

Assessing payment adequacy: Outpatient dialysis services

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Overview of the outpatient dialysis sector in 2010

- More than 355,000 dialysis beneficiaries
- More than 5,500 dialysis facilities
- Medicare spending for dialysis and dialysis drugs was \$9.5 billion



Adequacy measures are generally positive

- Supply and capacity of providers
 - Net increase in the number of facilities and dialysis stations
- Volume of services
 - Growth in dialysis treatments matches patient growth
 - Decrease in per capita use of ESAs
 - Increase in volume of injectable iron
 - Decrease in volume in vitamin D analogs



Adequacy measures are generally positive

Beneficiaries' access to care

- Few facility closures in 2010; did not disproportionately affect beneficiary groups
- Quality
 - Increasing use of AV fistulas
 - Between 2009-2010, slight increase in the proportion of patients with hemoglobin less than 10 g/dL
 - Decreasing hospitalization and mortality rates across adult age groups
 - CMS's quality measurement effort (that PPACA mandates) includes 5 measures related to ESRD quality improvement



Adequacy measures are generally positive

Access to capital

 Growth in large and mid-sized chains suggests that access to capital is good

Cost per treatment for composite rate services

- In 2010, standardized costs lower for large chain organizations than other freestanding facilities
- Cost growth between 2005 and 2010
 - 2.6% per year for large chain organizations
 - 2.0% per year for other freestanding facilities



2010 Medicare margin

Type of freestanding provider	Medicare margin
All	2.3%
Affiliated with 2 largest dialysis chains	3.4%
Not affiliated with 2 largest dialysis chains	0.1%
Urban	3.4%
Rural	3.7%
By volume: > 10,000 treatments ≤ 10,000 treatments	7.7% –2.3%
25 th percentile	-6.7%
75 th percentile	11.9%

2010 Medicare margin includes payments and costs for composite rate services and dialysis drugs.



Data are preliminary and subject to change.

Projected Medicare margin for broader payment bundle

2012 projection: 2.7%

- 2 percent reduction by MIPPA in 2011
- 3.1 percent transitional budget neutrality adjustment between 1/1/11-3/31/11
- 0.2 percent reduction by the Quality Incentive Program in 2012
- Payment updates in 2011 and 2012

