

Assessing payment adequacy and updating payments: Inpatient rehabilitation facility services

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Inpatient rehabilitation facilities (IRFs)

- Provide intensive rehabilitation
- Medicare FFS spending: \$7.9 billion in 2017
 - Facilities: ~1,180
 - Cases: ~380,000
 - Mean payment per case: ~\$20,300
- Per case payments vary by condition, level of impairment, age, and comorbidity; adjusted for:
 - Rural location, teaching status, low-income share, short stays
 - Outlier payments for extraordinarily costly patients

Concerns about IRF PPS

- Some case types may be more profitable than others
- Patient assessment may not be uniform across IRFs
 - Patients in high-margin IRFs were *less* severely ill during preceding acute care hospital stay
 - But patient assessment indicated they were *more* impaired during IRF stay
 - At any level of severity in the hospital, high-margin IRFs consistently coded higher impairment than did low-margin IRFs
- How IRFs code patient's level of impairment affects payments

Payment adequacy framework

- Access
 - Supply of providers
 - Volume of services
 - Marginal profit
- Quality
- Access to capital
- Payments and costs

IRF capacity stable in 2017; share of for-profits continued to increase

| | Facilities | Cases | Average annual change in number of facilities | |
|----------------|------------|---------|---|-----------|
| | | | 2013-2016 | 2016-2017 |
| All IRFs | 1,178 | 380,000 | 0.8% | -0.8% |
| Freestanding | 24% | 52% | 4.0% | 2.2% |
| Hospital-based | 76% | 48% | -0.1% | -1.7% |
| Nonprofit | 56% | 39% | 0.0% | -2.2% |
| For-profit | 33% | 54% | 4.7% | 5.9% |
| Government | 11% | 7% | -5.0% | -6.0% |

- Aggregate number of beds increased;
average occupancy rate 65%

FFS volume down but payments increasing; marginal profit provides incentive to expand

| | 2013 | 2016 | 2017 |
|-------------------------------------|----------|----------|----------|
| Medicare cases | 373,000 | 391,000 | 380,000 |
| Cases per 10,000 FFS beneficiaries | 99.1 | 100.9 | 98.5 |
| Payment per case | \$18,258 | \$19,714 | \$20,322 |
| Medicare expenditures (in billions) | \$6.9 | \$7.7 | \$7.9 |
| Marginal profit: | | | |
| Freestanding | 39.9% | 41.2% | 40.9% |
| Hospital-based | 19.0% | 19.1% | 19.4% |

Results are preliminary and subject to change.

Source: MedPAC analysis of MedPAR data and Medicare cost reports from CMS.

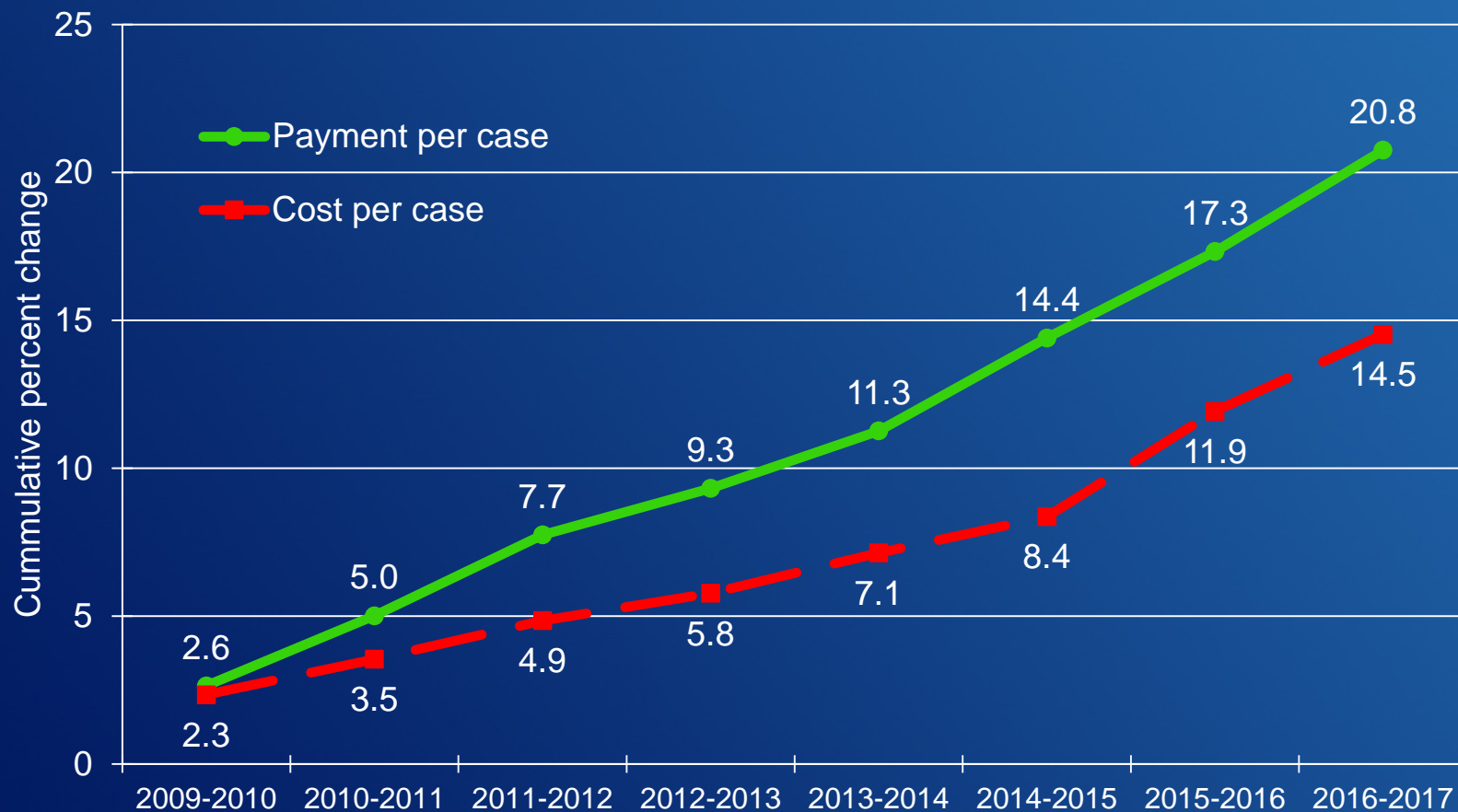
Quality: Small improvement since 2012

| Risk-adjusted measure | 2012 | 2017 |
|---|-------|-------|
| Potentially avoidable rehospitalizations: | | |
| During IRF stay | 2.8% | 2.6% |
| Within 30 days after discharge from IRF | 4.8% | 4.7% |
| Discharged to community | 74.3% | 76.0% |
| Discharged to SNF | 6.9% | 6.8% |
| Gain in motor function | 22.1 | 24.0 |
| Gain in cognitive function | 3.5 | 3.9 |

Access to capital appears adequate

- Hospital-based units
 - Access capital through their parent institutions
 - Hospitals maintain good access to capital markets
 - Hospitals with units have higher relative Medicare inpatient and overall Medicare margins
- Freestanding facilities
 - Almost half owned by one company
 - Access to capital appears strong; new construction reflects positive financial health
 - Little information available for others
 - All-payer margins strong at 10.4 percent

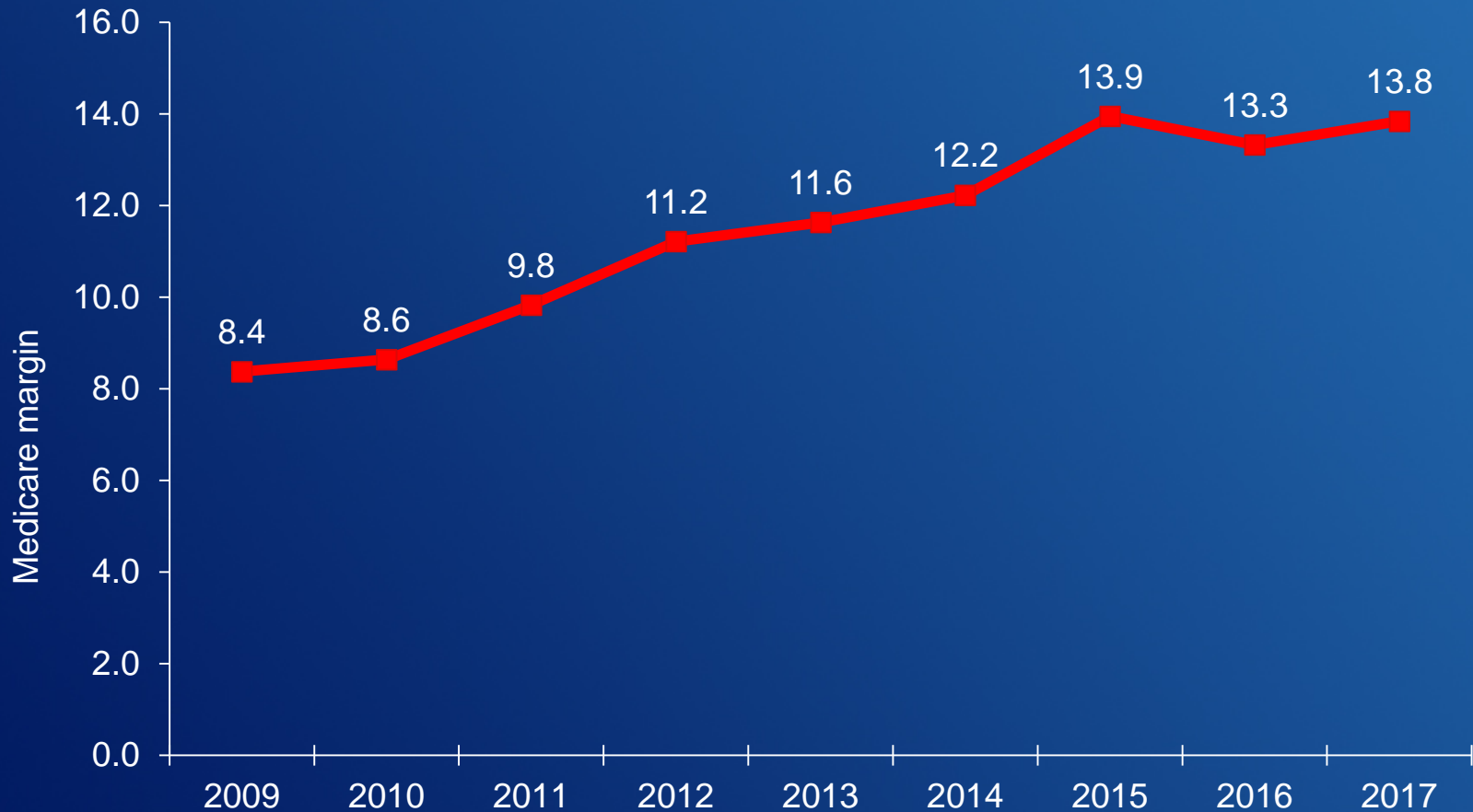
Medicare payments have been rising faster than costs since 2009



Results are preliminary and subject to change.

Source: Analysis of Medicare cost report data from CMS.

With payments rising faster than costs, Medicare margins have been increasing



Results are preliminary and subject to change.
Source: Analysis of Medicare cost report data from CMS.

IRF Medicare margins vary substantially

| | % of IRFs | % of cases | 2017 Margin |
|----------------|-----------|------------|-------------|
| All IRFs | 100% | 100% | 13.8% |
| Freestanding | 24% | 52% | 25.5% |
| Hospital-based | 76% | 48% | 1.5% |
| Nonprofit | 56% | 39% | 2.2% |
| For-profit | 33% | 54% | 23.8% |

Government-owned IRFs are not shown but are reflected in the aggregate margin. Results are preliminary and subject to change.

Factors that contribute to lower margins in hospital-based IRFs

- Majority are nonprofit; may be less focused on cost control
 - From 2009-2017, costs up 21% vs. 10% in freestanding
- Tend to be smaller with lower occupancy
 - 67% have fewer than 25 beds
- Tend to have a different mix of patients
 - 24% admitted for stroke vs. 17% in freestanding
 - 10% admitted for “other neurological” conditions vs. 19% in freestanding
- May assess and code their patients differently

Examining relatively efficient IRFs

- Examine IRFs with consistently low costs and high quality
- Use three years of data (2014-2016) to categorize IRFs as relatively efficient
 - Must be in top third performance on costs or quality metrics every year
 - Provider cannot have poor performance (bottom third) on cost or quality metrics in any year
- Assess performance in 2017

Relatively efficient IRFs compared to other IRFs in 2017

- Relatively efficient IRFs had better performance on quality metrics
 - Readmission rate 9% lower
 - Discharge rate to SNFs 35% lower
- Relatively efficient IRFs were larger and had higher occupancy rates leading to lower costs (18% lower)
 - Payment rates similar
 - Medicare margin 16.5% for relatively efficient IRFs
- Mix of cases differed
 - Relatively efficient IRFs had smaller share of stroke cases and higher share of other neurological condition cases
- Freestanding and for-profit facilities disproportionately represented in relatively efficient group

Summary of payment adequacy

- Access: Capacity appears adequate to meet demand; strong marginal profits
- Quality: Risk-adjusted outcome measures improved slightly since 2012
- Access to capital: Appears adequate
- 2017 Medicare margin: 13.8%