

Advising the Congress on Medicare issues

Per-beneficiary payment for primary care

Kevin Hayes, Julie Somers, and Katelyn Smalley March 6, 2014



Recap of Commission's November 2013 Meeting

- Per-beneficiary payment for primary care
- Concern about support for primary care
 - Essential to delivery system reform
 - Fee schedule shortcomings
 - Undervalues primary care relative to specialty care
 - Does not explicitly pay for care coordination
 - Creates compensation disparities
 - Incentivizes medical residents to choose specialty care over primary care
 - Long-run: beneficiary access is at risk



Commission's recommendations to address fee schedule inadequacies

- Rebalance fee schedule
 - Overpriced services identify them and price them appropriately
 - SGR replace with higher updates for primary care relative to specialty care
 - Primary care bonus establish one and fund from non primary care services
- Support coordinated care
 - Establish medical home pilot project

Agenda for today

- Primary care bonus
 - Established by PPACA
 - Expires at end of 2015
- Continuing support for primary care
 - Extend primary care bonus, or
 - Establish per-beneficiary payment
 - Design issues
 - Funding



Primary care bonus experience, 2012

- 10 percent bonus to primary care practitioners
- Bonus payments totaled 1 percent of fee schedule spending
- 200,000 practitioners eligible (20 percent)
- Bonus payment per practitioner
 - \$3,400 on average
 - \$9,300 average for top quartile of distribution

Options to support primary care after bonus expires in 2015

- Extend existing primary care bonus
 - Simple program to administer and infrastructure in place
 - But still based on fee schedule
- Replace with per-beneficiary payment
 - Explicit payment for care coordination
 - Design issues and funding



Per-beneficiary payment, experience

- Per-beneficiary payment programs exist across the country
 - Medicaid, Medicare, private payers
- Majority of programs pay between \$3-\$7
 - Can be much higher and can depend on complexity of patient and practice standards
- Practice requirements often include
 - 24/7 access
 - Care manager/care coordination processes
 - Medical home certification

медрас

Implementing a per-beneficiary payment

- Design issues
 - Payment amount
 - Attributing a beneficiary to a practitioner
 - Practice requirements
- Funding source
- Depends on goals
 - Direct more resources to primary care services, or
 - Redesign the delivery of primary care

Design issue: payment amount

- Depends on goals and available funding
- Use same funding level as primary care bonus – an example
 - \$664 million
 - 21.3 million beneficiaries
 - \$31.17 per beneficiary
 - \$2.60 per beneficiary per month
- Beneficiary would not pay cost sharing

Design issue: beneficiary attribution

- Unlike the service-based primary care bonus, a per-beneficiary payment necessitates attributing a beneficiary to a practitioner
- How to do so?
 - Written consent of beneficiary, or
 - Attribute to practitioner who furnished majority of primary care



Design issue: beneficiary attribution

- Written consent of beneficiary
 - Encourages beneficiary-practitioner dialogue
 - But beneficiary may feel pressured to sign
- Attribute to practitioner who furnished majority of primary care
 - Simple to administer
 - But payment likely made at year's end



Design issue: practice requirements

Types of requirements

- Improving access
- Adopting a team-based approach to care
- Potential to improve quality of care
 - But can limit participation
- Achieving compliance
 - Attestation
 - Verification

Funding source: other fee schedule services

- From other fee schedule services to rebalance
- Recall from primary care bonus

Eligible primary care services

- Subset of Evaluation/Management services (E/M)
- Office visits, nursing facility visits; excludes visits to inpatients

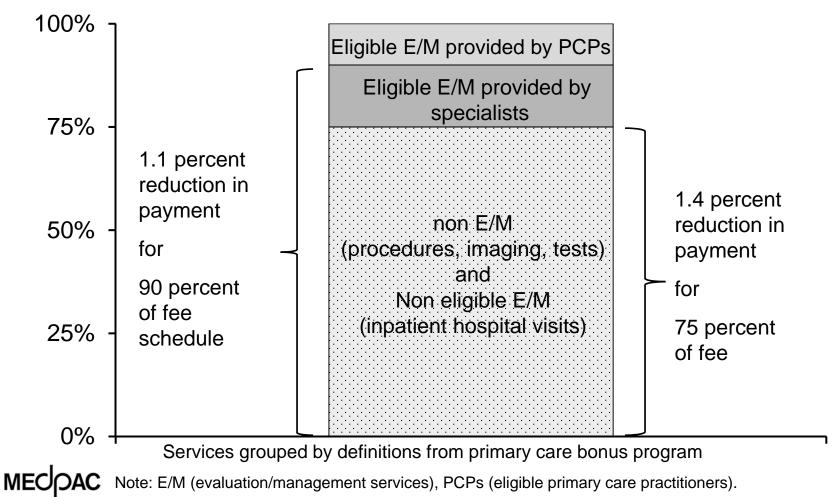
Eligible primary care practitioners

- Certain specialties (e.g., family practice, nurse practitioner)
- At least 60 percent of allowed charges from eligible primary care services

медрас

Funding source: for monthly, per-beneficiary payment of \$2.60

Percent of fee schedule spending



Funding source: overpriced services

- Series of Commission recommendations
 - Identify & reduce payments of overpriced services
 - Achieve reductions of at least 1.0 percent of fee schedule spending each year for 5 years
- Could fund monthly, per-beneficiary payments rising annually over 5 years

Year 1	Year 2	Year 3	Year 4	Year 5
\$2.60	\$5.20	\$7.80	\$10.40	\$13.00



Funding source: reducing payments for overpriced services

- PPACA requires validation of the fee schedules' RVUs
- Studies have found some time estimates to be highly inaccurate
- RUC reduced time estimates, but did not reduce work RVUs by same proportion
 - Time estimates reduced by about 18 percent
 - Work RVUs reduced by about 7 percent



Funding source: target savings from overpriced services

- Absent change in current policy, savings redistributed equally across fee schedule
 - Under-priced, accurately-priced, and overpriced services all receive same percentage increase
- Under improved approach, savings redistributed to per-beneficiary payment
 - Would do more to rebalance fee schedule

Summary

- Primary care bonus expires at the end of 2015
- Options discussed today
 - Extend existing bonus
 - Replace it with per-beneficiary payment
- If per-beneficiary payment, what are the Commission's next steps?
 - Design issues
 - Funding