

## The Medicare prescription drug program (Part D): Status report

Rachel Schmidt and Shinobu Suzuki
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### Overview of the presentation

- Program description and key trends
- Plan strategies to manage Part D premiums
- Growth in drug prices
- Trends in program spending
- Draft recommendation



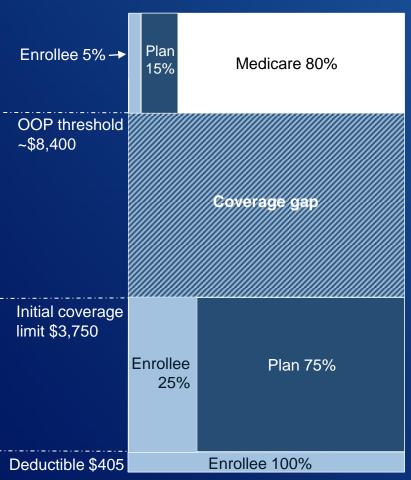
### Snapshot of the Part D program

- Among 58.6 million Medicare beneficiaries in 2017:
  - 42.5 million (72.5%) enrolled in Part D plans
  - Another 2.7% received retiree drug subsidy (RDS)
  - 24.8% had coverage as generous through other sources, had no coverage, or had less generous coverage
- Program spending of nearly \$80 billion in 2016
  - Nearly \$79 billion for payments to Part D plans
  - About \$1 billion for RDS
- Plan enrollees
  - Paid nearly \$13 billion in premiums (excluding Medicare premium subsidies for low-income enrollees) plus additional amounts in cost sharing
  - Most continue to say they are satisfied

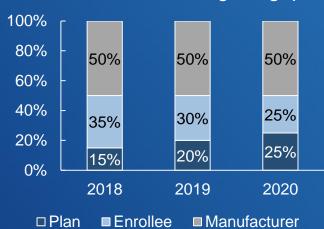


### Part D's coverage gap is closing, but brand manufacturer discount will remain

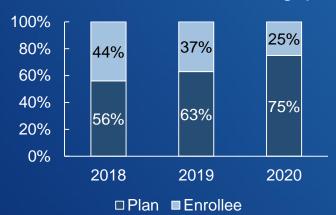
#### Defined standard benefit in 2018



#### Brand-name drugs in gap



#### Generics / biosimilars in gap





# Part D enrollment in 2017 and plan offerings for 2018

#### Enrollment in 2017

- 59% of all Part D enrollees in PDPs, 41% in MA-PDs (compared with 70% in PDPs, 30% in MA-PDs in 2007)
- 29% of all Part D enrollees receive LIS (down from 39% in 2007)
- 36% of LIS enrollees in MA-PDs (up from 14% in 2007)
- Plan offerings for 2018
  - 16% more MA-PDs
  - 5% more PDPs, range of 19 26 per region
  - 6% decrease in PDPs qualifying as premium-free to LIS enrollees;
     one region has 2 qualifying PDPs, the rest have 3 10 per region



### Key trends since start of Part D

- Enrollment growth
  - 24 million in 2007 to 42.5 million in 2017 (6% per year)
  - Higher among non-LIS enrollees (7%) than LIS (3%)
  - Move from RDS to Part D employer-group plans
- Average monthly premiums, 2010 to 2017
  - Stable average at \$30 \$32 per month, but wide variation
  - Faster growth in MA-PD premiums (4%) than PDP premiums (1%)
- Per capita Medicare reinsurance payments to plans have grown much faster than enrollee premiums
  - 7% per year, 2007 2010
  - 13% per year, 2010 2016

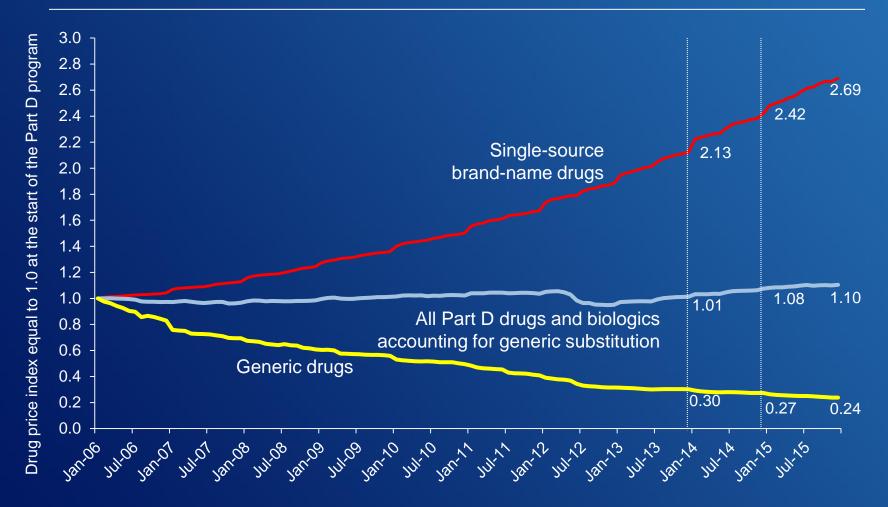


### Strategies to manage Part D premiums

- Formulary design
  - Typically 5-tier formularies
  - Within limits, trend toward moderate tightening
- Manufacturer rebates
  - Grown from <10% of gross Part D spending in 2007 to approximately 22% in 2016
  - Use of "price-protection" rebates
- Pharmacy networks
  - Preferred cost-sharing pharmacies
  - Pharmacy fees growing
- Specialty pharmacies



# Growth in brand prices more than offsets effects of generic use





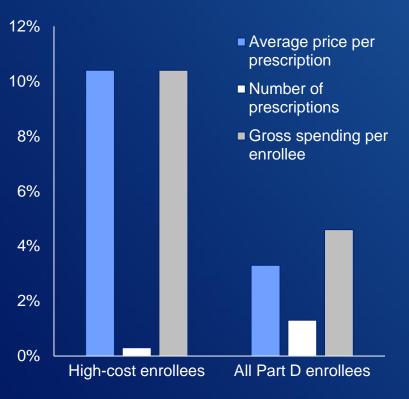
## Cost-based reimbursement has grown as a share of basic benefit costs

Spending category	Spending in billions		Percentage growth	
	2007	2016	Cumulative	Average annual
Direct subsidy*	\$17.6	\$16.3	-7.4%	-0.8%
Reinsurance	<u>8.0</u>	<u>34.8</u>	335.0%	<u>17.7%</u>
Subtotal, basic benefits	25.6	51.1	99.6%	8.0%
Low-income subsidy	16.7	26.7	59.9%	5.4%
Retiree drug subsidy	3.9	<u>1.1</u>	<u>-71.8%</u>	<u>-13.1%</u>
Medicare program total	46.2	78.9	70.8%	6.1%



## Nearly all of the growth in spending for high-cost enrollees is due to higher prices

Components of annual average growth in spending, 2010-2015



- In 2015,
  - 8% of Part D enrollees reached the catastrophic phase (high-cost enrollees)
  - High-cost enrollees accounted for 57% of overall spending
- Use of higher-priced drugs will continue to put strong upward pressure on program spending



# Many factors driving more catastrophic spending

- Growth in enrollment, especially non-LIS
- Higher drug prices
- Coverage gap discount
- Plan incentives to put high-price, high-rebate drugs on formularies
- → More high-cost enrollees
- → Rapid growth in Medicare's payments for reinsurance

Trend likely to continue because of increasing focus on specialty drugs and biologics in the pipeline

## The Commission's June 2016 Part Direcommendations

#### Change Part D to:

- Transition Medicare's reinsurance from 80% to 20% of catastrophic spending and keep Medicare's overall subsidy at 74.5% through higher capitated payments
- Exclude manufacturers' discounts in the coverage gap from enrollees' "true OOP" spending
- Eliminate cost sharing above the OOP threshold
- Make moderate changes to LIS cost sharing to encourage use of generics and biosimilars
- Greater flexibility to use formulary tools

## Need to remove financial disincentive to use biosimilars

- Biologics will continue to grow in importance
  - Increasing cost burden on patients and Medicare
  - Need for biosimilars to promote price competition
- BUT some Part D policies may negatively affect take up of biosimilars
  - Copays for LIS enrollees
  - Coverage-gap discount provides financial advantage to originator biologics over biosimilars

