

Biosimilars in Medicare Part D

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Overview of this presentation

- Background on biologics and biosimilars
- Spending and use in Part D
- How Part D's coverage-gap discount may slow takeup of biosimilars
- Chairman's draft recommendation
- Next steps



What are biologics and biosimilars?

- <u>Biologics</u>: therapies derived from living cells or organisms and manufactured through biological processes
 - Treatments for diabetes, cancer, rheumatoid arthritis, multiple sclerosis
 - Injected or infused
 - Prices typically high
- <u>Biosimilars</u>: follow-on products that are highly similar to originator biologics
 - Like generic drugs, may introduce price competition
 - Unlike generic drugs
 - Not exact replicas of the originator products
 - But molecular structure of originators can also vary



How Medicare pays for biologics and biosimilars in Part D

Costs of biologics are included in plans' bids

- Medicare pays plans
 - Capitated amount (direct subsidy)
 - 80% reinsurance above out-of-pocket (OOP) threshold
- Plan sponsors negotiate
 - Pharmacy payment rates, discounts, and fees
 - Rebates from manufacturers
- Enrollees who use high-priced biologics tend to reach the OOP threshold
 - Beneficiary pays 5% cost sharing
 - Medicare bearing most of catastrophic costs

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Spending for and use of biologics under Part D, 2011-2015

| | 2011 | 2015 | Cumulative growth | Average annual rate |
|------------------------------------|-------|--------|----------------------|---------------------------|
| Gross spending (billions) | \$6.8 | \$18.7 | \$11.9 | 29% |
| As % of all Part D | 8.0% | 13.6% | | |
| Number of prescriptions (millions) | 25.3 | 37.0 | \$11.7 | 10% |
| As % of all Part D | 1.7% | 1.7% | | |

Over 80% of Part D biologics spending and nearly 90% of spending growth attributable to three treatment categories:

- Insulin
- inflammatory diseases (e.g., rheumatoid arthritis)
- Multiple sclerosis
- Double-digit percentage increases in prices per prescription

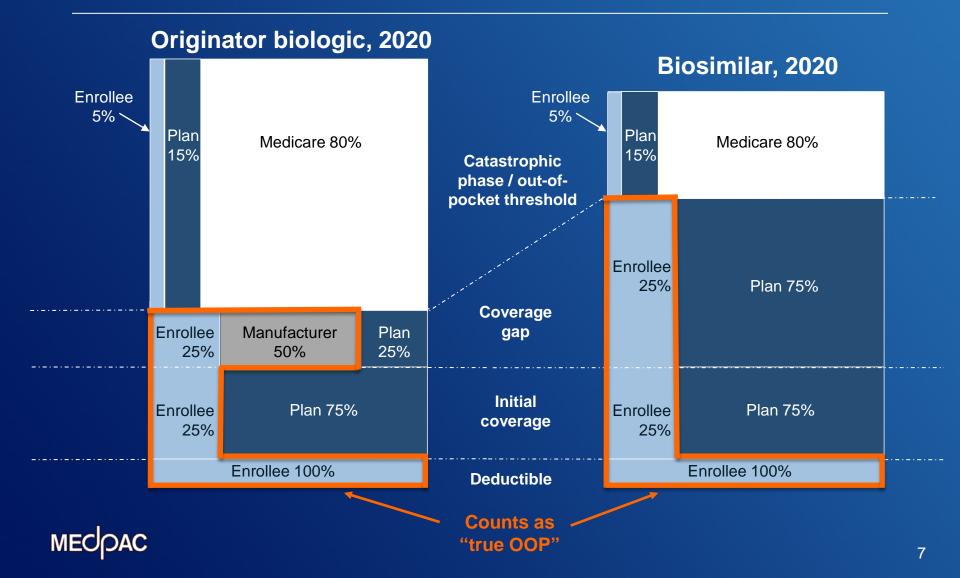


Note: Data are preliminary and subject to change. Gross spending means claims amounts prior to post-sale rebates and discounts. Source: MedPAC based on CMS prescription drug event data.

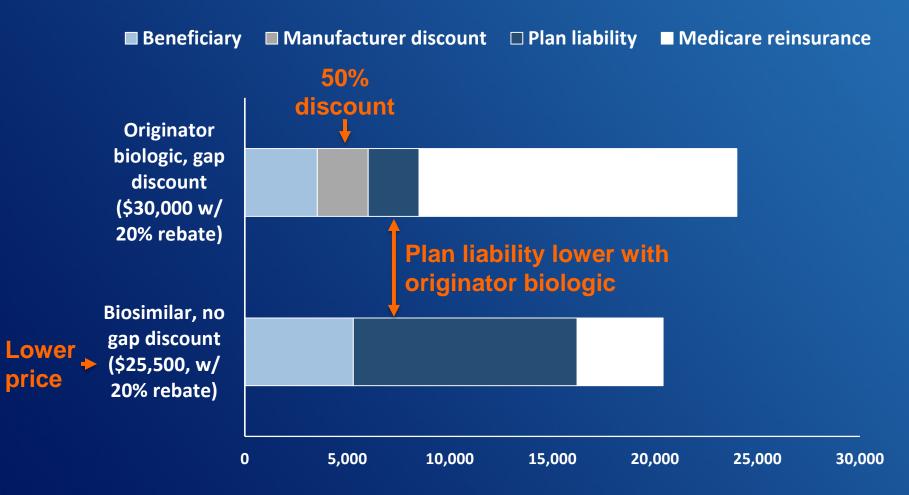
Will biosimilars be used by Part D enrollees?

- How Part D plans treat biosimilars on their formularies will affect takeup
- Plans generally encourage use of lowerpriced products to keep premiums low
- BUT coverage-gap discount provides financial advantage to originator biologics over biosimilars
- Plans may want to include originators on their formularies
- Beneficiaries may have higher cost sharing with biosimilars

Coverage-gap discount currently favors originator biologics

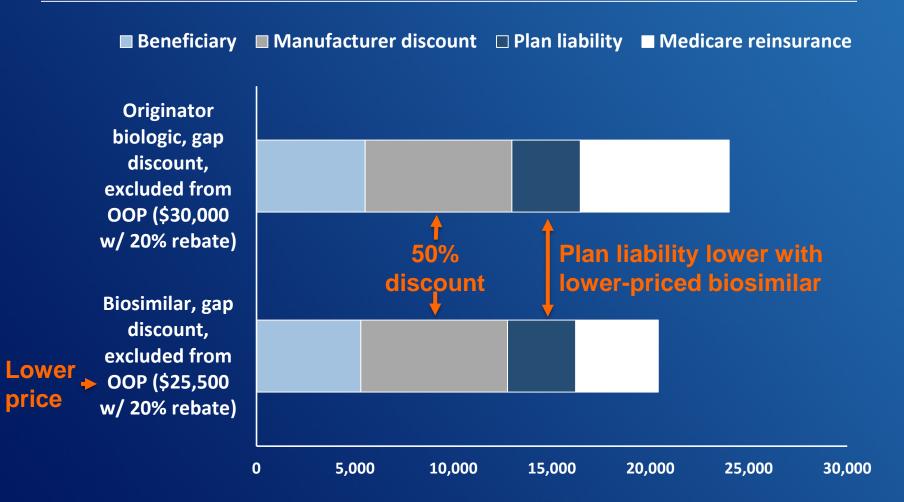


Example of how current law coverage-gap discount distorts price signals





Policy option improves price signals





Applying coverage-gap discount to biosimilars would align incentives

| | Current law | | <u>Under policy option</u> | | |
|-------------------------|--------------------------------------|---|---|---|-------------------|
| | Coverage- gap discount applies | Discount treated as enrollees' OOP | Coverage- gap discount applies | Discount treated as enrollees' OOP | Total spending |
| Brand-name drugs | \checkmark | yes | \checkmark | no |] |
| Originator biologics | \checkmark | yes | \checkmark | no | -≈7 5 % |
| Biosimilars | N/A | N/A | \checkmark | no | |



Note: OOP (out of pocket), N/A (not applicable). The estimated share of gross spending is based on 2015 Part D prescription drug event data. Data are preliminary and subject to change.

The Commission's June 2016 Part D recommendations

Change Part D to:

- Transition Medicare's reinsurance from 80% to 20% of catastrophic spending and keep Medicare's overall subsidy at 74.5% through higher capitated payments
- Exclude manufacturers' discounts in the coverage gap from enrollees' "true OOP" spending
- Eliminate cost sharing above the OOP threshold
- Make moderate changes to LIS cost sharing to encourage use of generics and biosimilars
- Greater flexibility to use formulary tools



Next steps

- Revisions based on commissioner comments
- Vote in January 2018
- Include in March 2018 Report to the Congress

