

# OUTPATIENT HOSPITAL SERVICES PAYMENT SYSTEM

payment**basics**

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Medicare beneficiaries receive a wide range of services in hospital outpatient departments, from injections to complex procedures that require anesthesia. Spending for these services has grown rapidly, largely because of changes in technology and medical practice that have led to new services and encouraged shifts in care from inpatient to ambulatory care settings, acquisition of physician practices by hospitals, and the increase in physicians being employed by hospitals. Outpatient hospital care accounted for \$58 billion of total Medicare program spending in 2019.

Medicare originally based payments for outpatient care on hospitals' costs, but the Centers for Medicare & Medicaid Services (CMS) began using the outpatient prospective payment system (OPPS) in August 2000. In 2019, about 3,900 hospitals provided OPPS services,<sup>1</sup> and about 50 percent of fee-for-service beneficiaries received at least one OPPS service.<sup>2</sup> In 2019, beneficiaries' copayments accounted for 19 percent of total payments under the OPPS.<sup>3</sup>

## Defining the outpatient hospital care that Medicare buys

The unit of payment under the OPPS is the individual service as identified by Healthcare Common Procedure Coding System codes. CMS classifies services into ambulatory payment classifications (APCs) on the basis of clinical and cost similarity. All services within an APC have the same payment rate. In addition, CMS assigns some new services to "new technology" APCs based only on similarity of resource use. CMS chose to establish new technology APCs because some services were too new to be represented in the data the agency used to develop the initial payment rates for the OPPS. Services remain in these APCs for two to

three years, while CMS collects the data necessary to develop payment rates for them. Each year CMS determines which new services, if any, should be placed in new technology APCs. Payments for new technology APCs are not subject to budget neutrality adjustments, so they increase total OPPS spending.

Within each APC, CMS packages integral services and items with the primary service. In deciding which services to package, CMS considers comments from hospitals, hospital suppliers, and others. In response to these comments, CMS pays separately for:

- corneal tissue acquisition costs,
- blood and blood products, and
- drugs and biologics whose costs exceed a threshold (\$130 per day in 2020).

The intent of packaging is to give hospitals more incentive to consider the cost of the package of services used to treat a patient during an outpatient visit. Under greater packaging, hospitals whose costs exceed the payment rate for a package of services have an incentive to evaluate their treatment methods to identify lower cost alternatives for providing care.

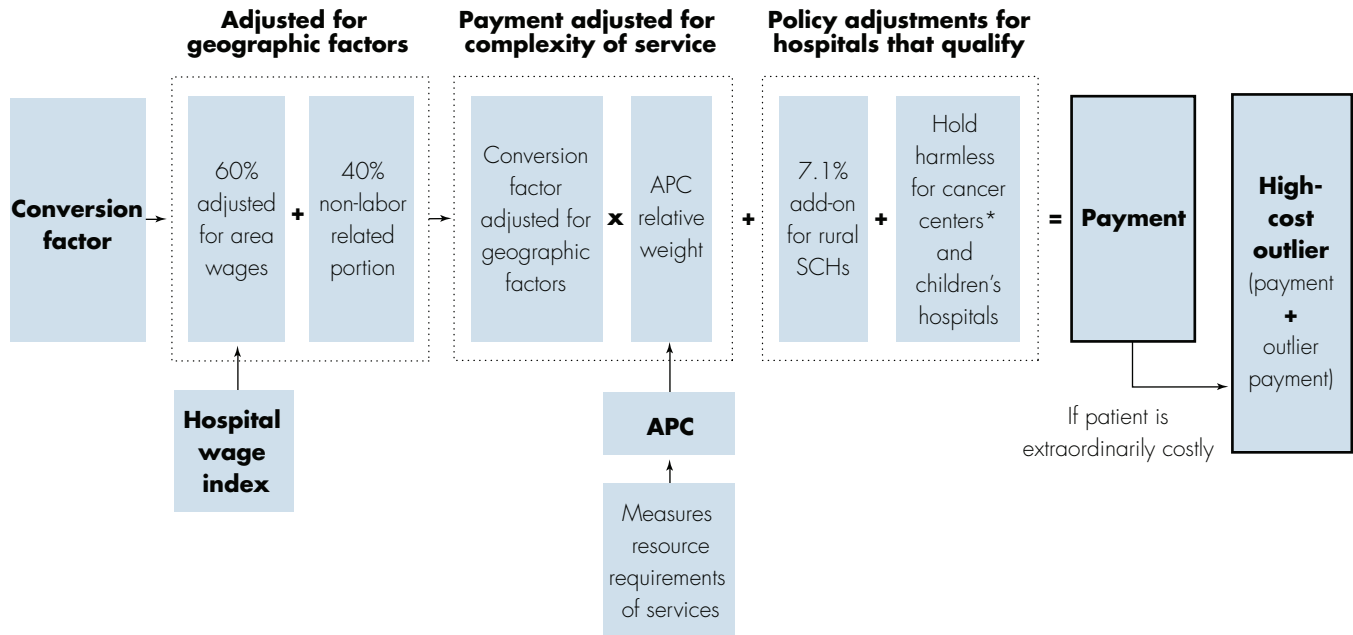
Under the OPPS, a single payment is made when two or more related ultrasound, MRI, or CT services are provided in the same outpatient visit. For example, when a patient receives two MRI exams in the same outpatient visit, the OPPS makes a single payment, called a composite payment, rather than two payments. Comprehensive APCs (C-APCs) are intended to provide single payments for entire outpatient encounters. The idea is to combine a primary service and all adjunctive services that support the primary service that are billed on the same claim into a single payment. Some items and services, such as pass-through devices and drugs, are required by statute to be

*The policies discussed in this document were current as of September 15, 2020, and reflect any relevant changes implemented in response to the COVID-19 public health emergency as of that date. This document does not reflect proposed legislation or regulatory actions.*

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**Figure 1 Hospital outpatient services prospective payment system**



Note: APC (ambulatory payment classification), SCH (sole community hospital). The APC is the service classification system for the outpatient prospective payment system.  
 \*Medicare adjusts outpatient prospective payment system payment rates for 11 cancer centers so that the payment-to-cost ratio (PCR) for each cancer center is equal to the average PCR for all hospitals minus 1 percentage point.

paid separately under the OPSS. Therefore, these items and services cannot be part of a C-APC payment bundle.

While CMS makes most OPSS payments on a per service basis, CMS pays for partial hospitalizations on a per diem basis. The per diem rate represents the expected costs for a day of care in the facilities that provide these services, hospital outpatient departments and community mental health centers.

### Setting the payment rates

CMS determines the payment rate for each service by multiplying the relative weight for the service's APC by a wage-adjusted conversion factor (Figure 1). The relative weight for an APC measures the resource requirements of the service and is based on the geometric mean cost of services in that APC. (CMS pays separately for professional services, such as physician

services, that may be provided during an outpatient visit.)

The conversion factor translates the relative weights into dollar payment rates. To account for geographic differences in input prices, CMS adjusts the labor portion of the conversion factor (60 percent) by the hospital wage index. CMS does not adjust the remaining 40 percent. For 2020, the OPSS conversion factor is \$80.78. However, hospitals must submit data on a set of standardized quality measures to receive payments based on the full conversion factor. For hospitals that do not submit these data, the conversion factor is reduced by 2.0 percent to \$79.16.

One exception to CMS's method for setting payment rates is the new technology APCs. Each new technology APC encompasses a cost range, the lowest being for services that cost \$0 to \$10, the highest for services that cost \$145,000 to \$160,000. CMS

assigns services to new technology APCs on the basis of cost information collected from applications for new technology status. CMS sets the payment rate for a new technology APC at the midpoint of its cost range.

**Site-neutral payments**—Section 603 of the Bipartisan Budget Act of 2015 (BBA 15) requires CMS beginning in 2017 to adjust the OPSS payments to certain off-campus provider-based departments (PBDs) of hospitals so that those payments equal payments that would occur under the Medicare physician fee schedule (PFS). In general, the PFS payment rates are lower than the OPSS payment rates. Off-campus PBDs that are excepted from the rules of BBA 15 (excepted PBDs) are largely those that were billing services under the OPSS before the Congress passed BBA 15 on November 2, 2015. The off-campus PBDs that must comply with BBA 15 (non-excepted PBDs) are largely those that were not billing under the OPSS before November 2, 2015.

Most of the OPSS services provided in off-campus PBDs occur in excepted PBDs. However, CMS implemented a policy in 2019 that requires OPSS payments for clinic visits provided in all off-campus PBDs to be paid the PFS-equivalent rate, which is 40 percent of the standard OPSS rate. This change in policy is important because clinic visits are by far the most frequently billed services in off-campus PBDs.

**Payments for new technologies**—In addition to new technology APCs, pass-through payments are another way that the OPSS accounts for new technologies. In contrast to new technology APCs—which are payments for individual services—pass-through payments are for specific drugs, biologics, and devices that providers use in the delivery of services. The purpose of pass-through payments is to help ensure beneficiaries' access to technologies that are too new to be well represented in the data that CMS uses to set OPSS payment rates. For pass-through devices, CMS bases payments on each hospital's costs,

determined by charges adjusted to costs using a cost-to-charge ratio.

Total pass-through payments cannot be more than 2 percent of total OPSS payments. Before the start of each calendar year, CMS estimates total pass-through spending. If this estimate exceeds 2 percent of estimated total OPSS payments, the agency must reduce all pass-through payments in that year by a uniform percentage to meet the 2 percent threshold. Also, CMS adjusts the conversion factor to make pass-through payments budget neutral.

**Outlier payments**—CMS makes outlier payments for individual services that cost hospitals much more than the payment rates for the services' APC groups. In 2020, CMS defines an outlier as a service with costs that exceed 1.75 times the APC payment rate and exceed the APC payment rate by at least \$5,075. For a service meeting both thresholds, CMS will reimburse the hospital for 50 percent of the difference between the cost of furnishing the service and 1.75 times the APC rate. For 2020, CMS is limiting aggregate outlier payments to 1 percent of total OPSS payments. CMS will make the outlier payments budget neutral by reducing the conversion factor in the OPSS by 1 percent.

**Hold-harmless payments**—The OPSS has permanent hold-harmless status for 11 cancer centers and for children's hospitals. If OPSS payments for these hospitals are lower than those they would have received under previous policies, CMS provides additional payments to make up the difference. Also, CMS makes hospital-specific proportional adjustments to the OPSS payment rates received by the 11 cancer centers so that the ratio of OPSS payments to OPSS costs (the payment-to-cost ratio (PCR)) of each cancer center equals the average PCR among all other hospitals that provide services under the OPSS minus 1 percentage point. Finally, CMS adds 7.1 percent to the OPSS payments for services furnished by rural sole-community hospitals (SCHs)

beginning in 2006, excluding drugs and biologics. CMS makes these additional payments to cancer centers and rural SCHs budget neutral by applying the same proportional reduction to payments for all other hospitals.<sup>4</sup>

**Payment updates**—CMS reviews and revises the APCs and their relative weightings annually. The review considers changes in medical practice, changes in technology, addition of new services, new cost data, and other relevant information. The Balanced Budget Refinement Act of 1999 requires CMS to consult with a panel of outside experts as part of this review. CMS also annually updates the conversion factor by the hospital market basket index minus a multi-factor productivity adjustment. ■

- 1 The number of hospitals providing services under the OPSS differs between this document and Chart 7-10 of MedPAC's June 2020 Data Book because we include all hospitals in this document while our data book is limited to short-term hospitals.
- 2 This includes beneficiaries who received services that are covered under the OPSS but received those services in critical access hospitals.
- 3 By statute, coinsurance for a service paid under the OPSS cannot exceed the hospital inpatient deductible (\$1,408 in 2020). As CMS creates larger payment bundles in the OPSS, the number of services where the coinsurance exceeds this threshold has increased. Consequently, many services have copayment amounts that are less than 20 percent of their payment rates.
- 4 For cancer centers, CMS first determines their OPSS payments with the additional payments then determines their hold-harmless payments based on those augmented payments.