them choice of who assists them
- Increase number and variety of technical assistance agents
- Increase accountability create intermediate sanctions
- Improve public recognition of high performers

## Could target majority of quality improvement resources to low performers

- Complements payment policy
- Impact on disparities
  - Minorities disproportionately receive care from low-performers
- Minimizes displacement of private resources

## Considerations in targeting quality improvement resources

- Low performers may be resistant to improving
- Research also needed to uncover new strategies
- Mid-level performers may be more responsive to technical assistance
- A balanced approach may allow for some flexibility

The Secretary should target a substantial majority of technical assistance funding for quality improvement to low performing providers and the remainder should be targeted to community-level quality improvement.

Spending implications: budget neutral

Beneficiary and provider implications: improved quality of care for patients of low performing providers; redistributes quality improvement funds among providers



## Improve engagement of providers in quality improvement

- Currently funds go to the technical assistance agent (i.e., the QIO)
- Could instead go to provider as a grant;
  provider selects technical assistance agent
- Focus of assistance tailored to needs of community the provider serves
- CMS could create on-line marketplace to provide some structure and protections

The Congress should allow the Secretary to provide funding for time-limited technical assistance to providers. The Congress should require the Secretary to develop an accountability structure to ensure these funds are used appropriately.

Spending implications: budget neutral Beneficiary and provider implications: improved quality of care for patients; providers have greater control over quality improvement funds



### Current barriers to competition

- Requirement to serve an entire state
- "Physician-sponsored" or "physicianaccess" requirements
- Regulatory responsibilities, including fielding beneficiary complaints

The Congress should authorize the Secretary to define technical assistance agents so that a variety can compete to assist providers and to provide community-level quality improvement. The Congress should remove requirements that the agents be physician-sponsored, serve a specific state, and have regulatory responsibilities.

Spending implications: budget neutral Beneficiary and provider implications: improved quality of care for patients



## Updating the Conditions of Participation (COPs)

- COPs could build-in process requirements that likely improve outcomes, such as
  - Compliance with hand washing protocols and transmission of discharge instructions
  - Compliance with the Joint Commission's National Patient Safety Goals
  - Physician involvement in patient safety activities
  - Improvement on measures

### Increase accountability

- The consequence for failing the survey is exclusion from the program
  - Rarely used
- Intermediate sanctions could be created, for example
  - Public disclosure
  - Corrective action plans that involve board or management changes
  - Prohibit elective procedures for some period



The Congress should require the Secretary to develop and impose intermediate sanctions for persistently low performing providers.

Spending implications: budget neutral Beneficiary and provider implications: should improve quality; some providers adversely affected



## Improve recognition of high performing providers

- CMS could publicly highlight for beneficiaries which providers are high performing
- The measure of this achievement could be based on existing measures (e.g., on Hospital Compare), but could also include broader indicators

The Secretary should establish criteria for high performance to publicly recognize those providers demonstrating superior quality.

Spending implications: budget neutral Beneficiary and provider implications: should improve quality



### Summary of draft recommendations

- Focus technical assistance on low performers
- Improve engagement of providers by giving them choice of who assists them
- Increase number and variety of technical assistance agents
- Increase accountability create intermediate sanctions
- Improve public recognition of high performers